

**MINUTES OF BOARD OF COUNTY
COMMISSIONERS
OF GUILFORD COUNTY**

Greensboro, North Carolina
January 5, 2017

The Board of County Commissioners met in Closed Session at 7:49 PM, in the Bob Shaw Conference Room, 301 W. Market St., Greensboro, North Carolina; for the purpose of consulting with the County Attorney, to discuss potential property acquisition, and consider matters relating to the potential location or expansion of industry or business.

PRESENT: Chairman Jeff Phillips, presiding; Vice Chairman Alan Branson; Commissioners Hank Henning, Ray Trapp, Kay Cashion, Carolyn Q. Coleman, Alan Perdue, J. Carlvena Foster, Justin Conrad.

ABSENT: None.

ALSO PRESENT: Marty Lawing, County Manager; Mark Payne, County Attorney; Clarence Grier, Deputy County Manager; Robin Keller, Deputy Clerk to Board; Robert McNiece, Facilities/Parks and Property Management Director; Rick Mosher, Property Management

I. Call to Order

Chairman Phillips called the closed session to order at 7:49 PM.

II. Real Property Sale and/or Acquisition

Marty Lawing, County Manager, shared with the board that the purpose of the meeting was to provide an update on the property acquisition options for the County's future EMS Logistics facility

Rick Mosher informed the board that the County has received letters of intent for three of the four sites. He reported that he has a high level of confidence that all are within the authorized limits. He shared that once all letters of intent have been received the county will begin a due diligence period.

He reviewed authorized spending levels of 1.1M and informed the board that the final anticipated costs would be slightly greater. Mosher provided the current tax value data to the Board.

Lawing asked the board if there was interested in receiving complete appraisals on each of the properties. He estimated the appraisals would cost approximately twenty thousand dollars.

The board discussed the parcels and options to proceed.

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Trapp noted that community usually isn't solicited until a contract to purchase is in place.

Coleman shared that she would not be able to support the location.

Phillips questioned staff as to the due diligence processes and the acquisition process.

Mosher discussed that the purchase contract would include a clause to fully refund earnest money for the first 180 days.

Coleman requested a community meeting at the local churches.

Payne advised the board as to acquisition processes.

Perdue concurred with a community meeting as a part of the due diligence process.

Phillips discussed estimated appraisals

General consensus of the board to receive appraisals on the properties.

Staff requested expanded negotiation authority limits.

The board concurred with request.

There being no further business the board adjourned from closed session at 8:20PM

Jeffrey M. Phillips
Chairman

Robin Keller Clerk to Board