



Sales Rep: Jeff Pickett
 Jeffrey@institutionalinteriors.com
 919-605-3838 (phone)

25-2867
 11/18/2025

Propose To:

GUILFORD COUNTY
 GOVERNMENT
 301 NORTH RALEIGH ST
 GREENSBORO, NC 27401

Shipping Location:

P.O.I.S (PROFESSIONAL
 OFFICE INSTALLATION
 SERVICES)
 CBD 919-667-8320
 4227 SURLES COURT
 SUITE 110
 DURHAM, NC 27703

Installation Location:

GUILFORD COUNTY
 GOVERNMENT
 301 NORTH RALEIGH ST
 GREENSBORO, NC 27401

Attention: Tari Maynor-Brady
 336-641-2472 (phone)
 tmaynor@guilfordcountync.gov

Guilford County Justice Dept

Comments:

NC State Contract 5610-A

JSI Rockers and Table:

Item No.	Item Description	Qty	Item Sell	Ext Sell
Line: 1	JSI - Lounge - Indie	1	\$2,047.50	\$2,047.50
INS3536-29	Indie Single Seat Rocker Tag1: Indie Chairs Item Finishes & Options: : Wood Finish (WF) : Rye (RYE) : Maple Frame (M) : Grade F (F) : CF Stinson, Channel 2.0, Fern (Gr. F) : No Under Mount Power Center Selected (~) : No Arm Mounted Knob (NKB) : No Arm Mounted Pouch (NPC) : No Arm Mounted Power (NPW)			
Line: 2	JSI - Lounge - Indie	2	\$2,047.50	\$4,095.00
INS3536-29	Indie Single Seat Rocker Tag1: Indie Chairs Item Finishes & Options: : Wood Finish (WF) : Rye (RYE) : Maple Frame (M) : Grade F (F) : Momentum Fabric (Momentum)			

Item No.	Item Description	Qty	Item Sell	Ext Sell
	: Anthology CV (Anthology CV) : Momentum, Anthology, Pool (Gr. F) : No Under Mount Power Center Selected (~) : No Arm Mounted Knob (NKB) : No Arm Mounted Pouch (NPC) : No Arm Mounted Power (NPW)			
Line: 3 INS3536-38	JSI - Lounge - Indie Indie Single Seat Rocker w/Headrest Tag1: Indie Chairs Item Finishes & Options: : Wood Finish (WF) : Rye (RYE) : Maple Frame (M) : Grade D (D) : Momentum Fabric (Momentum) : Sanya CV (Sanya CV) : Dusk (09523391) : No Under Mount Power Center Selected (~) : No Arm Mounted Knob (NKB) : No Arm Mounted Pouch (NPC) : No Arm Mounted Power (NPW)	1	\$2,009.25	\$2,009.25
Line: 4 INS3536-38	JSI - Lounge - Indie Indie Single Seat Rocker w/Headrest Tag1: Indie Chairs Item Finishes & Options: : Wood Finish (WF) : Rye (RYE) : Maple Frame (M) : Grade F (F) : CF Stinson, Ybor, River (Gr. F) : No Under Mount Power Center Selected (~) : No Arm Mounted Knob (NKB) : No Arm Mounted Pouch (NPC) : No Arm Mounted Power (NPW)	1	\$2,259.90	\$2,259.90
Line: 5 INS3536-38	JSI - Lounge - Indie Indie Single Seat Rocker w/Headrest Tag1: Indie Chairs Item Finishes & Options: : Wood Finish (WF) : Rye (RYE)	1	\$2,259.90	\$2,259.90

Item No.	Item Description	Qty	Item Sell	Ext Sell
	: Maple Frame (M) : Grade F (F) : Momentum Fabric (Momentum) : Anthology CV (Anthology CV) : Momentum, Anthology, Pool (Gr. F) : No Under Mount Power Center Selected (~) : No Arm Mounted Knob (NKB) : No Arm Mounted Pouch (NPC) : No Arm Mounted Power (NPW)			
Line: 6	JSI - Tariff Surcharge	1	\$316.79	\$316.79
	State Contract Tariff			

JSI Rockers and Table.....\$12,988.34

HON Group 1:

Item No.	Item Description	Qty	Item Sell	Ext Sell
Line: 7	HON - SEATING	10	\$513.24	\$5,132.40
HNR1	HON Nucleus Recharged Task Chair Tag1: 01 NUCLEUS W/ FABRIC SEAT Tag2: HNR1 Tag3: HNR1 Item Finishes & Options: Control Type : Advanced Synchro-Tilt (.Y2) Select Cylinder Option : Standard Cylinder (.STC) Select Arm Type : Height - Width Adj Arms (.A) Select Caster Option : All-Surface Caster (.S) Select Back : 4-Way Charcoal (.IC) Select Upholstery : Grade 1 Uph (\$1) Grade 1 Fab : Centurion (.CU) Centurion : Iron Ore (19) Select Lumbar Option : Black Adjustable Lumbar (.BL) Select Base Type : Standard Base (.SB) Select Frame Color : Black (.T)			
Line: 8	HON - SEATING	9	\$513.24	\$4,619.16
HNR1	HON Nucleus Recharged Task Chair Tag1: 01 NUCLEUS W/ FABRIC SEAT Tag2: HNR1 Tag3: HNR1 Item Finishes & Options: Control Type : Advanced Synchro-Tilt (.Y2) Select Cylinder Option : Standard Cylinder (.STC)			

Item No.	Item Description	Qty	Item Sell	Ext Sell
	Select Arm Type : Height - Width Adj Arms (.A) Select Caster Option : All-Surface Caster (.S) Select Back : 4-Way Charcoal (.IC) Select Upholstery : Grade 1 Uph (\$1) Grade 1 Fab : Centurion (.CU) Centurion : Pear (84) Select Lumbar Option : Black Adjustable Lumbar (.BL) Select Base Type : Standard Base (.SB) Select Frame Color : Black (.T)			
Line: 9	HON - SEATING	10	\$513.24	\$5,132.40
HNR1	HON Nucleus Recharged Task Chair Tag1: 01 NUCLEUS W/ FABRIC SEAT Tag2: HNR1 Tag3: HNR1 Item Finishes & Options: Control Type : Advanced Synchro-Tilt (.Y2) Select Cylinder Option : Standard Cylinder (.STC) Select Arm Type : Height - Width Adj Arms (.A) Select Caster Option : All-Surface Caster (.S) Select Back : 4-Way Charcoal (.IC) Select Upholstery : Grade 1 Uph (\$1) Grade 1 Fab : Centurion (.CU) Centurion : Peacock (97) Select Lumbar Option : Black Adjustable Lumbar (.BL) Select Base Type : Standard Base (.SB) Select Frame Color : Black (.T)			
Line: 10	HON - SEATING	11	\$1,376.83	\$15,145.13
HFLRC1D F	Dual Fabric Round Lounge Chair Tag1: 03 FLOCK ROUND LOUNGE Tag2: HFLRC1DF Tag3: HFLRC1DF Item Finishes & Options: Flock Leg Opt : Tapered Rd PR8 or P7A FRM (.TR) Select Back Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX) Moxie : Earl Grey (40) Select Seat Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX) Moxie : Peacock (03) Flock Frame Opt : Silver Texture (.PR8)			
Line: 11	HON - SEATING	10	\$1,376.83	\$13,768.30
HFLRC1D	Dual Fabric Round Lounge Chair			

Item No.	Item Description	Qty	Item Sell	Ext Sell
F	Tag1: 03 FLOCK ROUND LOUNGE Tag2: HFLRC1DF Tag3: HFLRC1DF Item Finishes & Options: Flock Leg Opt : Tapered Rd PR8 or P7A FRM (.TR) Select Back Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX) Moxie : Earl Grey (40) Select Seat Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX) Moxie : Chartreuse (34) Flock Frame Opt : Silver Texture (.PR8)			
Line: 12 HFLYO1	HON - SEATING Flock Round Mini Tag1: 04 FLOCK ROUND MINI Tag2: HFLYO1 Tag3: HFLYO1 Item Finishes & Options: Glide Option : Hidden Glide (.HG) Select Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX) Moxie : Chartreuse (34)	1	\$340.80	\$340.80
Line: 13 HFLYO1	HON - SEATING Flock Round Mini Tag1: 04 FLOCK ROUND MINI Tag2: HFLYO1 Tag3: HFLYO1 Item Finishes & Options: Glide Option : Hidden Glide (.HG) Select Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX) Moxie : Earl Grey (40)	1	\$340.80	\$340.80
Line: 14 HFLYO1	HON - SEATING Flock Round Mini Tag1: 04 FLOCK ROUND MINI Tag2: HFLYO1 Tag3: HFLYO1 Item Finishes & Options:	1	\$382.20	\$382.20

Item No.	Item Description	Qty	Item Sell	Ext Sell
	Glide Option : Hidden Glide (.HG) Select Upholstery : Grade 6 Uph (\$6) Grade 6 Fab : Flanders (.FLA) Flanders : Gecko (60)			
Line: 15 HFLYO1	HON - SEATING Flock Round Mini Tag1: 04 FLOCK ROUND MINI Tag2: HFLYO1 Tag3: HFLYO1 Item Finishes & Options: Glide Option : Hidden Glide (.HG) Select Upholstery : Grade 6 Uph (\$6) Grade 6 Fab : Flanders (.FLA) Flanders : Bermuda (71)	1	\$382.20	\$382.20
Line: 16 HFLCC1D F	HON - SEATING Flock Modular Corner Chair, Dual Fabric Tag1: 05 FLOCK MODULAR CORNER Tag2: HFLCC1DF Tag3: HFLCC1DF Item Finishes & Options: Flock Leg Opt : Tapered Rd PR8 or P7A FRM (.TR) Select Back Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX) Moxie : Earl Grey (40) Select Seat Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX) Moxie : Basalt (23) Flock Frame Opt : Silver Texture (.PR8)	1	\$1,162.53	\$1,162.53
Line: 17 HFLSC1D F	HON - SEATING Dual Fabric Square Lounge Chair Tag1: 06 FLOCK SQUARE LOUNGE Tag2: HFLSC1DF Tag3: HFLSC1DF Item Finishes & Options: Flock Leg Opt : Tapered Rd PR8 or P7A FRM (.TR) Select Back Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX) Moxie : Earl Grey (40) Select Seat Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX)	2	\$1,338.16	\$2,676.32

Item No.	Item Description	Qty	Item Sell	Ext Sell
	Moxie : Peacock (03) Flock Frame Opt : Silver Texture (.PR8)			
Line: 18 HFLMC1D F	HON - SEATING Dual Fabric Modular Chair Tag1: 07 FLOCK MODULAR Tag2: HFLMC1DF Tag3: HFLMC1DF Item Finishes & Options: Flock Leg Opt : Tapered Rd PR8 or P7A FRM (.TR) Select Back Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX) Moxie : Earl Grey (40) Select Seat Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX) Moxie : Basalt (23) Flock Frame Opt : Silver Texture (.PR8)	12	\$986.90	\$11,842.80
Line: 19 HFLML1D F	HON - SEATING Dual Fabric Modular Left End Tag1: 08 FLOCK MODULAR LEFT END Tag2: HFLML1DF Tag3: HFLML1DF Item Finishes & Options: Flock Leg Opt : Tapered Rd PR8 or P7A FRM (.TR) Select Back Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX) Moxie : Earl Grey (40) Select Seat Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX) Moxie : Basalt (23) Flock Frame Opt : Silver Texture (.PR8)	8	\$1,165.71	\$9,325.68
Line: 20 HFLMR1D F	HON - SEATING Dual Fabric Modular Right End Tag1: 09 FLOCK MODULAR RIGHT END Tag2: HFLMR1DF Tag3: HFLMR1DF Item Finishes & Options: Flock Leg Opt : Tapered Rd PR8 or P7A FRM (.TR) Select Back Upholstery : Grade 3 Uph (\$3) Grade 3 Fab : Moxie (.SX) Moxie : Earl Grey (40)	8	\$1,165.71	\$9,325.68

Item No.	Item Description	Qty	Item Sell	Ext Sell
	Select Seat Upholstery : Grade 3 Uph (\$(3)) Grade 3 Fab : Moxie (.SX) Moxie : Basalt (23) Flock Frame Opt : Silver Texture (.PR8)			
Line: 21 HFLSC2	HON - SEATING Thin Profile Square Chair Tag1: 10 FLOCK THIN PROFILE Tag2: HFLSC2 Tag3: HFLSC2 Item Finishes & Options: Select Upholstery : Grade 6 Uph (\$(6)) Grade 6 Fab : Flanders (.FLA) Flanders : Gecko (60) Select Flock Base : 4 Star Base (.4S) Flock Frame Opt : Silver Texture (PR8)	4	\$1,138.41	\$4,553.64
Line: 22 HFSS74L DF	HON - SEATING Dual Fabric Stool 4-leg Tag1: 11 FLOCK BAR STOOLS Tag2: HFSS74LDF Tag3: HFSS74LDF Item Finishes & Options: Select Back Upholstery : Grade 3 Uph (\$(3)) Grade 3 Fab : Moxie (.SX) Moxie : Peacock (03) Select Seat Upholstery : Grade 1 Uph (\$(1)) Grade 1 Fab : Contourett (.UR) Contourett : Graphite (19) Flock Frame Opt : Silver Texture (.PR8)	8	\$574.67	\$4,597.36
Line: 23 HFSS74L DF	HON - SEATING Dual Fabric Stool 4-leg Tag1: 11 FLOCK BAR STOOLS Tag2: HFSS74LDF Tag3: HFSS74LDF Item Finishes & Options: Select Back Upholstery : Grade 3 Uph (\$(3)) Grade 3 Fab : Moxie (.SX) Moxie : Chartreuse (34) Select Seat Upholstery : Grade 1 Uph (\$(1)) Grade 1 Fab : Contourett (.UR) Contourett : Graphite (19)	5	\$574.67	\$2,873.35

Item No.	Item Description	Qty	Item Sell	Ext Sell
	Flock Frame Opt : Silver Texture (.PR8)			
Line: 24 HPTCC2-T1UM	HON - SEATING Altern Custom Task Chair Mesh Mid-Back Tag1: 13 ALTERN Tag2: HPTCC1-T1UM Tag3: HPTCC1-T1UM Item Finishes & Options: Select Frame : Black (.BLK) Fabric Uph : Grade 1 Uph (\$1) Grade 1 Fab : Centurion (.CU) Centurion : Black (10)	30	\$272.09	\$8,162.70
Line: 25 HTLC4296 HCTFP	HON - TABLES Preside 42x96 Standing Collab Tbl w/ Full Mod Tag1: 96/42/H Full Modesty Tag2: 96/42/H Full Modesty Tag3: 96/42/H Full Modesty Item Finishes & Options: Select Grommet : Undecided GROMMET Option (~) Select Top Laminate : Grd L2 Standard Laminates (\$(L2STD)) Select Grade 2 Laminate Finish : Phantom Ecru (.LPE1) Select Base Laminate : Grd L2 Standard Laminates \$(L2STD)) Select Grade 2 Laminate Finish : Phantom Ecru (.LPE1) Select Modesty Laminate : Grd L2 Standard Laminates \$(L2STD)) Select Grade 2 Laminate Finish : Phantom Ecru (.LPE1) Select Edgeband Color : Phantom Ecru (.PE)	2	\$1,188.92	\$2,377.84
Line: 26 HNRS	HON - SEATING HON NUCLEUS RECHARGED TASK STOOL Tag1: 14 NUCLEUS STOOL Tag2: HNRS Tag3: HNRS Item Finishes & Options: : Ltd Rcln Synchr-Tilt w/St Sldr (.S1) : Stool Cylinder (.SC2) : Height - Width Adj Arms (.A) : All-Surface Caster (.S) : 4-Way Charcoal (.IC) : Grade 1 Uph (\$1) : Contourett (.UR)	1	\$550.10	\$550.10

Item No.	Item Description	Qty	Item Sell	Ext Sell
	: Ocean (96) : Black Adjustable Lumbar (.BL) : Standard Base (.SB) : Black (.T)			
Line: 27 HNR1	HON - SEATING HON NUCLEUS RECHARGED TASK CHAIR Item Finishes & Options: : Advanced Synchro-Tilt (.Y2) : Standard Cylinder (.STC) : Height - Width Adj Arms (.A) : All-Surface Caster (.S) : 4-Way Charcoal (.IC) : Grade 1 Uph (\$1) : Contourett (.UR) : Sage (82) : Black Adjustable Lumbar (.BL) : Standard Base (.SB) : Black (.T)	3	\$513.24	\$1,539.72
Line: 28 HNR1	HON - SEATING HON Nucleus Recharged Task Chair Tag1: 02 NUCLEUS W/ VINYL SEAT Tag2: HNR1 Tag3: HNR1 Item Finishes & Options: Control Type : Advanced Synchro-Tilt (.Y2) Select Cylinder Option : Standard Cylinder (.STC) Select Arm Type : Height - Width Adj Arms (.A) Select Caster Option : All-Surface Caster (.S) Select Back : 4-Way Charcoal (.IC) Select Upholstery : Grade 1 Uph (\$1) Grade 1 Fab : Contourett (.UR) Contourett : Graphite (19) Select Lumbar Option : Black Adjustable Lumbar (.BL) Select Base Type : Standard Base (.SB) Select Frame Color : Black (.T)	3	\$513.24	\$1,539.72
Line: 29 HNR1	HON - SEATING HON NUCLEUS RECHARGED TASK CHAIR Item Finishes & Options: : Advanced Synchro-Tilt (.Y2) : Standard Cylinder (.STC) : Height - Width Adj Arms (.A) : All-Surface Caster (.S)	3	\$513.24	\$1,539.72

Item No.	Item Description	Qty	Item Sell	Ext Sell
	: 4-Way Charcoal (.IC) : Grade 1 Uph (\$1)) : Contourett (.UR) : Marine (92) : Black Adjustable Lumbar (.BL) : Standard Base (.SB) : Black (.T)			

HON Group 1.....\$107,310.55

SOI:

Item No.	Item Description	Qty	Item Sell	Ext Sell
Line: 30	EXEMPLIS - General Furniture Sales	46	\$236.70	\$10,888.20
1191 SW19 FC2 US UB VG2 AR1 AC6 GL1 AC	SEAT SIZE: Guest FRAME FINISH: Silver SEAT STYLE: Upholstered Seat BACK STYLE: Upholstered Back BALLISTIC NYLON: No Ballistic Nylon MOISTURE BARRIER: No Moisture Barrier MULTIPLE UPHOLSTERY: Single Upholstery TEXTILE: Vinyl Grade 2 ARM TYPE: Fixed Arm ARM CAP FINISH: Fog GLIDES & CASTERS: Standard Multi-Surface Glides PACKAGING: Fully Assembled in a Carton Textile Specifications Manufacturer: SitOnIt Pattern: Element Colorway: Moss Grade: 2			
Line: 31	EXEMPLIS - General Furniture Sales	46	\$236.70	\$10,888.20
1191 SW19 FC2 US UB VG2 AR1 AC6 GL1 AC	SEAT SIZE: Guest FRAME FINISH: Silver SEAT STYLE: Upholstered Seat BACK STYLE: Upholstered Back BALLISTIC NYLON: No Ballistic Nylon MOISTURE BARRIER: No Moisture Barrier MULTIPLE UPHOLSTERY: Single Upholstery TEXTILE: Vinyl Grade 2 ARM TYPE: Fixed Arm ARM CAP FINISH: Fog GLIDES & CASTERS: Standard Multi-Surface Glides PACKAGING: Fully Assembled in a Carton Textile Specifications			

Item No.	Item Description	Qty	Item Sell	Ext Sell
	Manufacturer: SitOnIt Pattern: Element Colorway: Antigua Grade: 2			
Line: 32 1052 FT3 B A0 UP SC24 VG2 C15 B21 FC2 UC	EXEMPLIS - General Furniture Sales RIO LIGHT TASK STYLE: Upholstered Seat and Back FRAME FINISH: Silver SHELL COLOR: Apple CAL 133: No CAL 133 TEXTILE: Grade 2 ARM STYLE: Armless MECHANISM: Basic BASE COLOR: Fog Nylon CASTERS: Carpet Casters PACKAGING: Back Attached to Seat, Base Separate Textile Specifications Manufacturer: SitOnIt Pattern: Element Colorway: Charcoal Grade: 2	15	\$286.20	\$4,293.00
Line: 33 1052 FT3 B A0 UP SC15 VG2 C15 B21 FC2 UC	EXEMPLIS - General Furniture Sales RIO LIGHT TASK STYLE: Upholstered Seat and Back FRAME FINISH: Silver SHELL COLOR: Lagoon CAL 133: No CAL 133 TEXTILE: Grade 2 ARM STYLE: Armless MECHANISM: Basic BASE COLOR: Fog Nylon CASTERS: Carpet Casters PACKAGING: Back Attached to Seat, Base Separate Textile Specifications Manufacturer: SitOnIt Pattern: Element Colorway: Moss Grade: 2	15	\$286.20	\$4,293.00
Line: 34 1052 FT3 B A0 UP SC24 VG2 C15 B21 FC2 UC	EXEMPLIS - General Furniture Sales RIO LIGHT TASK STYLE: Upholstered Seat and Back FRAME FINISH: Silver SHELL COLOR: Apple CAL 133: No CAL 133	15	\$286.20	\$4,293.00

Item No.	Item Description	Qty	Item Sell	Ext Sell
	TEXTILE: Grade 2 ARM STYLE: Armless MECHANISM: Basic BASE COLOR: Fog Nylon CASTERS: Carpet Casters PACKAGING: Back Attached to Seat, Base Separate Textile Specifications Manufacturer: SitOnIt Pattern: Element Colorway: Antigua Grade: 2			
Line: 35	EXEMPLIS - General Furniture Sales	7	\$130.95	\$916.65
1051 FT2 A0 PS SC15 G0 FC15 AC	RIO WIRE ROD STYLE: Plastic Seat and Back FRAME FINISH: Chrome SHELL COLOR: Lagoon ARM STYLE: Armless GLIDES: No Glides CAL 133: No CAL 133 PACKAGING: Fully Assembled in a Carton			
Line: 36	EXEMPLIS - General Furniture Sales	7	\$130.95	\$916.65
1051 FT2 A0 PS SC24 G0 FC15 AC	RIO WIRE ROD STYLE: Plastic Seat and Back FRAME FINISH: Chrome SHELL COLOR: Apple ARM STYLE: Armless GLIDES: No Glides CAL 133: No CAL 133 PACKAGING: Fully Assembled in a Carton			

SOI.....\$36,488.70

Item No.	Item Description	Qty	Item Sell	Ext Sell
Line: 37	P.O.I.S (PROFESSIONAL OFFICE INSTALLATION SERVICES) - Installation Services	1	\$6,500.00	\$6,500.00
	Installation Services			

Misc Items.....\$6,500.00

Subtotal.....\$163,287.59

GUILFORD 2%

Sales Rep: Jeff Pickett Jeffrey@institutionalinteriors.com
919-605-3838 (phone)

25-2867
11/18/2025

NORTH CAROLINA 4.75%
Tax.....\$11,021.91
Total Amount.....\$174,309.50

Thank you for the opportunity to provide this proposal. Please let us know if you have any questions. This proposal is good for 60 days.

Print Name: _____