



Bid Waiver Request

Request # 05827575

Approved Bid Waiver Summary

Submission Details:

Request # 05827575

Purchase Description: Vehicle mounted and Handheld GPS Launchers

Vendor Name: StarChase LLC

Vendor Number: 133289

Type: Good

Total Commitment Cost: \$55,153.00

Fund, Org, Object Code: 1000, 13103634, 521300

Grant Funded: No

One Time or On-Going Expense: One Time Expense

Exemption Type: 4. Sole Source

Exemption Description: Item is a special equipment that is manufactured only by this vendor

Upload all quotes, proposals, or supporting documents: StarChase Quote.pdf, StarChase Sole Source Letter.pdf

Requestor's Full Name: Eric Gordon

Requestor's Guilford County Email Address: egordon@guilfordcountync.gov

Requestor's Department: Law Enforcement

Signature Date: 07/02/2025

× *Eric Gordon*

Signed By: Eric Gordon - egordon@guilfordcountync.gov

Date Signed: 07/02/2025 8:08:30 AM -07:00 GMT

IP Address: 165.166.201.162

Is this Submission a Contract or Purchase Order?: Contract

Review Details:

Purchasing Approval: Approve

Purchasing Approver Comments: Will require Bocc Approval since it is a sole source, FC

MWBE Approval: Approve

MWBE Reviewer Full Name: Maria Miles

MWBE Reviewer Guilford County Email: mmiles2@guilfordcountync.gov

MWBE Signature Date: 07/10/2025

× *Maria Miles*

Signed By: Maria Miles - mmiles2@guilfordcountync.gov

Date Signed: 07/10/2025 6:36:47 AM -07:00 GMT

IP Address: 69.132.3.91

Purchasing Approval: Approve

Instructions for Requestor: Board Action Required – Goods (\$90K+) Contact Fran Cameron for BoCC Agenda Item Assignment

Instructions for Requestor: Bocc approval is required due to sole source.

Purchasing Signer Full Name: Nora Cameron

Purchasing Signer Guilford County Email: ncameron@guilfordcountync.gov

Purchasing Signature Date: 07/10/2025



Bid Waiver Request

Request # 05827575

× *Fran Cameron*

Signed By: Fran Cameron - ncameron@guilfordcountync.gov
Date Signed: 07/10/2025 11:40:36 AM -07:00 GMT
IP Address: 72.109.55.113

STARCHASE

PO Box 10057, Virginia Beach, VA 23450

Quote# 3008

Valid Until: May 30, 2025

Date: May 06, 2025

Sales Representative: Chris Clayton

Phone: 919-810-3011

Email: cclayton@starchase.com

Bill To :

Guilford County Sheriff's Office
301 W. Market St.
Greensboro, North Carolina
United States

PEJ

Ship To :

Lt. Todd Cooke
301 W. Market St.
Greensboro, North Carolina
27401
United States

Product Code	Product Description	Qty.	MSRP	Extended Price	Total
90010300	GUARDIAN - VX (1) Vehicle Mounted Launcher System - Black, (1) Interior Console, (1) Remote Key Fob and 12 Month Limited Manufacturer Warranty (labor not included).	4	\$ 6,499.00	\$ 5,999.00	\$ 23,996.00
23-SC-TSP-T3	GUARDIAN - VX Total Solution Package: 36 Months Unlimited Subscription GPS Live Tracking Projectiles, CoreView Mapping, Data and User Access. Annual Base Rate = \$1353.00	4	\$ 4,059.00	\$ 4,059.00	\$ 16,236.00
23-SC-WARR-12-YR2	GUARDIAN - VX 12 Month Limited Manufacturer Warranty Extended (labor not included). Extended Warranty - Year 2	4	\$ 325.00	\$ 325.00	\$ 1,300.00
23-SC-WARR-12-YR3	GUARDIAN - VX 12 Month Limited Manufacturer Warranty Extended (labor not included). Extended Warranty - Year 3	4	\$ 375.00	\$ 375.00	\$ 1,500.00
23-SC-TRAIN	GUARDIAN - VX On-Site Dispatch and Operator Train the Trainer Module, (1) Shot Box 12 Included (INCONUS).	1	\$ 4,000.00	\$ 2,399.00	\$ 2,399.00
23-SC-INSTALL	GUARDIAN - VX Vehicle Installation Per Unit (INCONUS).	2	\$ 995.00	\$ 995.00	\$ 1,990.00

90020201	GUARDIAN - HX Handheld Launcher System. 12 Month Manufacturer Warranty. Includes: Pelican 1720 Rifle Case w/custom insert, (2) Battery Mags & Charger, Red Dot Optic Sight, Single-point sling, (4) Training Rounds, & (2) Live GPS Rounds.	1	\$ 4,999.00	\$ 4,600.00	\$ 4,600.00
23-SC-HH-TSP-3	GUARDIAN - HX Total Solution Package: 36 Months Unlimited Subscription GPS Live Tracking Projectiles, CoreView Mapping, Data and User Access. Annual Base Rate: \$783.00	1	\$ 2,349.00	\$ 2,349.00	\$ 2,349.00
24-SC-WARR-HHL-YR2	GUARDIAN - HX 12 Month Limited Manufacturer Warranty Extended (labor not included). Extended Warranty - Year 2	1	\$ 250.00	\$ 250.00	\$ 250.00
24-SC-WARR-HHL-YR3	GUARDIAN - HX 12 Month Limited Manufacturer Warranty Extended (labor not included). Extended Warranty - Year 3	1	\$ 350.00	\$ 350.00	\$ 350.00

Subtotal: \$ 54,970.00
Shipping & Handling : \$ 183.00
Tax :

Grand Total \$ 55,153.00

To review and download a copy of our product terms and conditions, please [Click Here](#)

Customer Name: _____

Signature: _____

PO No: _____

Date: _____

Special Notes:

StarChase to install 2 units and certify designated party for remaining installs.



Jan 1, 2025

To Whom It May Concern:

StarChase is the exclusive and sole manufacturer of the StarChase Vehicle Mounted and Handheld tagging and tracking technology. StarChase's technology is a patented product. Unique characteristics make it a stand-alone product in: Electronic/Surveillance (ex: AVL, Automatic Vehicle Location), Law Enforcement Vehicle/Traffic Accessories, and Pursuit Management / Emergency Products Categories.

Our patented products are solely available through StarChase.

- StarChase is the only law enforcement tool (vehicle mounted/installed and hand-held device) that allows an officer to tag and track a suspect vehicle from a distance in virtually any situation.
- StarChase's real-time tracking technology, provides field visibility to dispatchers and assists officers in coordinating apprehension and/or perform suspect surveillance.
- StarChase provides a secure 'tamper proof' historical data tracking record for later analysis and court admissibility.
- StarChase can be integrated with existing mission critical agency applications (i.e., dispatch CAD environment).
- StarChase's CoreView mapping data can be downloaded to agency servers for indefinite historical record keeping.
- StarChase's products are TAA compliant and built/assembled at their US headquarters in Virginia Beach, VA.

Respectfully Submitted,

Trevor Fischbach

Trevor A. Fischbach, President
StarChase, LLC.

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Office: 757-447-3625 | email: sales@starchase.com | www.starchase.com