

Prepared for: , Guilford County

2022 F-150 Police Responder 4x4 5.5' box 145" WB XL (W1P)

Price Level: 245



Client Proposal

Prepared by:

Jeff Williams

Office: 182-869-34281

Email: jeffwilliams@parksautogroup.com

Quote ID: 0616202201

Date: 07/27/2022



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

Office: 828-693-4281 | Fax: 828-696-8993

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07/27/2022



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Re: Quote ID 0616202201 07/27/2022

To Whom It May Concern,

All pricing provided in this quote is based on, and follows the guidelines of, the North Carolina Sheriffs' Association Vehicle Procurement Program. Contract # 22-08-0913. Specification # 136

Sincerely,

Jeff Williams

Fleet Manager

182-869-34281

jeffwilliams@parksautogroup.com

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As Configured Vehicle

Code	Description
Base Vehicle	
W1P	Base Vehicle Price (W1P)
Packages	
150A	Equipment Group 150A Base <i>Includes:</i> - Engine: 3.5L V6 EcoBoost 120-MPH top speed. - Transmission: Electronic 10-Speed Automatic <i>Includes selectable drive modes: normal/tow-haul/snow-wet/EcoSelect/sport and SelectShift automatic with progressive range select.</i> - Electronic Locking w/3.31 Axle Ratio - GVWR: 7,050 lbs Payload Package - Tires: LT265/70R18 BSW A/T - Wheels: 18" 6-Spoke Silver Aluminum - Cloth 40/Blank/40 Front-Seats <i>Includes reduced bolsters, 8-way power driver/manual passenger, center-section deleted. (Restraint control module cover provided) and vinyl rear bench.</i> - Radio: AM/FM Stereo w/6 Speakers - SYNC 4 <i>Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App Catalog, 911 assist, Apple CarPlay and Android Auto compatibility, digital owners manual and wireless software updates capability.</i>
Powertrain	
998	Engine: 3.5L V6 EcoBoost 120-MPH top speed.
44G	Transmission: Electronic 10-Speed Automatic <i>Includes selectable drive modes: normal/tow-haul/snow-wet/EcoSelect/sport and SelectShift automatic with progressive range select.</i>
XL3	Electronic Locking w/3.31 Axle Ratio
STDGV	GVWR: 7,050 lbs Payload Package
Wheels & Tires	
STDTR	Tires: LT265/70R18 BSW A/T
64H	Wheels: 18" 6-Spoke Silver Aluminum
Seats & Seat Trim	

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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As Configured Vehicle (cont'd)

Code	Description
P	Cloth 40/Blank/40 Front-Seats <i>Includes reduced bolsters, 8-way power driver/manual passenger, center-section deleted. (Restraint control module cover provided) and vinyl rear bench.</i>

Other Options

145WB	145" Wheelbase
PAINT	Monotone Paint Application
53A	Trailer Tow Package Ordering the Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately. (Option Code: 54Y/59S). <i>Towing capability up to 11,200 lbs.</i> <i>Includes:</i> - Class IV Trailer Hitch Receiver - Includes smart trailer tow connector and 4-pin/7-pin wiring harness. - Auxiliary Transmission Oil Cooler - Engine Oil Cooler - Pro Trailer Backup Assist - Tailgate LED
41A	Badge Delete <i>Removes rear police responder badge.</i>
18B	Black Platform Running Boards
153	Front License Plate Bracket <i>Standard in states where required by law, optional to all others.</i>
STDRD	Radio: AM/FM Stereo w/6 Speakers <i>Includes:</i> - SYNC 4 <i>Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App Catalog, 911 assist, Apple CarPlay and Android Auto compatibility, digital owners manual and wireless software updates capability.</i>
67P	Remote Keyless-Entry Key Fob w/o Key Pad <i>Less PATS. Includes 4-key fobs. Note: Available with Keyed Alike. However, key fobs are not fobbed alike when ordered with Keyed Alike. Includes perimeter anti-theft alarm.</i>

Fleet Options

WARANT	Fleet Customer Powertrain Limited Warranty Requires valid FIN code.
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As Configured Vehicle (cont'd)

Code	Description
	<i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>
Interior Color	
PB_02	Black w/Cloth 40/Blank/40 Front-Seats
Exterior Color	
YZ_01	Oxford White

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Pricing Summary - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		\$48,605.00
Subtotal		\$48,605.00
<i>Pre-Tax Adjustments</i>		
Code	Description	MSRP
2023 MY	2023 Model Year Price Increase	\$3,754.00
Discount	Dealer Discount	-\$4,974.85
Ford Gvmnt GPC	Government GPC	-\$3,800.00
Total		\$43,584.15

Customer Signature

Acceptance Date

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