

Prepared for: , Guilford County

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2022 Expedition Max 4dr 4x4 XL (K1G)

Price Level: 240

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### **Client Proposal**

Prepared by:

Jeff Williams

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Email: [jeffwilliams@parksautogroup.com](mailto:jeffwilliams@parksautogroup.com)

Quote ID: 0301202202

Date: 07/27/2022



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

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Guilford County

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**, Guilford County**Re: Quote ID 0301202202 07/27/2022

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To Whom It May Concern,

All pricing provided in this quote is based on, and follows the guidelines of, the North Carolina Sheriffs' Association Vehicle Procurement Program. Contract # 22-08-0913. Specification # 143

Sincerely,

**Jeff Williams**

Fleet Manager

182-869-34281

jeffwilliams@parksautogroup.com

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## As Configured Vehicle

Code	Description
<b>Base Vehicle</b>	
K1G	Base Vehicle Price (K1G)
<b>Packages</b>	
102A	<b>Equipment Group 102A SSV Package</b> <i>Includes:</i> <ul style="list-style-type: none"><li>- Engine: 3.5L EcoBoost V6</li><li>- ControlTrac w/3.73 Axle Ratio</li><li>- Includes eLSD (Electronic Limited-Slip Differential).</li><li>- 2-Speed Automatic 4WD</li><li>- Includes neutral towing capacity.</li><li>- GVWR: 7,550 lbs</li><li>- Cloth Front Captain's Chairs</li><li>- 5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints.</li><li>- Radio: AM/FM Stereo w/MP3 Capable</li><li>- Includes speed-compensated volume and 6 speakers, connected navigation with 90-day trial, pinch-to-zoom capability, live traffic, predictive destinations and route guidance and one box search.</li><li>- Column Shifter</li><li>- Vinyl Floor Covering</li><li>- Vinyl 2nd Row Seating</li><li>- Skid Plates</li><li>- Center Console Delete</li><li>- Deletes armrest and covered media bin.</li><li>- Manual Telescoping Steering Wheel Delete</li><li>- USB Port Delete</li><li>- Deletes second row smart charging USB port - one (1) A and one (1) C in the back side of the center floor console.</li><li>- Push Button Keyless Start Delete</li></ul>
<b>Powertrain</b>	
99T	Engine: 3.5L EcoBoost V6
44U	Transmission: 10-Speed Automatic w/SelectShift
62E	<b>ControlTrac w/3.73 Axle Ratio</b> <i>Includes eLSD (Electronic Limited-Slip Differential).</i>  <i>Includes:</i> <ul style="list-style-type: none"><li>- 2-Speed Automatic 4WD</li><li>- Includes neutral towing capacity.</li></ul>
STDGV	GVWR: 7,550 lbs

## Wheels & Tires

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .

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**As Configured Vehicle (cont'd)**

Code	Description
NONTR2	Tires: P275/65R18 AS BSW w/536
<b>Seats &amp; Seat Trim</b>	
L	<b>Cloth Front Captain's Chairs</b> <i>5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints.</i>
<b>Other Options</b>	
PAINT	Monotone Paint Application
131WB	131" Wheelbase
STDRD	<b>Radio: AM/FM Stereo w/MP3 Capable</b> <i>Includes speed-compensated volume and 6 speakers, connected navigation with 90-day trial, pinch-to-zoom capability, live traffic, predictive destinations and route guidance and one box search.</i>
52L_	<b>Auto Start-Stop Removal</b> Required option.
536	<b>Heavy-Duty Trailer Tow Package</b> <i>Includes:</i> <ul style="list-style-type: none"><li>- Wheels: 18" Machined Face Aluminum</li><li>- Includes magnetic-painted pockets.</li><li>- Tires: P275/65R18 AS BSW w/536</li><li>- Integrated Trailer Brake Controller</li><li>- Pro Trailer Backup Assist</li><li>- Rear View Digital Camera</li><li>- Reverse Brake Assist</li></ul>
18B	Black Platform Running Boards
153	<b>Front License Plate Bracket</b> <i>Standard in states requiring two license plates and optional to all others.</i>
<b>Emissions</b>	
425	50 States Emissions System
<b>Interior Color</b>	
LH_02	Black Onyx w/Cloth Front Captain's Chairs
<b>Exterior Color</b>	

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As Configured Vehicle (cont'd)

Code	Description
YZ_01	Oxford White
<b>Fleet Options</b>	
64X	Wheels: 18" Machined Face Aluminum <i>Includes magnetic-painted pockets.</i>

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**Pricing Summary - Single Vehicle**

		MSRP
<i>Vehicle Pricing</i>		\$57,405.00
<b>Subtotal</b>		\$57,405.00
<i>Pre-Tax Adjustments</i>		
Code	Description	MSRP
Discount	Dealer Discount	-\$3,961.80
Ford Gvmnt GPC	Government GPC	-\$2,300.00
2023 MY	2023 Model Year Price Increase	\$2,500.00
<b>Total</b>		<b>\$53,643.20</b>

Customer Signature

Acceptance Date

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Note: .