



Bid Waiver Request

Request # 05839406

Approved Bid Waiver Summary

Submission Details:

Request # 05839406

Purchase Description: 2026 VANS

Vendor Name: PIEDMONT TRUCKS

Vendor Number: 104250

Type: Good

Total Commitment Cost: \$288,024.60

Fund, Org, Object Code: 3103026553-8810-553500

Grant Funded: No

One Time or On-Going Expense: One Time Expense

Exemption Type: 5. NC State Contract

Exemption Description: 2510A - FLEET VEHICLES

Upload all quotes, proposals, or supporting documents: CSI Van Quote 130WB.pdf, 2026 Inmate Transport Van Quote.pdf, 2026 15 passenger Van Quote.pdf

Requestor's Full Name: Bailey Ward

Requestor's Guilford County Email Address: bward@guilfordcountync.gov

Requestor's Department: Law Enforcement

Signature Date: 09/30/2025

× *Bailey Ward*

Signed By: Bailey Ward - bward@guilfordcountync.gov
Date Signed: 09/30/2025 11:34:11 AM -07:00 GMT
IP Address: 165.166.201.162

Is this Submission a Contract or Purchase Order?: Purchase Order

Review Details:

Purchasing Approval: Approve

Small Business and Entrepreneurship Approval: Approve

Small Business and Entrepreneurship Reviewer Full Name: Maria Miles

Small Business and Entrepreneurship Reviewer Guilford County Email: mmiles2@guilfordcountync.gov

Small Business and Entrepreneurship Signature Date: 10/01/2025

× *Maria Miles*

Signed By: Maria Miles - mmiles2@guilfordcountync.gov
Date Signed: 10/01/2025 5:17:21 AM -07:00 GMT
IP Address: 69.132.7.161

Purchasing Approval: Approve

Instructions for Requestor: Board Action Required – Goods (\$90K+) Contact Fran Cameron for BoCC Agenda Item Assignment

Purchasing Signer Full Name: Francesca Cameron

Purchasing Signer Guilford County Email: ncameron@guilfordcountync.gov

Purchasing Signature Date: 10/01/2025



Bid Waiver Request

Request # 05839406

× Francesca Cameron

Signed By: Francesca Cameron - ncameron@guilfordcountync.gov
Date Signed: 10/01/2025 5:26:55 AM -07:00 GMT
IP Address: 97.129.113.249



PIEDMONT TRUCKS



2024-2029 STATE OF NORTH CAROLINA TERM CONTRACT #2510A - Fleet Vehicles - All Types

OPTIONS LIST CATEGORY F - MEDIUM HEAVY DUTY CARGO VANS-TRANSIT 150

BID NO. DPC-704600681-BJ

STANDARD ITEMS

8,800lb GVWR, Exterior Color: Oxford White, XL Trim Package, 3.5L V6 gasoline engine, 10 speed automatic transmission, air conditioning (front only), Power windows, door locks, mirrors, tilt steering wheel, Cruise Control, (2) keys, interior dome lights, rear view camera, rear parking sensors, Vinyl seats, vinyl flooring (front only), sliding side passenger cargo doors, SYNC4 with 12" center display

CARGO VAN CONFIGURATIONS		BODY CODE	BASE BID PRICE
2026 Ford Transit 150 low roof 130"wb cargo-AWD		E2Y-101A	\$46,235.00
		OPTION	MSRP
			STATE PRICING 6% Discount
SEATS & SEAT TRIM			
Dark Palazzo Gray Cloth Heated Bucket Seats-Includes 10-way pwr driver seat with lumbar, 10-way pwr pass. seat with lumbar and driver and pass. armrest		21Q	\$930.60
WHEELS/TIRES			
Spare Tire/wheel		51D	\$282.00
OTHER OPTIONS			
Full Rear Compartment Lighting		15F	\$70.50
Ford Co-Pilot360 Assist 2.0-Includes HD Radio, connected navigation and 360-degree camera,SiriusXM w/360L, Front Fog Lamps, Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility, Adaptive Cruise Control w/Lane Centering, Includes stop and go and predictive speed assist, Side Parking Sensors, Reverse Brake Assist, Blind Spot Information System w/Cross Traffic Alert		61M	\$1,034.00
Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors-requires 61M		544	\$206.80
Upfitter Package Includes high capacity upfitter switches		67C	\$573.40
Running Boards		68H	\$291.40
Load Area Protection Package-Includes full-height 4mm thick polypropylene cargo area panels, Front & Rear Vinyl Floor Covering, Incl.wheel well liners.		96D	\$371.30
2 Additional Keys (4 Total)		86F	\$70.50
UPFIT OPTIONS-TRANSIT			
Adrian Steel HVAC Contractor package with custom configuration-includes partition with hinged door & (2) large drawers installed curbside lower section, Literature rack & can holder mounted on rear doors, 4-hook mounted to back of shelves, removal of drawer units (6-7), removal of bin (11), removal of Tank rack (13,14,15), removal of HVAC pump storage kit (17), removal of HVAC Gauge cover kit (18), removal of Hose holder (19), includes shelf divider (12)		AHVAC-C	\$7,310.00
Total for cargo van & options		Date: 9.23.2025	\$57,375.50
quote#GCSE2Y130-v6-92325			x2 units
			\$114,751.00

Guilford County Sheriff's Office
Officer Bailey Ward
336.641.4321bp bward@guilfordcountync.gov



PIEDMONT TRUCKS



**2024-2029 STATE OF NORTH CAROLINA TERM CONTRACT #2510A-Fleet Vehicles-All Types
OPTIONS LIST CATEGORY F - MEDIUM HEAVY DUTY CARGO VANS-TRANSIT 350 Cargo
BID NO. DPC-704600681-BJ**

STANDARD ITEMS

9,500lb GVWR, Exterior Color: Oxford White, XL Trim Package, 3.5L V6 gasoline engine, 10 speed automatic transmission, air conditioning (front only), Power windows, door locks, mirrors, tilt steering wheel, Cruise Control, (2) keys, interior dome lights, rear view camera, rear parking sensors, Vinyl seats, vinyl flooring (front only), sliding side passenger cargo doors, SYNC4 with 12" center display

CARGO VAN CONFIGURATIONS		BODY CODE	BASE BID PRICE
2026 Ford Transit 350 low roof 130"wb cargo		W1Y-101A	\$44,673.00
		OPTION	MSRP
			STATE PRICING 6% Discount
CAB CONFIGURATION			
148"WB		148WB	\$3,026.60
			\$2,845.00
SEATS & SEAT TRIM			
Dark Palazzo Gray Cloth Heated Bucket Seats-Includes 10-way power driver seat with lumbar, 10-way power passenger seat with lumbar and driver and passenger armrest		21Q	\$990.00
			\$930.60
OTHER OPTIONS			
253-Degree Rear Door		18P	\$95.00
			\$89.30
Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors-requires 61M		544	\$220.00
			\$206.80
Ford Co-Pilot360 Assist 2.0-Includes HD Radio, connected navigation and 360-degree camera,SiriusXM w/360L, Front Fog Lamps, Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility, Adaptive Cruise Control w/Lane Centering, Includes stop and go and predictive speed assist, Side Parking Sensors, Reverse Brake Assist, Blind Spot Information System w/Cross Traffic Alert		61M	\$1,100.00
			\$1,034.00
Running Boards		68H	\$310.00
			\$291.40
Heavy-Duty Trailer Tow Package		53B	\$485.00
			\$455.90
Trailer Brake Controller		67D	\$230.00
			\$216.20
Fixed Rear & PassengerSide Cargo Door Glass		17B	\$425.00
			\$399.50
Privacy Glass - required with Glass option		92E	\$225.00
			\$211.50
Front Only Carpet Floor Covering		16G	\$35.00
			\$32.90
Driver Controlled Front/Rear Aux A/C & Heater		57G	\$860.00
			\$808.40
Spare Tire & Wheel		51D	\$300.00
			\$282.00
Upfitter Package Includes high capacity upfitter switches		67C	\$610.00
			\$573.40
2 Additional Keys (4 Total)		86F	\$75.00
			\$70.50
Exterior Upgrade Package		18D	\$535.00
			\$502.90
Keyless Entry Keypad		52C	\$125.00
			\$117.50
Back Up Alarm		43B	\$190.00
			\$178.60
EXTERIOR COLOR OPTIONS - Additional charge			
Ingot Silver Metallic		UX	\$300.00
			\$282.00
Total for cargo van & options		Date: 9.4.2025	\$54,201.40
quote#GCSW1Y148-9425			

Guilford County Sheriff's Office
Officer Bailey Ward
336.641.4321bp bward@guilfordcountync.gov



PIEDMONT TRUCKS



2024-2029 STATE OF NORTH CAROLINA TERM CONTRACT#2510A-Fleet Vehicles-All Types

OPTIONS LIST - CATEGORY F - MEDIUM HEAVY DUTY PASSENGER VANS-TRANSIT 350

BID NO. DPC-704600681-BJ

STANDARD ITEMS

9,400lb GVWR, Exterior Color: Oxford White, XL Trim Package, 3.5L V6 gasoline engine, 10-speed automatic transmission, air conditioning (front & rear), Power windows, door locks, mirrors, tilt steering wheel, Cruise Control, Spare tire/wheel, (2) keys, interior dome lights, rear view camera, rear parking sensors, Cloth seats, vinyl flooring, Sliding side cargo doors, Heavy Duty alternator, windows all around-fixed, SYNC4 with 12" center display

PASSENGER VAN CONFIGURATIONS	BODY CODE		BASE BID PRICE
2026 Ford Transit 350 High roof Dual rear wheel 148"wb 15 passenger van	U4X-301A		\$55,903.00
POWERTRAIN			
3.5L EcoBoost V6-included with configuration	99G	\$0.00	\$0.00
WHEELS & TIRES			
Wheels: 16" Heavy-Duty Forged Aluminum	76G	\$940.00	\$883.60
SEATS & SEAT TRIM			
Dark Palazzo Gray Cloth Bucket Seats-Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat, 2-way adjustable headrest and driver and passenger armrest.	21L	\$0.00	\$0.00
OTHER OPTIONS			
253 Degree Opening rear door	18P	\$95.00	\$89.30
Close Assist Feature on Side Sliding Door	43H	\$250.00	\$235.00
Keyless Entry Keypad	52C	\$125.00	\$117.50
Ford Co-Pilot360 Assist 2.0-Includes HD Radio, connected navigation and 360-degree camera,SiriusXM w/360L, Front Fog Lamps, Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility, Adaptive Cruise Control w/Lane Centering, Includes stop and go and predictive speed assist, Side Parking Sensors, Reverse Brake Assist, Blind Spot Information System w/Cross Traffic Alert	61M	\$1,100.00	\$1,034.00
Long Arm Manual Folding Heated Power Adjusting Mirrors	544	\$220.00	\$206.80
Front Overhead Shelf	66D	\$75.00	\$70.50
Extended Length running boards	68J	\$655.00	\$615.70
2-Additional keys (4 total)	86F	\$75.00	\$70.50
Wiper Activated Headlamps	91B	\$30.00	\$28.20
EXTERIOR COLOR OPTIONS - Additional charge			
Agate Black Metallic	UM	\$300.00	\$282.00

Total for passenger van & options	Date: 9.16.2025	\$59,536.10
quote#GCU4X-v2-91625		x2 units
		\$119,072.20

Guilford County Sheriff's Office
Brandon Thorne
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