



GUILFORD COUNTY CONTRACT NO. 90260253
Parent Contract No. N/A

THIS CONTRACT is hereby made, entered into, and effective as of January 1, 2026, by and between GUILFORD COUNTY ON BEHALF OF THE GUILFORD COUNTY DEPARTMENT OF HEALTH AND HUMAN SERVICES - DIVISION OF PUBLIC HEALTH, a body politic and corporate of the State of North Carolina, hereinafter referred to as the “COUNTY,” and TRUMED SYSTEMS INC., hereinafter referred to as the “CONTRACTOR,” and also collectively referred to as the “Parties.”

WITNESSETH:

WHEREAS, for the purpose and subject to the terms and conditions hereinafter set forth, the COUNTY hereby contracts for the items, goods, service or services of the CONTRACTOR and the CONTRACTOR agrees to provide the items, goods, service or services to the COUNTY in accordance with the terms of this Agreement.

WHEREAS, the COUNTY is in need of a Software subscription for AccuShelf and MM System software licenses and lease of equipment for vaccine storage, and

WHEREAS, the CONTRACTOR has submitted a proposal to provide such goods and/or services.

NOW, THEREFORE, in consideration of promises mutually exchanged the Parties agree as follows:

- 1. GOODS AND/OR SERVICES.** CONTRACTOR will provide the goods and/or services as set forth in Attachment A, attached hereto and incorporated herein by reference. All items and/or services shall be provided in a competent, workmanlike and professional manner acceptable to the COUNTY. Should there be any discrepancy between the CONTRACTOR'S Attachment A and/or the Contract, the Contract shall prevail and control.
- 2. PAYMENT AND PRICING.** As full compensation for the CONTRACTOR'S delivery of the goods and/or services, the COUNTY agrees to pay the amounts for the goods and/or services as set out herein and in Attachment A, which is attached hereto and incorporated herein by reference. Payment will be made by the COUNTY to CONTRACTOR within thirty (30) days of receipt of a correct invoice and proper documentation that the goods and/or services have been delivered or provided in accordance with this Contract.
- 3. NOT TO EXCEED CONTRACT.** The maximum financial exposure to the COUNTY under this Contract will not exceed \$309,300.00. Payment will be made only from budgeted funds in accordance with N.C.G.S. Chapter 159.
- 4. APPROPRIATION.** This Contract is subject to annual appropriation of funds by the GUILFORD COUNTY Board of Commissioners or other funding source, pursuant to N.C.G.S. Chapter §153A-13.

5. TERM. Unless terminated as provided herein, this Contract shall be in effect for five (5) years, January 1, 2026, and ending December 31, 2030.

6. AMENDMENTS. The terms of this Agreement may only be modified or revised with a written Contract executed by both Parties.

7. TERMINATION.

TERMINATION FOR CAUSE.

If, through any cause, the CONTRACTOR shall fail to fulfill its obligations under this contract in a timely and proper manner, the COUNTY shall have the right to terminate this Contract by giving written notice to the CONTRACTOR and specifying the effective date thereof. In that event, all finished or unfinished deliverable items prepared by the CONTRACTOR under this contract shall, at the option of the COUNTY, become its property and the CONTRACTOR shall be entitled to receive just and equitable compensation for any satisfactory work completed on such materials, minus any payment or compensation previously made. Notwithstanding the foregoing provision, the CONTRACTOR shall not be relieved of liability to the COUNTY for damages sustained by the COUNTY by virtue of the CONTRACTOR'S breach of this Agreement, and the COUNTY may withhold any payment due the CONTRACTOR for the purpose of setoff until such time as the exact amount of damages due the COUNTY from such breach can be determined. In case of default by the CONTRACTOR, without limiting any other remedies for breach available to it, the COUNTY may procure the contracts services from other sources and hold the CONTRACTOR responsible for any excess cost occasioned thereby. The filing of a petition for bankruptcy by the CONTRACTOR shall be an act of default under this Contract.

8. BREACH. If, through any cause, CONTRACTOR or COUNTY ("the breaching party") shall fail to fulfill its obligations under this Contract in a timely and/or proper manner ("breach"), either in whole or in part, and such breach has continued for a period of more than ten (10) days after the other party ("the non-breaching party") has notified the breaching party of such breach, in addition to the right to terminate the Contract upon notice to the breaching party, the non-breaching party shall have all legal, equitable, and administrative rights available under applicable law. Without limiting other remedies, where COUNTY is the non-breaching party COUNTY may: Withhold any payment due CONTRACTOR for the purpose of setoff until such time as the exact amount of damages due COUNTY from such breach can be reasonably determined (at which time that amount shall be deducted from any payment(s) otherwise due to CONTRACTOR) and/or procure the contracted for services or goods from other sources and hold CONTRACTOR responsible for any excess cost occasioned thereby. The filing of a petition for bankruptcy by CONTRACTOR shall constitute an act of breach under this Contract.

9. EQUAL EMPLOYMENT OPPORTUNITIES. GUILFORD COUNTY and the awarded Vendor shall comply with Equal Employment Opportunities (EEO) requirements, and shall ensure that all individuals have an equal opportunity for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, age, disability, genetic information, or veteran status under the Guilford County EEO Plan, as amended, implemented in accordance with the following laws, as amended: Title VII and Title IX of the Civil Rights Act of 1964; The Equal Pay Act of 1963; the Age Discrimination in Employment Act of 1967; the Rehabilitation Act of 1973, as amended (Section 503); the Americans with

Disabilities Act of 1990; the Vietnam Era Veterans' Readjustment Assistance Act of 1974 (VEVRAA); the Civil Rights Restoration Act of 1988; NC General Statutes Chapters 116 and 126 and Title II of the Genetic Information Nondiscrimination Act of 2008, the State of North Carolina Equal Employment Opportunity Policy rev. 2025, along with all other applicable federal and state laws governing equal employment opportunities.

10. FEDERAL FUNDING – UNIFORM GUIDANCE. The Parties agree that when utilizing federal funding in the performance of this Agreement, the Parties shall comply with all applicable provisions of 2 C.F.R. §200.326 and 2 C.F.R. Part 200, Appendix II, (Uniform Guidance), including, but not limited to: Davis-Bacon Act (40 U.S.C. 3141-3148); Copeland “Anti-Kickback” Act (40 U.S.C. §3145, as supplemented by Department of Labor (DOL) regulations, 29 C.F.R. Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”); Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708, as supplemented by DOL regulations at 29 C.F.R., Part 5. See 2 C.F.R. Part 200, Appendix II(E); Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387); Debarment and Suspension (Executive Orders 12549(1986) and 12689(1989) at 2 C.F.R. Part 180 and the DHS’ regulations at 2 C.F.R. Part 3000 (Nonprocurement Debarment and Suspension); Byrd Anti-Lobbying Amendment (31 U.S.C. 1352); Procurement of Recovered Materials (2 C.F.R. Part 200, Appendix II(J) and §200.322); Rights To Inventions by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements (37 C.F.R. Part 401); Record Retention Requirements (2 C.F.R. §200-324); and subsequent amendments, which are incorporated herein by reference.

11. NOTICES. All notices pursuant to this Agreement shall be in writing and delivered personally or mailed by certified mail, registered mail, postage prepaid, with return receipt requested, at the addresses appearing below, but each Party may change such address by written notice in accordance with this paragraph. Notices delivered personally will be deemed communicated as of actual receipt. Mailed notices will be deemed communicated as of three (3) days after mailing.

Victor Isler, Guilford County Manager
GUILFORD COUNTY
P.O. Box 3427 (zip code 27402)
301 West Market Street
Greensboro, NC 27401

Dan McDonald
TRUMED SYSTEMS INC.
4370 La Jolla Village Drive, Suite 200
San Diego, CA 92122

12. INDEPENDENT CONTRACTOR/INDEMNIFICATION CONTRACTOR shall operate as an independent contractor for all purposes. Nothing in this Agreement shall be interpreted or construed as creating or establishing the relationship of employer and employee between the COUNTY and either the CONTRACTOR or any employee or agent of CONTRACTOR. CONTRACTOR is an independent contractor and not an employee, agent, joint venture or partner of the COUNTY. The Parties agree to each be solely responsible for their own acts or omissions in the performance of each of their individual duties hereunder, and shall be financially and legally responsible for all liabilities, costs, damages, expenses and attorney fees resulting from, or attributable to any and all of their individual acts or omissions to the extent allowable by law.

13. ASSUMPTION. If CONTRACTOR should undergo merger, acquisition, bankruptcy or any change in their ownership or their name for any reason, CONTRACTOR must immediately notify GUILFORD COUNTY in writing of these changes and provide the COUNTY with legal documentation supporting these changes, such as an Assumption Agreement, Bill of Sale, Articles of Incorporation, Articles of Amendment, sales contract, merger documents, etc. Further, CONTRACTOR will submit the name and address of the assuming CONTRACTOR'S registered agent for service of process and/or all notices required under this Contract.

14. SEVERABILITY. If any provision of this Contract is held unenforceable, then such provision will be modified to reflect the Parties' intention. All remaining provisions of this Contract shall remain in full force and effect.

15. FORCE MAJEURE. Neither Party shall be liable to the other Party for any failure or delay caused by events beyond such Party's control and not due to its own negligence, provided that such Party uses commercially reasonable efforts to resume performance as soon as reasonably practicable. The non-performing Party shall notify the other Party of the force majeure event within twenty-four (24) hours of the onset thereof. In the event that a force majeure event precludes CONTRACTOR from performing services and/or providing goods for a period of ten (10) consecutive business days, the COUNTY shall have the right to: (a) procure replacement goods and/or services from an alternative source and/or (b) terminate the Contract or portion(s) of Contract upon written notice to CONTRACTOR.

16. HEADINGS/TITLES/WORDING. Inclusion of titles of paragraphs or section headings, capitalization of certain words or phrases and/or bold face typestyle of certain words or phrases in this Contract are for convenience purposes only and shall not be used to interpret or construe the provisions of this Agreement. The terms "Contract" and "Agreement" have the same meaning and may be used interchangeably throughout this document. The terms "Attachment" and "Exhibit" have the same meaning and may be used interchangeably throughout this document.

17. GUILFORD COUNTY LIABILITY INSURANCE REQUIREMENTS.

WORKERS COMPENSATION: CONTRACTOR agrees to maintain coverage to apply for all employees for statutory limits in compliance with the applicable state and federal laws. The policy must include employer's liability with limits of at least \$1,000,000.00 for each accident, \$1,000,000.00 for each employee, with at least a \$1,000,000.00 aggregate policy limit.

COMMERCIAL PROFESSIONAL LIABILITY: CONTRACTOR does hereby agree to maintain limits of at least \$1,000,000.00 per occurrence, per location, single limit for bodily injury liability and property damage liability, with at least a \$2,000,000.00 aggregate limit, per location. This shall include premises and/or operations, independent contractors, products and/or completed operations, broad form property damage and explosion, collapse and underground damage coverage, and a contractual liability endorsement.

BUSINESS AUTO LIABILITY: CONTRACTOR does hereby agree to maintain limits of at least \$1,000,000.00 per accident combined single limit for bodily injury liability and property damage. This should include owned vehicles, plus hired and non-owned vehicles.

COMMERCIAL GENERAL LIABILITY: CONTRACTOR does hereby agree to maintain limits of at least \$1,000,000.00 per occurrence, per location, single limit for bodily injury liability and property damage liability, with a \$2,000,000.00 aggregate limit, per location. This shall include premises and/or operations, independent contractors, products and/or completed operations, broad form property damage and explosion, collapse and underground damage coverage, and a contractual liability endorsement.

UNDERWRITING, ADDITIONAL INSURED, AND CANCELLATION NOTICE REQUIREMENTS: All insurance shall be written by companies with an AM Best rating "A" or higher. GUILFORD COUNTY shall be named as an additional insured on CONTRACTOR insurance policies, which shall be primary and not contributory to any other insurance that may be available to the COUNTY. Such certificates shall require that the policies shall not be canceled or reduced in coverage until thirty (30) days written notice of such cancellation or reduction has been received by CONTRACTOR and GUILFORD COUNTY.

MAINTENANCE OF INSURANCE COVERAGE AND RENEWAL DOCUMENTATION: CONTRACTOR original insurance policies or certified copies of policies may be required by COUNTY at any time. Current, valid insurance policies meeting the requirements stated herein shall be maintained for the duration of the Agreement. Renewed policies shall be sent to the COUNTY at the above address thirty (30) days prior to any expiration date.

Upon the COUNTY'S offer of award of this Agreement, CONTRACTOR will provide Certificates of Insurance for meeting the required insurance provisions. The Certificate of Liability shall state, "Guilford County is added as an additional insured as evidenced by the endorsement attached to this Certificate." CONTRACTOR will provide copies of insurance certificate(s) Guilford County Purchasing with their award package.

All insurance documents required under this Contract shall be forwarded to:

GUILFORD COUNTY
Attention: Risk Management
301 West Market Street
Greensboro, NC 27401
Reference: GUILFORD COUNTY CONTRACT NO. **90260253**
With CONTRACTOR'S NAME: TRUMED SYSTEMS INC.

In the event CONTRACTOR fails to maintain and keep in force for the duration of this Contract the insurance required herein, the COUNTY may cancel and terminate this Contract without notice.

18. ENTIRE AGREEMENT. This Contract, including the Exhibits and/or Attachments, if any, sets forth the entire Agreement between the Parties. All prior conversations or writings between the Parties hereto or their representatives are merged within and extinguished. This Contract shall not be modified except by a writing subscribed to by all the Parties.

19. JURISDICTION. The Parties agree that this Contract is subject to the jurisdiction and laws of the State of North Carolina. The CONTRACTOR will comply with bid restrictions, if any, and applicable laws, including N.C.G.S. §143-129(j) regarding E-Verify. Any controversies arising out of this Contract shall be governed by and construed in accordance with the laws of the State of North Carolina.

(The remainder of this page is intentionally left blank.
This Contract continues with signatures on the following page.)

WITNESS the following signatures and seals all pursuant to authority duly granted, effective as of the day and year first above written.

**GUILFORD COUNTY ON BEHALF OF THE
GUILFORD COUNTY DEPARTMENT OF
HEALTH AND HUMAN SERVICES -
DIVISION OF PUBLIC HEALTH**

ATTEST:

Print Name:

Title:

Date: _____

Print Name:

Title:

Date: _____

Print Name:

Guilford County Department Director / Designee

Date: _____

TRUMED SYSTEMS INC.

ATTEST:

Dan McDonald

Title: VP Sales

Print Name: Dan McDonald

Date: 3/27/2026

Susan McDonald

Witness

Print Name: Susan McDonald

Date: 3/27/2026

ATTACHMENT A



AS-TM: Rent Quote 0% Pre-Pay

Quote # 01 - AccuShelf TM
 MSA # Guilford 01
 Expiry 11/30/25
 Type Renewal

TruMed Systems, Inc.
 4370 La Jolla Village Dr
 Suite 200
 San Diego, CA 92122
Sales@TruMedSystems.com
 844-TruMed-1 or 844-878-6331

USER / CUSTOMER INFORMATION:
 Contact Name: Angela Evans
 Practice Name: Guilford County
 Street Address: 1100 E. Wendover Ave.
 City / State / Zip: Greensboro, NC 27405
 Email: AEVANS@guilfordcountync.gov
 Phone: (336) 641-5654
 Delivery Address: Various

TruMed Systems, Inc. / Sales Representative Contact & Signature: Dan McDonald

Qty.	Monthly Service Charge Items*	Unit Price	Discount	Net Unit Cost (Monthly)	Total (Monthly)
HARDWARE					
5	ACCUSHELF TM Unit Monthly Fees <i>The Hardware Component is the AccuShelf TM Unit, which includes a 15" LCD touch PCAP screen created to take the rigors of heavy everyday use with flexible built in wall- or table mount.</i>	\$ 170	\$ 81	\$ 89	\$ 445
5	Biometric Fingerprint Access: <i>Provides secure login and authentication</i>				Included
5	2 Wireless Digital Data Loggers (Fridge and Freezer): <i>Allows for temperature control and information</i>				Included
5	Remote wireless 2D barcode scanner: <i>Allows for scanning of all product barcodes</i>				Included
5	Battery Backup for AccuShelf TM <i>Allows for sending alerts at onset of power outages - does not protect vaccines</i>				Included
SOFTWARE SUBSCRIPTION					
5	AccuShelf TM and MM System Software License	\$ 414	\$ 197	\$ 217	\$ 1,085
5	Full Alerting Suite (Temperature, Low Inventory, Expiry)				Included
5	Patient level software auditing capability (Patient mode+)				Included
5	Patient Safety & Scheduled Immunizations Checks				Included
	TRUE				Separate Schedule
SERVICE CONTRACT ITEMS					
5	Portal Software Subscription	\$ 276	\$ 132	\$ 144	\$ 720
5	Live Customer Support (8AM-5PM local)				Included
5	On-Site Service and Warranty				Included
5	Cellular LTE / Wireless / Ethernet Connectivity and Cloud Services				Included
5	Biannual (or as required) NIST recalibration of DDL Pair				Included
5	VACCINE INSURANCE				NOT INCLUDED
DISCOUNTS & PREPAYMENTS					
	AccuShelf TM 60-month Subscription Pricing				Included
	AccuVax/AccuShelf/TM Bundle Discount				Included
TOTAL MONTHLY SERVICE CHARGES*					
		\$ 860	\$ 410	\$ 450	\$ 2,250
	Duration Term				60-month

Quantity	One-Time Charge Items	Unit Price	Discount	Net Unit Cost	Total (One-Time)
1	DOCUMENTATION CHARGES - only be charged once for multiple simultaneous quotes			150	\$ 150
5	SHIPPING				Included
1	Online Staff Training <i>Digital training provided for all staff members through our on-demand video modules and interactive webinar series offered all throughout the week, recommended to be completed before go-live. Refresher courses and workflow videos also available anytime.</i>				Included
TOTAL ONE-TIME CHARGES					
5				\$ 150	\$ 150

NOTE: THIS IS NOT AN OFFER OF SALE, THIS IS A SUBSCRIPTION AND TITLE TO ACCUVAX IC SYSTEM REMAINS WITH TRUMED

	Per Unit	Total
Due Before Shipping	\$ 150	\$ 150
Due Monthly (months 1-60)*	\$ 2,250	\$ 2,250

Third Party Finance:

TERM: Except where the Parties have agreed and mutually executed separate governing terms, this Quote and Customer's lease of the Hardware, Software and Services (the "System") is governed by TruMed's standard Master Services Agreement for Leased TruMed Products (the "Agreement"). TruMed expressly objects to any additional or different terms in a purchase order or other correspondence submitted by the Customer, and any such conflicting or additional terms are expressly rejected by TruMed.

Conditions of Acceptance: This Quote shall be non-binding, and acceptance of the Quote and formation of a binding order ("Order") is subject to each of the following prior to the Expiry date provided above: (i) Customer's return to TruMed of a signed Quote, (ii) the Parties executing the Agreement (or other mutually agreed upon terms), (iii) Customer's submission of a credit application to Customer Payment Solutions ("CPS") and (iv) written approval of financing from CPS, as indicated by CPS's execution of a financing agreement with the Customer. TruMed does not guarantee that CPS will approve financing of the System or the timeframe in which a response to the credit application will be provided by CPS.

Payment in Advance or Self-Financing: If Customer's application for financing of the System is rejected by CPS, Customer and TruMed (in its sole discretion), may agree in writing that: (i) Customer will pre-pay the full amount owed for the System during the entire Subscription Term or (ii) TruMed will provide financing for the Subscription to the Customer subject to a mutually agreed upon pre-paid deposit and 10% self-financing surcharge.

Cancellation: Subject to the above conditions of acceptance, Orders may not be canceled by the Customer. Modification of Orders is subject to mutual agreement by the Parties.

Beginning on the 12 month anniversary of install, pricing will be subject to Annual Inflation increase at the greater of CPI or Core Inflation based on U.S. Bureau of Labor Statistics. <https://www.bls.gov/cpi/>

Note: Quote excludes sales tax, which will vary by state.

Acceptance Signature Name Title Date

ATTACHMENT A - PRICING

Item description	Monthly Cost	Year 1	Year 2	Year 3	Year 4	Year 5
Accuvax ES unit	\$2,900.00	\$34,950.00	\$34,800.00	\$34,800.00	\$34,800.00	\$34,800.00
One-time charge Year 1	\$150.00					
Accushelf TM unit	\$2,250.00	\$27,150.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00
One-time charge Year 1	\$150.00					
Yearly Lease Total		\$62,100.00	\$61,800.00	\$61,800.00	\$61,800.00	\$61,800.00
5 Year Lease Total	\$309,300.00					