



August 10, 2020

Via E-Mail Only

Eric Hilton
Project Manager
Guilford County
301 W. Market Street
Greensboro, NC 27401

Re: Emergency Services Facility
Truck Wash Facility – Construction Proposal

Dear Eric:

Thank you for the opportunity to present our Proposal for the new Truck Wash Facility for Emergency Services.

Our estimate totals \$674,811 and includes all work within ESPA's drawing set dated 07.23.2020.

We have included over 21% MWBE Participation in this proposal as outlined in the attachment.

We look forward to discussing the estimate and answering any questions. Time is of the essence and work must begin as soon as possible to allow for construction to complete this year. Please let us know if we can provide any additional information or clarification.

We look forward to working with you on this important project!

Sincerely,

A handwritten signature in blue ink, appearing to read "Chris Zanani", is written over a horizontal line.

Chris Zanani
Project Director

Attachments

New Atlantic Contracting, Inc. COST ESTIMATE SUMMARY SHEET

JOB NAME: Guilford County ESF Vehicle Wash Building					BID DATE: August 7, 2020	
LOCATION: Greensboro, North Carolina'					BID TIME:	
ARCH/ENG:					ESTIMATOR:	
4.0 MONTHS						
17.3 WEEKS						
CSI	DESCRIPTION	LABOR	MATERIAL	SUB / MISC	TOTAL	REMARKS
	PRECONSTRUCTION SERVICES	\$0	\$0	\$5,000	\$5,000	
DIV. 03	CONCRETE ~ CAST-IN-PLACE	\$818	\$15,961	\$22,842	\$39,621	
DIV. 04	MASONRY	\$24	\$18,706	\$59,685	\$78,415	
DIV. 05	METALS	\$3,330	\$8,714	\$1,125	\$13,169	
DIV. 06	WOOD, PLASTICS & COMPOSITES	\$3,720	\$180	\$0	\$3,900	
DIV. 07	THERMAL & MOISTURE PROTECTION	\$0	\$0	\$36,502	\$36,502	
DIV. 08	OPENINGS	\$0	\$0	\$27,415	\$27,415	
DIV. 09	FINISHES	\$0	\$0	\$83,136	\$83,136	
DIV. 10	SPECIALTIES	\$34	\$250	\$0	\$284	
DIV. 11	EQUIPMENT	\$0	\$0	\$0	\$0	
DIV. 12	FURNISHINGS	\$0	\$0	\$0	\$0	
DIV. 13	SPECIAL CONSTRUCTION	\$0	\$0	\$0	\$0	
DIV. 14	CONVEYING EQUIPMENT	\$0	\$0	\$0	\$0	
DIV. 21	FIRE SUPPRESSION	\$0	\$0	\$0	\$0	
DIV. 22	PLUMBING	\$0	\$0	\$65,045	\$65,045	
DIV. 23	HEATING, VENTILATING & AIR CONDITIONING	\$0	\$0	\$24,930	\$24,930	
DIV. 26	ELECTRICAL	\$0	\$0	\$68,410	\$68,410	
DIV. 27	COMMUNICATIONS	\$0	\$0	\$0	\$0	
DIV. 28	ELECTRONIC SAFETY AND SECURITY	\$0	\$0	\$0	\$0	
DIV. 31	EARTHWORK	\$0	\$0	\$14,108	\$14,108	
DIV. 32	EXTERIOR IMPROVEMENTS	\$165	\$12,519	\$9,992	\$22,676	
DIV. 33	UTILITIES	\$0	\$0	\$2,300	\$2,300	
DIV. 01	FIELD OVERHEAD & GENERAL CONDITIONS	\$41,106	\$8,655	\$7,817	\$57,579	
DIV. 01	EQUIPMENT - RELATED EXPENSES	\$0	\$940	-----	\$940	
	Subtotal	\$49,197	\$65,925	\$428,307	\$543,430	\$543,430
	P.T.& I	\$17,219	\$4,615	-----	\$21,834	
	Subtotal	\$66,416	\$70,540	\$428,307	\$565,263	\$565,263
\$6,748	PERFORMANCE & PAYMENT BOND				\$5,379	PERF & PAYMT BOND
\$0	BUILDER'S RISK INSURANCE				\$10,000	TERRACON
\$4,386	GENERAL LIABILITY INSURANCE -- \$3.65/\$1000				\$3,495	GEN. LIABILITY INSURANCE
\$2,792	BUILDING PERMIT				\$2,655	BUILDING PERMIT
					\$586,792	TOTAL JOB COST
				5.00%	\$29,340	NEW ATLANTIC FEE
				5.00%	\$29,340	New Atlantic Contingency
				5.00%	\$29,340	Owner Contingency
					\$674,811	TOTAL QUOTE

Truck Wash Facility – Clarifications and Exclusions

1. Unless otherwise modified herein, our proposal is based upon the Standard Form of Contract between Guilford and Provider (See Attached); Guilford County standard form for Supplementary General Conditions of the Contract (See attached).
2. Our Proposal is based on the Plans provided by ESPA all dated July 23, 2020 as listed in the attached Contract Documents List.
3. We have included a contingency for Guilford County in the amount of \$29,340 for additional work directed by Guilford County during the course of work. Any remaining unused funds will be returned to Guilford County.
4. We have included a construction contingency in the amount of \$29,430 that may be used by New Atlantic to cover scope gaps, subcontractor defaults, schedule acceleration if needed, or other costs that may be required to complete Contractors' work. Any remaining unused funds will be returned to Guilford County.
5. We have included an Allowance for Material Testing in the amount of \$10,000.
6. We have not included the cost for a temporary construction office. New Atlantic will continue to have limited access to the Ambulance Bay Warehouse space to conduct business until the Truck Wash Facility is 100% complete.
7. Forklift, scissor lifts, pallet jacks and other equipment which were requested by Guilford County's Truck Wash Vendor (Hydro-Chem Systems, Inc.) will be provided by the End User (Emergency Services).
8. We have not included the cost for Utility Services or Consumption Costs. Existing Electrical and Water Services shall be used to construct the project and for truck wash start-up at no cost to Contractor. The new gas service shall be applied for by Guilford County and all consumption costs paid by Guilford County. New Atlantic shall be responsible for all onsite coordination of the new gas service.
9. The project will require 4 months to construct after issuance of mutually agreed upon NTP and approval by City of Greensboro permit plan review.
10. Similar to Phase 1, the cost of Builders Risk is by Owner.
11. We have included a Payment and Performance Bond in an amount equal to 100% of the Contract.
12. Given the accelerated timeline for the project, we reserve the right to request substitution to any materials or equipment that are not commercially available, and may as a result impact the overall project schedule. Approval of such substitutions shall not be unreasonably withheld.

Identification of HUB Certified/ Minority Business Participation

I, New Atlantic Contracting, Inc.,
(Name of Bidder)

do hereby certify that on this project, we will use the following HUB Certified/ minority business as construction subcontractors, vendors, suppliers or providers of professional services.

Firm Name, Address and Phone #	Work Type	*Minority Category	**HUB Certified (Y/N)
Hopkins Cleaning Services 2751 Patterson Street, Suite 108 Greensboro, NC 27407 (336-547-0401)	Final Cleaning	B	Y
PCM Construction Inc 2633 NC Highway 67 Jonesville, NC 28642 (336-2527-4536)	Concrete	H	Y
Johnson Concrete Products 514 Burgin Drive Lexington, NC 27292 (336-248-2918)	CMU Block Material	F	Y
Johnson and Johnson Masonry 412 Berryman Street Greensboro, NC 27405 (336-288-8813)	Masonry Labor	B	Y
Sterling Construction Services, Inc. 1614 Maiden Lane Winston-Salem, NC (336-978-2631)	Division 8 Openings	B	Y
Black Card, LLC PO Box 475 Colfax, NC 27235 (336-423-6821)	Painting	B	Y
FM Supplies 3760 High Point Road Winston-Salem, NC 27107	Plumbing Supply	B	Y
Triad Pest Control 1535 S. Martin Luther King Jr. Drive Winston-Salem, NC 27107 (336-788-3020)	Soil Treatment	B	Y

*Minority categories: Black, African American (**B**), Hispanic (**H**), Asian American (**A**) American Indian (**I**), Female (**F**) Socially and Economically Disadvantaged (**D**)

**** HUB Certification with the state HUB Office required to be counted toward state participation goals.**

The total value of minority business contracting will be (\$) 145,543 (21.57%) .

JOB NAME: Guilford County - Emergency Services Facility - TRUCK WASH	Company Contact: Chris Zananiri	Bid Amount \$ 674,811.00
LOCATION: Greensboro NC	Telephone Number: 336-759-7440	
C.M.: New Atlantic Contracting Inc.	Email Address: czananiri@new-atlantic.net	

Item	DESCRIPTION	TRADE PACKAGE CONTRACTOR	HUB TYPE	Original Contract Amount	Increases/Decreases to Original Including Change Orders	Current Contract Amount	Total Invoiced To Date
1	Final Cleaning	Hopkins Cleaning Services 2751 Patterson Street – Suite 108 Greensboro, NC 27407 (336) 547-0401	B	\$ 500.00		\$ 500.00	
2	Concrete	PCM 2633 NC Highway 67 Jonesville, NC 28642 336-527-4536	H	\$ 34,000.00		\$ 34,000.00	
3a	CMU Purchase Order	Johnson Concrete Products 514 Burgin Drive Lexington, NC 27292 336-248-2918	F	\$ 10,000.00		\$ 10,000.00	
3b	Masonry - Labor Only	Johnson and Johnson Masonry 412 Berryman Street Greensboro NC 27405 336-288-8813	B	\$ 47,500.00		\$ 47,500.00	
4	Division 8 Package	Sterling Construction Services Inc 1614 Maiden Ln Winston Salem, NC 27104 336-978-2631	B	\$ 25,915.00		\$ 25,915.00	
5	Painting	Black Card LLC PO Box 475 Colfax, NC 27235 336-423-6821	B	\$ 18,400.00		\$ 18,400.00	
6	FM Supplies	FM Supplies 3760 Hight Point Rd Winston Salem NC 27107 336-391-8653	B	\$ 8,928.00		\$ 8,928.00	
7	Soil Treatment	Triad Pest Control 1535 S. Martin Luther King Jr. Drive Winston-Salem, NC 27107 336-788-3020	B	\$ 300.00		\$ 300.00	

Trade Contractor Cost of Work	Total	%
Black \$	101,543.00	15.05%
Hispanic \$	34,000.00	5.04%
Female \$	10,000.00	1.48%
Indian \$	-	0.00%
Asian \$	-	0.00%
HUB TOTAL \$	145,543.00	21.57%

ATTACHMENT "A"

**Vehicle Wash Facility
Guilford County Emergency Services**

1205 Pepperstone Drive
Greensboro, North Carolina 27406

Contract Documents List

PROJECT MANUAL – None.

DRAWINGS – Dated July 23, 2020:

PALMER BUILDING:

WB G2.1	Code Summary
WB G3.1	Life Safety Plan
WB A1.1	Floor Plan, Reflected Ceiling Plan, Roof Plan
WB A2.1	Elevations
WB A3.1	Building Section
WB A3.2	Details: Upper Soffit, Gable End. Enlarged Plan at OH Door Jamb
WB S-1	Foundation Plan and Roof Framing Plan
WB S-2	Details Page
WB S-3	Details Page
P1.1	Waste and Vent Plan and General Notes
P1.1	Domestic Water, Compressed Air, and Wash Equipment Piping Plan
M1.1	Wash Building Mechanical Plan
E0.1	Power Riser, Symbol Legend, and General Notes
E1.1	Wash Building Electrical Power Plan and Panel Schedules
E2.1	Lighting Plan and Lighting Fixture Schedule

Reference Documents:

- Hydro-Chem Systems Plans Dated 7/17/20 (9 Pages)
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Addenda:

- None
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Accepted VE and Owner Accepted Bid Alternates:

- **None.**
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