



Quoted By: Garth Magness
 Date: 2/12/2018
 Quote Expiration: 10/18/2017
 Quote Name: Guilford County-LGD-EG-PLM
 Quote Number: 2017-33667
 Quote Description: EnerGov On-Premise

Sales Quotation For

Guilford County
 PO Box 3427
 po box 3427
 Greensboro, NC 27402-3427
 Phone +1 (336) 641-3300

EnerGov Software

Description	License	Users/Units	Module Total	Year One Maintenance
Core Software:				
EnerGov Permitting & Land Management Suite (PLM)	\$2,712.00	80	\$216,960.00	\$43,360.00
Extensions:				
EnerGov Citizen Access Web Portal - Permitting & Land Mgmt (PLM)	\$49,999.00	1	\$49,999.00	\$10,000.00
EnerGov e-Reviews	\$99,999.00	1	\$99,999.00	\$20,000.00
EnerGov GIS	\$70,000.00	1	\$70,000.00	\$14,000.00
EnerGov IG Workforce Apps	\$999.00	35	\$34,965.00	\$7,000.00
EnerGov My GovPay	\$0.00	1	\$0.00	\$0.00
EnerGov VirtualPay	\$0.00	1	\$0.00	\$0.00
Sub-Total:			\$471,923.00	\$94,360.00
<i>Less Discount:</i>			<i>\$94,360.00</i>	<i>\$94,360.00</i>
TOTAL:			\$377,563.00	\$0.00

EnerGov Professional Services

Description	Hours	Unit Price	Extended Price	Year One Maintenance
Data Conversion - Accela	1	\$0.00	\$0.00	\$0.00
EnerGov Configuration Services	1354	\$175.00	\$236,950.00	\$0.00
EnerGov Dynamic Reports Modifications (10 pack)	1	\$5,000.00	\$5,000.00	\$0.00
EnerGov Fundamentals Training	40	\$175.00	\$7,000.00	\$0.00
EnerGov Onsite Training & Production Support Services	260	\$175.00	\$45,500.00	\$0.00
EnerGov Project Management Services	404	\$175.00	\$70,700.00	\$0.00
TOTAL:			\$365,150.00	\$0.00

Summary

	One Time Fees	Recurring Fees
Total Tyler Software	\$377,563.00	\$0.00
Total Tyler Services	\$365,150.00	\$0.00
Total 3rd Party Hardware, Software and Services	\$0.00	\$0.00
Summary Total	\$742,713.00	\$0.00
Contract Total	\$742,713.00	
(Excluding Estimated Travel Expenses)		
Estimated Travel Expenses	\$42,500.00	

Optional EnerGov Software

Description	License	Users/Units	Module Total	Year One Maintenance
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Extensions:

Optional EnerGov Software

Description	License	Users/Units	Module Total	Year One Maintenance
EnerGov IVR	\$49,999.00	1	\$49,999.00	\$10,000.00
TOTAL:			\$49,999.00	\$10,000.00

Unless otherwise indicated in the contract or Amendment thereto, pricing for optional items will be held for Six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: _____

Date: _____

Print Name: _____

P.O. #: _____

All primary values quoted in US Dollars

EnerGov Discount Detail

Description	License	License Discount	License Net	Maintenance Basis	Year One Maintenance Discount	Year One Maintenance Net
EnerGov Citizen Access Web Portal - Permitting & Land Mgmt (PLM)	\$49,999.00	\$10,000.00	\$39,999.00	\$10,000.00	\$10,000.00	\$0.00
EnerGov e-Reviews	\$99,999.00	\$20,000.00	\$79,999.00	\$20,000.00	\$20,000.00	\$0.00
EnerGov GIS	\$70,000.00	\$14,000.00	\$56,000.00	\$14,000.00	\$14,000.00	\$0.00
EnerGov IG Workforce Apps	\$34,965.00	\$7,000.00	\$27,965.00	\$7,000.00	\$200.00	\$0.00
EnerGov My GovPay	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EnerGov Permitting & Land Management Suite (PLM)	\$216,960.00	\$43,360.00	\$173,600.00	\$43,360.00	\$542.00	\$0.00
EnerGov VirtualPay	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL:	\$471,923.00	\$94,360.00	\$377,563.00	\$94,360.00	\$94,360.00	\$0.00

EXHIBIT A

Comments

e-Planning requires BlueBeam Revu or Adobe Acrobat Pro.

Shared Services Model - Pricing includes delivery of up to 50 unique business transactions, 5 GeoRules and 10 IOs

Data conversion from Accela included free of charge (\$60,000 discount)