



OFFICE OF GUILFORD COUNTY SHERIFF



DATE: July 30, 2025

TO: Guilford County Purchasing Manager

FROM: Sheriff Danny Rogers

RE: Revised Award Recommendation for Bid No. 20265 Grant funded
COSSUP

There were two written proposals received on April 4, 2025, in response to the above referenced bid event. In order to assess each company fairly, members of the evaluation committee reviewed and scored each proposal independently based on the RFP criteria. The committee met on April 8, 2025, to further review these evaluations and develop a recommendation.

Proposals were received from the following companies:

Mental Health Associates of the Triad submitted a proposal in the amount of \$1,105,533. Selection was based on:

- Experience in working with our jail population.
- Ability to provide staffing with the proper qualifications and experience.
- Direct community connections to facilitate a warm handoff for those being released from jail from the MAT program to community programs.
- Ability to assist with Reentry

Greater Outreach submitted a proposal in the amount of \$1,000,000. They do have experience providing MAT services however they did not provide evidence that they could:

- staff all the required positions
- that they could facilitate a warm handoff to community partners for those being released
- assist with Reentry

Recommendations:



OFFICE OF GUILFORD COUNTY SHERIFF



After reviewing the proposals, the evaluation committee recommends that we award a contract to Mental Health Associates of the Triad in the amount of \$851,580. The provider will receive additional compensation for staff mileage, general office supplies, printing, cellphone use, and case management software not to exceed \$23,490.00 per year.

The total awarded contract including the additional compensation is \$908,932.50. Mental Health Associates of the Triad will enter into a contract with the County for two (2) years and three (3) months with options to extend it to a full three years if an extension is approved by USDOJ.

Sincerely,

DocuSigned by:

Danny H Rogers

461DBDB76CC746E...

Danny H. Rogers, Sheriff