

Prepared for: , Guilford County

2024 F-150 4x4 SuperCab 6.5' box 145" WB XLT (X3L)

Price Level: 415

Client Proposal

Prepared by:

Jeff Williams

Office: 828-693-4281

Quote ID: 0731202407

Date: 07/31/2024



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

Office: 828-693-4281 | Fax: 828-696-8993

Prepared for:

Guilford County

Prepared by: Jeff Williams

07/31/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-150 4x4 SuperCab 6.5' box 145" WB XLT (X3L)

Price Level: 415 | Quote ID: 0731202407

, **Guilford County**

Re: Quote ID 0731202407 07/31/2024

To Whom It May Concern,

All pricing provided in this quote is based on, and follows the guidelines of, the North Carolina Sheriffs' Association Vehicle Procurement Program. Contract # 22-08-0913RR. Specification # 196

Sincerely,

Jeff Williams

Prepared for:

Guilford County
Prepared by: Jeff Williams
07/31/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-150 4x4 SuperCab 6.5' box 145" WB XLT (X3L)

Price Level: 415 | Quote ID: 0731202407

Table of Contents

Description	Page
Cover Page	1
Cover Letter	2
Table of Contents	3
As Configured Vehicle	4
Pricing Summary - Single Vehicle	7

Prepared for:

Guilford County

Prepared by: Jeff Williams

07/31/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-150 4x4 SuperCab 6.5' box 145" WB XLT (X3L)

Price Level: 415 | Quote ID: 0731202407

As Configured Vehicle

Code	Description
Base Vehicle	
X3L	Base Vehicle Price (X3L)
Packages	
301A	Equipment Group 301A Standard <i>Includes:</i> <ul style="list-style-type: none">- Transmission: Electronic 10-Speed Automatic Includes SelectShift with progressive range select and selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.- Tires: 275/65R18 BSW A/T- Wheels: 18" Chrome-Like PVD- Cloth 40/20/40 Front Seat Includes 8-way power driver seat, power driver/manual passenger lumbar, armrest with storage and locking storage under 20% seat.- Radio: AM/FM SiriusXM w/360L Includes 6 speakers and auxiliary audio input jack.- SYNC 4 w/Enhanced Voice Recognition Includes 12" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation. Note: Navigation services require SYNC4 and FordPass Connect (optional on select vehicles). Eligible vehicles receive a complimentary 1-year trial of navigation services that begins on the new vehicle warranty start date. Customers must unlock the navigation service trial by activating the eligible vehicle with a FordPass member account. If not subscribed by the end of the complimentary period, the connected navigation service will terminate, and the system will revert to embedded offline navigation. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass App, compatible with select smartphone platforms, is available via a download. Message and data rates may apply.
Powertrain	
995	Engine: 5.0L V8 <i>Includes auto start-stop technology.</i> <i>Includes:</i> <ul style="list-style-type: none">- GVWR: 7,050 lbs Payload Package
44G	Transmission: Electronic 10-Speed Automatic <i>Includes SelectShift with progressive range select and selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.</i>
XL3	Electronic Locking w/3.31 Axle Ratio
NONGV	GVWR: 7,050 lbs Payload Package

Wheels & Tires

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for:

Guilford County

Prepared by: Jeff Williams

07/31/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-150 4x4 SuperCab 6.5' box 145" WB XLT (X3L)

Price Level: 415 | Quote ID: 0731202407

As Configured Vehicle (cont'd)

Code	Description
STDTR	Tires: 275/65R18 BSW A/T
STDWL	Wheels: 18" Chrome-Like PVD

Seats & Seat Trim

M	Cloth 40/20/40 Front Seat <i>Includes 8-way power driver seat, power driver/manual passenger lumbar, armrest with storage and locking storage under 20% seat.</i>
---	---

Other Options

145WB	145" Wheelbase
PAINT	Monotone Paint Application
STDRD	Radio: AM/FM SiriusXM w/360L <i>Includes 6 speakers and auxiliary audio input jack.</i> <i>Includes:</i> - SYNC 4 w/Enhanced Voice Recognition <i>Includes 12" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation. Note: Navigation services require SYNC4 and FordPass Connect (optional on select vehicles). Eligible vehicles receive a complimentary 1-year trial of navigation services that begins on the new vehicle warranty start date. Customers must unlock the navigation service trial by activating the eligible vehicle with a FordPass member account. If not subscribed by the end of the complimentary period, the connected navigation service will terminate, and the system will revert to embedded offline navigation. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass App, compatible with select smartphone platforms, is available via a download. Message and data rates may apply.</i>
55A	FX4 Off-Road Package <i>Includes:</i> - Electronic Locking w/3.31 Axle Ratio - Tray Style Floor Liner - 4x4 FX4 Off-Road Bodyside Decal - Hill Descent Control - Off-Road Tuned Front Shock Absorbers - Monotube Rear Shocks - Rock Crawl Mode - Skid Plates <i>Includes fuel tank, transfer case and front differential.</i>

Fleet Options

16G	Black Vinyl Flooring Requires valid FIN code.
-----	---

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for:

Guilford County

Prepared by: Jeff Williams

07/31/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-150 4x4 SuperCab 6.5' box 145" WB XLT (X3L)

Price Level: 415 | Quote ID: 0731202407

As Configured Vehicle (cont'd)

Code	Description
WARANT	<p>Fleet Customer Powertrain Limited Warranty</p> <p>Requires valid FIN code.</p> <p><i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i></p>
Emissions	
425	50 State Emissions System
Exterior Color	
YZ_01	Oxford White
Interior Color	
MS_01	Black w/Medium Dark Slate w/Cloth 40/20/40 Front Seat

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for:

Guilford County
Prepared by: Jeff Williams
07/31/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-150 4x4 SuperCab 6.5' box 145" WB XLT (X3L)

Price Level: 415 | Quote ID: 0731202407

Pricing Summary - Single Vehicle

			MSRP
<i>Vehicle Pricing</i>			\$55,880.00
Subtotal			\$55,880.00
<i>Pre-Tax Adjustments</i>			
Code	Description		
Discount	Dealer Discount		-\$2,966.67
Ford Gvmnt GPC	Government GPC		-\$2,800.00
Total			\$50,113.33

Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.