



FACILITIES & PROPERTY MANAGEMENT DEPARTMENT
220 Seneca Road
Greensboro, North Carolina 27406

March 20, 2024

Bid #20186 – Shower Coatings at the Greensboro Detention Center

The bid opening was scheduled for February 1, 2024 and five bids were received and opened. The bids are listed below:

<u>COMPANY</u>	<u>BASE BID</u>
All State Contractors	\$747,840.00
Cornerstone Detention Products Inc.	\$973,151.35
Diamond Touch dba A&A of NC Inc.	\$958,254.00
Nexus Coatings Inc.	\$646,380.00
TRI Solutions Inc.	\$344,200.00

Of the five (5) bids received, TRI Solutions Inc. was the apparent low bidder with a base bid of \$344,200.00. After review by the stakeholders and the design team, an additional \$40,000.00 of owner's contingency is requested. As a result of the base bid and additional owner's contingency, the total contract amount is \$384,200.00.

TRI Solutions Inc. is based in Kinston, North Carolina and has extensive experience with flooring and epoxy coating products.

TRI has committed to a 30% MWBE goal for subcontracted work.

Recommendations:

It is recommended to award the contract to TRI Solutions Inc. for Shower Coatings at the Greensboro Detention Center in the amount of \$384,200.00, which includes a total of \$40,000.00 Owner's Contingency. Contingency funds not used for additional or unforeseen circumstances will be credited back to Guilford County upon completion of this project. This project is expected to begin in June and be completed in 365 days.

Eric Hilton, Facilities Director