



**GUILFORD COUNTY
BID JUSTIFICATION WAIVER FORM**

This form is designed to assist staff in providing information necessary in the processing of requisitions or contracts for purchases where competitive bids valued \$30,000 or more will not be obtained by the Guilford County Purchasing Department. Please complete and forward to the Purchasing Department at DG_Purchasing@guilfordcountync.gov prior to any commitment (verbal or written). If approved, the form must be attached to the requisition or contract.

VENDOR NAME: _____ **TOTAL COMMITMENT COST:** _____

PURCHASE DESCRIPTION: _____

Check one applicable box (either A, B, or C)

A. The vendor qualifies as a sole source provider:

NOTE: Sole source purchases must be approved by the Board of Commissioners (BOC).

- _____ vendor is the only authorized distributor / provider for the area
- _____ item is a special equipment that is manufactured only by this vendor
- _____ vendor is the only service provider for existing equipment or software
- _____ standardization or compatibility is the overriding consideration
- _____ vendor is the only provider for this brand of equipment, software or service of this product, where such brand and/or expertise relates to existing County equipment or software

B. The request is for the purchase of used goods, a purchase from another government unit, a state contract purchase, a GSA contract purchase, a piggyback contract purchase, or the vendor selected is through a cooperative group purchasing program. NOTE: Piggyback contract purchases must be approved by the BOC.

C. Even though the item or service may be provided by more than one source, the following justification is provided. If more space is needed to answer the questions, please attach additional page(s).

- 1) Is this a special emergency involving the need to prevent immediate harm for the health and safety of people or property? If yes, please explain otherwise indicate N/A (not applicable):

- 2) Why is this purchase unique/highly specialized and should only be purchased from this provider?

- 3) What market research has been conducted to substantiate no competition? (Provide a narrative of your efforts to identify other similar or appropriate goods/services and how you concluded that such alternatives are either inappropriate or unavailable.

- 4) What are the consequences for not having this purchase request approved and not going out for bid?

I certify that the above statements are true and correct, and that no other material fact or consideration offered or given has influenced this recommendation.

Requestor's Print Name

Date

Department

Purchasing Department Use Only:

Purchasing Director/Designee Signature

Date

Approve or Deny

Additional Comments:



PIEDMONT TRUCKS



2021-2022 STATE OF NORTH CAROLINA TERM CONTRACT 070A- Vehicles (Passenger, Truck, Van, SUV, Law Enforcement)

OPTIONS LIST - CATEGORY G - F550 Cab and Chassis

BID NO. 202100002

STANDARD ITEMS

18,000lb GVWR, Exterior Color: Oxford White, XL Trim Package, 7.3L V8 gasoline engine, 10-speed automatic transmission, 4.88 regular rear axle, Power Equipment Group, 225/70Rx 19.5" BSW All Purpose tires, Air conditioning, AM/FM/MP3 radio with SYNC Bluetooth, Tilt steering wheel, (2) keys, 40/20/40 Vinyl seats-Gray, Vinyl flooring

CAB CHASSIS CONFIGURATION	BODY CODE	BASE BID PRICE
2023 Ford F550 Crew Cab 4x4-60"CA chassis cab	W5H-660A	\$50,699.00
	OPTION	MSRP
		STATE PRICING 6% Discount

CAB CONFIGURATION

84CA	84CA	\$1,329.79	\$1,250.00
------	------	------------	------------

POWERTRAIN

Limited Slip w/4.88 Axle Ratio	X8L	\$360.00	\$338.40
--------------------------------	-----	----------	----------

GVWR: 19,500 lb Payload Plus Upgrade Package - Includes upgraded frame, rear-axle and low deflection/high capacity springs. Increases max RGAWR to 14,706lbs	68M	\$1,155.00	\$1,085.70
--	-----	------------	------------

WHEELS/TIRES

225/70Rx19.5G BSW Traction - Includes 4 traction tires on the rear and 2 A/P tires on the front	TGM	\$190.00	\$178.60
---	-----	----------	----------

Spare Tire, Wheel & Jack	512	\$350.00	\$329.00
--------------------------	-----	----------	----------

OTHER OPTIONS

Utility Lighting System (LED Side-mirror Spotlights) - required with Power Equipment Group (90L)-required with Power Equipment Group (90L)	63A	\$160.00	\$150.40
--	-----	----------	----------

Snow Plow Prep Package - Includes pre-selected springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations	473	\$250.00	\$235.00
---	-----	----------	----------

Transmission Power Take-Off- Includes mobile and stationary PTO modes	62R	\$280.00	\$263.20
---	-----	----------	----------

Dual 78 AH Battery	86M	\$210.00	\$197.40
--------------------	-----	----------	----------

397 Amp Alternator	67B	\$115.00	\$108.10
--------------------	-----	----------	----------

Trailer Brake Controller - Verified to be compatible with select electric over hydraulic brakes. Includes smart trailer tow connector.	52B	\$270.00	\$253.80
--	-----	----------	----------

Platform Running Boards-SUPERCAB & CREW CAB ONLY	18B	\$445.00	\$418.30
--	-----	----------	----------

Rear View Camera & Prep Kit	872	\$415.00	\$390.10
-----------------------------	-----	----------	----------

Fixed Rear-Window w/Defrost	43B	\$60.00	\$56.40
-----------------------------	-----	---------	---------

Privacy Glass	924	\$30.00	\$28.20
---------------	-----	---------	---------

Steering Wheel-Mounted Cruise Control	525	\$235.00	\$220.90
---------------------------------------	-----	----------	----------

UPFIT OPTIONS

12' flatbed dump, headboard with window, cab shield, 24" removable metal sides, TommyGate Dump-Thru Liftgate G2-92-2050 LD33 2000lb capacity, Electric/Hydraulic hoist, Receiver hitch, trailer plug, back up alarm, (2) underbody toolboxes-18x18x36 Driver side & Passenger side	12FBDRSLG	\$26,542.56	\$24,950.00
--	-----------	-------------	-------------

Total for chassis & options quote#GCW5HG12DLG-8922	Date: 8.9.2022	\$81,152.50
---	----------------	-------------

Guilford County
Raymond Lowe
336.641.7433bp rlowe@guilfordcountync.gov



PIEDMONT TRUCKS



2021-2022 STATE OF NORTH CAROLINA TERM CONTRACT 070A- Vehicles (Passenger, Truck, Van, SUV, Law Enforcement)

OPTIONS LIST - CATEGORY G - F550 Cab and Chassis

BID NO. 202100002

STANDARD ITEMS

18,000lb GVWR, Exterior Color: Oxford White, XL Trim Package, 7.3L V8 gasoline engine, 10-speed automatic transmission, 4.88 regular rear axle, Power Equipment Group, 225/70Rx 19.5" BSW All Purpose tires, Air conditioning, AM/FM/MP3 radio with SYNC Bluetooth, Tilt steering wheel, (2) keys, 40/20/40 Vinyl seats-Gray, Vinyl flooring

CAB CHASSIS CONFIGURATION	BODY CODE	BASE BID PRICE	
2023 Ford F550 Crew Cab 4x4-60"CA chassis cab	W5H-660A	\$50,699.00	
	OPTION	MSRP	STATE PRICING 6% Discount
CAB CONFIGURATION			
84CA	84CA	\$1,329.79	\$1,250.00
POWERTRAIN			
Limited Slip w/4.88 Axle Ratio	X8L	\$360.00	\$338.40
GVWR: 19,500 lb Payload Plus Upgrade Package - Includes upgraded frame, rear-axle and low deflection/high capacity springs. Increases max RGAWR to 14,706lbs	68M	\$1,155.00	\$1,085.70
WHEELS/TIRES			
225/70Rx19.5G BSW Traction - Includes 4 traction tires on the rear and 2 A/P tires on the front	TGM	\$190.00	\$178.60
Spare Tire, Wheel & Jack	512	\$350.00	\$329.00
OTHER OPTIONS			
Utility Lighting System (LED Side-mirror Spotlights) - required with Power Equipment Group (90L)-required with Power Equipment Group (90L)	63A	\$160.00	\$150.40
Snow Plow Prep Package - Includes pre-selected springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations	473	\$250.00	\$235.00
Transmission Power Take-Off- Includes mobile and stationary PTO modes	62R	\$280.00	\$263.20
Dual 78 AH Battery	86M	\$210.00	\$197.40
397 Amp Alternator	67B	\$115.00	\$108.10
Trailer Brake Controller - Verified to be compatible with select electric over hydraulic brakes. Includes smart trailer tow connector.	52B	\$270.00	\$253.80
Platform Running Boards-SUPERCAB & CREW CAB ONLY	18B	\$445.00	\$418.30
Rear View Camera & Prep Kit	872	\$415.00	\$390.10
Fixed Rear-Window w/Defrost	43B	\$60.00	\$56.40
Privacy Glass	924	\$30.00	\$28.20
Steering Wheel-Mounted Cruise Control	525	\$235.00	\$220.90

UPFIT OPTIONS

12' flatbed dump, headboard with window, cab shield, 24" removable metal sides, 24" Removable Barn door tailgate-hinged on sides/open from center, Electric/Hydraulic hoist, Receiver hitch, trailer plug, back up alarm, (2) underbody toolboxes-18x18x36 Driver side & Passenger side	12FBDRS	\$19,122.35	\$17,975.00
---	---------	-------------	-------------

Total for chassis & options
quote#GCW5HG12D-8922

Date: 8.9.2022

\$74,177.50

Guilford County
Raymond Lowe
336.641.7433bp rlowe@guilfordcountync.gov



PIEDMONT TRUCKS



2021-2022 STATE OF NORTH CAROLINA TERM CONTRACT 070A-Vehicles (Passenger, Truck, Van, SUV, Law Enforcement)
 OPTIONS LIST CATEGORY F - MEDIUM HEAVY DUTY CARGO VANS-TRANSIT 250
 BID NO. 202100002

STANDARD ITEMS

9,070lb GVWR, Exterior Color: Oxford White, XL Trim Package, 3.5L V6 gasoline engine (Flex Fuel capable), 10 speed automatic transmission, air conditioning (front only), Power windows, door locks, mirrors, tilt steering wheel, Spare tire/wheel, (2) keys, interior dome lights, rear view camera, Vinyl seats, vinyl flooring (front only), sliding side passenger cargo doors, AM/FM stereo, Bluetooth, Dual USB ports and a 4.0" multi-function display

CARGO VAN CONFIGURATIONS	BODY CODE	BASE BID PRICE	
2023 Ford Transit 250 Medium roof 130"wb cargo	R1C-101A	\$40,529.00	
		STATE PRICING 6% Discount	
	OPTION	MSRP	
CAB CONFIGURATION			
148"WB-LOW ROOF & MEDIUM ROOF ONLY	148WB	\$2,930.00	\$2,754.20
OTHER OPTIONS			
Fixed Rear & PassengerSide Cargo Door Glass	17B	\$425.00	\$399.50
Privacy Glass	92E	\$500.00	\$470.00
Cruise Control w/Adjustable Spd Limiting Device (ASLD)	60C	\$325.00	\$305.50
Full Rear Compartment Lighting - Includes cargo area LED lights at C-pillar, D-pillar and LED switch. In 21MY, the number of standard cargo area lights for cargo van has been reduced and 2 LED lights at the C-Pillar are now standard	15F	\$75.00	\$70.50
2 Additional Keys (4 Total)	86F	\$75.00	\$70.50
Load Area Protection Package - Includes full-height polypropylene cargo area panels. Includes: - Front & Rear Vinyl Floor Covering Includes wheel well liners	96D	\$395.00	\$371.30

UPFIT OPTIONS			
General Service package-base shelving and bulkhead package	GSP	\$6,172.35	\$5,802.00
Double drop down ladder rack	DDLRL	\$3,841.49	\$3,611.00
Security screens for side & rear windows	SC	\$829.79	\$780.00

Total for cargo van & options	Date: 8.23.2022	\$55,163.50
quote#GCR1C148-82322		

Guilford County
 Raymond Lowe
 336.641.7433bp rlowe@guilfordcountync.gov