



## FOCUS AWARD LETTER

March 26, 2018

Jim Albright  
Director  
Guilford County Emergency Services  
1002 Meadowood St.  
Greensboro, NC 27409

Dear Mr. Albright:

On behalf of Gilead Sciences, Inc. (“**Gilead**”), I am pleased to inform Guilford County (“**Organization**”) that your request for a FOCUS award (“**Award**”) to develop a replicable model program that embodies best practices in HIV and/or hepatitis screening and linkage to care (“**Project**”), as set forth in greater detail in your proposal and budget dated March 7, 2018, has been approved in the amount of One Hundred Seventy-Four Thousand One Hundred Thirty Dollars (\$174,130).

PROSPECTIVE AWARD FUNDS WILL BE DISBURSED ONCE: 1) GILEAD HAS RECEIVED A SIGNED COPY OF THIS FOCUS AWARD LETTER (“**AWARD LETTER**”) AND 2) GILEAD AND ORGANIZATION HAVE MUTUALLY EXECUTED AN FOCUS AGREEMENT (“**AGREEMENT**”). Subject to the above, Gilead will disburse the Award to Organization as follows: (a) sixty percent (60%) of the Award funds within thirty (30) business days of the date on which Organization has executed this Award Letter; (b) twenty percent (20%) of the Award funds upon Gilead’s approval of the interim Report (as defined in the Agreement) detailing the progress of the Project from April 1, 2018 through October 31, 2018, and submitted to Gilead no later than November 15, 2018; and (c) twenty percent (20%) of the Award funds upon Gilead’s approval of the final Report (as defined in the Agreement) detailing the full scope of the Project through June 30, 2019, and submitted to Gilead no later than July 15, 2019. Award funds will be sent to you electronically through Gilead’s vendor disbursement system.

This Award Letter and Organization’s use of Award funds shall be governed by the terms and conditions contained in the Agreement, into which this Award Letter and associated Budget are incorporated as Exhibit C.1.

Please sign below to indicate agreement to this Award Letter, make a copy for your files, and return a signed copy via email to Liz Mallas, Regional Lead at [liz.mallas@gilead.com](mailto:liz.mallas@gilead.com).

Sincerely,

A handwritten signature in cursive script that reads "Kacy Hutchison".

Kacy Hutchison - Vice President, Government Affairs

### Acknowledged and Agreed to:

#### Guilford County

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_