

Memorandum of Agreement Between Guilford County and The Sandhill's Center for Professional Services related to the Guilford County Behavioral Health Center

WHEREAS, Guilford County is constructing a 35,000 square foot Behavioral Health Center at 931 Third Street in Greensboro, North Carolina; and

WHEREAS, the facility will include a Behavioral Health Urgent Care Center, a 16-Bed Facility Based Crisis Center, Outpatient Services, a Peer Living Room and a Pharmacy, and:

WHEREAS, the County has contracted with Cone Health to operate the Center and provide physical and mental health services under an integrated health model and it is the goal of the County that this Center become the hub or center of activity for behavioral health services in Guilford County; and

WHEREAS, construction of the facility is expected to be completed by January 2021 and the Center should be operational by March 2021; and

WHEREAS, the Sandhill's Center is the LME / MCO for Guilford County and employs professional staff with experience in the licensing and operation of behavioral health centers; and

WHEREAS, the County has a budgeted position for a Behavioral Health Center Director that will be filled at some point in the future, the County Commissioners believe that it would be in the County's best interest to contract with Sandhill's Center initially through the licensing and initial months of operations until it is determined what necessary skill sets and experience the Center Director should possess to effectively oversee the center; and

WHEREAS, Sandhill's Center has agreed to perform a limited scope of services to support the expanded behavioral health service array to ensure a strong start for those services and to ensure coordination of those services with Cone Health and other community services and providers, based on the following terms ;

Scope of Work:

1. Attendance at Guilford County meetings, work sessions, etc. on an as needed basis
2. Attend and participate in Architect and Contractor meetings until the construction of the Behavioral Health Center is completed.
3. Participate in the Guilford County Behavioral Health Center Oversight Board Meetings
4. Advise Guilford County and Provider/Operator and/or consultants on the implementation/operations of the Guilford County Behavioral Health Center
5. Share lessons learned from earlier behavioral health crisis work around construction licensure, service licensure and other regulatory design considerations.
6. Participate in planning discussions for transition of services from current provider to planned services provider.

7. Other meetings/consultation discussions requested by Guilford County, including travel time for in person meetings.

Staffing / Hours:

The above referenced professional services will be provided by the Sandhills Center Chief Executive Officer (up to 8 hours per month) and the Deputy Director / Chief Operating Officer (up to 16 hours per month).

Costs

The cost of the professional services provided by Sandhills Center shall be \$5,000.00 per month through the term of this agreement. The County shall make payment to Sandhills prior to the 15th day of each month.

Term /Termination

The term of the agreement shall be from December 1, 2020 through June 30, 2021. This agreement may be terminated by either party upon a 30-day written notice.

This shall constitute the entire agreement. Amendments to this agreement shall be made in writing and approved by the parties.

Victoria Whitt, CEO, Sandhills Center	Date
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Marty K. Lawing, Guilford County Manager	Date
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