



January 11, 2017

Major Chuck Williamson
Guilford County Sheriff's Department
400 West Washington Street
Greensboro, NC 27401

RE: 2017-18 Contract Renewal for Inmate Healthcare Services and RN Staffing Enhancement -
Revised

Dear Major Williamson:

I hope this letter finds you well. Correct Care Solutions (CCS) is proud to be a partner with Guilford County and looks forward to continuing to provide medical care services at the Guilford County Jail facilities for the upcoming year.

As per Section 7 of our Contract, CCS respectfully requests to extend our contract for one additional year (July 1, 2017 – June 30, 2018), with an increase in the base contract amount consistent with the Consumer Price Index (“CPI”) for Urban Consumers – US City Average for Medical Care Services Component. This CPI rate currently stands at 4.0%; however, CCS agrees to a reduced increase of 3.0%. Application of the renewal increase is shown as Option 1 in the below pricing grid:

Option 1:

Renewal Increase Only	Monthly	Annually
2016-2017 Monthly Compensation	\$332,706.17	\$3,992,474.04
Renewal Increase @ 3.0%	\$9,981.19	\$119,774.28
Total Compensation for 7/1/2017 - 6/30/2018	\$342,687.36	\$4,112,248.32

Further, per discussion, please find our pricing for 32 hours per week (0.80 FTEs) of additional RN staffing on nights and weekends allowing for 24 hour charge nurse coverage at the Greensboro facility for your detainees. Application of the renewal pricing and staffing enhancement will result in the following compensation amount for the 2017-2018 renewal year:

Option 2:

Renewal Increase + Staffing Enhancement	Monthly	Annually
2016-2017 Monthly Compensation	\$332,706.17	\$3,992,474.04
Renewal Increase @ 3.0%	\$9,981.19	\$119,774.28
RN Staffing Enhancement	\$6,532.00	\$78,384.00
Total Compensation for 7/1/2017 - 6/30/2018	\$349,219.36	\$4,190,632.32

If the above terms are acceptable to the County, please indicate which option you accept, sign and date below and forward a signed copy to Andrea Knox, Client Services Specialist, at akknox@correctcaresolutions.com. Upon receipt of the signed proposal, our Legal Department will provide a formal contract amendment for signature. If you have any questions, please do not



hesitate to contact Tom Sybesma, Regional Manager for Guilford County, at 913-523-4777 or you can contact Gina Rose, Senior Director of Client Services, at 615-268-8881. We greatly appreciate the partnership we have established with Guilford County and look forward to another successful year working together.

Warm regards,

A handwritten signature in blue ink, appearing to read "Bill Kissel".

Bill Kissel
Regional Vice President, Operations

Cc: Gina Rose, Senior Director of Client Services
Tom Sybesma, Regional Manager

The undersigned is authorized by Guilford County to accept the above terms.

<i>Renewal Increase Only</i>	<i>Renewal Increase + Staffing Enhancement</i>

** Please indicate acceptance with an X*

Authorized Guilford County Representative

Date Signed

Print Name

Title

PLEASE NOTE: Final delivery of the contract amendment will be via email. If hard copies with original signatures are required, please indicate the number of copies needed: ____.

