



OFFICE OF GUILFORD COUNTY SHERIFF



May 3, 2024

RE: Contract award for Event #20206 – Food Service

Award Recommendation – Aramark Correctional Services

There was a total of four bidders for the detention food service contract: Aramark Correctional Services, Skillet Kitchens LLC, Trinity Services Group Inc., and Summit Food Service LLC. All bidders submitted the required documents properly.

Summary of annual pricing is as follows:

1. Aramark Correctional Services	\$2,315,671
2. Skillet Kitchens LLC	\$2,731,822*
3. Trinity Services Group, Inc.	\$3,084,289
4. Summit Food Service, LLC	\$2,753,969*

After careful review of all bid packages, the committee recommends awarding the contract to Aramark Correctional Services. Grounds for this determination are:

- **Cost.** Total costs proposed by Aramark is \$2,315,671 annually. The initial contract will be for three (3) years with the option to renew for two (2) additional one-year (1) renewals for a total contract period of up to five (5) years.
- **Stability.** Aramark has been with the GCSO for many years and have shown to be a responsive partner when challenges arise. The new contract will also contain language specific to preventing off-cycle price increases. Staying with a set schedule on price increases will allow for more precise budgeting.
- **Budget.** Also, with the very tight budget constraints, it's better if we can save in every area possible.

* It is to be noted that there was an error in the bids from both Skillet Kitchens and Summit Food Services where trustee meals were calculated at the same rate as inmates. To facilitate the double tray protocol for trustees, both companies would need to increase their bids by approximately \$155,000 annually.