Prepared for: , Guilford County

## 2022 Expedition 4dr 4x4 XL (U1G)

Price Level: 240



### **Client Proposal**

Prepared by: Jeff Williams

Office: 182-869-34281

Email: jeffwilliams@parksautogroup.com

Quote ID: 0301202201

Date: 07/27/2022



Guilford County Prepared by: Jeff Williams 07/27/2022



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2022 Expedition 4dr 4x4 XL (U1G)

Price Level: 240 | Quote ID: 0301202201

#### , Guilford County

Re: Quote ID 0301202201 07/27/2022

To Whom It May Concern,

All pricing provided in this quote is based on, and follows the guidelines of, the North Carolina Sheriffs' Association Vehicle Procurement Program. Contract # 22-08-0913. Specification # 143

Sincerely,

#### **Jeff Williams**

Fleet Manager 182-869-34281 jeffwilliams@parksautogroup.com

2

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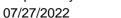
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## **Table of Contents**

Description	Page
Cover Page	1
Cover Letter	2
Table of Contents	3
As Configured Vehicle	4
Pricing Summary - Single Vehicle	

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## As Configured Vehicle

Code **Description** 

**Base Vehicle** 

U1G Base Vehicle Price (U1G)

**Powertrain** 

99T Engine: 3.5L EcoBoost V6

44U Transmission: 10-Speed Automatic w/SelectShift

**STDGV** GVWR: 7,450 lbs

**Seats & Seat Trim** 

L Cloth Front Captain's Chairs

5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints.

**Other Options** 

**PAINT** Monotone Paint Application

122WB 122" Wheelbase

**STDRD** Radio: AM/FM Stereo w/MP3 Capable

Includes speed-compensated volume and 6 speakers.

52L\_ Auto Start-Stop Removal

Required option.

153 Front License Plate Bracket

Standard in states requiring two license plates and optional to all others.

**Emissions** 

425 50 States Emissions System

Interior Color

LH 02 Black Onyx w/Cloth Front Captain's Chairs

**Exterior Color** 

YZ\_01 Oxford White

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .

Guilford County Prepared by: Jeff Williams 07/27/2022





### 2022 Expedition 4dr 4x4 XL (U1G)

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## As Configured Vehicle (cont'd)

Code Description

#### **Fleet Options**

102A Equipment Group 102A SSV Package

Includes:

- Engine: 3.5L EcoBoost V6

- ControlTrac w/3.73 Axle Ratio

Includes eLSD (Electronic Limited-Slip Differential).

- 2-Speed Automatic 4WD Includes neutral towing capability.

- GVWR: 7,450 lbs

- Cloth Front Captain's Chairs

5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints.

- Radio: AM/FM Stereo w/MP3 Capable

Includes speed-compensated volume and 6 speakers.

- Column Shifter

- Vinyl Floor Covering

- Vinyl 2nd Row Seating

- Skid Plates

- Center Console Delete

Deletes armrest and covered media bin.

- USB Port Delete

Deletes second row smart charging USB port - one (1) A and one (1) C in the back side of the center floor console.

- Manual Telescoping Steering Wheel Delete

- Push Button Keyless Start Delete

ControlTrac w/3.73 Axle Ratio

Includes eLSD (Electronic Limited-Slip Differential).

Includes:

- 2-Speed Automatic 4WD Includes neutral towing capability.

NONTR2 Tires: P275/65R18 AT OWL w/536

Wheels: 18" Machined-Face Aluminum w/536

Includes magnetic-painted pockets.

Black Platform Running Boards

Heavy-Duty Trailer Tow Package

Includes:

- Wheels: 18" Machined-Face Aluminum w/536

Includes magnetic-painted pockets.

- Tires: P275/65R18 AT OWL w/536

- Integrated Trailer Brake Controller

- Pro Trailer Backup Assist

- Rear View Digital Camera

- Reverse Brake Assist

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Note: .

62E

64X

18B

536

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# Pricing Summary - Single Vehicle

MSRP	

Vehicle Pricing	\$55,565.00
Subtotal	\$55,565.00

### Pre-Tax Adjustments

Code	Description	MSRP
Discount	Dealer Discount	-\$5,121.80
Ford Gvmnt GPC	Government GPC	-\$2,300.00
2023 MY	2023 Model Year Price Increase	\$2,500.00
Total		\$50,643.20

Customer Signature Acceptance Date

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