



**GUILFORD COUNTY
NO BID JUSTIFICATION FORM**

This form is designed to assist staff in providing information necessary in the processing of requisitions or contracts for purchases where competitive bids valued \$30,000 or more will not be obtained as required by the Guilford County's Purchasing Policy. Please complete and forward to the Purchasing Department at DG_Purchasing@guilfordcountync.gov prior to any commitment (verbal or written). If approved, the form must be attached to the requisition or contract.

VENDOR NAME: _____ **TOTAL COMMITMENT COST:** _____

PURCHASE DESCRIPTION: _____

Check one applicable box (either A, B, or C)

A. A competitive bid will not be obtained because the vendor selected is a sole source provider. The vendor qualifies as a sole source provider because: *NOTE: Sole source purchases must be approved by the Board of Commissioners (BOC).*

- _____ vendor is the only authorized distributor / provider for the area
- _____ item is a special equipment that is manufactured only by this vendor
- _____ vendor is the only service provider for existing equipment or software
- _____ standardization or compatibility is the overriding consideration
- _____ vendor is the only provider for this brand of equipment, software or service of this product, where such brand and/or expertise relates to existing County equipment or software

B. A competitive bid will not be obtained because the purchase is: for used goods, from another government unit, a state contract purchase, a GSA contract purchase, a piggyback contract purchase, or the vendor selected is under a group purchasing consortium/program. *NOTE: Piggyback contract purchases must be approved by the BOC.*

C. A competitive bid will not be obtained even though the item or service may be provided by more than one source. If more space is needed to answer the questions, please attach additional pages (s).

- 1) Is this a special emergency involving the need to prevent immediate harm for the health and safety of people or property? If yes, please explain otherwise indicate N/A (not applicable):

- 2) Why is this purchase unique/highly specialized and should only be purchased from this provider?

- 3) What market research has been conducted to substantiate no competition? (Provide a narrative of your efforts to identify other similar or appropriate goods/services and how you concluded that such alternatives are either inappropriate or unavailable.

- 4) What are the consequences for not having this purchase request approved and not going out for bid?

I certify that the above statements are true and correct, and that no other material fact or consideration offered or given has influenced this recommendation for a no competitive bid purchase.

Requestor's Print Name

Date

Department

Purchasing Department Use Only:

Purchasing Director/Designee Signature

Date

Approve or Deny

Additional Comments:

Billing Address:
 GUILFORD COUNTY
 P O BOX 3427
 GREENSBORO, NC 27429
 US

Quote Date:07/13/2022
 Expiration Date:08/01/2022
 Quote Created By:
 Lindsay Strovilas
 Lindsay.Strovilas@
 motorolasolutions.com

End Customer:
 GUILFORD COUNTY

Contract: 19144 - 725G NORTH
 CAROLINA, STATE OF (NON-ARIBA
 BASED POS)

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6500 / Enh Series	ENHANCEDAPX6500				
1	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	24	\$3,253.00	\$2,439.75	\$58,554.00
1a	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	24	\$6.00	\$4.50	\$108.00
1b	G851AG	ADD: AES/DES-XL/DES-OFB ENCRYP APX AND ADP	24	\$879.00	\$659.25	\$15,822.00
1c	G996AS	ENH: OVER THE AIR PROVISIONING	24	\$110.00	\$82.50	\$1,980.00
1d	GA00580AA	ADD: TDMA OPERATION	24	\$495.00	\$371.25	\$8,910.00
1e	G51AU	ENH: SMARTZONE OPERATION APX6500	24	\$1,320.00	\$990.00	\$23,760.00
1f	G67DT	ADD: REMOTE MOUNT E5 APXM	24	\$327.00	\$245.25	\$5,886.00
1g	G78AT	ENH: 3 YEAR ESSENTIAL SVC	24	\$176.00	\$176.00	\$4,224.00
1h	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	24	\$0.00	\$0.00	\$0.00
1i	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	24	\$66.00	\$49.50	\$1,188.00
1j	G610AC	ADD: REMOTE MOUNT CABLE 30 FT APX	24	\$28.00	\$21.00	\$504.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1k	G444AH	ADD: APX CONTROL HEAD SOFTWARE	24	\$0.00	\$0.00	\$0.00
1l	W484AF	ALT: ANT 3DB GAIN 762-870MHZ	24	\$42.00	\$31.50	\$756.00
1m	G806BL	ENH: ASTRO DIGITAL CAI OP APX	24	\$567.00	\$425.25	\$10,206.00
1n	GA01670AA	ADD: APX E5 CONTROL HEAD	24	\$717.00	\$537.75	\$12,906.00
1o	W22BA	ADD: STD PALM MICROPHONE APX	24	\$79.00	\$59.25	\$1,422.00
1p	W969BG	ADD: MULTIKEY OPERATION	24	\$363.00	\$272.25	\$6,534.00
1q	G361AH	ENH: P25 TRUNKING SOFTWARE APX	24	\$330.00	\$247.50	\$5,940.00
1r	G657AU	ADD: APXM USER GUIDE	24	\$28.00	\$21.00	\$504.00
Grand Total				\$159,204.00(USD)		

Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.

