



Bid Waiver Request

Request # 05845984

Approved Bid Waiver Summary

Submission Details:

Request # 05845984

Purchase Description: Remount of one ambulance box on a new owner provided chassis

Vendor Name: Northwestern Emergency Vehicles

Vendor Number: 103889

Type: Service

Total Commitment Cost: \$133,327.00

Fund, Org, Object Code: 3203026553-553500

Grant Funded: No

One Time or On-Going Expense: One Time Expense

Exemption Type: 3. Group Purchasing Programs

Exemption Description: HGAC Buy buying collaborative

Upload all quotes, proposals, or supporting documents: HCAG Buy remount 11-20-25.pdf

Requestor's Full Name: James Albright

Requestor's Guilford County Email Address: jalbrig@guilford-es.com

Requestor's Department: Emergency Services

Signature Date: 11/25/2025

× James L. Albright

Signed By: James L. Albright - jalbrig@guilford-es.com
Date Signed: 11/25/2025 4:52:49 AM -08:00 GMT
IP Address: 165.166.201.162

Is this Submission a Contract or Purchase Order?: Purchase Order

Review Details:

Purchasing Approval: Approve

Small Business and Entrepreneurship Approval: Approve

Small Business and Entrepreneurship Reviewer Full Name: Maria Miles

Small Business and Entrepreneurship Reviewer Guilford County Email: mmiles2@guilfordcountync.gov

Small Business and Entrepreneurship Signature Date: 11/25/2025

× Maria Miles

Signed By: Maria Miles - mmiles2@guilfordcountync.gov
Date Signed: 11/25/2025 8:42:24 AM -08:00 GMT
IP Address: 69.132.7.161

Purchasing Approval: Approve

Instructions for Requestor: Board Action Required – Goods (\$90K+) Contact Fran Cameron for BoCC Agenda Item Assignment

Purchasing Signer Full Name: Francesca Cameron

Purchasing Signer Guilford County Email: ncameron@guilfordcountync.gov

Purchasing Signature Date: 11/25/2025



Bid Waiver Request

Request # 05845984

× Francesca Cameron

Signed By: Francesca Cameron - ncameron@guilfordcountync.gov
Date Signed: 11/25/2025 10:53:29 AM -08:00 GMT
IP Address: 75.248.93.212

**CONTRACT PRICING WORKSHEET**
For MOTOR VEHICLES OnlyContract
No.:

AM10-23

Date
Prepared:

11/20/2025

Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract. As needed, delivery updates will be provided as soon as possible.

Buying Agency:	Guilford County	Contractor:	NWEV/ARV
Contact Person:	Daren Nunn	Prepared By:	David Hudler
Phone:	336-451-6723	Phone:	336-977-1015
Fax:		Fax:	336-246-8978
Email:	dnunn@guilford-es.com	Email:	david@nwev.com

Product Description 2025 Type I Ambulance Remount

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 69,300**B. Published Options - Itemize below - Attach additional sheet(s) if necessary.**

(Note: Published Options are "manufacturer standard options" which were submitted and priced in Contractor's proposal.)

Description	Cost	Description	Cost
New paint Module	15,629	Running Boards	991
LED Lighting	7,538	Wheel Simulators	474
Inverter	1,538	Siren Speakers	706
New Upholstery	1,239	Liquid Spring Suspension	14,124
New Flooring in Module	2,402	EVS Child Safety Seat	2,152
New countertops	1,389	Condenser	2,170
New Lexan	474	Danhart 110 Heat /AC	2,547
New Rear Bumper	2,547		
New Diamond Plate	3,241		
New Aluminum Console	3,010	Subtotal From Additional Sheet(s):	
		Subtotal B:	62,171

C. Customization Category Totals - Itemize below / Attach additional sheet(s) if necessary.

(Note: Customization options are "manufacturer non-standard options" which were submitted and priced in Contractor's proposal.)

Description	Cost	Description	Cost
Chassis Modifications	3,524	Non-Chassis OEM Air Conditioning System	1,185
Chassis Modifications	670	Subtotal From Additional Sheet(s):	
		Subtotal C:	5,379

Check: Total cost of Customization Categories (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).

For this transaction the percentage is:

4%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	136,850	=	Subtotal D:	136,850
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E. H-GAC Order Processing Charge (Amount Per Current Policy)

Subtotal E: 600

F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
HGAC 3% Discount	(\$4,123)		
		Subtotal F:	(\$4,123)

Delivery Date:

G. Total Purchase Price (D+E+F):

133,327

