



GUILFORD COUNTY
Request for Proposals
For
Ethernet Wide Area Network
Event 549
Addendum 1

Addendum 1

Please be advised of some questions captured during the non-mandatory pre-bid teleconference held on Wednesday January 4, 2017 at 2:00 pm as well as additional questions submitted by suppliers.

Here are some of the questions and responses captured:

Q: What type of hand off preferred?

A: Multi-mode fiber hand-off

Q: Are we looking for one or multiple vendors?

A: One vendor to work with, although that vendor can partner with other entities to provide the service. One bill is required.

Q: Who are our current suppliers?

A: AT&T, NorthState and Century Link

Q: Are you looking for new service or adding to existing connectivity and service?

A: We are not looking to add to existing service per se, we are looking for total solution including circuit and connectivity.

Q: Can you confirm the zip codes for each of the sites in Appendix A? Also, some addresses provided don't exist (per Google). As example, 6409 Boaters Way (Southwest Park) can't be found. However, I can find Southwest Park as 6309 Southwest Park Drive. Additionally, Gibson Park comes up as "Jamestown" or "High Point", but not Greensboro. If possible, clarify and confirm the address provided is the address where the fiber itself must be terminated. This exacting detail will assist with our ability to focus on the fiber termination that was explained on yesterday's call.

A: Gibson Park is located in the city of High Point, NC at 5207 W. Wendover Ave. High Point, NC 27265. (we did have a typo on this one) Southwest Park's official address is 6309 Southwest Park Drive. The address for the building that the circuit will need to go is 6409 Boaters Way, Greensboro, NC 27407. Indicated in the attached drawing.



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STATE of NORTH CAROLINA

Q: Will an option that provides a smaller port speed, able to burst to the full access speed meet the min. requirement? Or is the minimum required bandwidth speeds required at the designated levels all of the time?

A: Guilford County's **preference** is to have the minimum bandwidth listed in Appendix A all of the time. Additionally, we would also prefer to have **option** to increase the bandwidth on-demand (within a 4-6-hour turnaround timeframe if possible) and then revert back to the original requested minimum bandwidth after a set period of time.

Q: Are any of the circuits listed as the minimum bandwidth currently provided via broadband solutions?

A: Yes, all the circuits in the Appendix are currently in service, however, the minimum bandwidth requirements listed in the Appendix may not all be at the same level as what we currently have.

Q: Ask if this network needs any to any connectivity or multi-point VPLS vs standard hub and spoke E-line?

A: Open to vendor recommendation/solution

Q: As a follow-up to the Broadband question, are any of the sites listed getting Ethernet from cable companies, like Verizon Fios, Comcast or similar broadband providers?

A: The only companies providing WAN connectivity to all sites listed in Appendix currently are AT&T, North State and Century link.

Additionally, drawings have been attached to the event for the locations where there may be other questions about which building the circuit will need to go.

Please also be advised of the changes to the bid event Q and A Close date and the bid event Close date and time.

They have both been extended as follows:

Q and A Close date and time: January 20, 2017 at 12:00 PM EST

Bid Close date and time: February 7, 2017 at 3:00 PM EST

These times are Eastern Standard Time per the Guilford County Purchasing Departments Time and Date stamp machine located in the Purchasing Department office.