



Axon Enterprise, Inc.
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Scottsdale, Arizona 85255
United States
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Domestic: (800) 978-2737
International: +1.800.978.2737

Q-776216-45975SH

Issued: 11/14/2025

Quote Expiration:

Estimated Contract Start Date: 02/01/2026

Account Number: 501958

Payment Terms: Prepay

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Guilford County Security Department 201 S Eugene St Greensboro, NC 27401-2319 USA	Guilford County Security Department 201 S Eugene St Greensboro NC 27401-2319 USA Email:	Sean Hurley Phone: Email: shurley@axon.com Fax:	Vincent Daugherty Phone: 3366416535 Email: vdaughe@guilfordcountync.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$127,787.14
ESTIMATED TOTAL W/ TAX	\$135,539.15

Discount Summary

Average Savings Per Year	\$0.00
TOTAL SAVINGS	\$0.00

Payment Summary

Date	Subtotal	Tax	Total
Jan 2026	\$25,557.42	\$1,550.39	\$27,107.81
Jan 2027	\$25,557.43	\$1,550.39	\$27,107.82
Jan 2028	\$25,557.43	\$1,550.39	\$27,107.82
Jan 2029	\$25,557.43	\$1,550.39	\$27,107.82
Jan 2030	\$25,557.43	\$1,550.45	\$27,107.88
Total	\$127,787.14	\$7,752.01	\$135,539.15

Quote Unbundled Price:	\$134,956.74
Quote List Price:	\$134,956.74
Quote Subtotal:	\$127,787.14

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
20067	AXON TASER 7 - HOLSTER - BLACKHAWK LH	4			\$98.25	\$98.25	\$393.00	\$26.53	\$419.53
20062	AXON TASER 7 - HOLSTER - BLACKHAWK RH	33			\$98.25	\$98.25	\$3,242.25	\$218.85	\$3,461.10
20018	AXON TASER - BATTERY PACK - TACTICAL	37			\$113.75	\$113.75	\$4,208.75	\$284.09	\$4,492.84
22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	100			\$45.00	\$45.00	\$4,500.00	\$303.75	\$4,803.75
22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	100			\$45.00	\$45.00	\$4,500.00	\$303.75	\$4,803.75
20008	AXON TASER 7 - HANDLE - HIGH VIS GRN LASER CLASS 3R YLW	37			\$2,170.00	\$2,170.00	\$80,290.00	\$5,419.57	\$85,709.57
T7Dock	T7 Dock	5	60		\$1,792.40	\$5.97	\$1,792.40	\$120.99	\$1,913.39
A la Carte Software									
20248	AXON TASER - EVIDENCE.COM LICENSE	37	60		\$5.83	\$5.83	\$12,942.60	\$0.00	\$12,942.60
A la Carte Warranties									
80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	37	49		\$0.53	\$0.53	\$960.89	\$64.86	\$1,025.75
80395	AXON TASER 7 - EXT WARRANTY - HANDLE	37	49		\$8.25	\$8.25	\$14,957.25	\$1,009.62	\$15,966.87
Total							\$127,787.14	\$7,752.01	\$135,539.15

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
T7 Dock	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	01/01/2026
T7 Dock	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	01/01/2026
T7 Dock	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	01/01/2026
A la Carte	20008	AXON TASER 7 - HANDLE - HIGH VIS GRN LASER CLASS 3R YLW	37	1	01/01/2026
A la Carte	20018	AXON TASER - BATTERY PACK - TACTICAL	37	1	01/01/2026
A la Carte	20062	AXON TASER 7 - HOLSTER - BLACKHAWK RH	33	1	01/01/2026
A la Carte	20067	AXON TASER 7 - HOLSTER - BLACKHAWK LH	4	1	01/01/2026
A la Carte	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	100	1	01/01/2026
A la Carte	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	100	1	01/01/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
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Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	20248	AXON TASER - EVIDENCE.COM LICENSE	37	02/01/2026	01/31/2031

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	37	01/01/2027	01/31/2031
A la Carte	80395	AXON TASER 7 - EXT WARRANTY - HANDLE	37	01/01/2027	01/31/2031

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	201 S Eugene St	Greensboro	NC	27401-2319	USA

Payment Details

Jan 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	20008	AXON TASER 7 - HANDLE - HIGH VIS GRN LASER CLASS 3R YLW	37	\$16,057.99	\$1,083.91	\$17,141.90
Year 1	20018	AXON TASER - BATTERY PACK - TACTICAL	37	\$841.75	\$56.82	\$898.57
Year 1	20062	AXON TASER 7 - HOLSTER - BLACKHAWK RH	33	\$648.45	\$43.77	\$692.22
Year 1	20067	AXON TASER 7 - HOLSTER - BLACKHAWK LH	4	\$78.60	\$5.31	\$83.91
Year 1	20248	AXON TASER - EVIDENCE.COM LICENSE	37	\$2,588.52	\$0.00	\$2,588.52
Year 1	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	100	\$900.00	\$60.75	\$960.75
Year 1	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	100	\$900.00	\$60.75	\$960.75
Year 1	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	37	\$192.18	\$12.97	\$205.15
Year 1	80395	AXON TASER 7 - EXT WARRANTY - HANDLE	37	\$2,991.45	\$201.92	\$3,193.37
Year 1	T7Dock	T7 Dock	5	\$358.48	\$24.19	\$382.67
Total				\$25,557.42	\$1,550.39	\$27,107.81

Jan 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	20008	AXON TASER 7 - HANDLE - HIGH VIS GRN LASER CLASS 3R YLW	37	\$16,058.00	\$1,083.91	\$17,141.91
Year 2	20018	AXON TASER - BATTERY PACK - TACTICAL	37	\$841.75	\$56.82	\$898.57
Year 2	20062	AXON TASER 7 - HOLSTER - BLACKHAWK RH	33	\$648.45	\$43.77	\$692.22
Year 2	20067	AXON TASER 7 - HOLSTER - BLACKHAWK LH	4	\$78.60	\$5.31	\$83.91
Year 2	20248	AXON TASER - EVIDENCE.COM LICENSE	37	\$2,588.52	\$0.00	\$2,588.52
Year 2	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	100	\$900.00	\$60.75	\$960.75
Year 2	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	100	\$900.00	\$60.75	\$960.75
Year 2	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	37	\$192.18	\$12.97	\$205.15
Year 2	80395	AXON TASER 7 - EXT WARRANTY - HANDLE	37	\$2,991.45	\$201.92	\$3,193.37
Year 2	T7Dock	T7 Dock	5	\$358.48	\$24.19	\$382.67
Total				\$25,557.43	\$1,550.39	\$27,107.82

Jan 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	20008	AXON TASER 7 - HANDLE - HIGH VIS GRN LASER CLASS 3R YLW	37	\$16,058.00	\$1,083.91	\$17,141.91
Year 3	20018	AXON TASER - BATTERY PACK - TACTICAL	37	\$841.75	\$56.82	\$898.57
Year 3	20062	AXON TASER 7 - HOLSTER - BLACKHAWK RH	33	\$648.45	\$43.77	\$692.22
Year 3	20067	AXON TASER 7 - HOLSTER - BLACKHAWK LH	4	\$78.60	\$5.31	\$83.91
Year 3	20248	AXON TASER - EVIDENCE.COM LICENSE	37	\$2,588.52	\$0.00	\$2,588.52
Year 3	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	100	\$900.00	\$60.75	\$960.75
Year 3	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	100	\$900.00	\$60.75	\$960.75
Year 3	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	37	\$192.18	\$12.97	\$205.15
Year 3	80395	AXON TASER 7 - EXT WARRANTY - HANDLE	37	\$2,991.45	\$201.92	\$3,193.37
Year 3	T7Dock	T7 Dock	5	\$358.48	\$24.19	\$382.67
Total				\$25,557.43	\$1,550.39	\$27,107.82

Jan 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	20008	AXON TASER 7 - HANDLE - HIGH VIS GRN LASER CLASS 3R YLW	37	\$16,058.00	\$1,083.91	\$17,141.91
Year 4	20018	AXON TASER - BATTERY PACK - TACTICAL	37	\$841.75	\$56.82	\$898.57
Year 4	20062	AXON TASER 7 - HOLSTER - BLACKHAWK RH	33	\$648.45	\$43.77	\$692.22
Year 4	20067	AXON TASER 7 - HOLSTER - BLACKHAWK LH	4	\$78.60	\$5.31	\$83.91
Year 4	20248	AXON TASER - EVIDENCE.COM LICENSE	37	\$2,588.52	\$0.00	\$2,588.52
Year 4	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	100	\$900.00	\$60.75	\$960.75
Year 4	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	100	\$900.00	\$60.75	\$960.75
Year 4	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	37	\$192.18	\$12.97	\$205.15
Year 4	80395	AXON TASER 7 - EXT WARRANTY - HANDLE	37	\$2,991.45	\$201.92	\$3,193.37
Year 4	T7Dock	T7 Dock	5	\$358.48	\$24.19	\$382.67
Total				\$25,557.43	\$1,550.39	\$27,107.82

Jan 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	20008	AXON TASER 7 - HANDLE - HIGH VIS GRN LASER CLASS 3R YLW	37	\$16,058.00	\$1,083.93	\$17,141.93
Year 5	20018	AXON TASER - BATTERY PACK - TACTICAL	37	\$841.75	\$56.81	\$898.56
Year 5	20062	AXON TASER 7 - HOLSTER - BLACKHAWK RH	33	\$648.45	\$43.77	\$692.22
Year 5	20067	AXON TASER 7 - HOLSTER - BLACKHAWK LH	4	\$78.60	\$5.29	\$83.89
Year 5	20248	AXON TASER - EVIDENCE.COM LICENSE	37	\$2,588.52	\$0.00	\$2,588.52
Year 5	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	100	\$900.00	\$60.75	\$960.75
Year 5	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	100	\$900.00	\$60.75	\$960.75
Year 5	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	37	\$192.18	\$12.98	\$205.16
Year 5	80395	AXON TASER 7 - EXT WARRANTY - HANDLE	37	\$2,991.45	\$201.94	\$3,193.39
Year 5	T7Dock	T7 Dock	5	\$358.48	\$24.23	\$382.71
Total				\$25,557.43	\$1,550.45	\$27,107.88

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

11/14/2025

Date Signed

