

2026-2027 Community Based Organizations (CBOs)



Objectives

- Review Guilford County CBO Process and Policy
- Provide a status update on FY26 CBO award distribution
- Discuss the upcoming FY27 CBO process and timeline

Guilford County's CBO Process

Each year, Guilford County provides funds to a variety of community organizations meeting the definition of a 501(c) nonprofit to facilitate economically, culturally, and civically valuable services.

The CBO process and resulting awards seek to benefit Guilford County residents by:

- Improving quality of life for citizens
- Ensuring equal access to available resources
- Seeking efficiency in service delivery



Guilford County's CBO Policy

The most recently revised CBO policy was adopted in January 2023.

The policy details:

- **Eligibility- 501(c)** designated organizations which use locations within Guilford County for its primary service place, have an office in Guilford County, have a majority of Guilford County residents in their service population, and/or conduct a majority of their activities and programs in Guilford County.
- **General Funding Assistance-** provide time-limited funding for qualified agencies that provide services the County is legally permitted to fund. A funding award in one year is not a guarantee of future funding.
- **Funding Amount-** staff will calculate and propose 0.2% of the projected General Fund budget to be set aside for CBOs



Guilford County's CBO Policy

The policy details:

- **Application Process-** applications made available on the County website and advertised in January of each fiscal year. Not less than two weeks prior to the application staff will conduct a training session with potential applicants.
- **Recommendation Process-** completed applications will be reviewed by staff representatives and recommendations will be made to the County Manager and included in the recommended budget. CBO organizations will be notified of funding after the budget is adopted.
- **Distribution of Funds, Reporting and Compliance-** organizations must enter into a contract with the County prior to receiving funds. Funds may only be spent as indicated in the nonprofit application for which funds were awarded. Awards up to \$100,000 may be distributed up-front. Use of funds will be reported through quarterly performance and expenditure reports with associated invoices.



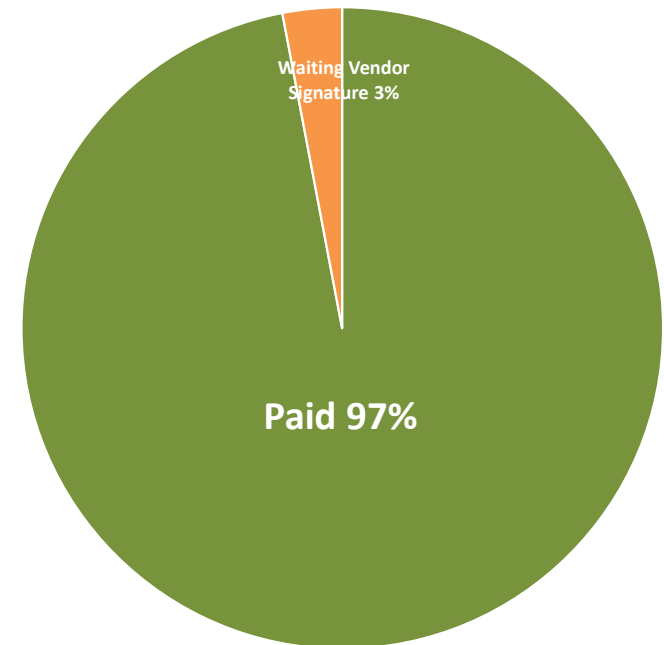
Fiscal Year 2025 – 2026 Status Update



FY26 CBO Status

82 CBOs were funded for FY26 totaling \$1.74 million

- 80 contracts have been fully executed and paid (97%)
- 2 contracts are now with the vendor for signature
- 55 (67%) CBOs received continued funding in FY26
- 27 (33%) of the CBOs were funded for the first time in FY26.



Performance Reporting

All CBO awardees are required to submit quarterly performance reports according to the following schedule:

- October 30, 2025 (for period July 1, 2025 – September 30, 2025)
- January 30, 2026 (for period October 1, 2025 – December 31, 2025)
- April 30, 2026 (for period January 1, 2026 – March 31, 2026)
- July 30, 2026 (for period April 1, 2026 – June 30, 2026)

New for FY26: A mid-year comprehensive performance update will be presented to the Board of County Commissioners in February 2026. A final performance update will be presented in October 2026.



FY26 CBO Site Visits

Between December 2025 and February 2026, staff will be completing 20 sites visits, based on a random selection process. County department partners will assist to provide insight into CBO programs. Participating departments include:

- Economic Development
- Cooperative Extension
- Health and Human Services
- Parks
- Public Health
- Social Services

Staff will be visiting:

- The Arc of High Point
- Alpha Phi Alpha Fraternity
- The Sister Circle International
- Triad Black Faith Leaders & Black Farmers Network
- The MIND Group
- I am A Queen
- Senior Resources of Guilford
- The Black Suit Initiative
- Women's Foundation of North Carolina
- Divine Healing and Restoration Ministries
- The Nussbaum Center for Entrepreneurship
- Hayes-Taylor YMCA of Greensboro
- Triad Health Project
- Puzzle Play
- Friends of John Coltrane
- Providence Educational and Community Services
- Jalloh's Upright Services of North Carolina
- TSCF Food Network
- West End Ministries/Leslie's House
- Turning Everything Around



FY26 CBO Site Visits

Site Visit Form

Guilford County Community Based Organization Site Visit Review Form

Purpose: This report reflects Guilford County's assessment of a community based organization's (CBO) project implementation and compliance with their County contract. Upon completion of this form, the budget team member assigned to this project will save it in the project file. Any suggested actions will be detailed in writing and provided to the CBO within thirty days of the completion of this report.

Reporting Schedule: The budget team will conduct in-person site visits to a random selection of 20 CBOs. Topics covered will depend on project scope and may include budgeting, accounting, project activities and record keeping. The budget team will produce and share a report which summarizes the results and any suggested actions if deemed necessary.

Reviewed conducted by: _____ Date: _____

Overview Information:

Project Name	
Contract No.	
Review Period	
Date Form Completed	
CBO Contact Information	

Project Scope of Work:

Approved Activities	Notes
Performance Measures	Notes
Project Budget	Notes

Monitoring Specifics:

1. Briefly describe the funded program and its main goals.

2. Has there been a change in scope of activities or number of individuals to be served?
3. Is the project progressing on schedule according to the timeline in application?
4. Are quarterly reports outlined in the contract being submitted on time?
5. How do you currently track and report on your program's performance metrics? Could you share examples such as program flyers, participant lists, or participant evaluations?
6. What other funding sources support this program?
7. What financial controls are in place to ensure proper use of funds?
8. Can you share any success stories, testimonials, or examples of community benefit?

Post Meeting Notes

FUTURE ACTION ITEMS FOR CBO

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COMPLETION SIGNATURES

[INSERT NAME]
Budget Team Member

Date

[INSERT NAME]
CBO Project Lead

Date



Fiscal Year 2026 – 2027 Process Update



Guiding Philosophy

Sustainability

- Leverage resources to ensure long-term service sustainability

Accountability

- Provide mid-year progress updates and final reports on CBO initiatives.

Impact

- Outcomes are measurable with clearly defined goals.

Efficiency

- Ensure high customer service standards for CBO partners.

Alignment

- Alignment with Board priorities

Key Takeaways:

- Staff will evaluate and provide BoCC with a matrix based on alignment to these categories. Matrix will be a guide, but BoCC retains final decision making.
- Adding performance outcomes as metrics in contract template
- Continue site visits and program evaluation.

Application Evaluation

New for FY27: in addition to reviewing applications for eligibility, an evaluation committee will review for alignment with strategic priorities and assign an alignment rating.

The evaluation committee will include the County Manager, Assistant County Managers, Special Project Managers, the Budget Director, Budget Manager, and Budget Analysts.

Applications will be rated based on the following measures and then grouped by strategic goal:



Meets Requirements

program is 501(c) designated, registered with State and has Guilford as the primary service location



Sustainability

capacity to sustain program beyond grant period



Accountability

measurable performance metrics



Impact

shows benefit to target community, and serves underserved populations




Efficiency

budget is clear, reasonable and aligned with program goals



Evaluation Tool




Guilford County

STATE of NORTH CAROLINA

Scoring Criteria - indicate whether the application Meets Criteria with a check or Does Not Meet Criteria by leaving the box blank. If a application does not meet one or more of the listed criteria, please provide a brief comment in the "Reviewer Comments" section explaining the specific area(s) where the application is lacking or unclear.

Strategic Goals (check all that apply)

Organization Name	Sustainability	Accountability	Impact	Efficiency	Meets Requirement	Reviewer Comments	Healthy and Thriving People	Lifelong Success	Safe and Resilient Communities	Sustainable and Vibrant Communities	Operational Support and Fiscal Sustainability
ABC Org	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NC ABC	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The ABC group	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Association of ABC	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DCF Foundation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



Guilford County

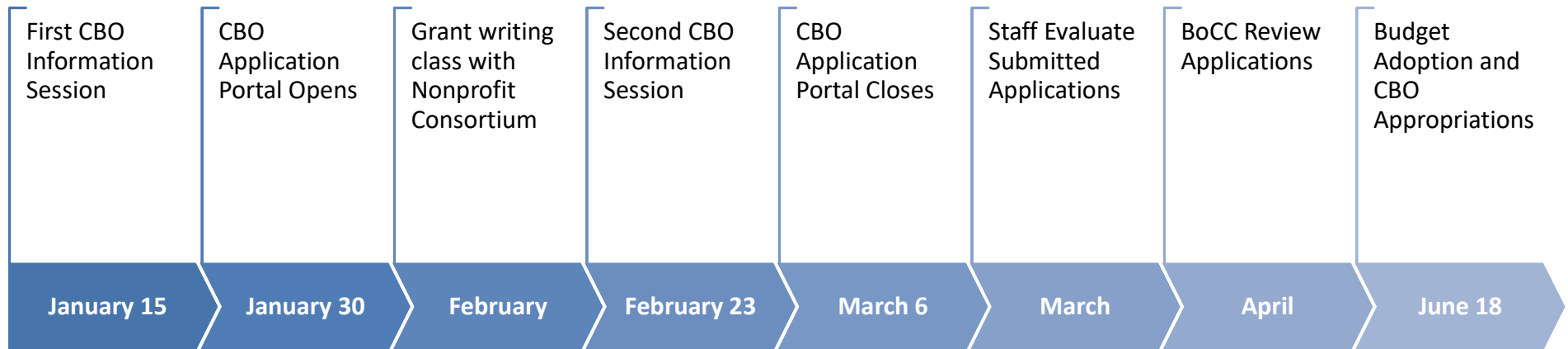
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Meets Requirements

Organization Name	Total (+)	Sustainability (+)	Accountability (+)	Impact (+)	Efficiency (+)	(-)	Comments	Strategic Goal	Secondary Goal
ABC Org	•••••	•		•	•	•	Performance Measures are not detailed	Healthy and Thriving People	
NC ABC	•••••	•	•	•	•	•		Lifelong Success	
The ABC group	•••••	•	•	•	•	•	Not servicing Guilford	Safe and Resilient Communities	
Association of ABC	•••••	•	•	•	•	•		Vibrant Experiences and Spaces	
DCF Foundation	•••••	•	•	•	•	•		Lifelong Success	Healthy And Thriving People



FY27 Application Timeline and Review



Thank you!

