

## General Fund Summary

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### **General Fund Summary**

The General Fund is the primary operating fund for Guilford County. The General Fund is supported through collected property tax (\$0.7305 per \$100 of property value), sales tax, intergovernmental (federal or state grants, or state shared revenue), and other revenues.

#### **General Fund Revenues**

Fiscal Year	2024			2025		
Categories	Amended Budget	YTD Actuals	YTD %	Amended Budget	YTD Actuals	YTD %
Ad Valorem Taxes (Property Tax)	(\$516,976,000)	(\$504,496,472)	98%	(\$530,850,000)	(\$516,685,836)	97%
Sales Tax	(\$101,750,000)	(\$50,773,174)	50%	(\$102,750,000)	(\$49,678,079)	48%
Federal/State Funds (Intergovernmental)	(\$101,231,423)	(\$50,030,354)	49%	(\$93,756,853)	(\$44,855,707)	48%
User Charges	(\$48,281,921)	(\$34,123,636)	71%	(\$50,370,961)	(\$37,961,329)	75%
Appropriated Fund Balance	(\$46,000,847)			(\$49,933,535)		
Other Revenues	(\$21,171,880)	(\$15,448,716)	73%	(\$19,770,336)	(\$18,185,131)	92%
Transfers from Other Funds	(\$568,000)				\$225,693	
Total	(\$835,980,071)	(\$654,872,351)	78%	(\$847,431,685)	(\$667,140,390)	79%

#### This table excludes ARPA Enabled Funds

#### **<u>Highlights:</u>**

- General Fund property tax collection rates remain on pace with prior years (97%).
- Total taxable sales are up 0.78% year over year, however, higher refunds will result in a net decrease (2.16%) of sales tax year to date. Based on economic slowdown and pressure in the macro economy, staff anticipates a lower precent growth year-over-year. Staff will continue to monitor Article 40 to determine impacts from statewide distribution associated with Hurricane Helene and economic impacts in Western North Carolina.
- Other Revenues currently outpace prior years.

#### **General Fund Expenses**

Fiscal Year	2024			2025		
Categories	Amended Budget	YTD Actuals	YTD %	Amended Budget	YTD Actuals	YTD %
Education	\$301,288,714	\$186,208,473	62%	\$340,884,380	\$222,772,644	65%
Personnel	\$282,587,909	\$205,111,243	73%	\$291,009,987	\$210,063,558	72%
Operating	\$116,001,438	\$66,121,262	57%	\$119,526,978	\$71,542,403	60%
Transfers Out & Other Financing	\$77,337,565	\$56,146,533	73%	\$68,413,017	\$68,033,168	99%
Human Services Assistance	\$23,305,937	\$13,122,042	56%	\$25,143,833	\$13,873,168	55%
Capital Outlay	\$6,813,649	\$3,226,824	47%	\$2,453,490	\$1,881,215	77%
Total	\$807,335,212	\$529,936,376	66%	\$847,431,685	\$588,166,157	69%

#### <u>Highlights:</u>

- **Personnel** expenses are on track to exceed budget associated with the recent implementation of law enforcement pay adjustments. Staff will monitor for year-end adjustments. The County's **vacancy rate** is currently 297 FTEs.
- Staff continue to monitor spending on **overtime**.
- **Operating** expenses remain in line with monthly spread projections and historical spending patterns.



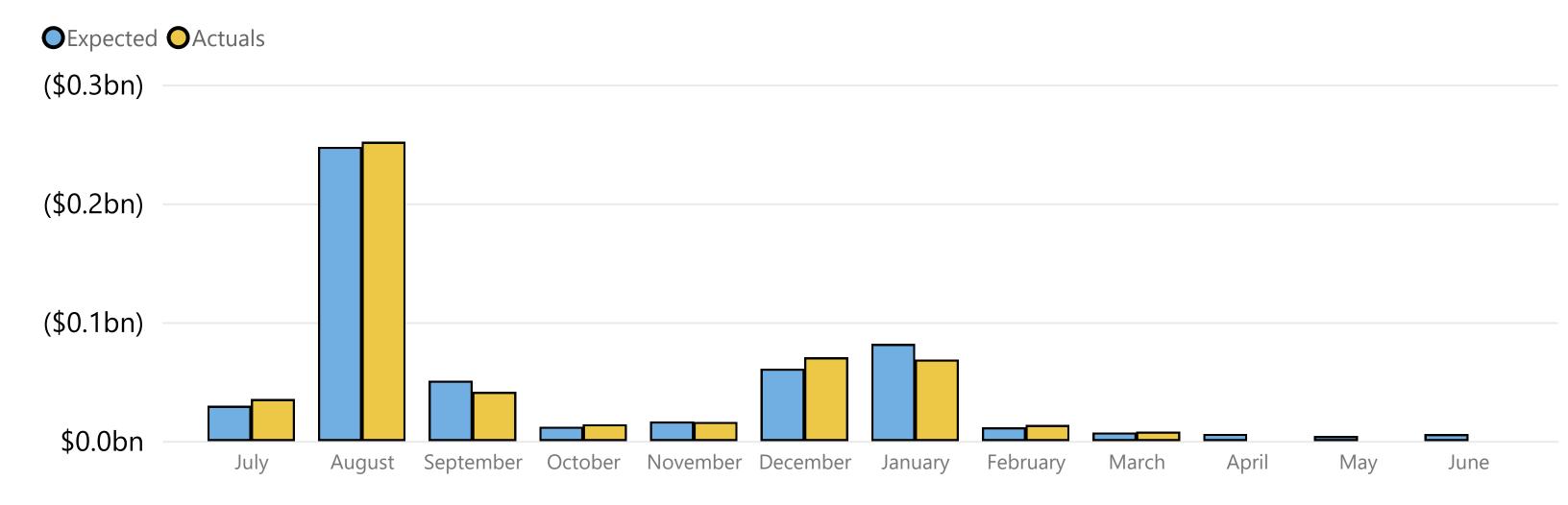
### General Fund Revenue

Months (for Table)

12

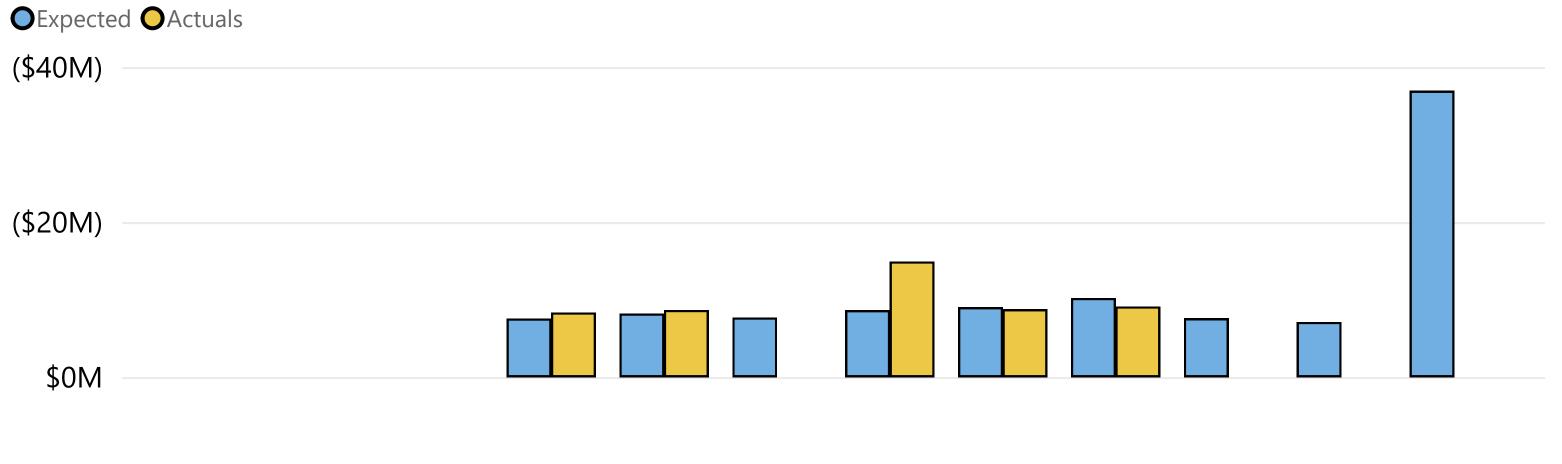
#### How do we receive Property Tax?

The general county Property Tax is the county's largest single source of revenue, making up over 63% of total funds available to support operations. This tax applies to real property (things like land or buildings), personal property (things like business equipment or personal boats), and motor vehicles. The general county property tax rate is \$0.7305 for every \$100 of assessed property value. If you live in a city or town, you may also pay a city or town property tax. If you live in an unincorporated part of the county, you also pay a separate fire tax for fire response. The County receives most of its property tax revenue by August 31 associated with the County's property tax discount program. This program provides a 1% discount if a property owner pays by August 31.



#### How do we receive Sales Tax?

About 13% of general county revenues come from the Sales Tax, used to support general operations. The sales tax rate in Guilford County is 6.75% (4.75% of state sales tax and 2% of local sales tax). Some or all this total sales tax is applied to purchases made in Guilford County (not all purchases are subject to the full sales tax rate). Sales tax revenues are shared with Guilford County cities and towns that levy a property tax. Sales tax revenue received from the state for July, August, and September is accounted for in the prior fiscal year because it is for sales that occurred in April, May, and June. This results in an apparent spike in revenue each June. The graph below shows the amount of sales tax revenue the County expects to receive each month of FY2025, based on historical trends.



July August September October November December January February March April May June



### General Fund Revenue

#### When are Federal & State revenues received?

About 12% of general county revenues comes from the federal and state government through intergovernmental revenue. Most of these revenues are used to support federal and state programs provided administrated by the county's Public Health and Social Services programs. The County's share of Lottery Funds, which are used to help pay for new school buildings or renovation to existing ones, is also included in this category.

#### When are User Fee revenues received?

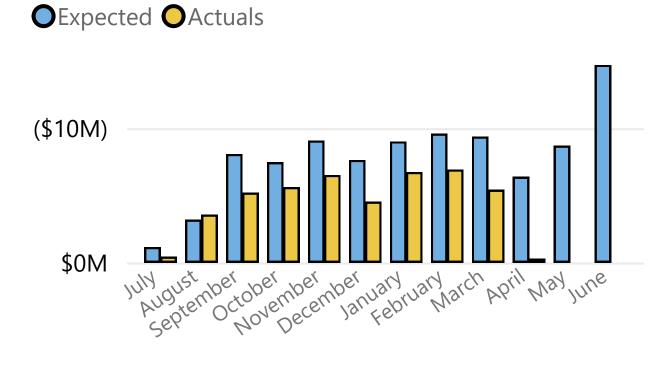
About 6% of general county revenues come from user fees. The revenue type includes items such as fees for ambulance transportation and medical visits to the Health Department. Other fees levied include inspections and permitting charges, fees received from the state for housing out-of-county inmates, fees paid to the Register of Deeds for various documents and transactions, and park fees. Most user fees and charges are collected by Public Safety and Human Services departments.

### When do we receive other revenues?

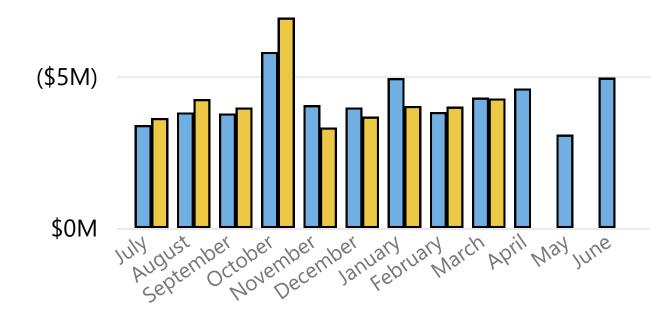
The Other Revenue category is a "catch all" grouping of miscellaneous revenues. Investment earnings on county investments, facility rental charges, sales of old vehicles and equipment, interest charges on late taxes, and community donations are included in this category.

### Months (for Table)





• Expected • Actuals

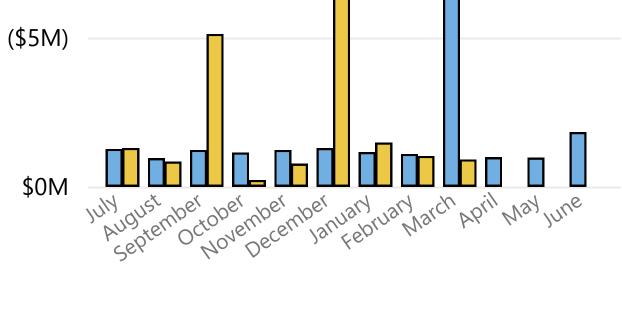


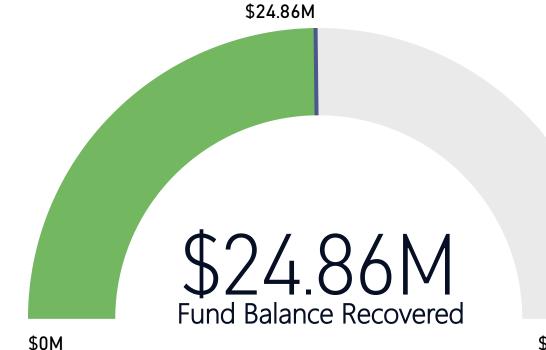
OExpected OActuals



#### **Projected Fund Balance Recovery**

Guilford County must adopt a balanced budget, which means revenues and other sources of funds must equal expenses. When budgeted revenues do not equal expenses, the county commits to use a certain amount of Fund Balance to make up the difference. Fund Balance is like a savings account. During a typical year, the county brings in more revenue and spends less expense than budgeted. When this happens, the county doesn't have to use all of the Fund Balance it committed to keep the budget balanced. If extra revenue and expense savings are more than the committed Fund Balance, the county is able to add to its savings account. On the other hand, if the extra revenue and expense savings are less than the committed Fund Balance, the county has to use funds from its savings account to pay for operations. The number to the right represents our year end projected fund balance recovery based on revenues exceeding budgeted estimates and actual expenses performing more favorable than budgeted expenses.







## General Fund Personnel Expenses

Months (for Table)

12

#### How do we spend our personnel budget?

Personnel represents 34% of the county's budget. This expense category includes salaries and benefits for the county's 2,974.75 employees.

Our largest area is **Successful People**, with 1,415 employees, focused on providing human services including Social Services, Public Health, Child Support Enforcement, Family Justice Center, and Veteran's Services.

1,121.35 of these employees are dedicated to providing public safety and community-oriented services in our **Strong Community** focus area (Law Enforcement, Emergency Management and Emergency Medical Services, Animal Services, Parks etc.).

Our **Quality Government** area houses 395.4 employees dedicated to providing key internal services (Human Resources, Information Technology, Finance, Administration). Guilford County has one of the lowest ratios in the state of general service positions to residents - at 5.3 employees for every 1,000 county residents.

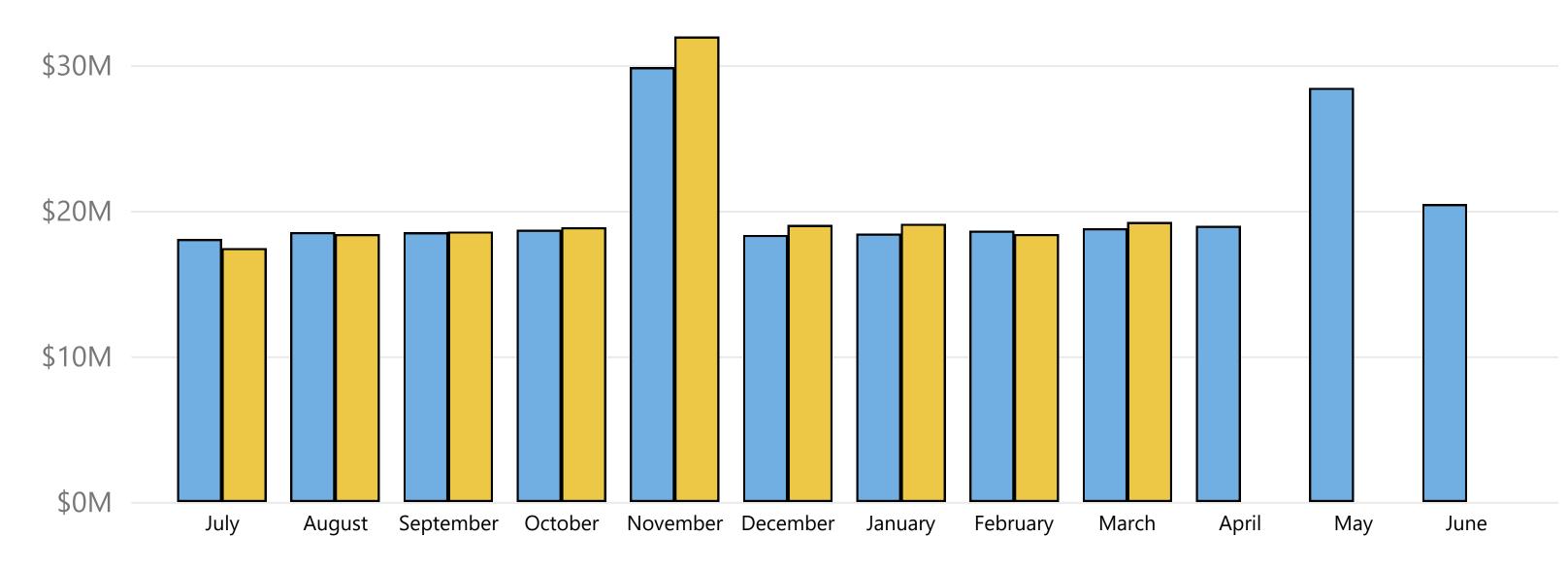
Additional positions are funded with grants or other funding sources.

The graph below provides a historical look at the County's total number of full-time equivalent positions budgeted by service area.



The County has 297 vacant positions, which is equivalent to 10% of total budgeted positions. Through January, monthly personnel expenditures remain mostly in line with expected costs; however, known Law Enforcement increases approved by the Board at the September 5th work session will utilize identified salary savings to date. Staff will continue to monitor impacts of overtime.

• Expected • Actuals



Excluding Group Insurance and LEOSA Contribution for Law Enforcement retirement.



### General Fund Operating Expenses

#### **Other Services & Charges**

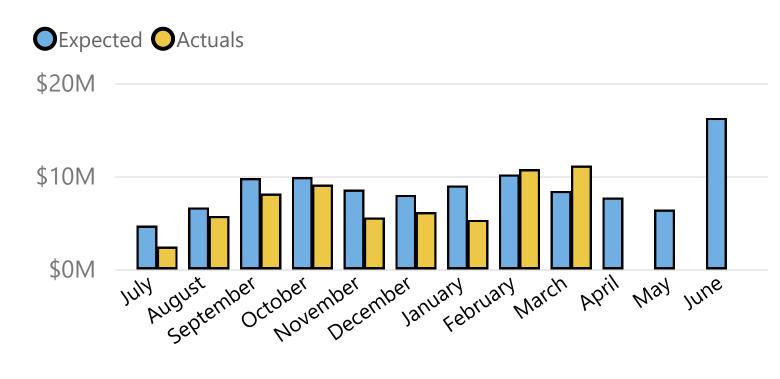
Other Services and Charges represent 12% of the County's budget for professional services, medical services at county jails, utilities, insurance, routine building maintenance, fuel for Law Enforcement or Emergency Medical Service, and payments to for behavioral health, substance abuse, and developmental disabilities service providers.

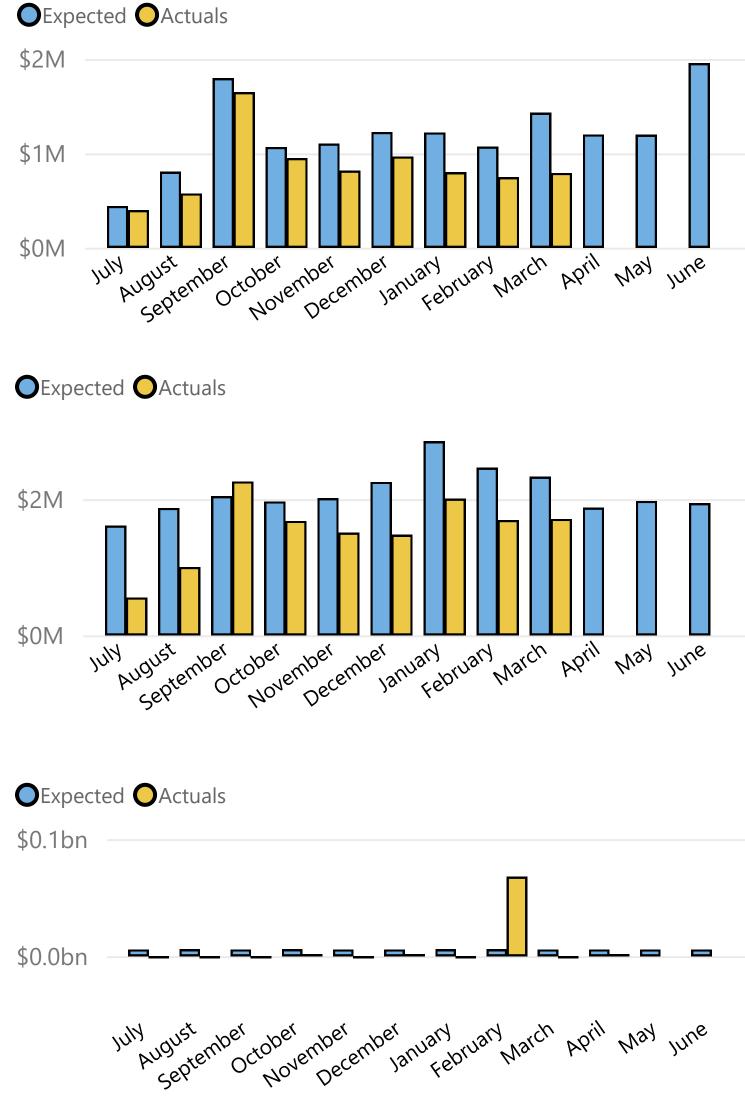
#### How are Supplies & Materials Spent?

Supplies & Materials represents 1% of the County's budget for drugs and medical supplies for county health clinics and ambulances, food and provisions for the County's jails, computer equipment, and other supplies utilized to provide county services. Spending on these expenses remains within the amount budgeted to be spent through this point in the fiscal year.

#### How do we spend Human Services Assistance

Human Services represents 2% of the county's budget. This includes most of the county's service obligations for mandated public assistance programs including adult and child day care, adoption program expenses, room and board expenses for foster children is the county's care, and funding for residents experiencing heating and cooling crises. A significant portion is offset by federal and state revenue support.





### Months (for Table)

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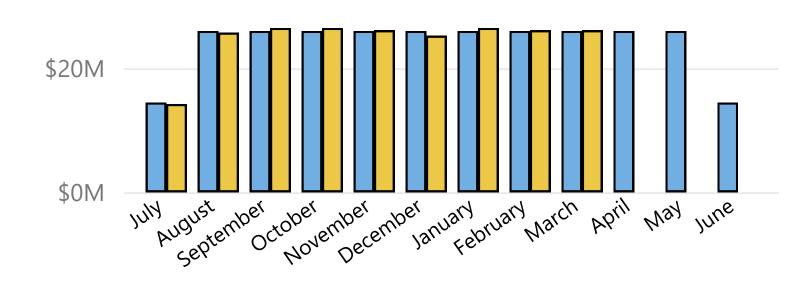
### How do we spend transfers to other funds?

Transfers represent 9% of the county's budget. This represents the county's debt service obligations and capital transfers for Guilford County Schools, GTCC, and county capital construction. This also includes a transfer to the Tax Revaluation Fund to prepare for the annual five-year revaluation cycle. The balance of all General Fund budgeted transfers for FY25 were posted in February.

#### How are Education Funds distributed?

The County's support for Guilford County Public Schools and Guilford Technical Community College. These funds are distributed on a monthly basis, with lower transfers in months when schools are not in session. The reduction in January is associated with moving education expenses to the ARPA project. This does not result in a reduction in overall education investment.







# Department Budgets

Excluding ARPA Enabled

Months (for Table)



The County's level of budgetary control is set at the department level. The table below shows department spending patterns through this report for the current fiscal year and prior fiscal year.

Fiscal Year		2024			2025	
Service Area	Amended Budget	YTD Actuals	Percentage Spent	Amended Budget	YTD Actuals	Percentage Spent
<b>Education</b>	\$305,338,714	\$187,745,975	61%	\$340,884,380	\$222,772,644	65%
Successful People	\$179,434,323	\$116,466,452	65%	\$184,359,845	\$117,831,129	64%
2300 - HHS: Social Services	\$93,421,444	\$62,122,326	66%	\$97,187,154	\$63,934,638	66%
2100 - HHS: Public Health	\$57,288,450	\$35,836,192	63%	\$57,099,498	\$35,491,378	62%
2200 - Behavioral Health	\$10,871,583	\$6,103,646	56%	\$11,242,773	\$5,567,530	50%
2400 - Child Support Enforcement	\$8,423,581	\$6,221,828	74%	\$8,492,526	\$5,861,676	69%
3400 - Juvenile Detention	\$4,185,426	\$2,568,667	61%	\$4,547,540	\$2,902,682	64%
2500 - Transportation Service	\$1,579,436	\$1,167,293	74%	\$1,855,685	\$1,225,378	66%
3500 - Family Justice Center	\$1,448,717	\$1,000,566	69%	\$1,594,928	\$1,094,880	69%
3900 - Court Services	\$1,190,431	\$814,102	68%	\$1,363,487	\$1,011,243	74%
2850 - Veteran Services	\$574,082	\$399,689	70%	\$609,467	\$435,880	72%
2050 - HHS: DHHS Administration	\$451,173	\$232,143	51%	\$366,787	\$305,844	83%
Strong Community	\$171,688,723	\$119,492,348	70%	\$176,313,119	\$126,735,338	72%
3100 - Law Enforcement	\$87,925,640	\$64,490,440	73%	\$90,042,880	\$66,730,232	74%
3200 - Emergency Services	\$44,648,590	\$31,601,598	71%	\$44,509,441	\$31,594,227	71%
6500 - Economic Develop & Assistance	\$6,632,455	\$365,000	6%	\$9,323,134	\$5,804,968	62%
5150 - Culture-Recreation (Parks)	\$6,130,093	\$3,933,459	64%	\$6,095,845	\$3,649,917	60%
3700 - Animal Services	\$5,453,807	\$4,089,590	75%	\$5,758,606	\$3,921,483	68%
1800 - Security	\$4,659,697	\$3,258,141	70%	\$4,533,148	\$3,453,145	76%
2950 - Coordination Services	\$4,033,097	\$3,412,766	85%	\$3,524,805	\$2,855,315	81%
3300 - Inspections	\$3,444,682	\$2,264,216	66%	\$3,528,894	\$2,434,286	69%
1600 - Planning and Development	\$2,510,290	\$1,512,105	60%	\$2,477,767	\$1,359,129	55%
4100 - Solid Waste	\$2,277,944	\$1,317,419	58%	\$2,672,683	\$1,625,884	61%
5110 - Culture - Libraries	\$2,372,508	\$2,372,508	100%	\$2,395,122	\$2,395,122	100%
2900 - Cooperative Extension Service	\$1,163,388	\$584,092	50%	\$992,108	\$638,550	64%
4200 - Soil & Water Conservation	\$436,532	\$291,012	67%	\$458,686	\$273,080	60%
Quality Government	\$77,632,661	\$51,931,313	67%	\$78,081,496	\$53,479,162	68%
1400 - Information Technology	\$17,883,110	\$12,300,879	69%	\$18,109,580	\$12,346,929	68%
1750 - Facilities	\$11,393,706	\$7,960,434	70%	\$11,381,937	\$8,018,218	70%
1150 - Human Resources	\$11,077,378	\$8,012,281	72%	\$10,997,230	\$8,087,099	74%
1450 - Tax	\$8,910,541	\$5,985,374	67%	\$9,016,137	\$5,828,924	65%
1300 - Finance	\$4,896,866	\$3,494,619	71%	\$5,122,375	\$3,539,837	69%
1100 - County Attorney	\$4,567,244	\$3,238,857	71%	\$4,845,596	\$3,329,699	69%
1550 - Elections	\$3,641,903	\$2,850,404	78%	\$4,190,124	\$3,630,656	87%
1500 - Register of Deeds	\$3,412,476	\$2,031,810	60%	\$3,323,529	\$1,976,043	59%
1050 - County Administration	\$2,542,576	\$1,250,740	49%	\$2,782,749	\$1,639,051	59%
1910 - Fleet Operation	\$2,297,060	\$1,067,394	46%	\$1,387,190	\$1,026,128	74%
1060 - Minority/Women-Owned Bus. Ent.	\$1,774,568	\$631,994	36%	\$1,753,420	\$855,583	49%
1020 - Clerk to the Board	\$1,523,524	\$1,013,427	67%	\$1,586,893	\$1,071,874	68%
1200 - Budget & Management Services	\$1,373,955	\$897,313	65%	\$1,323,413	\$751,027	57%
1070 - Public Relations	\$1,362,026	\$581,466	43%	\$1,252,983	\$640,472	51%
1250 - Internal Audit	\$975,728	\$614,323	63%	\$1,008,340	\$737,623	73%
Debt Service	\$71,285,139	\$53,463,852		\$66,143,700	\$66,643,700	101%
Other	\$1,955,652	\$836,436		\$1,649,145	\$704,183	43%
Total	\$807,335,212	\$529,936,376	66%	\$847,431,685	\$588,166,157	69%



## ARPA Enabled Fund

Months (for Table)

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The ARPA Enabled Fund is a new operating fund established to track programs or activities funded by County general funds made available through use of ARPA Revenue Replacement funds for regular county operating expenses. Guilford County received a total State and Local Fiscal Recovery ARPA award of \$104.3 million.

Project	Amended Budget	Encumbrances	Actuals
32956901 - Windsor Chavis Nocho Community	\$15,000,000	\$15,000,000	
31053901 - Integrated Service Delivery	\$9,969,230	\$14,350	\$475,862
32956902 - Pleasant Garden Water and Sewe	\$5,500,000	\$5,280,000	\$220,000
32209902 - Women's Recovery Housing	\$3,000,000		
32956903 - The Bridge	\$2,000,000	\$1,806,554	\$114,346
32309901 - Transitional Therapeutic Foste	\$1,500,000		
32055912 - Center for Hope and Healing	\$1,000,000		
32055901 - Homelessness Taskforce Admin	\$586,911	\$179,538	\$68,557
32054901 - Transportation Taskforce	\$520,276		
32055909 - CoC - Servant Center	\$444,058	\$213,558	\$230,500
32909905 - Food Security	\$387,560	\$0	\$31,854
33209904 - EMT and Paramedic Academy	\$387,052	\$39,447	\$54,322
31407901 - Broadband Initiatives	\$282,919		
32981298 - Legal Support Center	\$270,000		
32954903 - Transportation Pilot GCCN	\$258,000		
32055914 - Interactive Resource Center	\$207,030	\$28,868	\$178,161
32055906 - CoC - Partners Ending Homeless	\$199,847	\$45,360	\$154,486
32954904 - Transportation Pilot Goodwill	\$184,000		
32055905 - CoC - TYWCA	\$87,260	\$12,265	\$74,995
32109903 - Infant Mortality	\$85,000	\$600	\$58,843
32954905 - Transportation Program Evaluat	\$30,274		
32055908 - CoC - Room at the Inn	\$15,468	\$0	\$15,467
32055904 - CoC - Tiny House Community	\$7,746	\$0	\$7,745
32055907 - CoC - Salvation Army of Greens	\$4,334	\$0	\$4,333
33104902 - Law Enforcement Re-Entry	\$2,000		
Total	\$41,928,965	\$22,620,541	\$1,689,471



### Fire Districts

Months (for Table)

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Guilford County has 25 fire districts providing fire response service in areas of the county not serviced by a municipal fire department. The primary funding for each district is property tax revenue generated by a special district tax. The tax, which is in addition to the County's general property tax, is levied on the property in each district. Revenues generated are dedicated for use in the district where they are levied. Guilford County contracts with County fire departments to provide fire response service.

Account Type	Expenses		Revenues	
Department	Amended Budget YTD	Actuals	Amended Budget YTD	Actuals
8010 - Alamance FPD	\$72,126	\$72,126	(\$72,126)	(\$1,230)
8020 - Alamance FPSD	\$3,033,967	\$2,532,076	(\$3,033,967)	(\$2,306,030)
8030 - Climax FPD				(\$449)
8040 - Climax FPSD	\$322,213	\$281,692	(\$322,213)	(\$258,605)
8050 - Colfax FPD	\$2,373	\$2,373	(\$2,373)	(\$14)
8060 - Colfax FPSD	\$1,154,211	\$1,037,575	(\$1,154,211)	(\$974,603)
8070 - Deep River No. 18 FPD				(\$25)
8080 - Deep River No. 18 FPSD	\$467,243	\$457,660	(\$467,243)	(\$363,453)
8100 - Fire Prot Service Dist No. 1	\$64,021	\$56,523	(\$64,021)	(\$52,122)
8110 - Friedens No. 28 FPD	\$2,786	\$2,786	(\$2,786)	(\$926)
8120 - Friedens No. 28 FPSD	\$485,631	\$414,829	(\$485,631)	(\$376,108)
8130 - Gibsonville FPD	\$19,774	\$19,774	(\$19,774)	(\$15,830)
8150 - Guilford College FPD	\$630,919	\$589,464	(\$630,919)	(\$540,879)
8160 - Guilford College FPSD	\$93,122	\$90,576	(\$93,122)	(\$35,452)
8170 - Guil-Rand FPD	\$30,049	\$30,049	(\$30,049)	(\$2,299)
8180 - Guil-Rand FPSD	\$350,167	\$287,043	(\$350,167)	(\$259,965)
8190 - Julian Volunteer FPD	\$12,568	\$12,568	(\$12,568)	(\$206)
8200 - Julian Volunteer FPSD	\$123,890	\$110,393	(\$123,890)	(\$101,522)
8210 - Kimesville FPD	\$165,062	\$150,716	(\$165,062)	(\$126,915
8230 - Mcleansville FPD	\$90,994	\$90,994	(\$90,994)	(\$1,732)
8240 - McLeansville FPSD	\$2,342,175	\$2,031,471	(\$2,342,175)	(\$1,893,607)
8250 - Mt Hope Com FPD	\$124,200	\$124,200	(\$124,200)	(\$61,320)
8260 - Mt Hope Com FPSD	\$1,180,023	\$1,093,143	(\$1,180,023)	(\$980,352)
8270 - No. 14 FPD		. , ,		(\$155)
8280 - No. 14 FPSD	\$327,966	\$281,216	(\$327,966)	(\$253,529
8290 - Northeast FPD	\$91,000	\$91,000	(\$91,000)	(\$1,679)
8300 - Northeast FPSD	\$2,404,685	\$2,196,905	(\$2,404,685)	(\$2,070,511
8310 - Oak Ridge FPD	\$187,471	\$187,471	(\$187,471)	(\$1,291)
8320 - Oak Ridge FPSD	\$3,227,398	\$3,002,639	(\$3,227,398)	(\$2,843,088)
8330 - Pinecroft-Sedgefield FPD	\$300,301	\$300,301	(\$300,301)	\$1,599
8340 - Pinecroft-Sedgefield FPSD	\$3,996,404	\$3,391,561	(\$3,996,404)	(\$3,166,364)
8350 - Pleasant Garden FPD	\$89,349	\$89,349	(\$89,349)	(\$1,168)
8360 - Pleasant Garden FPSD	\$1,930,348	\$1,750,549	(\$1,930,348)	(\$1,550,371)
8380 - PTIA FPSD	\$325,183	\$325,183	(\$325,183)	(\$231,212)
8390 - Rankin No. 13 FPD	\$32,786	\$32,786	(\$32,786)	(\$938)
8400 - Rankin No. 13 FPSD	\$2,893,858	\$2,397,544	(\$2,893,858)	(\$2,270,577)
8410 - Southeast FPD	\$18,509	\$18,509	(\$18,509)	(\$384)
8420 - Southeast FPSD	\$418,833	\$377,044		
8430 - Stokesdale FPD	\$1,876,475		(\$418,833)	(\$350,772)
		\$1,713,699 \$51,927	(\$1,876,475)	(\$1,580,132)
8450 - Summerfield FPD	\$51,927	\$51,927 ¢4 154 170	(\$51,927)	(\$2,751)
8460 - Summerfield FPSD	\$4,939,386	\$4,154,170	(\$4,939,386)	(\$3,892,742)
8470 - Whitsett FPD	¢1 250 260	¢1 200 200	(\$1.250.200)	(\$414)
8480 - Whitsett FPSD Total	\$1,350,368 <b>\$35,229,761</b>	\$1,300,280 <b>\$31,150,164</b>	(\$1,350,368) <b>(\$35,229,761)</b>	(\$1,153,146) (\$27,723,270)



## Other Annual Funds

Months (for Table)



#### **Internal Service Fund**

The Internal Service Fund accounts for Wellness initiatives, Healthcare benefits, and Risk Management services provided to employees and departments. The Internal Service Fund operates as a self-funded pool to serve the entire organization.

The County administers health and dental benefits through a self-funded program, supplemented by employee contributions, to provide medical coverage for employees and their covered dependents. The self-insured program includes stop-loss insurance to limit the County's losses for the overall program.

The County conducts Risk Management operations through a combination of insurance programs. These include liability, property, workers' compensation, and cybersecurity, in addition to employee health benefits. The County is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The County protects itself from potential loss using a combination of risk financing methods, which are accounted for in the Internal Service Fund.

All operating funds of the County participate in the risk management program and make payments to the program based on allocated charges. Payments are for prior and current year claims and to establish adequate reserves for catastrophic losses. YTD Budget and actual revenue and expenses are shown in the table below.

Account Type	Expenses		Revenues		
Department	Amended Budget YTD Actuals		Amended Budget YTD	Actuals	
1950 - Risk Retention-Liab/Prop/WC	\$5,480,103	\$3,727,957	(\$5,480,103)	(\$3,414,617)	
1970 - Health Care & Wellness	\$56,419,850	\$38,067,185	(\$56,419,850)	(\$35,829,249)	
0000				(\$315,042)	
Total	\$61,899,953	\$41,795,142	(\$61,899,953)	(\$39,558,908)	

#### **DSS Representative Payee Fund**

When Governmental Accounting Standards Board (GASB) Statement 84 took effect the County was required to change our financial structure, resulting in the creation of a new fund called "DSS Representative Payee Fund". The Division of Social Services "representative payee" funds are revenues such as imposed Social Security Rulings and Social Security disbursements on behalf of individuals who are wards of the County. This usually pertains to individuals under the age of 18 or those assigned by courts. Funds received are held in an account for the individual and disbursed as required.

Account Type	Expenses		Revenues		
Fund	Amended Budget YTD	Actuals	Amended Budget YTD	Actuals	
4740 - DSS Rep Payee	\$4,000,000	\$317,523	(\$4,000,000)	(\$311,876)	
Total	\$4,000,000	\$317,523	(\$4,000,000)	(\$311,876)	

#### **Fires & Forfeitures Fund**

When Governmental Accounting Standards Board (GASB) Statement 84 took effect the County was required to change our financial structure, resulting in the creation of a new fund called "Fines and Forfeitures", which under the NC Constitution Article IX states that any fines and forfeitures collected in the County should be appropriated and used exclusively for maintaining public schools within the county. The special revenue fund Fines & Forfeitures Fund was formally established in FY2022. The expense amount will update in December. The negative expense is due to an accounting entry.

Account Type	Expenses		Revenues		
Fund	Amended Budget YTD	Actuals	Amended Budget YTD	Actuals	
4730 - Fines & Forfeitures	\$4,000,000	\$902,196	(\$4,000,000)	(\$1,013,975)	
Total	\$4,000,000	\$902,196	(\$4,000,000)	(\$1,013,975)	



# Other Annual Funds

Months (for Table)

### 1 9

#### **Room Occupancy and Tourism Development Fund**

The Greensboro/Guilford County Tourism Development Authority (the Authority) is a public authority under North Carolina General Statutes created to promote activities and programs which encourage travel and tourism to the area. The County is financially accountable for the Authority because it levies the occupancy tax—the major source of the Authority's revenues. The County also has final approval over the Authority's annual budget. The budget presented below allows the county to remit the proceeds of the occupancy tax revenue to the Authority.

Account Type	Expenses		Revenues	
Fund	Amended Budget YTD	Actuals	Amended Budget YTD	Actuals
4500 - Room Occupancy/Tourism Dev Tax	\$10,000,000	\$5,701,227	(\$10,000,000)	(\$5,701,227)
Total	\$10,000,000	\$5,701,227	(\$10,000,000)	(\$5,701,227)

#### **Tax Revaluation Fund**

The Tax Revaluation Fund accounts for expenses for conducting the County's property revaluation process including revenues dedicated to revaluation. The most recent revaluation was completed in FY2022. The County operates on a 4-year revaluation cycle, with the next revaluation planned for FY2026. Revenues and contributions from the General Fund not spent in the current fiscal year are retained in the fund for revaluation needs.

Account Type	Expenses		Revenues		
Fund	Amended Budget YTD	Actuals	Amended Budget YTD	Actuals	
4700 - Tax Revaluation Fund	\$508,565	\$177,727	(\$508,565)	(\$450,000)	
Total	\$508,565	\$177,727	(\$508,565)	(\$450,000)	

#### **Opioid Settlement Fund**

In accordance with the *Memorandum of Agreement between the State of North Carolina and Local Governments on Proceeds Relating to the Settlement of Opioid Litigation*, the County established a special revenue fund in FY2022 to account for settlement funds. The County anticipates receiving up to \$40.75 million over 20 years and will appropriate funding based on Board adopted strategies through the annual budget process.

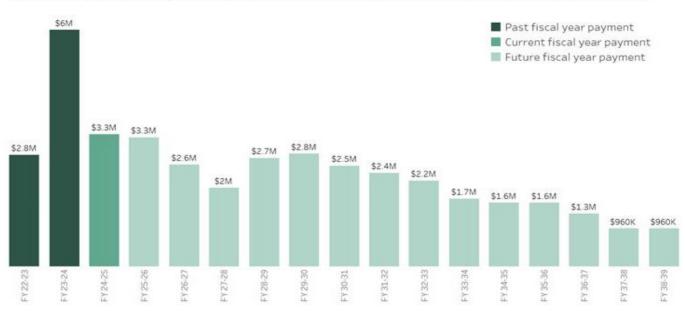
Account Type	Expenses		Revenues		
Org	Amended Budget YTD	Actuals	Amended Budget YTD	Actuals	
48502110 - Opioid Taskforce Coordinator	\$145,000	\$89,912	(\$145,000)		
48502130 - Naloxone Distribution	\$100,000	\$90,545	(\$100,000)		
48502135 - Gibson Park MAT	\$540,000	\$220,361	(\$540,000)		
48502136 - Gibson Longterm Beds	\$539,075	\$434,673	(\$539,075)		
48502145 - Pregnant & Parenting Recovery	\$377,045	\$188,523	(\$377,045)		
48502151 - GCSTOP Response	\$636,000	\$472,480	(\$636,000)		
48502156 - Opioid Outreach & Education	\$284,000	\$22,251	(\$284,000)		
48502157 - Opioid Syringe Services	\$91,000	\$28,736	(\$91,000)		
48502158 - Opioid Transportation	\$25,000		(\$25,000)		
48502159 - Opioid Data Support	\$300,000		(\$300,000)		
48503252 - MAT Induction EMS	\$300,000		(\$300,000)		
48500000 - Opioid Settlement Fund		\$0		(\$11,080,482)	
Total	\$3,337,120	\$1,547,481	(\$3,337,120)	(\$11,080,482)	



#### **Opioid Settlement Overview:**

North Carolina announced the first \$26 billion national settlement agreement with the three largest drug distributors, plus the drug maker Johnson & Johnson (J&J) in July 2021. Two additional sets of settlements with pharmacies and other companies totaling \$22 billion together were announced in 2023 and 2024. All settlement proceeds will be distributed over an 18-year period from FY 2022 to FY 2039.

The State of North Carolina has established a Memorandum of Agreement (NC MOA) for distribution and use of settlement funds. Guilford County signed on to this MOA in June 2021 when the first wave of settlement agreements was being finalized, and the MOA continues to apply to following settlements. Guilford County's estimated payment distributions can be accessed on the <u>state's dashboard</u> and are referenced below.



Guilford County is receiving \$40,750,701 in opioid settlement funds from 2022 through 2038.

#### What the County is Doing with the Funds:

The county can only use settlement funds to address issues arising from or related to the opioid crisis including to assist with the treatment, recovery, and support of our residents with substance use disorder. All uses of funds must be specifically authorized by the Board of Commissioners, and the outcomes of the funded programs and activities are reported to the state annually.

To ensure that the use of funds is based on actual needs and interests of the community, Guilford County created a drug and injury prevention manager to serve as a coordinator for opioid settlement planning and engagement work and hired a consultant to conduct a collaborative strategic planning process with the community. The Board of Commissioners approved the recommendations from the strategic plan and staff began to implement these recommendations in July 2024. The county must conduct a new collaborative strategic planning process every four (4) years to continue to fund certain recommendations.



#### **Guilford County Opioid Settlement Funds Projection**

March 2025

	Fiscal Year	FY23	FY24	FY25	FY26
		Actuals	Actuals	Budget	Budget
	Opioid Coordinator	50,975	116,737	145,000	149,350
	Naloxone Distribution	-	48,500	100,000	100,000
	MAT at Gibson Park	-	287,522	533,925	552,612
	Long-term Beds at Gibson Park	-	-	539,075	557,942
ing	Women & Children at Gibson Park	-	-	377,045	566,000
Recurring	GCSTOP PORT & Opioid Use Disorder Clinic	-	-	636,000	636,000
Re	EMS MAT Induction Program	-	-	300,000	309,000
	Community Outreach & Education	-	-	284,000	292,520
	Syringe Service Program	-	-	91,000	91,000
	Transportation Services	-	-	25,000	25,000
	Sobriety Treatment and Recovery Team	-	-	15,000	332,210
	Other Community Reponse Needs	-	-	-	100,000
One Time	Opioid Settlement Strategic Planning	86,173	94,917	-	-
οĒ	Lees Chapel Facility Upfit	-	98,457	5,451,014	-
	Annual Net Cost	\$137,148	\$646,132	\$8,497,059	\$3,711,635
	Annual Opioid Settlement Disbursements	2,817,906	5,966,590	3,335,879	3,258,841
	Other Non-County Disbursements (McKinsey)	-	-	199,452	-
	Annual Funding	\$2,817,906	\$5,966,590	\$3,535,331	\$3,258,841
	Annual Net Cost v. Funding	\$2,680,758	\$5,320,458	(\$4,961,728)	(\$452,793)
	Estimated Settlement Funds Remaining at Year End	\$2,680,758	\$8,001,216	\$3,039,488	\$2,586,695

#### Supporting Links:

Opioid Recovery and Response | Guilford County State-Level Trends - North Carolina Opioid Settlements