



Bid Waiver Request

Request # 05833876

Approved Bid Waiver Summary

Submission Details:

Request # 05833876

Purchase Description: Purchase of Stryker Transport equipment

Vendor Name: Stryker Medical

Vendor Number: 105137

Type: Good

Total Commitment Cost: \$877,137.00

Fund, Org, Object Code: 13203412-553100

Grant Funded: No

One Time or On-Going Expense: One Time Expense

Exemption Type: 3. Group Purchasing Programs

Exemption Description: SourceWell pricing, but also a sole source to align with all other equipment used for patient transport. Stretchers and mounts are not interchangeable, to maintain compliance with SAE3027. Also working on the cardiac monitor process under a separate bid waiver Quantity Device Price Each SubTotal 13 Mounts \$31,681.00 \$411,853.00 10 Stretchers \$36,870.00 \$368,700.00 1 Expedition SC \$15,800.00 \$15,800.00 16 Stair Chairs \$5,049.00 \$80,784.00 \$877,137.00

Upload all quotes, proposals, or supporting documents: 13 PowerLOAD 8_27_25.pdf, 1 Xpedition 7_12_25.pdf, 16 Manual Stair Chair 8_27_25.pdf, 10 PowerPRO 2 8_27_25.pdf

Requestor's Full Name: James Albright

Requestor's Guilford County Email Address: jalbrig@guilford-es.com

Requestor's Department: Emergency Services

Signature Date: 09/08/2025

× James L. Albright

Signed By: James L. Albright - jalbrig@guilford-es.com
Date Signed: 09/08/2025 11:48:46 AM -07:00 GMT
IP Address: 165.166.201.162

Is this Submission a Contract or Purchase Order?: Purchase Order

Review Details:

Purchasing Approval: Approve

Small Business and Entrepreneurship Approval: Approve

Small Business and Entrepreneurship Reviewer Full Name: Maria Miles

Small Business and Entrepreneurship Reviewer Guilford County Email: mmiles2@guilfordcountync.gov

Small Business and Entrepreneurship Signature Date: 09/10/2025

× Maria Miles

Signed By: Maria Miles - mmiles2@guilfordcountync.gov
Date Signed: 09/10/2025 3:34:02 AM -07:00 GMT
IP Address: 69.132.7.161

Purchasing Approval: Approve

Instructions for Requestor: Board Action Required – Goods (\$90K+) Contact Fran Cameron for BoCC Agenda Item Assignment



Bid Waiver Request

Request # 05833876

Purchasing Signer Full Name: Francesca Cameron

Purchasing Signer Guilford County Email: ncameron@guilfordcountync.gov

Purchasing Signature Date: 09/10/2025

× Francesca Cameron

Signed By: Francesca Cameron - ncameron@guilfordcountync.gov

Date Signed: 09/10/2025 5:41:39 AM -07:00 GMT

IP Address: 97.129.189.20



PowerLOAD (X1) 7.10.25

Quote Number:11146310

Version:1

Prepared For:GUILFORD COUNTY EMER SVCS

Attn:

Quote Date:08/27/2025

Expiration Date:11/25/2025

Remit to:Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Rep:Darren Green

Email:darren.green@stryker.com

Phone Number:

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	GUILFORD COUNTY EMER SVCS	Name:	GUILFORD COUNTY EMER SVCS	Name:	GUILFORD COUNTY EMER SVCS
Account #:	20041324	Account #:	20041324	Account #:	20041324
Address:	1205 PEPPERSTONE DR	Address:	1205 PEPPERSTONE DR	Address:	1205 PEPPERSTONE DR
	GREENSBORO		GREENSBORO		GREENSBORO
	North Carolina 27406-6479		North Carolina 27406-6479		North Carolina 27406-6479
Attn:	Jim Albright				

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	639005550001	MTS POWER LOAD	13	\$31,290.16	\$406,772.08
Equipment Total:					\$406,772.08

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Shipping and Handling:	\$5,084.69
Grand Total:	\$411,856.77

Comments:

Prices: In effect for 30 days

Terms: Net 30 Days



PowerLOAD (X1) 7.10.25

Quote Number:	11146310	Remit to:	Stryker Sales, LLC 21343 NETWORK PLACE CHICAGO IL 60673-1213 USA
Version:	1	Rep:	Darren Green
Prepared For:	GUILFORD COUNTY EMER SVCS	Email:	darren.green@stryker.com
Attn:		Phone Number:	
Quote Date:	08/27/2025		
Expiration Date:	11/25/2025		

Terms and Conditions:
Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html.



Xpedition Powered Chair Stair (x1) 7.12.25

Quote Number:11147007

Version:1

Prepared For:GUILFORD COUNTY EMER SVCS

Attn:

Quote Date:07/12/2025

Expiration Date:10/10/2025

Remit to:Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Rep:Darren Green

Email:darren.green@stryker.com

Phone Number:

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	GUILFORD COUNTY EMER SVCS	Name:	GUILFORD COUNTY EMER SVCS	Name:	GUILFORD COUNTY EMER SVCS
Account #:	20041324	Account #:	20041324	Account #:	20041324
Address:	1205 PEPPERSTONE DR	Address:	1205 PEPPERSTONE DR	Address:	1205 PEPPERSTONE DR
	GREENSBORO		GREENSBORO		GREENSBORO
	North Carolina 27406-6479		North Carolina 27406-6479		North Carolina 27406-6479

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	625705550002	6257 XPEDITION HIGH CONFIG	1	\$14,121.60	\$14,121.60
2.0	650707000002	KIT, ALVARIUM BATTERY, SERVICE	1	\$794.25	\$794.25
3.0	650700450301	ASSEMBLY, BATTERY CHARGER	1	\$695.30	\$695.30
4.0	650700450102	ASSEMBLY, POWER CORD, NORTH AM	1	\$26.25	\$26.25
Equipment Total:					\$15,637.40

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Shipping and Handling:	\$237.15
Grand Total:	\$15,874.55
Comments:	

Prices: In effect for 30 days

Terms: Net 30 Days



Xpedition Powered Chair Stair (x1) 7.12.25

Quote Number:	11147007	Remit to:	Stryker Sales, LLC 21343 NETWORK PLACE CHICAGO IL 60673-1213 USA
Version:	1	Rep:	Darren Green
Prepared For:	GUILFORD COUNTY EMER SVCS	Email:	darren.green@stryker.com
Attn:		Phone Number:	
Quote Date:	07/12/2025		
Expiration Date:	10/10/2025		

Terms and Conditions:
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Manual Stair Chair (x1) 7.12.25

Quote Number:11147008

Version:1

Prepared For:GUILFORD COUNTY EMER SVCS

Attn:

Quote Date:08/27/2025

Expiration Date:11/25/2025

Remit to:Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Rep:Darren Green

Email:darren.green@stryker.com

Phone Number:

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	GUILFORD COUNTY EMER SVCS	Name:	GUILFORD COUNTY EMER SVCS	Name:	GUILFORD COUNTY EMER SVCS
Account #:	20041324	Account #:	20041324	Account #:	20041324
Address:	1205 PEPPERSTONE DR	Address:	1205 PEPPERSTONE DR	Address:	1205 PEPPERSTONE DR
	GREENSBORO		GREENSBORO		GREENSBORO
	North Carolina 27406-6479		North Carolina 27406-6479		North Carolina 27406-6479

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	6252000000	Stair-PRO Model 6252	16	\$4,466.88	\$71,470.08
1.1	6252009001	Stair-Pro Operations Manual		\$0.00	\$0.00
1.2	6250001162	In-Service Video (DVD)		\$0.00	\$0.00
1.3	6252026000	Common Components		\$0.00	\$0.00
1.4	6250021000	2 Piece ABS Panel Seat		\$0.00	\$0.00
1.5	6250160000	Polypropelene Restraint Set(Plastic Buckles)		\$0.00	\$0.00
1.6	6252022000	Main Frame Assy Option		\$0.00	\$0.00
1.7	6250024000	Standard Length Lower LiftHandles		\$0.00	\$0.00
1.8	6252027000	Footrest Option		\$336.60	\$5,385.60
1.9	6252041000	Vinyl Head Support		\$183.75	\$2,940.00
1.10	6252024000	No IV Clip Option		\$0.00	\$0.00
Equipment Total:					\$79,795.68



Manual Stair Chair (x1) 7.12.25

Quote Number: 11147008

Version: 1

Prepared For: GUILFORD COUNTY EMER SVCS

Attn:

Quote Date: 08/27/2025

Expiration Date: 11/25/2025

Remit to: Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Rep: Darren Green

Email: darren.green@stryker.com

Phone Number:

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Shipping and Handling:	\$997.44
Grand Total:	\$80,793.12

Comments:

Prices: In effect for 30 days

Terms: Net 30 Days

Terms and Conditions:
Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html.



PowerPRO 2 (x1) 7.12.25

Quote Number:11147006

Version:1

Prepared For:GUILFORD COUNTY EMER SVCS

Attn:

Quote Date:08/27/2025

Expiration Date:11/25/2025

Contract Start:07/12/2025

Contract End:07/11/2026

Remit to:

Rep:

Email:

Phone Number:

Stryker Sales, LLC

21343 NETWORK PLACE

CHICAGO IL 60673-1213

USA

Darren Green

darren.green@stryker.com

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	GUILFORD COUNTY EMER SVCS	Name:	GUILFORD COUNTY EMER SVCS	Name:	GUILFORD COUNTY EMER SVCS
Account #:	20041324	Account #:	20041324	Account #:	20041324
Address:	1205 PEPPERSTONE DR	Address:	1205 PEPPERSTONE DR	Address:	
	GREENSBORO		GREENSBORO		
	North Carolina 27406-6479		North Carolina 27406-6479		

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	650705550001	6507 POWER PRO 2, HIGH CONFIG	10	\$33,917.84	\$339,178.40
2.0	650707000002	KIT, ALVARIUM BATTERY, SERVICE	10	\$794.25	\$7,942.50
3.0	650700450301	ASSEMBLY, BATTERY CHARGER	10	\$695.30	\$6,953.00
4.0	650700450102	ASSEMBLY, POWER CORD, NORTH AM	10	\$26.25	\$262.50
Equipment Total:					\$354,336.40

ProCare Products:

#	Product	Description	Months	Qty	Sell Price	Total
5.1	POWERPRO-PROCARE	Power Pro 2 for 6507 POWER PRO 2, HIGH CONFIG	60	10	\$952.00	\$9,520.00
		07/13/2025 - 07/12/2030				
		✓ Smart Equip. Management				
ProCare Total:						\$9,520.00



PowerPRO 2 (x1) 7.12.25

Quote Number: 11147006

Version: 1

Prepared For: GUILFORD COUNTY EMER SVCS

Attn:

Remit to: Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Rep: Darren Green

Email: darren.green@stryker.com

Phone Number:

Quote Date: 08/27/2025

Expiration Date: 11/25/2025

Contract Start: 07/12/2025

Contract End: 07/11/2026

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Shipping and Handling:	\$4,846.00
Grand Total:	\$368,702.40

Comments:

Prices: In effect for 30 days

Terms: Net 30 Days

Terms and Conditions:
Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html.