



**GUILFORD COUNTY
NO BID JUSTIFICATION FORM**

This form is designed to assist staff in providing information necessary in the processing of requisitions or contracts for purchases where competitive bids valued \$30,000 or more will not be obtained as required by the Guilford County's Purchasing Policy. Please complete and forward to the Purchasing Department at DG_Purchasing@guilfordcountync.gov prior to any commitment (verbal or written). If approved, the form must be attached to the requisition or contract.

VENDOR NAME: Dell Technologies TOTAL COMMITMENT COST: 125,703.90
PURCHASE DESCRIPTION: Computer Devices, Monitors, Docks

Check one applicable box (either A, B, or C)

- A. A competitive bid will not be obtained because the vendor selected is a sole source provider. The vendor qualifies as a sole source provider because: *NOTE: Sole source purchases must be approved by the Board of Commissioners (BOC).*
- vendor is the only authorized distributor / provider for the area
 - item is a special equipment that is manufactured only by this vendor
 - vendor is the only service provider for existing equipment or software
 - standardization or compatibility is the overriding consideration
 - vendor is the only provider for this brand of equipment, software or service of this product, where such brand and/or expertise relates to existing County equipment or software
- B. A competitive bid will not be obtained because the purchase is: for used goods, from another government unit, a state contract purchase, a GSA contract purchase, a piggyback contract purchase, or the vendor selected is under a group purchasing consortium/program. *NOTE: Piggyback contract purchases must be approved by the BOC.*
- C. A competitive bid will not be obtained even though the item or service may be provided by more than one source. If more space is needed to answer the questions, please attach additional pages (s).
- 1) Is this a special emergency involving the need to prevent immediate harm for the health and safety of people or property? If yes, please explain otherwise indicate N/A (not applicable):

N/A

2) Why is this purchase unique/highly specialized and should only be purchased from this provider?

[Empty response box for question 2]

3) What market research has been conducted to substantiate no competition? (Provide a narrative of your efforts to identify other similar or appropriate goods/services and how you concluded that such alternatives are either inappropriate or unavailable.

[Empty response box for question 3]

4) What are the consequences for not having this purchase request approved and not going out for bid?

[Empty response box for question 4]

I certify that the above statements are true and correct, and that no other material fact or consideration offered or given has influenced this recommendation for a no competitive bid purchase.

Mark A Sprinkle

Requestor's Print Name

2/28/2024

Date

Information Services

Department

Purchasing Department Use Only:

Francesca Cameron

Purchasing Director/Designee Signature

3.6.24

Date

Approve

Approve or Deny

Additional Comments:

North Carolina State Contract NC204A-ITS-400203

Goods over \$90K, BOCC approval required. FC



Your Quote is ready.

Your personalized Quote is now available for purchase.

Complete your order through our secure online checkout before your Quote expires.

[Order Now](#)

Quote Name:	Desktop - Laptop i7 w docks - displays	Sales Rep	Steve Dunn
Quote No.	3000172857789.1	Phone	(800) 456-3355, 6180241
Total	\$134,188.95	Email	S_Dunn@Dell.com
Customer #	78671694	Billing To	PURCHASING DEPT
PO Number	20241257		GUILFORD COUNTY
Quoted On	Feb. 23, 2024		PO BOX 3427
Expires by	Mar. 24, 2024		GREENSBORO, NC 27402-3427
Contract Name	State of North Carolina - Microcomputers, Peripherals, and related Services		
Contract Code	C000000008653		
Customer Agreement #	204A-ITS-400203		
Deal ID	22191724		

Message from your Sales Rep

Please use the Order button to securely place the order with your preferred payment method online. You may contact your Dell sales team if you have any questions. Thank you for shopping with Dell.

Regards,
Steve Dunn

Shipping Group

Shipping To	Shipping Method
INFORMATION SERVICES GUILFORD COUNTY 201 WEST MARKET ST, BB&T BLDG, 4TH FL GREENSBORO, NC 27401-0000 (336) 641-7173	Standard Delivery

Product	Unit Price	Quantity	Subtotal
OptiPlex Micro (7010)	\$941.70	50	\$47,085.00
Dell 24 Monitor - P2422H, 60.5cm (23.8")	\$128.15	40	\$5,126.00
Dell Thunderbolt 4 Dock- WD22TB4	\$219.17	50	\$10,958.50

Mobile Precision 3581	\$1,563.36	40	\$62,534.40
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Subtotal:	\$125,703.90
Shipping:	\$0.00
Estimated Tax:	\$8,485.05

Total:	\$134,188.95
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License Subtotal for Commitment Term: \$0.00

*Excludes Taxes

Maximize your new
technology on day one

Dell ProDeploy Suite



Shipping Group Details

Shipping To

INFORMATION SERVICES
 GUILFORD COUNTY
 201 WEST MARKET ST,
 BB&T BLDG, 4TH FL
 GREENSBORO, NC 27401-0000
 (336) 641-7173

Shipping Method

Standard Delivery

		Unit Price	Quantity	Subtotal
OptiPlex Micro (7010)		\$941.70	50	\$47,085.00
Estimated delivery if purchased today: Mar. 09, 2024 Contract # C000000008653 Customer Agreement # 204A-ITS-400203				
Description	SKU	Unit Price	Quantity	Subtotal
OptiPlex Micro (7010)	210-BFXQ	-	50	-
13th Gen Intel Core i5-13600T (6+8 Cores/24MB/20T/1.8GHz to 4.8GHz/35W)	338-CHCG	-	50	-
Windows 11 Pro, English, Brazilian Portuguese PT-BR, French, Spanish	619-ARSB	-	50	-
No Microsoft Office License Included - 30 day Trial Offer Only	658-BCSB	-	50	-
CrowdStrike Endpoint Protection Enterprise w Essential Support 1yr	634-CCLH	-	50	-
16GB (2x8GB) DDR4 Non-ECC Memory	370-AFWC	-	50	-
M.2 2230 512GB PCIe NVMe Class 35 Solid State Drive	400-BOQM	-	50	-
Thermal Pad for Micro	412-AAZO	-	50	-
M2X3.5 Screw for SSD/DDPE	773-BBBC	-	50	-
Micro with 35W CPU L5.5 FSJ local build	329-BHPX	-	50	-
US Power Cord	450-AAZN	-	50	-
Intel(R) AX211 Wi-Fi 6E 2x2 and Bluetooth	555-BHDX	-	50	-
Internal Antenna	555-BHDV	-	50	-
Wireless Driver, Intel(R) WiFi 6e AX211 2x2 (Gig+) + Bluetooth	555-BIIO	-	50	-
No Additional Video Ports	492-BCKH	-	50	-
Dell KB522 Business Multimedia Keyboard (US)	580-AFWH	-	50	-
Dell Optical Mouse - MS116 (Black)	570-ABIE	-	50	-
No Cover Selected	325-BCZQ	-	50	-
Dell Additional Software	658-BFPY	-	50	-
ENERGY STAR Qualified	387-BBLW	-	50	-
Dell Watchdog Timer	379-BEZX	-	50	-
Quick Start Guide, OptiPlex Micro	340-DDHG	-	50	-
Trusted Platform Module (Discrete TPM Enabled)	329-BBJL	-	50	-
Shipping Material	340-CQYN	-	50	-
Shipping Label	389-BBUU	-	50	-
FSJ Reg label 90W adaptor	389-FBSN	-	50	-
Intel Rapid Storage Technology Driver MFF	658-BFQK	-	50	-
Intel Core i5 vPro Enterprise Processor Label	389-EDDQ	-	50	-

Desktop BTO Standard shipment	800-BBIO	-	50	-
90 Watt A/C Adapter	450-ALFO	-	50	-
Custom Configuration	817-BBBB	-	50	-
Internal Speaker	520-AAVE	-	50	-
No Option Included	340-ACQQ	-	50	-
EPEAT 2018 Registered (Gold)	379-BDZB	-	50	-
Intel vProEnterprise	631-ADQL	-	50	-
Dell Limited Hardware Warranty Plus Service	803-8583	-	50	-
ProSupport Plus: Accidental Damage Service, 3 Years	803-8774	-	50	-
ProSupport Plus: Keep Your Hard Drive, 3 Years	803-8802	-	50	-
ProSupport Plus: 7x24 Technical Support, 3 Years	803-8886	-	50	-
ProSupport Plus : 4-hour 7x24 Onsite Service After Remote Diagnosis, 1 Year	819-4585	-	50	-
ProSupport Plus : 4-hour 7x24 Onsite Service After Remote Diagnosis, 2 Years Extended	819-4589	-	50	-
Dell Limited Hardware Warranty Plus Service, Extended Year(s)	975-3462	-	50	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	50	-
No Accidental Damage Selected	981-4619	-	50	-

Unit Price	Quantity	Subtotal
\$128.15	40	\$5,126.00

Dell 24 Monitor - P2422H, 60.5cm (23.8")

Estimated delivery if purchased today:

Mar. 01, 2024

Contract # C000000008653

Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Dell 24 Monitor - P2422H, 60.5cm (23.8")	210-BBCC	-	40	-
Dell Limited Hardware Warranty	814-5380	-	40	-
Advanced Exchange Service, 3 Years	814-5381	-	40	-

Unit Price	Quantity	Subtotal
\$219.17	50	\$10,958.50

Dell Thunderbolt 4 Dock- WD22TB4

Estimated delivery if purchased today:

Mar. 01, 2024

Contract # C000000008653

Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
BASE,DS,WD22TB4 US 180W	210-BDQH	-	50	-
Advanced Exchange Service, 3 Years	872-8550	-	50	-
Dell Limited Hardware Warranty	872-8557	-	50	-

Unit Price	Quantity	Subtotal
\$1,563.36	40	\$62,534.40

Mobile Precision 3581

Estimated delivery if purchased today:

Mar. 13, 2024

Contract # C000000008653

Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Mobile Precision Workstation 3581 CTO	210-BGDR	-	40	-

Intel Core i7-13700H, vPro Essentials (24MB Cache, 14 Cores, 20 Threads, 2.4 - 5.0 GHz Turbo, 45W)	379-BFDQ	-	40	-
Windows 11 Pro, English, Brazilian Portuguese PT-BR, French, Spanish	619-ARSB	-	40	-
No Microsoft Office License Included - 30 day Trial Offer Only	658-BCSB	-	40	-
Intel Core i7-13700H Processor with NVIDIA RTX A500 4GB GDDR6 Graphics	329-BHXU	-	40	-
NVIDIA® RTX A500, 4GB GDDR6 Graphics Card	490-BIGM	-	40	-
15.6" FHD 1920 x 1080, 60 Hz, 250 nits, touch, IR FHD EMZA Camera and Mic with WLAN + 4G WWAN	391-BHKQ	-	40	-
FHD/IR Camera with ExpressSign-In + Intelligent Privacy, Temporal Noise Reduction, Camera Shutter, Mic	319-BBJD	-	40	-
16GB, 2x8GB 5200MT/s SODIMM, DDR5, non-ECC	370-BBMR	-	40	-
256 GB, M.2, PCIe NVMe, SSD, Class 35	400-BOVT	-	40	-
No Additional Hard Drive	401-AAGM	-	40	-
No RAID	780-BBFE	-	40	-
English US backlit keyboard with numeric keypad, 99-key	583-BHBG	-	40	-
Single Pointing, FingerPrint Reader (w/CV3)	346-BJVN	-	40	-
Intel AX211 Wi-Fi 6/6E (up to 6GHz where available) 2x2 with Bluetooth Wireless	555-BHLT	-	40	-
4 Cell, 64Whr, Standard Battery	451-BDDK	-	40	-
4 Cell Battery Cable	451-BDDN	-	40	-
130W Type C Power Adapter	492-BDGH	-	40	-
Intel vPro Management Disabled	631-BBHW	-	40	-
ENERGY STAR Qualified	387-BBLW	-	40	-
EPEAT 2018 Registered (Gold)	379-BDZB	-	40	-
E5 Power Cord 1M for US	470-AFGV	-	40	-
Wireless Intel AX211 WLAN Driver MOD-SRV	555-BJML	-	40	-
Mix Packaging for 130W Adapter	340-DKFX	-	40	-
Custom Configuration	817-BBBB	-	40	-
Intel Core i7 Processor Label	340-CUEQ	-	40	-
Dell Additional Software	658-BFPP	-	40	-
Quick Setup Guide for Mobile Precision 3581	340-DJXT	-	40	-
Bottom Door	354-BBHG	-	40	-
ProSupport Plus: Accidental Damage Service, 3 Years	997-1061	-	40	-
ProSupport Plus: Keep Your Hard Drive, 3 Years	997-1096	-	40	-
Dell Limited Hardware Warranty Plus Service	997-1129	-	40	-
ProSupport Plus: 7x24 Technical Support, 3 Years	997-1142	-	40	-
ProSupport Plus: Next Business Day Onsite, 3 Years	997-6066	-	40	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	40	-
BTO Standard Shipment (M)	800-BBGS	-	40	-
Intel(R) Rapid Storage Technology Driver	409-BCWS	-	40	-

Subtotal:	\$125,703.90
Shipping:	\$0.00
Estimated Tax:	\$8,485.05
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Total:	\$134,188.95

Important Notes

Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax_Department@dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at www.dell.com/terms or www.dell.com/oemterms), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions: Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm.

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringspecifictersms ("Offer Specific Terms").

In case of Resale only: Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

In case of Financing only: If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

^DELL BUSINESS CREDIT (DBC): Offered to business customers by WebBank, who determines qualifications for and terms of credit. Taxes, shipping and other charges are extra and vary. The Total Minimum Payment Due is the greater of either \$20 or 3% of the New Balance shown on the statement rounded up to the next dollar, plus all past due amounts. Dell and the Dell logo are trademarks of Dell Inc.