

Prepared for: , Guilford County

2022 Expedition 4dr 4x4 XL (U1G)

Price Level: 240



Client Proposal

Prepared by:

Jeff Williams

Office: 182-869-34281

Email: jeffwilliams@parksautogroup.com

Quote ID: 0301202201

Date: 07/27/2022



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

Office: 828-693-4281 | Fax: 828-696-8993

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, Guilford CountyRe: Quote ID 0301202201 07/27/2022

To Whom It May Concern,

All pricing provided in this quote is based on, and follows the guidelines of, the North Carolina Sheriffs' Association Vehicle Procurement Program. Contract # 22-08-0913. Specification # 143

Sincerely,

Jeff Williams

Fleet Manager

182-869-34281

jeffwilliams@parksautogroup.com

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As Configured Vehicle

Code	Description
Base Vehicle	
U1G	Base Vehicle Price (U1G)
Powertrain	
99T	Engine: 3.5L EcoBoost V6
44U	Transmission: 10-Speed Automatic w/SelectShift
STDGV	GVWR: 7,450 lbs
Seats & Seat Trim	
L	Cloth Front Captain's Chairs <i>5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints.</i>
Other Options	
PAINT	Monotone Paint Application
122WB	122" Wheelbase
STDRD	Radio: AM/FM Stereo w/MP3 Capable <i>Includes speed-compensated volume and 6 speakers.</i>
52L_	Auto Start-Stop Removal Required option.
153	Front License Plate Bracket <i>Standard in states requiring two license plates and optional to all others.</i>
Emissions	
425	50 States Emissions System
Interior Color	
LH_02	Black Onyx w/Cloth Front Captain's Chairs
Exterior Color	
YZ_01	Oxford White

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .

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As Configured Vehicle (cont'd)

Code	Description
Fleet Options	
102A	Equipment Group 102A SSV Package <i>Includes:</i> <ul style="list-style-type: none"> - Engine: 3.5L EcoBoost V6 - ControlTrac w/3.73 Axle Ratio <i>Includes eLSD (Electronic Limited-Slip Differential).</i> - 2-Speed Automatic 4WD <i>Includes neutral towing capability.</i> - GVWR: 7,450 lbs - Cloth Front Captain's Chairs <i>5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints.</i> - Radio: AM/FM Stereo w/MP3 Capable <i>Includes speed-compensated volume and 6 speakers.</i> - Column Shifter - Vinyl Floor Covering - Vinyl 2nd Row Seating - Skid Plates - Center Console Delete <i>Deletes armrest and covered media bin.</i> - USB Port Delete <i>Deletes second row smart charging USB port - one (1) A and one (1) C in the back side of the center floor console.</i> - Manual Telescoping Steering Wheel Delete - Push Button Keyless Start Delete
62E	ControlTrac w/3.73 Axle Ratio <i>Includes eLSD (Electronic Limited-Slip Differential).</i> <i>Includes:</i> <ul style="list-style-type: none"> - 2-Speed Automatic 4WD <i>Includes neutral towing capability.</i>
NONTR2	Tires: P275/65R18 AT OWL w/536
64X	Wheels: 18" Machined-Face Aluminum w/536 <i>Includes magnetic-painted pockets.</i>
18B	Black Platform Running Boards
536	Heavy-Duty Trailer Tow Package <i>Includes:</i> <ul style="list-style-type: none"> - Wheels: 18" Machined-Face Aluminum w/536 <i>Includes magnetic-painted pockets.</i> - Tires: P275/65R18 AT OWL w/536 - Integrated Trailer Brake Controller - Pro Trailer Backup Assist - Rear View Digital Camera - Reverse Brake Assist

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Pricing Summary - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		\$55,565.00
Subtotal		\$55,565.00
<i>Pre-Tax Adjustments</i>		
Code	Description	MSRP
Discount	Dealer Discount	-\$5,121.80
Ford Gvmnt GPC	Government GPC	-\$2,300.00
2023 MY	2023 Model Year Price Increase	\$2,500.00
Total		\$50,643.20

Customer Signature

Acceptance Date

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