



Guilford County Emergency Services

TO: Guilford County Purchasing
FROM: Jim Albright, Emergency Services Director
RE: Bid award for Event #20029 (rebid #2)
DATE: June 30, 2021

Guilford County bid a Uninterruptable Power Supply for the Summerfield 800 MHz public safety radio tower, located at 5501 Centerfield Rd, Summerfield, NC 27358. Two bids were received for similar and like equipment.

<https://guilfordcountync.munisselfservice.com/Vendors/VBids/Detail.aspx>

In evaluating the submissions, the lowest bidder (Battery Backup Systems) did not include a duration of the install or any of the affidavits within the bid packet. Additionally, he indicated that the existing maintenance bypass switch would be reused, when the bid clearly stated a desire for installation of a new one due to the critical infrastructure that it supports. If a new bypass switch was to be installed, the stated price is well below market pricing. Therefore, staff feels this bid does not meet the specifications set forth.

As such, the Department of Emergency Services would like to recommend moving forward with the lowest responsive, responsible bidder, Mission Critical Services, Inc in the amount of \$46,482.00. Please encumber from funding in 13203202-55310.

Please contact me with any questions or concerns.