

THE GREENSBORO/GUILFORD COUNTY TOURISM DEVELOPMENT AUTHORITY
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
BUDGET WORKSHEET
2019-2020

		80% OF RECEIPTS				20% OF RECEIPTS				100% OF RECEIPTS												
		CONVENTION/TOURISM MARKETING (OPERATING BUDGET)				SETRAC				CITY CAPITAL				GRAND TOTAL								
		2018-2019		2019-2020		2018-2019		2019-2020		2018-2019		2019-2020		2018-2019		2019-2020 BUDGET						
		BUDGET	AS OF 03-31-19	PROJECTED 06-30-19	BUDGET	BUDGET	AS OF 03-31-19	PROJECTED 06-30-19	BUDGET	BUDGET	AS OF 03-31-19	PROJECTED 06-30-19	BUDGET	BUDGET	AS OF 03-31-19	PROJECTED 06-30-19	MARKETING BUDGET	SETRAC	CITY CAPITAL	GRAND TOTAL		
CODE	REVENUES:																					
1101	OCCUPANCY TAX-COUNTY	3,013,000.00	2,287,937.51	3,687,000.00	3,616,000.00	*3	170,000.00	170,000.00	170,000.00	170,000.00	583,000.00	401,984.37	740,000.00	670,000.00	3,766,000.00	2,859,921.88	4,597,000.00	3,616,000.00	170,000.00	670,000.00	4,456,000.00	*3
1102	OCCUPANCY TAX-CITY	922,000.00	729,412.01	1,183,700.00	1,106,000.00	*3	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	922,000.00	729,412.01	1,183,700.00	1,106,000.00	0.00	0.00	1,106,000.00	*3
9101	INTEREST	35,000.00	29,405.18	60,000.00	60,000.00		0.00	0.00	0.00	0.00	27,000.00	25,277.60	50,000.00	50,000.00	62,000.00	54,682.78	110,000.00	60,000.00	0.00	50,000.00	110,000.00	
9325	SALES	500.00	0.00	0.00	500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	500.00	0.00	0.00	500.00	
9990	MISCELLANEOUS	125,000.00	75,000.00	75,000.00	125,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125,000.00	75,000.00	75,000.00	125,000.00	0.00	0.00	125,000.00	
TOTAL REVENUES		4,095,500.00	3,121,754.70	5,005,699.99	4,907,500.00		170,000.00	170,000.00	170,000.00	170,000.00	610,000.00	427,261.97	790,000.00	720,000.00	4,875,500.00	3,719,016.67	5,965,700.00	4,907,500.00	170,000.00	720,000.00	5,797,500.00	
EXPENDITURES:																						
SALARIES AND BENEFITS:																						
0101	REGULAR SALARIES	1,191,000.00	851,654.56	1,131,476.01	1,157,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,191,000.00	851,654.56	1,131,476.01	1,157,000.00	0.00	0.00	1,157,000.00	
0102	OVERTIME SALARIES	2,000.00	2,266.61	3,000.00	5,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	2,266.61	3,000.00	5,000.00	0.00	0.00	5,000.00	
0103	PARTTIME SALARIES	30,000.00	11,693.00	17,500.00	27,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,000.00	11,693.00	17,500.00	27,000.00	0.00	0.00	27,000.00	
0107	PARTTIME COMPENSATION-AGENCY	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0110	RETIREMENT	64,600.00	37,343.15	49,300.00	64,800.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	64,600.00	37,343.15	49,300.00	64,800.00	0.00	0.00	64,800.00	
0111	SOCIAL SECURITY	93,600.00	63,104.91	88,126.16	90,900.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	93,600.00	63,104.91	88,126.17	90,900.00	0.00	0.00	90,900.00	
0112	GROUP INSURANCE	236,500.00	183,613.33	219,459.33	224,800.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	236,500.00	183,613.33	219,459.33	224,800.00	0.00	0.00	224,800.00	
0113	WORKER'S COMPENSATION	5,000.00	939.00	940.00	5,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	939.00	940.00	5,000.00	0.00	0.00	5,000.00	
0114	UNEMPLOYMENT COMPENSATION	2,500.00	624.70	625.00	2,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	624.70	625.00	2,500.00	0.00	0.00	2,500.00	
		1,625,200.00	1,151,239.26	1,510,426.50	1,577,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,625,200.00	1,151,239.26	1,510,426.51	1,577,000.00	0.00	0.00	1,577,000.00	
OPERATING EXPENSES:																						
0201A	PRINTING AND OFFICE SUPPLIES	37,500.00	24,312.30	35,600.00	37,600.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37,500.00	24,312.30	35,600.00	37,600.00	0.00	0.00	37,600.00	
0205A	FOOD AND PROVISIONS	3,500.00	1,929.79	2,800.00	3,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,500.00	1,929.79	2,800.00	3,500.00	0.00	0.00	3,500.00	
0301A	PROFESSIONAL SERVICES	77,125.00	52,915.32	70,000.00	76,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	77,125.00	52,915.32	70,000.00	76,000.00	0.00	0.00	76,000.00	
0304A	TELEPHONE	32,500.00	17,965.60	28,300.00	32,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	32,500.00	17,965.60	28,300.00	32,500.00	0.00	0.00	32,500.00	
0305A	POSTAGE	59,000.00	27,407.76	37,600.00	50,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	59,000.00	27,407.76	37,600.00	50,500.00	0.00	0.00	50,500.00	
0306A	TRAVEL	4,500.00	4,849.60	5,000.00	5,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,500.00	4,849.60	5,000.00	5,000.00	0.00	0.00	5,000.00	
0309A	INSURANCE	30,100.00	1,147.00	30,200.00	33,100.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,100.00	1,147.00	30,200.00	33,100.00	0.00	0.00	33,100.00	
0310A	BUILDING MAINTENANCE	2,500.00	220.00	2,100.00	2,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	220.00	2,100.00	2,500.00	0.00	0.00	2,500.00	
0312A	VEHICLE MAINTENANCE	4,000.00	1,983.28	3,600.00	4,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00	1,983.28	3,600.00	4,000.00	0.00	0.00	4,000.00	
0313A	EQUIPMENT MAINTENANCE	40,500.00	15,501.85	22,500.00	36,300.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40,500.00	15,501.85	22,500.00	36,300.00	0.00	0.00	36,300.00	
0314A	BUILDING RENTAL	175,000.00	116,666.64	160,500.00	182,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	175,000.00	116,666.64	160,500.00	182,000.00	0.00	0.00	182,000.00	
0315A	EQUIPMENT RENTAL	16,605.00	11,858.77	15,400.00	17,100.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,605.00	11,858.77	15,400.00	17,100.00	0.00	0.00	17,100.00	
0317A	DUES AND MEMBERSHIPS	9,006.00	7,730.00	8,100.00	9,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,006.00	7,730.00	8,100.00	9,000.00	0.00	0.00	9,000.00	
0319A	OUTSIDE DATA PROCESSING	20,500.00	5,522.15	12,000.00	20,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,500.00	5,522.15	12,000.00	20,500.00	0.00	0.00	20,500.00	
0322A	EDUCATION AND TRAINING	5,000.00	1,700.00	3,200.00	5,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0								