

Guilford County

301 West Market Street Greensboro, NC 27402

Meeting Agenda - Final

Board of Commissioners

Thursday, December 18, 2025

5:30 PM

Second Floor, Old County Courthouse

I. INVOCATION

II. PLEDGE OF ALLEGIANCE

III. WELCOME AND CALL TO ORDER

Chairman Melvin "Skip" Alston

IV. SPEAKERS FROM THE FLOOR

Each speaker will be allowed three (3) minutes to address the Board. Speakers from the Floor will last for a maximum of thirty (30) minutes.

V. PRESENTATIONS

A. 2025-517 RESOLUTION RECOGNIZING DECEMBER 21, 2025 AS NATIONAL

HOMELESS PERSONS' MEMORIAL DAY

Requested Action: Adopt resolution recognizing December 21, 2025 as National

Homeless Persons' Memorial Day in Guilford County.

Sponsors: Vice Chairwoman J. Carlvena Foster

VI. CONSENT AGENDA

A. CONTRACTS

1. 2025-492 REMOUNT OF AN EXISTING AMBULANCE BOXES ONTO A NEW

OWNER PROVIDED CHASSIS

Background: When preparing ambulances for service, the County has several

options for how these ambulances can be transitioned into service.

Options include purchasing a new chassis and new box OR

purchasing a new chassis and mounting an existing box. With the increase in the costs of new ambulances and ambulance boxes this

item is requesting to remount an existing ambulance box on a chassis

that was purchased during the Board's September 4, 2025 regular

meeting. This will remount one (1) transport ambulance on a Ford

F550 chassis at a total cost of \$137,327. The existing chassis

condition will be evaluated for possible use as a shop truck, support vehicle, or surplus.

Emergency Services worked with Purchasing staff to define the scope of the remount process and secured pricing through the Houston Galveston Area Council (HGAC) purchasing collaborative from Northwestern Emergency Vehicles located in West Jefferson, NC. The HGAC contract price is \$133,327 per unit. The unit box will be moved to new chassis with new paint, lights, trim and up-fit of the ambulance box with new suspension, floors and upholstery, as well as repair of any issues. Northwestern Emergency Vehicles is the local North Carolina dealer and is the authorized repair facility for American Emergency Vehicles, which manufactured the original ambulance box.

North Carolina Division of Motor Vehicles charges a 3% Over The Road (OTR) tax on these vehicle up-fits and will be \$3,999.81 for this remount.

Requested Action:

Approve the remount of one (1) existing ambulance box on an owner provided chassis with up-fit as authorized by the cooperative purchasing exemption of G.S. 143-129(e)(3) from with Northwestern Emergency Vehicles, in the amount of \$133,327 plus \$4,000 for the required DMV fees.

Budget Impact: NO ADDITIONAL COUNTY FUNDS REQUIRED

Sponsors: Jim Albright/Fran Cameron

Attachments: HCAG Buy remount 11-20-25

Northwestern Bid Waiver 2025_492

2. 2025-493 PURCHASE OF EIGHT AMBULANCE BOXES FROM AMERICAN

EMERGENCY VEHICLES - NORTHWESTERN EMERGENCY

VEHICLES

Background: When preparing ambulances for service, the County has several

options for how these ambulances can be transitioned into service.

Options include purchasing a new chassis and new box OR

purchasing a new chassis and mounting an existing box. Emergency

Services is seeking to purchase eight (8) American Emergency Vehicles brand ambulance boxes at a price of \$273,665 each or a

total of \$2,189,320 from their local authorized distributor,

Northwestern Emergency Vehicles.

These ambulance boxes will be placed on the chassis approved during the Board's September 4, 2025 regular meeting. North Carolina Division of Motor Vehicles charges a 3% Over The Road (OTR) tax on vehicles purchases, or \$65,679.60 on the above. Guilford County has purchased American Emergency Vehicles through their dealer, Northwestern Emergency Vehicles for decades. The vehicles being replaced will all have greater than 300,000 miles on them by the time these new units arrive. Additionally, in the FY26 budget, Emergency Services was granted four (4) additional new ambulances due to personnel expansion that will be phased in throughout the fiscal year. Four boxes will be purchased as replacement units and four boxes will be purchased for expansion. Emergency Services has worked with Purchasing to buy these ambulances through the Houston-Galveston Area Council (H-GAC) cooperative purchasing program, which is resulting in a 21% savings over market rates.

Northwestern Emergency Vehicles is the North Carolina dealer for American Emergency Vehicles, both located in West Jefferson, NC, and the ambulance boxes initial fabrication will be completed in High Point, NC. By utilizing local vendors, we are able to inspect units routinely during fabrication and up fit without undue burden or expense.

Requested Action:

Approve the purchase of eight (8) ambulance boxes as authorized by the cooperative purchasing exemption of G.S. 143-129(e)(3) from American Emergency Vehicles, Inc. through their authorized dealer, Northwestern Emergency Vehicles, in the total amount of \$2,255,000 which includes tax.

Budget Impact: NO ADDITIONAL COUNTY FUNDS REQUIRED

Sponsors: Jim Albright/Fran Cameron

Attachments: NWEV box HGAC

Northeastern Bid Waiver Summary

3. <u>2025-372</u> AUTHORIZE ELEVATOR SERVICE CONTRACT WITH OTIS

ELEVATORS

Background:

Guilford County Purchasing issued a re-bid 20262 and Otis Elevator was selected. Otis Elevator is the current service provider firm and was selected for the agreement based on their familiarity with our buildings and elevator configurations.

Guilford County Facilities proposed contract with Otis Elevator shall be in effect for three years (3) and six (6) months, beginning January 1, 2026, and ending June 30, 2029, with no additional renewals.

Requested Action:

Approve a contract in substantial form, between Guilford County, on behalf of its Facilities Department, and Otis Elevators to provide annual elevator service at county facilities not to exceed \$214,458.73 and authorize staff to take all necessary actions to execute the agreement.

Budget Impact: NO ADDITIONAL COUNTY FUNDS REQUIRED

<u>Sponsors:</u> Eric Hilton (Jesse Derouin)

Attachments: FINAL PE 90007368 OTIS ELEVATOR COMPANY ABItr v2 12-1-25

4. 2025-504 AGREEMENT WITH PICTOMETRY INTERNATIONAL CORPORATION

Background:

Guilford County seeks to update existing photography with new aerial images on an annual basis. This was approved as part of the reappraisal budget process and will draw from that budget. This upgrade will allow the Tax Department to maximize our human resources and work more efficiently. The upgrade to annual images will allow us to capture new buildings more effectively, which adds to the overall tax base.

Pictometry International Corporation is a sole source supplier due to their software application Eagleview's exclusive integration with the Farragut North Carolina Property Tax System (NCPTS) used by the county for property tax administration.

Requested Action: Approve in substantial form, a sole source agreement with

Pictometry International Corporation, for a three (3) year total of \$837,300 as authorized by G.S. 143-129 (e) (6) provides that formal bidding requirements do not apply when a needed product is

available from only one source or supply.

Budget Impact: NO ADDITIONAL COUNTY FUNDS REQUIRED

Sponsors: Ben Chavis

<u>Attachments:</u> Pictometry Corp

Pictomery Bid Waiver

5. 2025-500 NETWORK SWITCH REPLACEMENT PRIOR TO END-OF-SUPPORT

Forty-eight (48) of the County network switches are considered by the manufacturer to be End of Support (EOS) by June 2026. The manufacturer will no longer offer functionality enhancements or security updates, and hardware replacement will be on a best effort

basis after EOS.

Network switches connect our remote sites and the downtown buildings to the county network. They connect equipment like PCs, Wi-Fi points, security printers, access cameras, door access controls, and health department lab equipment for data collection and sharing. County Wi-Fi access points allow staff to wirelessly access County systems and visitors to access the public internet. The switches to be replaced are installed throughout different buildings across Greensboro and High Point.

The cost of these switches, including associated software, cables, power supplies is \$571,044.31 and has been included in our adopted FY26 budget.

This purchase has been reviewed and approved for Board consideration by Purchasing to confirm the same or more favorable pricing, terms, and conditions have been extended to the County consistent with NC IT State Contract No. 204X.

Requested Action: Approve the purchase of network switches without competitive

bidding, as authorized by the state bidding exemption of G.S.

143-129(e) (9) from NWN Corp off NC IT State Contract No. 204X

at a total cost of \$571,044.31.

Budget Impact: NO ADDITIONAL COUNTY FUNDS REQUIRED

Attachments: nwn corp bid waiver FC 11.25.25

6. <u>2025-516</u> INTERLOCAL AGREEMENT WITH THE TOWN OF JAMESTOWN:

ADDRESS RESPONSIBILITIES

<u>Background:</u> Due to increased and expected future development in Guilford

County, the Town of Jamestown worked with Guilford County to develop the attached interlocal street addressing agreement. The Town of Jamestown would have the authority to name streets within

their town limits and help provide addresses when executing zoning permits, while Guilford County staff would review and enter the information into our E-911 system.

On October 21, 2025, the Town of Jamestown adopted the attached resolution and approved the interlocal addressing agreement.

Staff request authorization, in substantial form, of the attached Guilford County resolution and interlocal addressing agreement.

Requested Action: Adopt the resolution, and associated interlocal agreement in

substantial form, authorizing Guilford County to provide addressing responsibilities to properties located within the Town of Jamestown

that also fall within Guilford County.

<u>Sponsors:</u> Peter Purcell (Marlena Isley)

<u>Attachments:</u> Guilford County Resolution for Addressing Services - Town of Jamestown

Resolution Guilford Co. Addressing Signed

Guilford Co. Addressing Agreement Signed 2025 without LGR

B. MISCELLANEOUS

1. 2025-495 REALIGNMENT OF FY26 JUVENILE CRIME PREVENTION COUNCIL (JCPC) FUNDING

Background:

The attached revision to the Juvenile Crime Prevention Council (JCPC) funding plan for FY 2025-2026 requires the following changes. All of the changes are line-item adjustments and aligning budgets for FY2025-2026. JCPC funds are not affected, only outside sources.

1. JCPC Administration Budget

Increase of +\$1.000

Decrease of -\$1.000

Total increase / decrease = \$0

Reasons for increase: Increase funds within Current

Obligations/Services to allow for printing of JCPC brochures.

Reasons for decrease: Reduced funds within Supplies/Materials to realign transfer of funds.

2. Alexander Youth Network - Outpatient Counseling

Increase of +\$0

Decrease of -\$121,741

Total increase / decrease = -\$121,741

Reasons for increase: N/A

Reasons for decrease: Reduced funding from Substance Use

Treatment Block Grant within Personnel Services,

Supplies/Materials, Current Obligations/Services, and Fixed

Charges/Expenses due to lack of funding availability by local

LMC-MC.

Requested Action: Approve the attached budget revisions to the Juvenile Crime

Prevention (JCPC) for FY 2025-2026.

Budget Impact: NO ADDITIONAL COUNTY FUNDS REQUIRED

Sponsors: J.J. Greeson

Attachments: Guilford County Funding Plan FY 25-26 11.18.25 (002)

JCPC Adminstration 11.3.25

Outpatient Counseling 10.31.25

2. 2025-502 TAX COLLECTION AND BEVERAGE LICENSE REPORTS FOR MONTH

ENDING NOVEMBER 30, 2025

<u>Background:</u> Attached is a tax collection report for the month ending November

30, 2025 required by NCGS 105-350(7) to be submitted by the tax collector to the governing body. The purpose of the report is to apprise the governing body of the progress of the tax collector in

collecting taxes levied for the current fiscal year.

A list of beverage licenses issued for the month ending November 30, 2025 is attached for the purpose of providing the governing body the opportunity to exercise their authority to refuse to issue a license,

as described in NCGS 105-113.71.

Requested Action: Accept and approve the tax collection report and beverage licenses

issued for month ending November 30, 2025.

Budget Impact: NO ADDITIONAL COUNTY FUNDS REQUIRED

Sponsors: Ben Chavis

Attachments: 401C All Guilford 11-30-2025.pdf

Bev 11-30-2025 Detail.pdf

3. 2025-503 PROPERTY TAX REBATES AND RELEASES FOR MONTH ENDING

NOVEMBER 30, 2025

Background: A valid defense has been provided by the taxpayer that the tax

imposed was invalid and met the criteria of North Carolina General Statute 105-325 and North Carolina General Statute 105-381, to be

rebated or released for the amounts contained in the attached reports.

Complete reports are maintained on file with the Clerk to the Board.

Requested Action: Accept and approve property tax rebates and releases for the month

ending November 30, 2025.

Budget Impact: NO ADDITIONAL COUNTY FUNDS REQUIRED

Sponsors: Ben Chavis

Attachments: November 2025 NCVTS Refund Report.pdf

November 2025 Rebates and Releases.pdf

4. 2025-520 APPROVAL OF MINUTES

Requested Action: Approve the following sets of minutes:

December 4, 2025 Work Session Meeting Minutes

December 4, 2025 Regular Meeting Minutes

Sponsors: Robin Keller Clerk to Board

Attachments: dmwsx120425

dmx120425

VII. PUBLIC HEARINGS

Proponents shall be heard first and shall be provided a total of twenty (20) minutes notwithstanding the number of persons desiring to be heard. Opponents shall be heard after the proponents and shall be provided a total of twenty (20) minutes notwithstanding the number of persons desiring to be heard. Each side will be allowed three (3) minutes in rebuttal.

A. 2025-291

PUBLIC HEARING FOR CONSIDERATION OF AN ECONOMIC DEVELOPMENT INCENTIVE GRANT: PROJECT SUPERMAN

Background:

Pursuant to NCGS 158-7.1, a public hearing will be held to receive public input on the proposed allocation of funds for an Economic Development Incentive Grant to:

Project Superman in the amount of \$196,500. The company is considering leasing or purchasing a new location at 7910 and 7915 Triad Center Drive in Guilford County, for the purpose of manufacturing, in addition to other options within the United States. The Company anticipates creating 131 new jobs in Guilford County by December 31, 2030. The Commissioners will consider a job based economic development incentive in the amount of \$1,500 per job. The total projected investment if selected would be \$13,500,000.00 in real or personal property.

Guilford County's funding source will be the General Fund with the distributions in accordance with the County's Economic Development Investment Guidelines.

The Board of Commissioners intends to consider awarding an economic development investment grant; if approved, the County will make cash incentive grants pursuant to the County's Economic Development Investment Guidelines. The company is also requesting state and other local incentives before making a location decision. The local approval of incentives does not commit the company to locate in Guilford County; however, the cash grants are contingent upon, among other things, the company's entry into a local economic development agreement with Guilford County containing the obligations and agreements of the company and Guilford County.

Requested Action:

Pursuant to NCGS 158-7.1, hold a public hearing and consider approval of an economic development incentive grant to Project Superman in an amount not to exceed \$196,500, to be paid over a period of 5 years; The Board finds that the project would stimulate business, and result in the creation of a substantial number of jobs in the County that pay at or above the average wage in the county; and upon approval, authorize staff to execute grant agreements, in accordance with terms and conditions of the proposal, consistent with the County's economic development incentive policy and subject to all legal requirements.

Sponsors:

Marvin Price, Greensboro Chamber of Commerce

VIII. NEW BUSINESS

A. 2025-519

GUILFORD COUNTY SCHOOLS NORTHWEST MIDDLE SCHOOL LAND ACQUISITION APPROVAL

Background:

Pursuant to NC General Statute 115C-426(f), "No contract for the purchase of a site shall be executed nor any funds expended therefor without the approval of the Board of County Commissioners (BOCC) as to the amount to be spent for the site." The Board of Education considered and approved this purchase on November 18, 2025, and is now requesting BOCC approval to purchase 129.659 acres of land for \$6,684,632.

The properties for consideration under this agenda item are being purchased for construction of Northwest Middle School. The land will be purchased from local bond proceeds currently authorized and appropriated in connection with the existing Land Acquisition project ordinance approved on April 15, 2021. Following approval by the Board of County Commissioners, the Board of Education intends to exercise its option to purchase the site.

Guilford County Schools staff provided the following breakdown of the proposed purchase:

Tract	Pin Number	Acreage
1	7900513737	21.129
2	7900519382	30.026
3	7900509999	21.192
4	7900601662	29.913
5	7900602106	27.399*
TO	TALS: 129	0.659**

*NOTE: Seller of Tract 5 owns 29.99 acres; Agreement of Purchase and Sale includes provision for the carve-out of 2.5 acres for Seller to retain homestead property. A boundary survey of Tract 5, including the carve-out for the Seller homestead, is included attached as Exhibit A-1.

**NOTE: A master boundary survey of all 5 Tracts is attached as Exhibit A-2; Master boundary includes additional 2.5 acres that will be subdivided and retained by Seller as shown on Exhibit A-1.

Total acreage and price for all 5 parcels = 129.659 ac for \$6,684,632

Requested Action:

Pursuant to N.C.G.S. 115C-426(f), approve the amount of \$6,684,632 to be spent for the Guilford County Board of Education's acquisition of the site for the Northwest Middle School, as requested by the Board of Education; and authorize staff to take any and all necessary actions to amend project ordinances associated with the \$6,684,632 readjustment or adopt necessary project ordinances.

School Capital Outlay Fund

Land Acquisition
\$6,684,632 decrease to capital project
\$6,684,632 decrease in Other Revenue (Bond Proceeds)

Northwest Middle School Replacement \$6,684,632 increase to capital project

\$6,684,632 increase in Other Revenue (Bond Proceeds)

<u>Sponsors:</u> Dr. Whitney Oakley, GCS Superintendent (Dr. Julius Monk)

Attachments: Hayes Letter RE Acquisition of Real Estate for Replacement Northwest Guilford

Exhibit A-1 - GCS-NWMS-7729NCHighway68-Plat-f_Preliminary_2025-11-26 (1

Exhibit A-1 NWMS-SiteSurvey-AllProperties-v1 (HWY 69 Draft Boundary)

Purchase Agreement - GCS - Betty Lou Hand - 7729 NC Hwy 68 N - fully executed Purchase Agreement - GCS - Flynt Estate - 7743 NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7745 NC Hwy 68 N - fully executed Purchase Agreement - GCS - Yates & Weston - 7729 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoise Barrow - 7747 ZZ NC Hwy 68 N - fully executed Purchase Agreement - GCS - Jenoi

GCS Land Acquisition - 2025.12.18 - Amend
Northwest Middle School - 25.12.18 - AMEND

IX. HEALTH AND HUMAN SERVICES UPDATE

A. 2025-512 HEALTH AND HUMAN SERVICES UPDATE - PUBLIC HEALTH 2024

SOTCH REPORT

Background: NCDHHS requires local health departments to conduct a Community

Health Assessment (CHA) every three to four years and submit a State of the County's Health (SOTCH) report during years between assessments. The 2024 State of the County's Health Report for Guilford County highlights progress on priorities identified in the 2023-2024 Guilford County CHA, and features changes in mortality

and morbidity and emerging issues.

Requested Action: Receive HHS-Public Health Division State of the County's Health

Update.

Sponsors: Courtney McFadden

Attachments: 2024 SOTCH FINAL 12.4.25

X. APPOINTMENTS AND REAPPOINTMENTS TO VARIOUS BOARDS AND COMMISSIONS.

A. 2025-510 APPOINTMENTS AND REAPPOINTMENTS TO VARIOUS BOARDS &

COMMISSIONS

Requested Action: Consider and approve the following appointments and

reappointments to various boards & commissions:

Commission on Aging

Appoint Jill Starcevich to 1st term (December 18, 2025 - December 17, 2028)

Fire District Commission - Northeast

Reappoint Lenora Graves to 5th term (January 1, 2026 - December

31, 2027)

Reappoint Thomas R. Chrismon to 14th term (January 1, 2026 -

December 31, 2027)

Sponsors: Robin Keller

Attachments: 12.04.25 App JStarcevich

12.04.25 Resume JStarcevich

10.02.25 Reapp LGraves
10.07.25 Reapp TChrismon

XI. COMMISSIONER LIAISON REPORTS

XII. COMMENTS FROM COUNTY MANAGER / INTERIM COUNTY ATTORNEY

A. 2025-506 BUDGET AMENDMENT REPORT FOR BUDGET AMENDMENTS

PROCESSED UNDER THE AUTHORITY GRANTED TO THE COUNTY

MANAGER IN THE FY2025-26 BUDGET ORDINANCE

Receive Budget Amendment report for budget amendments

processed under the authority granted to the County Manager in the

FY2025-26 Budget Ordinance.

<u>Sponsors:</u> Toy Beeninga

Attachments: Budget Amendment Report 12.18.25

XIII. COMMENTS FROM COMMISSIONERS

XIV. HOLD CLOSED SESSION PURSUANT TO N.C.G.S. §143-318.11 FOR THE PURPOSE OF CONSULTING WITH THE COUNTY ATTORNEY.

XV. ADJOURN

THE NEXT REGULAR MEETING OF THE GUILFORD COUNTY BOARD OF COMMISSIONERS WILL BE HELD JANUARY 15, 2026 AT 5:30PM IN THE COMMISSIONERS MEETING ROOM,

OLD COUNTY COURTHOUSE

301 W. MARKET STREET, GREENSBORO NC 27401.