



Q-753675-46185TM

Issued: 06/12/2026



Quote Expiration: 08/31/2026

Estimated Contract Start Date: 11/01/2026

Account Number: 107903

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Guilford County Sheriff's Office - NC 401 W Sycamore St Greensboro, NC 27401-2227 USA	Guilford County Sheriff's Office - NC 401 W Sycamore St Greensboro NC 27401-2227 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Travis Mathews Phone: 901-859-8087 Email: tmathews@axon.com Fax:	Danny Rogers Phone: Email: sheriff@guilfordcountync.gov Fax:

Quote Summary

Program Length	120 Months
TOTAL COST	\$13,000,000.00
ESTIMATED TOTAL W/ TAX	\$13,317,704.64

Discount Summary

Average Savings Per Year	\$402,211.49
TOTAL SAVINGS	\$4,022,114.87

Payment Summary

Date	Subtotal	Tax	Total
Oct 2026	\$1,200,000.00	\$42,549.33	\$1,242,549.33
Oct 2027	\$1,311,111.00	\$30,572.79	\$1,341,683.79
Oct 2028	\$1,311,111.00	\$30,572.79	\$1,341,683.79
Oct 2029	\$1,311,111.00	\$30,572.79	\$1,341,683.79
Oct 2030	\$1,311,111.00	\$30,572.79	\$1,341,683.79
Oct 2031	\$1,311,111.00	\$30,572.79	\$1,341,683.79
Oct 2032	\$1,311,111.00	\$30,572.79	\$1,341,683.79
Oct 2033	\$1,311,111.00	\$30,572.79	\$1,341,683.79
Oct 2034	\$1,311,111.00	\$30,572.79	\$1,341,683.79
Oct 2035	\$1,311,112.00	\$30,572.99	\$1,341,684.99
Total	\$13,000,000.00	\$317,704.64	\$13,317,704.64

Quote Unbundled Price:	\$16,471,320.00
Quote List Price:	\$15,290,358.00
Quote Subtotal:	\$13,000,000.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3B10Yr	Fleet 3 Basic 10 Year	185	120	\$159.99	\$168.57	\$133.95	\$2,973,690.00	\$126,955.96	\$3,100,645.96
BWCamTAP10Yr	Body Worn Camera TAP 10 Year Bundle	525	120	\$54.15	\$37.46	\$35.28	\$2,222,640.00	\$150,041.77	\$2,372,681.77
BWCamMBDTAP10Year	Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	60	120	\$84.42	\$39.98	\$37.73	\$271,656.00	\$18,339.01	\$289,995.01
HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	525	120			\$349.00	\$183,225.00	\$12,367.69	\$195,592.69
A la Carte Hardware									
101889	AXON SIGNAL - BATTERY - CR2032	225			\$5.00	\$0.00	\$0.00	\$0.00	\$0.00
101886	SIGNAL SENSOR	225			\$299.00	\$209.41	\$47,117.25	\$3,180.42	\$50,297.67
H00002	AB4 Multi Bay Dock Bundle	60			\$1,638.90	\$1,638.90	\$98,334.00	\$6,637.54	\$104,971.54
A la Carte Software									
73682	AXON EVIDENCE - AUTO TAGGING LICENSE	225	120		\$12.12	\$10.45	\$282,240.00	\$0.00	\$282,240.00
73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	225	120		\$18.17	\$15.67	\$423,090.00	\$0.00	\$423,090.00
85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	225	120		\$30.29	\$24.46	\$660,330.00	\$0.00	\$660,330.00
102011	AXON AI ASSISTANT	225	120		\$36.35	\$30.23	\$816,075.00	\$0.00	\$816,075.00
80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	185	120		\$71.49	\$62.91	\$1,396,602.00	\$0.00	\$1,396,602.00
73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	525	120		\$36.35	\$29.68	\$1,870,050.00	\$0.00	\$1,870,050.00
ProLicense	Pro License Bundle	240	120		\$54.52	\$40.70	\$1,172,064.00	\$0.00	\$1,172,064.00
BasicLicense	Basic License Bundle	300	120		\$18.17	\$16.03	\$577,041.00	\$0.00	\$577,041.00
A la Carte Services									
102524	PSO 1-Day Add-on Onsite	1			\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00
100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1			\$3,000.00	\$2,700.00	\$2,700.00	\$182.25	\$2,882.25
102526	PSO 1-Day Onsite	1			\$8,000.00	\$3,145.75	\$3,145.75	\$0.00	\$3,145.75
Total							\$13,000,000.00	\$317,704.64	\$13,317,704.64

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 CONNECTED HARDWARE BUNDLE	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	525	1	10/01/2026
AB4 CONNECTED HARDWARE BUNDLE	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	17	1	10/01/2026
AB4 CONNECTED HARDWARE BUNDLE	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	578	1	10/01/2026
AB4 CONNECTED HARDWARE BUNDLE	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	578	1	10/01/2026
AB4 CONNECTED HARDWARE BUNDLE	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	578	1	10/01/2026
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	60	1	10/01/2026

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	60	1	10/01/2026
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	60	1	10/01/2026
Fleet 3 Basic 10 Year	70112	AXON SIGNAL - VEHICLE	185	1	10/01/2026
Fleet 3 Basic 10 Year	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	6	1	10/01/2026
Fleet 3 Basic 10 Year	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	185	1	10/01/2026
A la Carte	101886	SIGNAL SENSOR	225	1	10/01/2026
A la Carte	101889	AXON SIGNAL - BATTERY - CR2032	225	1	10/01/2026
Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	60	1	04/01/2029
Body Worn Camera TAP 10 Year Bundle	73309	AXON BODY - TAP REFRESH 1 - CAMERA	542	1	04/01/2029
Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	60	1	10/01/2031
Body Worn Camera TAP 10 Year Bundle	73310	AXON BODY - TAP REFRESH 2 - CAMERA	542	1	10/01/2031
Fleet 3 Basic 10 Year	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	6	1	10/01/2031
Fleet 3 Basic 10 Year	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	185	1	10/01/2031
Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	73347	AXON BODY - TAP REFRESH 3 - DOCK MULTI BAY	60	1	04/01/2034
Body Worn Camera TAP 10 Year Bundle	73345	AXON BODY - TAP REFRESH 3 - CAMERA	542	1	04/01/2034
Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	73348	AXON BODY - TAP REFRESH 4 - DOCK MULTI BAY	60	1	10/01/2036
Body Worn Camera TAP 10 Year Bundle	73346	AXON BODY - TAP REFRESH 4 - CAMERA	542	1	10/01/2036

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	300	11/01/2026	10/31/2036
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	300	11/01/2026	10/31/2036
Fleet 3 Basic 10 Year	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	185	11/01/2026	10/31/2036
Fleet 3 Basic 10 Year	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	370	11/01/2026	10/31/2036
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	720	11/01/2026	10/31/2036
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	240	11/01/2026	10/31/2036
A la Carte	102011	AXON AI ASSISTANT	225	11/01/2026	10/31/2036
A la Carte	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	225	11/01/2026	10/31/2036
A la Carte	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	225	11/01/2026	10/31/2036
A la Carte	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	525	11/01/2026	10/31/2036
A la Carte	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	185	11/01/2026	10/31/2036
A la Carte	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	225	11/01/2026	10/31/2036

Services

Bundle	Item	Description	QTY
Fleet 3 Basic 10 Year	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	185
Fleet 3 Basic 10 Year	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	185
A la Carte	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1
A la Carte	102524	PSO 1-Day Add-on Onsite	1
A la Carte	102526	PSO 1-Day Onsite	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	60	10/01/2027	10/31/2036
Body Worn Camera TAP 10 Year Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	525	10/01/2027	10/31/2036
Body Worn Camera TAP 10 Year Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	17	10/01/2027	10/31/2036
Fleet 3 Basic 10 Year	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	185	10/01/2027	10/31/2036
Fleet 3 Basic 10 Year	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	185	10/01/2027	10/31/2036

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic 10 Year	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	6	10/01/2027	10/31/2036

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	401 W Sycamore St	Greensboro	NC	27401-2227	USA

Payment Details

Oct 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront Hardware + PSO	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$2,700.00	\$182.25	\$2,882.25
Upfront Hardware + PSO	101886	SIGNAL SENSOR	225	\$47,117.25	\$3,180.42	\$50,297.67
Upfront Hardware + PSO	101889	AXON SIGNAL - BATTERY - CR2032	225	\$0.00	\$0.00	\$0.00
Upfront Hardware + PSO	102524	PSO 1-Day Add-on Onsite	1	\$0.00	\$0.00	\$0.00
Upfront Hardware + PSO	102526	PSO 1-Day Onsite	1	\$3,145.75	\$0.00	\$3,145.75
Upfront Hardware + PSO	H00002	AB4 Multi Bay Dock Bundle	60	\$98,334.00	\$6,637.54	\$104,971.54
Upfront Hardware + PSO	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	525	\$183,225.00	\$12,367.69	\$195,592.69
Year 1	102011	AXON AI ASSISTANT	225	\$55,765.36	\$0.00	\$55,765.36
Year 1	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	225	\$28,911.27	\$0.00	\$28,911.27
Year 1	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	225	\$19,286.48	\$0.00	\$19,286.48
Year 1	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	525	\$127,787.30	\$0.00	\$127,787.30
Year 1	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	185	\$95,434.88	\$0.00	\$95,434.88
Year 1	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	225	\$45,122.74	\$0.00	\$45,122.74
Year 1	BasicLicense	Basic License Bundle	300	\$39,431.30	\$0.00	\$39,431.30
Year 1	BWCamMBDTAP10Year	Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	60	\$18,563.24	\$1,253.18	\$19,816.42
Year 1	BWCamTAP10Yr	Body Worn Camera TAP 10 Year Bundle	525	\$151,881.03	\$10,252.89	\$162,133.92
Year 1	Fleet3B10Yr	Fleet 3 Basic 10 Year	185	\$203,203.02	\$8,675.36	\$211,878.38
Year 1	ProLicense	Pro License Bundle	240	\$80,091.38	\$0.00	\$80,091.38
Total				\$1,200,000.00	\$42,549.33	\$1,242,549.33

Oct 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	102011	AXON AI ASSISTANT	225	\$84,478.84	\$0.00	\$84,478.84
Year 2	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	225	\$43,797.63	\$0.00	\$43,797.63
Year 2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	225	\$29,217.06	\$0.00	\$29,217.06
Year 2	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	525	\$193,584.73	\$0.00	\$193,584.73
Year 2	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	185	\$144,574.11	\$0.00	\$144,574.11
Year 2	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	225	\$68,356.36	\$0.00	\$68,356.36
Year 2	BasicLicense	Basic License Bundle	300	\$59,734.41	\$0.00	\$59,734.41
Year 2	BWCamMBDTAP10Year	Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	60	\$28,121.41	\$1,898.42	\$30,019.83
Year 2	BWCamTAP10Yr	Body Worn Camera TAP 10 Year Bundle	525	\$230,084.32	\$15,532.09	\$245,616.41
Year 2	Fleet3B10Yr	Fleet 3 Basic 10 Year	185	\$307,831.85	\$13,142.28	\$320,974.13
Year 2	ProLicense	Pro License Bundle	240	\$121,330.28	\$0.00	\$121,330.28
Total				\$1,311,111.00	\$30,572.79	\$1,341,683.79

Oct 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	102011	AXON AI ASSISTANT	225	\$84,478.84	\$0.00	\$84,478.84
Year 3	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	225	\$43,797.63	\$0.00	\$43,797.63
Year 3	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	225	\$29,217.06	\$0.00	\$29,217.06

Oct 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	525	\$193,584.73	\$0.00	\$193,584.73
Year 3	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	185	\$144,574.11	\$0.00	\$144,574.11
Year 3	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	225	\$68,356.36	\$0.00	\$68,356.36
Year 3	BasicLicense	Basic License Bundle	300	\$59,734.41	\$0.00	\$59,734.41
Year 3	BWCamMBDTAP10Year	Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	60	\$28,121.41	\$1,898.42	\$30,019.83
Year 3	BWCamTAP10Yr	Body Worn Camera TAP 10 Year Bundle	525	\$230,084.32	\$15,532.09	\$245,616.41
Year 3	Fleet3B10Yr	Fleet 3 Basic 10 Year	185	\$307,831.85	\$13,142.28	\$320,974.13
Year 3	ProLicense	Pro License Bundle	240	\$121,330.28	\$0.00	\$121,330.28
Total				\$1,311,111.00	\$30,572.79	\$1,341,683.79

Oct 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	102011	AXON AI ASSISTANT	225	\$84,478.84	\$0.00	\$84,478.84
Year 4	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	225	\$43,797.63	\$0.00	\$43,797.63
Year 4	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	225	\$29,217.06	\$0.00	\$29,217.06
Year 4	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	525	\$193,584.73	\$0.00	\$193,584.73
Year 4	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	185	\$144,574.11	\$0.00	\$144,574.11
Year 4	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	225	\$68,356.36	\$0.00	\$68,356.36
Year 4	BasicLicense	Basic License Bundle	300	\$59,734.41	\$0.00	\$59,734.41
Year 4	BWCamMBDTAP10Year	Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	60	\$28,121.41	\$1,898.42	\$30,019.83
Year 4	BWCamTAP10Yr	Body Worn Camera TAP 10 Year Bundle	525	\$230,084.32	\$15,532.09	\$245,616.41
Year 4	Fleet3B10Yr	Fleet 3 Basic 10 Year	185	\$307,831.85	\$13,142.28	\$320,974.13
Year 4	ProLicense	Pro License Bundle	240	\$121,330.28	\$0.00	\$121,330.28
Total				\$1,311,111.00	\$30,572.79	\$1,341,683.79

Oct 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	102011	AXON AI ASSISTANT	225	\$84,478.84	\$0.00	\$84,478.84
Year 5	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	225	\$43,797.63	\$0.00	\$43,797.63
Year 5	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	225	\$29,217.06	\$0.00	\$29,217.06
Year 5	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	525	\$193,584.73	\$0.00	\$193,584.73
Year 5	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	185	\$144,574.11	\$0.00	\$144,574.11
Year 5	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	225	\$68,356.36	\$0.00	\$68,356.36
Year 5	BasicLicense	Basic License Bundle	300	\$59,734.41	\$0.00	\$59,734.41
Year 5	BWCamMBDTAP10Year	Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	60	\$28,121.41	\$1,898.42	\$30,019.83
Year 5	BWCamTAP10Yr	Body Worn Camera TAP 10 Year Bundle	525	\$230,084.32	\$15,532.09	\$245,616.41
Year 5	Fleet3B10Yr	Fleet 3 Basic 10 Year	185	\$307,831.85	\$13,142.28	\$320,974.13
Year 5	ProLicense	Pro License Bundle	240	\$121,330.28	\$0.00	\$121,330.28
Total				\$1,311,111.00	\$30,572.79	\$1,341,683.79

Oct 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 6	102011	AXON AI ASSISTANT	225	\$84,478.84	\$0.00	\$84,478.84
Year 6	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	225	\$43,797.63	\$0.00	\$43,797.63
Year 6	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	225	\$29,217.06	\$0.00	\$29,217.06
Year 6	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	525	\$193,584.73	\$0.00	\$193,584.73
Year 6	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	185	\$144,574.11	\$0.00	\$144,574.11
Year 6	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	225	\$68,356.36	\$0.00	\$68,356.36
Year 6	BasicLicense	Basic License Bundle	300	\$59,734.41	\$0.00	\$59,734.41
Year 6	BWCamMBDTAP10Year	Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	60	\$28,121.41	\$1,898.42	\$30,019.83

Oct 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 6	BWCamTAP10Yr	Body Worn Camera TAP 10 Year Bundle	525	\$230,084.32	\$15,532.09	\$245,616.41
Year 6	Fleet3B10Yr	Fleet 3 Basic 10 Year	185	\$307,831.85	\$13,142.28	\$320,974.13
Year 6	ProLicense	Pro License Bundle	240	\$121,330.28	\$0.00	\$121,330.28
Total				\$1,311,111.00	\$30,572.79	\$1,341,683.79

Oct 2032						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 7	102011	AXON AI ASSISTANT	225	\$84,478.84	\$0.00	\$84,478.84
Year 7	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	225	\$43,797.63	\$0.00	\$43,797.63
Year 7	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	225	\$29,217.06	\$0.00	\$29,217.06
Year 7	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	525	\$193,584.73	\$0.00	\$193,584.73
Year 7	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	185	\$144,574.11	\$0.00	\$144,574.11
Year 7	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	225	\$68,356.36	\$0.00	\$68,356.36
Year 7	BasicLicense	Basic License Bundle	300	\$59,734.41	\$0.00	\$59,734.41
Year 7	BWCamMBDTAP10Year	Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	60	\$28,121.41	\$1,898.42	\$30,019.83
Year 7	BWCamTAP10Yr	Body Worn Camera TAP 10 Year Bundle	525	\$230,084.32	\$15,532.09	\$245,616.41
Year 7	Fleet3B10Yr	Fleet 3 Basic 10 Year	185	\$307,831.85	\$13,142.28	\$320,974.13
Year 7	ProLicense	Pro License Bundle	240	\$121,330.28	\$0.00	\$121,330.28
Total				\$1,311,111.00	\$30,572.79	\$1,341,683.79

Oct 2033						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 8	102011	AXON AI ASSISTANT	225	\$84,478.84	\$0.00	\$84,478.84
Year 8	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	225	\$43,797.63	\$0.00	\$43,797.63
Year 8	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	225	\$29,217.06	\$0.00	\$29,217.06
Year 8	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	525	\$193,584.73	\$0.00	\$193,584.73
Year 8	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	185	\$144,574.11	\$0.00	\$144,574.11
Year 8	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	225	\$68,356.36	\$0.00	\$68,356.36
Year 8	BasicLicense	Basic License Bundle	300	\$59,734.41	\$0.00	\$59,734.41
Year 8	BWCamMBDTAP10Year	Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	60	\$28,121.41	\$1,898.42	\$30,019.83
Year 8	BWCamTAP10Yr	Body Worn Camera TAP 10 Year Bundle	525	\$230,084.32	\$15,532.09	\$245,616.41
Year 8	Fleet3B10Yr	Fleet 3 Basic 10 Year	185	\$307,831.85	\$13,142.28	\$320,974.13
Year 8	ProLicense	Pro License Bundle	240	\$121,330.28	\$0.00	\$121,330.28
Total				\$1,311,111.00	\$30,572.79	\$1,341,683.79

Oct 2034						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 9	102011	AXON AI ASSISTANT	225	\$84,478.84	\$0.00	\$84,478.84
Year 9	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	225	\$43,797.63	\$0.00	\$43,797.63
Year 9	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	225	\$29,217.06	\$0.00	\$29,217.06
Year 9	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	525	\$193,584.73	\$0.00	\$193,584.73
Year 9	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	185	\$144,574.11	\$0.00	\$144,574.11
Year 9	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	225	\$68,356.36	\$0.00	\$68,356.36
Year 9	BasicLicense	Basic License Bundle	300	\$59,734.41	\$0.00	\$59,734.41
Year 9	BWCamMBDTAP10Year	Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	60	\$28,121.41	\$1,898.42	\$30,019.83
Year 9	BWCamTAP10Yr	Body Worn Camera TAP 10 Year Bundle	525	\$230,084.32	\$15,532.09	\$245,616.41
Year 9	Fleet3B10Yr	Fleet 3 Basic 10 Year	185	\$307,831.85	\$13,142.28	\$320,974.13
Year 9	ProLicense	Pro License Bundle	240	\$121,330.28	\$0.00	\$121,330.28
Total				\$1,311,111.00	\$30,572.79	\$1,341,683.79

Oct 2035

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 10	102011	AXON AI ASSISTANT	225	\$84,478.91	\$0.00	\$84,478.91
Year 10	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	225	\$43,797.67	\$0.00	\$43,797.67
Year 10	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	225	\$29,217.08	\$0.00	\$29,217.08
Year 10	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	525	\$193,584.88	\$0.00	\$193,584.88
Year 10	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	185	\$144,574.22	\$0.00	\$144,574.22
Year 10	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	225	\$68,356.41	\$0.00	\$68,356.41
Year 10	BasicLicense	Basic License Bundle	300	\$59,734.45	\$0.00	\$59,734.45
Year 10	BWCamMBDTAP10Year	Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	60	\$28,121.43	\$1,898.47	\$30,019.90
Year 10	BWCamTAP10Yr	Body Worn Camera TAP 10 Year Bundle	525	\$230,084.48	\$15,532.16	\$245,616.64
Year 10	Fleet3B10Yr	Fleet 3 Basic 10 Year	185	\$307,832.10	\$13,142.36	\$320,974.46
Year 10	ProLicense	Pro License Bundle	240	\$121,330.37	\$0.00	\$121,330.37
Total				\$1,311,112.00	\$30,572.99	\$1,341,684.99

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

The Parties acknowledge that Contract Sourcewell #101223-AXN is the cooperative contract the County is utilizing to make this purchase in order to qualify as a bid waiver. To the extent required to fulfill that purpose, the terms and conditions of Contract Sourcewell #101223-AXN are incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein, as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

6/12/2026

