

CHRISTOPHER TODD DUNBAR, CCIM

EDUCATION

WAKE FOREST UNIVERSITY

Winston-Salem, NC

Babcock Graduate School of Management
Master of Business Administration, December 1997

- Concentration: Finance

UNIVERSITY OF NORTH CAROLINA

Greensboro, NC

Bachelor of Science degree in Financial Management, May 1987

- Cum Laude Graduate

FEDERAL AVIATION ADMINISTRATION

- Certificated Instrument Rated Pilot, October 2018
- Certificated Private Pilot, March 2018

PROFESSIONAL EXPERIENCE

BLUE RIDGE COMPANIES, INC. 1999 – Present

High Point, NC

- Co-Founder, President & Chief Operating Officer

Responsible for oversight of the day-to-day activities of a full-service real estate firm that has developed and constructed over 14,000 multi-family units. Duties include the following:

- Management of new business development.
- Formation and oversight of project development teams. Monitoring all phases from initial site selection, land acquisition, securing governmental entitlements, etc.
- Project feasibility analysis and securing construction financing. Total placed construction financing to date is over \$1Billion.
- Supervision of all marketing, sales and leasing activities.
- Supervision of all development and construction activity.
- Oversight and securing permanent non-recourse financing for the project (Conduit, Fannie, Freddie, HUD etc.). Total placement to date is approximately \$825 million.

WACHOVIA BANK, NC – 1987 – 1999

Greensboro, NC

- Vice President – Corporate Banking – Real Estate Financial Services – Relationship Manager
Relationship Manager for a \$275 million mortgage loan portfolio which duties included the following:
 - Credit analyses, interest rate derivative sales and documentation and sales of cash management products.
 - Responsible for business development efforts and new loan placement in the Piedmont Triad of North Carolina (including: Asheboro, Burlington, and Greensboro).

FINANCIAL ANALYSIS TRAINING

Certified Commercial Investment Member Designation - 1999

Graduate Level: Financial Management	Financial Accounting
Accounting for Management Decisions	Marketing Management
Analytical Methods (Statistics)	Economic Analysis

Appraisal Institute Courses: Principles, Procedures, Income Capitalization I and II

HONORS AND ACTIVITIES

- *Executive Committee Board Member – Business High Point - Chamber of Commerce 2014-Present
- *Executive Committee Board Member – Triad Real Estate Building Industry Council 2017-Present
- *Executive Committee Board Member – HP365 Incubator Initiative 2017-Present
- *Member of Greensboro Chamber of Commerce Grow Campaign Leadership Council 2017-Present
- *Board of Trustees -Apartment Association of North Carolina 2010-Present
- *Member of the UNCG's MBA Advisory Board 2016-Present
- *Board Member of the High Point Political Action Committee 2016-Present
- *Guest Professor for “Bryan School of Business” UNCG 2010-Present

REFERENCES

Available upon request.