

SEBASTIAN KING

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EDUCATION

TEXAS A&M CORPUS CHRISTI, Candidate for M.B.A., August 2018

Activities: Student-Fee Advisory Committee, Speaker of the SGA Senate

TEXAS A&M UNIVERSITY, B.A., Political Science, May 2017

Honors: 2016 Student Conference on National Affairs:

Best Foreign Policy Recommendation of Conference

2017 Texas A&M Constitutional Competition:

James Madison Award for keen knowledge of Freedoms and Protections of Citizens in the U.S Constitution

Activities: Texas A&M Former Student Advocacy Committee, Legislative Advisory Committee, Model U.N and Mock Trial

LONESTAR COLLEGE, A.A.A., *summa cum lauda* in Applied Arts, May 2018

Honors: 2015 Texas State's Debate Competition:

Placed Second for Parliamentary Debate

EXPERIENCE

JON HARDISTER, Greensboro, NC

2011 - Present

Legislative Advisor and Campaign Manager

Aided in the budgetary allocations of the \$22-billion North Carolina state budget for 2016. Drafted and led negotiations for legislation ranging from: education reform, veteran policy reform, Native American scholarships and economic growth policy. Prepared public statements, provided debate prep and released over 65 press release. Led negotiations with legislators, activist, state officials, agency personnel, business owners and over 100 stakeholders regarding passing legislation. Attended hearings. Aided with redistricting maps.

CERAMIC SOLUTIONS, Conroe, TX

2017 - 2018

Executive Intern

Integrated a new Sialan-Ceramic product that yields 25 percent higher margins than Hexoloy that was previously used. Transitioned the business from a price markup structure, to a margin structure that added \$300,000 in profitability. Led negotiations for a consignment deal that freed up \$120,000 in cash flow to invest back into the business on high margin inventory. Led negotiations with manufactures that cut cost by 6% on midmarket consignment sells.

WOODFOREST 21, Montgomery, TX

2017 - Present

Advisory Board Member

Raised over \$30,000 to-date for 21 Woodforest Neighbors who were effected by Hurricane Harvey. These neighbors lost their homes due to caps on insurance payout being lower than the cost to replace damages to their home.

AWARDS

Eagle Scout, Dean's List, Outstanding Citizenship Award Presented by the United States Marines and Forensic Distinction Debate Honorary Award

ACTIVITIES

Student Government, Student-Fee Committee, Legislative Relations Committee, Board of Planning and Development, President of Mock Trial, Vice President of Political Science Club, Vice President of History Club, and Speech and Debate