



**THIS CONTRACT is hereby made, entered into, and effective as of April 15, 2025, by and between GUILFORD COUNTY, a body politic and corporate of the State of North Carolina, hereinafter referred to as the "COUNTY," and KNC Technologies, LLC, hereinafter referred to as the "CONTRACTOR," and also collectively referred to as the "Parties."**

**W I T N E S S E T H:**

**WHEREAS, for the purpose and subject to the terms and conditions hereinafter set forth, the COUNTY hereby contracts for the items, goods, service or services of the CONTRACTOR and the CONTRACTOR agrees to provide the items, goods, service or services to the COUNTY in accordance with the terms of this Agreement.**

**WHEREAS, the COUNTY is in need of a Security System for Daymark Recovery Services located at 1411 Lee's Chapel Road, Greensboro, North Carolina, - BID 20268, and,**

**WHEREAS, the CONTRACTOR has submitted a proposal to provide such goods and/or services.**

**NOW, THEREFORE, in consideration of promises mutually exchanged the Parties agree as follows:**

- 1. GOODS AND/OR SERVICES.** CONTRACTOR will provide the goods and/or services as set forth in the Specifications (Attachment A) and Proposal (Attachment B), attached hereto and incorporated herein by reference. All items and/or services shall be provided in a competent, workmanlike and professional manner acceptable to the COUNTY. Should there be any discrepancy between the CONTRACTOR'S Proposal (Attachment B) and the Specifications (Attachment A) and/or the Contract, the Contract shall prevail and control.
- 2. PAYMENT AND PRICING.** As full compensation for the CONTRACTOR'S delivery of the goods and/or services, the COUNTY agrees to pay the amounts for the goods and/or services as set out herein and in Attachment B, which is attached hereto and incorporated herein by reference. Payment will be made by the COUNTY to CONTRACTOR within thirty (30) days of receipt of a correct invoice and proper documentation that the goods and/or services have been delivered or provided in accordance with this Contract.
- 3. MAXIMUM EXPOSURE CONTRACT.** The maximum financial exposure to the COUNTY under this Contract will not exceed \$121,133.86. Payment will be made only from budgeted funds in accordance with N.C.G.S. Chapter 159.
- 4. APPROPRIATION.** This Contract is subject to annual appropriation of funds by the GUILFORD COUNTY Board of Commissioners or other funding source, pursuant to N.C.G.S. Chapter §153A-13.
- 5. TERM.** Unless terminated as provided herein, this Contract shall be in effect for Five and one-half (5 ½) Months, beginning April 15, 2025, and ending September 30, 2025, with No Renewals.

**6. AMENDMENTS.** The terms of this Agreement may only be modified or revised with a written Contract executed by both Parties.

**7. TERMINATION.**

**TERMINATION WITHOUT CAUSE.**

COUNTY may terminate this Contract without cause or penalty upon serving a Thirty (30) day written notice to the CONTRACTOR. Subject to this Contract's provisions regarding breach, all goods and/or services provided and accepted as of the date of termination will be paid; similarly, amounts paid in advance, if any, for which deliverables have not been provided and accepted by COUNTY will be promptly refunded to COUNTY by CONTRACTOR within thirty (30) days of date of termination of this Contract.

**TERMINATION FOR CAUSE.**

If, through any cause, the CONTRACTOR shall fail to fulfill its obligations under this contract in a timely and proper manner, the COUNTY shall have the right to terminate this Contract by giving written notice to the CONTRACTOR and specifying the effective date thereof. In that event, all finished or unfinished deliverable items prepared by the CONTRACTOR under this contract shall, at the option of the COUNTY, become its property and the CONTRACTOR shall be entitled to receive just and equitable compensation for any satisfactory work completed on such materials, minus any payment or compensation previously made. Notwithstanding the foregoing provision, the CONTRACTOR shall not be relieved of liability to the COUNTY for damages sustained by the COUNTY by virtue of the CONTRACTOR'S breach of this Agreement, and the COUNTY may withhold any payment due the CONTRACTOR for the purpose of setoff until such time as the exact amount of damages due the COUNTY from such breach can be determined. In case of default by the CONTRACTOR, without limiting any other remedies for breach available to it, the COUNTY may procure the contracts services from other sources and hold the CONTRACTOR responsible for any excess cost occasioned thereby. The filing of a petition for bankruptcy by the CONTRACTOR shall be an act of default under this Contract.

**8. BREACH.** If, through any cause, CONTRACTOR or COUNTY ("the breaching party") shall fail to fulfill its obligations under this Contract in a timely and/or proper manner ("breach"), either in whole or in part, and such breach has continued for a period of more than ten (10) days after the other party ("the non-breaching party") has notified the breaching party of such breach, in addition to the right to terminate the Contract upon notice to the breaching party, the non-breaching party shall have all legal, equitable, and administrative rights available under applicable law. Without limiting other remedies, where COUNTY is the non-breaching party COUNTY may: Withhold any payment due CONTRACTOR for the purpose of setoff until such time as the exact amount of damages due COUNTY from such breach can be reasonably determined (at which time that amount shall be deducted from any payment(s) otherwise due to CONTRACTOR) and/or procure the contracted for services or goods from other sources and hold CONTRACTOR responsible for any excess cost occasioned thereby. The filing of a petition for bankruptcy by CONTRACTOR shall constitute an act of breach under this Contract.

**9. EQUAL EMPLOYMENT OPPORTUNITIES - AFFIRMATIVE ACTION.** GUILFORD COUNTY and the awarded Vendor shall comply with Equal Employment Opportunities (EEO) requirements, and to take affirmative action to ensure that all individuals have an equal opportunity for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, age, disability, genetic information, or veteran status under the Guilford County EEO Plan, as amended, implemented pursuant to 41 CFR Part 60-2.10(a)(3), 41 CFR §60-741.44(a) and 41 CFR §60-300.44(a), and in accordance with the following laws, as amended: Title VII and Title IX of the Civil Rights Act of 1964; The Equal Pay Act of 1963; Executive Order 11246; the Age Discrimination in Employment Act of 1967; the Rehabilitation Act of 1973, as amended (Section 503); the Americans with Disabilities Act of 1990; the Vietnam Era Veterans' Readjustment Assistance Act of 1974 (VEVRAA); the Civil Rights Restoration Act of 1988; NC General Statutes Chapters 116 and 126 and Title II of the Genetic Information Nondiscrimination Act of 2008, the North Carolina Equal Employment Opportunity Policy effective June 1, 2015, along with all other applicable federal and state laws governing equal employment opportunities.

**10. FEDERAL FUNDING – UNIFORM GUIDANCE.** The Parties agree that when utilizing federal funding in the performance of this Agreement, the Parties shall comply with all applicable provisions of 2 C.F.R. §200.326 and 2 C.F.R. Part 200, Appendix II, (Uniform Guidance), including, but not limited to: The Equal Employment Opportunity Clause (41 C.F.R. Part 60); Davis-Bacon Act (40 U.S.C. 3141-3148); Copeland “Anti-Kickback” Act (40 U.S.C. §3145, as supplemented by Department of Labor (DOL) regulations, 29 C.F.R. Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”); Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708, as supplemented by DOL regulations at 29 C.F.R., Part 5. See 2 C.F.R. Part 200, Appendix II(E); Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387); Debarment and Suspension (Executive Orders 12549(1986) and 12689(1989) at 2 C.F.R. Part 180 and the DHS’ regulations at 2 C.F.R. Part 3000 (Nonprocurement Debarment and Suspension); Byrd Anti-Lobbying Amendment (31 U.S.C. 1352); Procurement of Recovered Materials (2 C.F.R. Part 200, Appendix II(J) and §200.322); Rights To Inventions by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements (37 C.F.R. Part 401); Record Retention Requirements (2 C.F.R. §200-324); and subsequent amendments, which are incorporated herein by reference.

**11. NOTICES.** All notices pursuant to this Agreement shall be in writing and delivered personally or mailed by certified mail, registered mail, postage prepaid, with return receipt requested, at the addresses appearing below, but each Party may change such address by written notice in accordance with this paragraph. Notices delivered personally will be deemed communicated as of actual receipt. Mailed notices will be deemed communicated as of three (3) days after mailing.

Michael Halford, Guilford County Manager  
GUILFORD COUNTY  
P.O. Box 3427 (zip code 27402)  
301 West Market Street  
Greensboro, NC 27401

KNC Technologies, LLC  
124845 Old Highway 52  
Winston-Salem, NC 27107

**12. INDEPENDENT CONTRACTOR/INDEMNIFICATION CONTRACTOR** shall operate as an independent contractor for all purposes. Nothing in this Agreement shall be interpreted or construed as creating or establishing the relationship of employer and employee between the COUNTY and either the CONTRACTOR or any employee or agent of CONTRACTOR. CONTRACTOR is an independent contractor and not an employee, agent, joint venture or partner of the COUNTY. The Parties agree to each be solely responsible for their own acts or omissions in the performance of each of their individual duties hereunder, and shall be financially and legally responsible for all liabilities, costs, damages, expenses and attorney fees resulting from, or attributable to any and all of their individual acts or omissions to the extent allowable by law.

**13. ASSUMPTION.** If CONTRACTOR should undergo merger, acquisition, bankruptcy or any change in their ownership or their name for any reason, CONTRACTOR must immediately notify GUILFORD COUNTY in writing of these changes and provide the COUNTY with legal documentation supporting these changes, such as an Assumption Agreement, Bill of Sale, Articles of Incorporation, Articles of Amendment, sales contract, merger documents, etc. Further, CONTRACTOR will submit the name and address of the assuming CONTRACTOR’S registered agent for service of process and/or all notices required under this Contract.

**14. SEVERABILITY.** If any provision of this Contract is held unenforceable, then such provision will be modified to reflect the Parties' intention. All remaining provisions of this Contract shall remain in full force and effect.

**15. FORCE MAJEURE.** Neither Party shall be liable to the other Party for any failure or delay caused by events beyond such Party's control and not due to its own negligence, provided that such Party uses commercially reasonable efforts to resume performance as soon as reasonably practicable. The non-performing Party shall notify the other Party of the force majeure event within twenty-four (24) hours of the onset thereof. In the event that a force majeure event precludes CONTRACTOR from performing services and/or providing goods for a period of ten (10) consecutive business days, the COUNTY shall have the right to: (a) procure replacement goods and/or services from an alternative source and/or (b) terminate the Contract or portion(s) of Contract upon written notice to CONTRACTOR.

**16. HEADINGS/TITLES/WORDING.** Inclusion of titles of paragraphs or section headings, capitalization of certain words or phrases and/or bold face typestyle of certain words or phrases in this Contract are for convenience purposes only and shall not be used to interpret or construe the provisions of this Agreement. The terms "Contract" and "Agreement" have the same meaning and may be used interchangeably throughout this document. The terms "Attachment" and "Exhibit" have the same meaning and may be used interchangeably throughout this document.

**17. GUILFORD COUNTY LIABILITY INSURANCE REQUIREMENTS.**

**WORKERS COMPENSATION:** CONTRACTOR agrees to maintain coverage to apply for all employees for statutory limits in compliance with the applicable state and federal laws. The policy must include employer's liability with limits of at least \$1,000,000.00 for each accident, \$1,000,000.00 for each employee, with at least a \$1,000,000.00 aggregate policy limit.

**COMMERCIAL PROFESSIONAL LIABILITY:** CONTRACTOR does hereby agree to maintain limits of at least \$1,000,000.00 per occurrence, per location, single limit for bodily injury liability and property damage liability, with at least a \$2,000,000.00 aggregate limit, per location. This shall include premises and/or operations, independent contractors, products and/or completed operations, broad form property damage and explosion, collapse and underground damage coverage, and a contractual liability endorsement.

**BUSINESS AUTO LIABILITY:** CONTRACTOR does hereby agree to maintain limits of at least \$1,000,000.00 per accident combined single limit for bodily injury liability and property damage. This should include owned vehicles, plus hired and non-owned vehicles.

**COMMERCIAL GENERAL LIABILITY:** CONTRACTOR does hereby agree to maintain limits of at least \$1,000,000.00 per occurrence, per location, single limit for bodily injury liability and property damage liability, with a \$2,000,000.00 aggregate limit, per location. This shall include premises and/or operations, independent contractors, products and/or completed operations, broad form property damage and explosion, collapse and underground damage coverage, and a contractual liability endorsement.

**UNDERWRITING, ADDITIONAL INSURED, AND CANCELLATION NOTICE REQUIREMENTS:** All insurance shall be written by companies with an AM Best rating "A" or higher. GUILFORD COUNTY shall be named as an additional insured on CONTRACTOR insurance policies, which shall be primary and not contributory to any other insurance that may be available to the COUNTY. Such certificates shall require that the policies shall not be canceled or reduced in coverage until thirty (30) days written notice of such cancellation or reduction has been received by CONTRACTOR and GUILFORD COUNTY.

MAINTENANCE OF INSURANCE COVERAGE AND RENEWAL DOCUMENTATION: CONTRACTOR original insurance policies or certified copies of policies may be required by COUNTY at any time. Current, valid insurance policies meeting the requirements stated herein shall be maintained for the duration of the Agreement. Renewed policies shall be sent to the COUNTY at the above address thirty (30) days prior to any expiration date.

Upon the COUNTY'S offer of award of this Agreement, CONTRACTOR will provide Certificates of Insurance for meeting the required insurance provisions. The Certificate of Liability shall state, "Guilford County is added as an additional insured as evidenced by the endorsement attached to this Certificate." CONTRACTOR will provide copies of insurance certificate(s) Guilford County Purchasing with their award package.

All insurance documents required under this Contract shall be forwarded to:

GUILFORD COUNTY  
Attention: Risk Management  
301 West Market Street  
Greensboro, NC 27401  
Reference: GUILFORD COUNTY CONTRACT NO. **90007230**  
With CONTRACTOR'S NAME: KNC Technologies, LLC

In the event CONTRACTOR fails to maintain and keep in force for the duration of this Contract the insurance required herein, the COUNTY may cancel and terminate this Contract without notice.

**18. ENTIRE AGREEMENT.** This Contract, including the Exhibits and/or Attachments, if any, sets forth the entire Agreement between the Parties. All prior conversations or writings between the Parties hereto or their representatives are merged within and extinguished. This Contract shall not be modified except by a writing subscribed to by all the Parties.

**19. JURISDICTION.** The Parties agree that this Contract is subject to the jurisdiction and laws of the State of North Carolina. The CONTRACTOR will comply with bid restrictions, if any, and applicable laws, including N.C.G.S. §143-129(j) regarding E-Verify. Any controversies arising out of this Contract shall be governed by and construed in accordance with the laws of the State of North Carolina.

(The remainder of this page is intentionally left blank.  
This Contract continues with signatures on the following page.)

WITNESS the following signatures and seals all pursuant to authority duly granted, effective as of the day and year first above written.

**GUILFORD COUNTY**

ATTEST:

\_\_\_\_\_  
Jason Jones Date  
Assistant Guilford County Manager

\_\_\_\_\_  
Robin B. Keller Date  
Guilford County Clerk to Board

**KNC TECHNOLOGIES, LLC**

ATTEST:

Jeannie Keane  
Date 4-8-25  
Title: Vice President Sales  
Print Name: Jeannie Keane

Michael McCloskey  
Date 4/8/25  
Witness  
Print Name: Michael McCloskey

\_\_\_\_\_  
Eric Hilton Date  
Guilford County Department Director / Designee



## GUILFORD COUNTY MWBE DEPARTMENT COMPLIANCE LETTER

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**Date:** March 4, 2025

**Prepared By:** Ferreli McGilvary, Compliance + Data Officer

### SOLICITATION DEVELOPMENT STAGE

#### Project Description

Bid 20268 (IFB) Security System for Lee's Chapel Road

#### Scope Review Compliance

The MWBE Department met with Purchasing and Facilities on February 28, 2025 to review the scope, scope adjustment was  recommended  **not recommended.**

#### MWBE Department Established Contracting Goals Review Compliance

There are  Goal Waiver  1 Goal  **2 Goals for this project: 10 % Established Goal and 15% Aspirational Goal**

Per the Board of Commissioners adopted MWBE Procedure Manual, Section C. Race and Gender Conscious Program Elements, 1.2.1 Approval - *All MWBE goals must be approved by the MWBE Program Director before advertising the Solicitation Documents.*

#### MWBE Approval to Advertise Solicitation

The MWBE  Director  **Deputy Director**, Maria Miles has approved the subject solicitation for advertisement. The remainder of this document will be completed for final compliance before contract award once the Department submits its Recommendation of Award. The MWBE Department shall be included on the Evaluation Team for this Bid.

**X** Maria Miles  
Maria Miles (Mar 6, 2025 13:44 EST)

Maria Miles  
Deputy Director



## GUILFORD COUNTY MWBE DEPARTMENT COMPLIANCE LETTER

**Department Recommendation of Award Date:** Tuesday, April 1, 2025  
**Prepared By:** Ferreli McGilvary, Compliance + Data Officer, Tuesday, April 1, 2025  
**REVISED** April 11, 2025-Contract Amount Update

### MWBE Vendor Notification Compliance

The MWBE Department conducted outreach efforts ten (10) days prior to the Bid due date. Per the Board of Commissioners adopted MWBE Procedure Manual, Section C. Race and Gender Conscious Program Elements, 1.10 Project Notification- *At least ten (10) Days before the Opening of Bids/Proposals, a Project Notification shall be provided to MWBEs to inform them of: (i) the applicable Goal; (ii) the description of work being solicited, (iii) date, time, and location where a Bid/ Proposal must be submitted; (iv) contact information for any County personnel who could answer questions about the Contract; (v) how to access the Solicitation Documents; and (vi) any special requirements that may exist.*

### MWBE Department Pre-Bid Inclusion Compliance

Purchasing did not conduct a Pre-Bid meeting.

## BID/PROPOSAL EVALUATION STAGE

### MWBE Department Evaluation Inclusion Compliance

The bid was issued as an Invitation to Bid (IFB) as such the standard of award is made to the lowest responsible and responsive bidder. The vendor met that requirement. Bids were received from the following firms:

Bidder Name	NC HUB Certification
VSC Fire & Safety, Inc.	<input type="checkbox"/> Pending <input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> SBE <input checked="" type="checkbox"/> N/A
KNC Technologies, LLC	<input type="checkbox"/> Pending <input type="checkbox"/> MBE <input checked="" type="checkbox"/> WBE <input type="checkbox"/> SBE <input type="checkbox"/> N/A

## SOLICITATION AWARD STAGE

### MWBE Goals Review

Per NC GS 143-128.2. Minority Participation goals, Guilford County has adopted the state minority business participation goal of 10%. Guilford County shall establish a 10% minority goal on all projects greater than \$30,000.

On February 2017, Guilford County Board of Commissioners established an aspirational MWBE participation goal of fifteen percent (15%), as recorded in the approved meeting minutes. Guilford County encourages each contractor to meet or exceed the aspirational goals in recruiting MWBE providers.

The following goals were established for the Bid 20268 Security System for Lee's Chapel Invitation for Bid (IFB)

Established Goal	Aspirational Goal	Vendor Committed Goal
10%	15%	100 % - Self Performance



## GUILFORD COUNTY MWBE DEPARTMENT COMPLIANCE LETTER

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The following goal(s) were committed to by KNC Technologies, LLC on a contract amount of \$121,133.86 with an initial contract term to expire by September 30, 2025

Subcontractor Name	N/A
Work Scope	N/A
NC HUB Certification	N/A
NC-HUB Ethnicity	N/A
Percent (%) Committed	N/A
Amount Committed	N/A

### Good Faith Efforts Review

In accordance with NC GS 143-128.2(f), Minority business participation goals, and NC GS 143-131(b), a review of good faith efforts where the established goal has been met or exceeded is not required. The Bidder has submitted a Self-Performance Affidavit and therefore has satisfied the established goal for this bid. A review of Good Faith Efforts is not required.

### MWBE Department Award Recommendation

Please accept this as verification and certification that:

1. The bid opportunity, scope review, established goals, solicitation documents, and bid process identified above complied with all requirements set forth in the Board adopted MWBE Policy and Procedure Manual.
2. The MWBE Department supports and recommends this contract for the award as presented.

*Maria Miles*

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Maria Miles, Deputy Director



**Invitation for Bid**

**For**

**Security System for Lee's Chapel Road**

**Bid Number: 20268**

**Commodity Code(s):  
25740, 72544, 84067, 84074 & 93673**

Guilford County Purchasing Department  
Guilford County Katie S. Cashion Center, Basement-Suite 072  
201 South Greene Street  
Greensboro, NC 27401

## BID SCHEDULE

(Note: The dates below are subject to change)

Invitation for Bid  
for

### **Security System for Lee's Chapel Road**

Bid Number 20268

Advertisement Date	March 18, 2025
Bid Due Date	March 26, 2025, at 2:00 P.M., Eastern Time

**I. Introduction**

Guilford County Purchasing Department is soliciting formal bids from qualified firms to provide quotes for the purchase of a full CCTV and Access Control System (including all licensing, programming and training) to be compatible with the existing Daymark Recovery Services systems at other Daymark facilities for the Substance Abuse Facility at 1411 Lee's Chapel.

**II. General Information**

**This is a Formal Bid Process. Bid responses must be received by the event close date and time on Wednesday, March 26, 2023, @ 2:00 P.M, Eastern Time through Guilford County's Vendor Self Services automated bidding system at: <http://guilfordcountync.munisselfservice.com> and will be publicly opened and read immediately thereafter.**

**General Terms and Conditions**

**1. Bid Deposit and Performance Bond**

There is NO bid deposit or performance bond required for this bid event.

**2. Pre-Bid Meeting**

There will NOT be a pre-bid meeting for this event since the specifications herein fully cover our purchase intent.

**3. Award and Acceptance or Rejection of Quotes**

Any award shall be made to the lowest responsive and responsible bidder whose quote, taking into consideration quality, performance, and the delivery time specified, conforms to the specifications and is deemed to be the best value in the opinion of Guilford County.

**4. Evaluation of Quotes**

Quotes shall be evaluated using the Total Quote. The Total Quote shall be the summation of the product of all of the Items' Unit Prices by their Estimated Quantities. In the event of a math error, the Extended Totals and the Total Quote will be corrected based on the Unit Price furnished in the Quote. Quotes with math errors will be compared using the corrected Total Quote (i.e., the math must be correct before a quote is considered for award).

**5. Exclusion of Taxes from Quotes**

Bidder shall exclude sales tax from your quote. The County pays sales tax and will add this to your quote separately when invoices are paid.

**6. Acceptance and Payment**

Payment will normally be made by check within thirty (30) days after acceptance by the County of the products as being provided in complete accordance with the specifications and after invoicing, subject to any prompt payment discounts offered by the vendor.

**7. Acceptance Period**

The quote shall be binding for a period of ninety (90) days.

**8. Status of Quotes**

All informal quotes will be protected from disclosure to the public or to individuals without a need to know until after the award is made, after which they become public records

**9. Bid Event Forms**

The following attachments are provided under the Information Tab in the automated bidding system and shall be uploaded with your response. Responses submitted through the electronic event indicate full agreement with these terms and conditions.

**Failure to return all required supplemental information and attachments as outlined below may result in a Provider being deemed non-responsive.**

- W-9
- Non-Collusion Affidavit
- Affidavit of Compliance (E-Verify)
- Product Specifications / Quote Form (pg. 5-7)
- Addendum Acknowledgement
- MWBE Affidavits

#### 10. Other Attachments

Please refer to the following attachment for informational purposes only:

- Bid Response Checklist
- E3.1 – GC Chapel Treatment Facility Drawing

### III. Bid Requirements for Electronic Events

1. All Bidders who plan to submit a bid must register in the Guilford County's Vendor Self Service (VSS) System. Instructions to register as a Vendor, update registration and submitting bids are available at: <https://www.guilfordcountync.gov/our-county/purchasing/vendor-self-service-vss-program>.
2. Electronic responses should be made through Guilford County's Vendor Self Service automated bidding system at: <https://guilfordcountync.munisselfservice.com>. Click on Vendor Self Service and use the arrow button in the top righthand corner to Login and submit your bid response. Click on the Bid Number to open it, then Click on Create Bid and follow the instructions for each tab. All bids must be submitted electronically by the event date and close time. There will be **NO EXCEPTIONS**. The system cannot accept late submittals.
3. Administrative questions pertaining to this Bid must emailed to the Guilford County Purchasing Department at [DG\\_Purchasing@guilfordcountync.gov](mailto:DG_Purchasing@guilfordcountync.gov). The bid number and title of the project must be referenced in the email.
4. Bidders are strongly encouraged to submit their bid with all required documentation at least twenty-four (24) hours in advance. The County will not be responsible for any technical difficulties that may arise and result in the inability to submit.
5. Bidders are responsible for checking the event for any addendums prior to completion and submission of their response. To complete the items portion of a submittal in Vendor Self Service, open the items tab to enter pricing for each line. Use the provided line description, unit of measure and quantity to complete the entries for each line.
6. **In order to complete the items portion of a submittal in Vendor Self Service, open the items tab and only enter (\$1.00) in the online Bid Response. However, please upload all additional documentation required in the IFB document as an attachment(s) to your response as referenced in Section II, No. 9 – Bid Event Forms.**
7. To complete an electronic submittal, be **sure to click the “Submit Bid” button**. Your response will not be part of the submitted responses until submitted via the “Submit Bid” button.
8. To receive future notification, you must be registered as a Vendor in the Guilford County's Vendor Self Service System under Commodity Code 25740, 72544, 84067, 84074 & 93673. Please note, Vendors registered under the selected commodity code prior to the opening of this event will receive electronic notification(s) of the activity regarding changes made to the event; however, it is your responsibility to view the event for changes and updates.



**PRODUCT SPECIFICATIONS / QUOTE FORM**

Include all requirements from the specifications in the net price. Any reference to a particular product or brand name is intended to establish the quality level. **Such language is not intended to restrict competition among bidders.** However, for other options and alternates to be considered they are to be priced separately.

QTY	PRODUCT SPECIFICATIONS	UNIT PRICE	EXTENDED PRICE
1	GEN-GSC-5.12 Security Center 5.12		
1	GEN-GSC-BASE-E Genetec Security Center (GSC) Base Enterprise Package. Includes Synergis Enterprise Package with Access Manage support, Remote Security Desk, Badge Designer. Include Omnicast Enterprise package		
1	GEN-SV-2040E-R12-11T-16-410		
1	GEN-SV-300E-16T-15		
7	AXI-02864-001		
7	AXIS P3827-PVE 7MP Multisensor Panoramic IP Camera, 3.3mm, 180-Degree Coverage, White		
1	2N-01273-001 2N IP Verso Main unit with camera		
10	GEN-SY-MR52-S3 Mercury MR52 2-reader interface module Series 3 (8 inputs, 6 relays, PCB only, 2 reader license connections included). Add GSC-SY-X-1RE if more reader connections are needed.		
2	GEN-SY-LP1502 Mercury Intelligent Controller, Linux Based, 8In/4Out/2Rd (2 reader license connections included)		
29	GEN-GSC-OM-E-1C 1 Enterprise camera connection, mandatory Genetec Advantage		
1	2N-01290-001 2N Frame for Installation on the Surface - 2 Modules, Black		
1	2N-01935-001 2N® INDOOR COMPACT ANSWERING UNIT (BLACK)		
1	2N-01975-001 Security Bundle for the 2N IP/LTE Verso, 3-Piece, Includes Security Relay, Tamper Switch and I/O Module		
1	2N-02039-001 Indoor Desk Stand for 2N Indoor Talk, Compact and Indoor View Answering Units		

QTY	PRODUCT SPECIFICATIONS	UNIT PRICE	EXTENDED PRICE
6	AXIS P3737-PLE Panoramic Camera 4x5 MP multidirectional with deep learning		
6	AXIS T91H61 Wall Mount with Built-In RJ45 for Fixed Dome Cameras, White		
6	AXI-T9401D		
9	AXIS P3267-LV P32 Series 5MP Vandal Resistant Fixed Dome IR WDR IP Camera, 3-8mm Varifocal Lens, White, (Replaces P3247-LV		
29	GEN-ADV-CAM-E-3Y Genetec Advantage for 1 Omnicast Enterprise Camera 3 years		
24	GEN-ADV-RDR-E-3Y Genetec Advantage for 1 Synergis Enterprise Reader 3 years		
2	GEN-SY-DV16RD-E8M2 LifeSafety Power - Genetec enclosure - 12V & 24VDC   400W 110V 60HZ  16 Reader   8 Mercury and Cloudlink  E8M2 Standard		
4	ya-np712 7 Amp Hour 12v Battery		
24	GEN-SY-40NKS-00-000000 HID Signo 40 reader, Wall mount, 13.56mHz & 125kHz, OSDP/Wiegand, Pigtail, Mobile Ready, BLE		
3	444330-1000		
3	5566060-1000		
1	Miscellaneous Supplies and Labor including Installation during regular hours, Project Management and training		

**Delivery:** Requested delivery is 30 days after receipt of order. Delivery must be made prior to September 1, 2025 (Delivery Address: 1411 Lee’s Chapel Road, Greensboro, NC)

**Payment Terms:** Normal payment terms are Net, 30 Days  
If applicable, indicate Bidder’s Discount of \_\_\_\_ % \_\_\_\_ Days

**OPTIONS AND ALTERNATIVES:** Bidders may propose options or alternates. Describe any features or options the bidder would propose to enhance the safety or functionality of the basic item specified. Give the unit cost of each. The County may consider but is not obligated to purchase any options and or alternates.

Description	Cost
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____

**AUTHENTICATION:**

The undersigned hereby declares that he/she has examined and understands the Terms and Conditions, Instructions to Bidders, and the Product Specifications, and further declares that he agrees to the terms and conditions set forth therein and offers to sell the item(s) identified above, deducts and exceptions as noted, for the price shown by the guaranteed delivery date indicated.

BY (signed): \_\_\_\_\_ DATE: \_\_\_\_\_

PRINTED NAME: \_\_\_\_\_ TITLE: \_\_\_\_\_

COMPANY NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

\_\_\_\_\_

EMAIL: \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

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<b>Quote Number: 2025-31936</b>	<b>Project: Lee's Chapel Rd Bid 20268</b>	<b>Date:</b>
<b>Client:</b>	<b>Project Address: 1411 Lee's Chapel Rd Greensboro NC 27405</b>	
<b>Client Representative:</b>		
<b>For Questions Contact: TJ Jones tjones@knctech.us</b>		

**Scope of Work**

Provide and install full CCTV and Access Control System (including all licensing, programming, and training) to be compatible with the existing Daymark Recovery Services systems at other Daymark facilities for the Substance Abuse Facility at 1411 Lee's Chapel.

- **GEN-GSC-5.12 Security Center 5.12**
- One (1) Genetec appliance GEN-SV-2040E-R12-160T-16-514 (GEN-SV-2040E-R12-11T-16-410 not a current Genetec Part Number)
- One (1) Genetec appliance GEN-SV-300E-16T-I5-ARC
- Seven (7) Axis P9117-PV
- Seven (7) Axis P3827-PVE
- One (1) 2N IP Verso - 2N-01273-001
- Ten (10) Genetec Mercury MR52 GEN-SY-MR52-S3
- Two (2) Genetec Mercury MP1502 GEN-SY-LP1502 (GEN-SY-LP1502 no longer available from Genetec and replaced with MP1502)
- Twenty-nine (29) Genetec Enterprise camera connections GEN-GSC-OM-E-1C
- One (1) 2N Frame for installation on the surface - 2 Modules, black 2N-01290-001
- One (1) 2N Indoor compact answering station, black 2N-01935-001
- One (1) Security bundle for the 2N IP/LTE Verso 2N-01975-001
- One (1) Indoor desk stand for 2N indoor answering station 2N-02039-001
- Six (6) AXIS P3737-PLE
- Six (6) AXIS T91H61
- Six (6) AXIS-T94A01D (AXI-T9401D Noted on the RFP)
- Nine (9) AXIS P3267-LV
- Twenty-nine (29) Genetec Advantage for 1 Omnicast Enterprise Camera 3 years GEN-ADV-CAM-E-3Y
- Twenty-four (24) Genetec Advantage for 1 Synergis Enterprise Reader 3 years GEN-ADV-RDR-E-3Y
- Two (2) Genetec LifeSafety Power - Genetec enclosure GEN-SY-DV16RD-E8M2
- Four (4) 7 Amp Hour 12v Battery ya-np712
- Twenty - four (24) HID Signo 40 reader, Wall mount, 13.56mHz & 125kHz, OSDP/Wiegand, Pigtail, Mobile Ready, BLE GEN-SY-40NKS-00-000000
- Three (3) 22 AWG 3 Conductor Shielded Plenum White Jacket (1,000ft) 444330-1000
- Three (3) 23 AWG 4 Pair Non-Shielded Plenum Category 6 Green Jacket (1,000ft) 5566060-1000
- Miscellaneous Supplies and Labor, including Installation during regular hours, Project Management and training
  - Includes Panduit Green Mini-com Jacks and SMB boxes for the device end (can be swapped for customer use if not Mini-com)
  - Includes 40hrs of customer training

The requested delivery is 30 days after receipt of the order. Delivery must be made prior to September 1, 2025 (Delivery Address: 1411 Lee's Chapel Road, Greensboro, NC)

**NOTE: As per the RFP, this quote does not include pathways, seal-tight, conduit, junction boxes, door contact, strikes, or request to exit devices. It is assumed these are provided by the customer or electrical contractor.**

**Patch panel not included in quote per RFP.  
Patch Cords not included in quote per RFP.**

**Our Scope of Work does not include the items below:**

1. Any and all 120vac power is provided by others to include temp power for job site trailers if applicable.
2. Any and all Telephone lines as required are provided by others.
3. Any and all IP connections and addresses related to IP monitoring or network communications provided by others. Sometimes customer IT coordination is required.
4. Any and all conduits, raceways, sleeves, boxes, T-Bars, connectors, etc. are provided by others unless specified in the quotation. Raceways must be complete prior to cable installation.
5. Electric Locks, Door Egress Hardware required for Access control systems are provided by others unless otherwise specified in the quotation.
6. KNC Technologies is only responsible for the 'low Voltage' side of controls, relays, etc. All line voltage or control connections are to be made by others, to include elevator hoistway motors.
7. Client required Safety Training, Criminal Records checks, Health/Medical immunizations is billable under separate invoice unless otherwise specified in the quotation.
8. Any and all additional devices required by the AHJ are at additional expense.
9. Any and all Re-inspections required by the AHJ as a result of another trade or client issue will be at additional expense.
10. Smoke Detectors installed in the Duct Work for the purpose of HVAC startup will typically get dirty requiring them to be replaced. New Smoke detectors will be at additional expense.
11. Change orders will not be accomplished without signed change order delivered to KNC regardless of the construction schedule.
12. All Change Orders are billable upon issuance.
13. If you choose to pay using a credit card there will be a 3.5% service charge assessed to the outstanding balance. .
14. KNC will bill upon award for mobilization based upon a percentage applicable to the project cost(s), not to exceed 50%.

**Customer to Provide**

Network, Patch Panels, Switches, pathways.

**New Product Warranties:**

Customer understands that KNC Technologies LLC., is not the manufacturer of the products purchased by Customer hereunder and the only warranties offered are those of the manufacturer, not KNC Technologies LLC. In purchasing the products, Customer is relying on the manufacturer's specifications only and is not relying on any statements, specifications, photographs or other illustrations representing the products that may be provided by KNC Technologies LLC. THIS DISCLAIMER DOES NOT AFFECT THE TERMS OF THE MANUFACTURER'S WARRANTY.

**New Product Limited Warranty:**

KNC Technologies LLC. warrants Goods to be in good working condition as to workmanship for a period of one year (twelve months) from the date of KNC Technologies LLC. invoice unless otherwise specified or by the manufacturer's own warranty policy. No repair or replacement shall extend any warranty. Return shipping costs for warranty repair or replacement is not included for domestic or international orders.

**Delays:**

Abnormal idle time that is incurred by KNC personnel due to escorts, clearances or the inability to enter the workspace and other factors beyond our control will be invoiced at normal labor rates as a change order to the job. All work is scheduled for normal working hours, Mon-Fri, 8am – 5pm unless otherwise stated.

**Notes:**

- These prices shall remain valid for thirty days from date of quote
- Payment terms are
- A 1.5% service charge per month plus all collections cost and reasonable attorney's fees to the extent permitted by law will be assessed on all past due accounts

**Material:** \$95,007.63  
**Labor:** \$19,713.21  
**Tax:** \$6,413.02

**TOTAL Investment:** \$121,133.86

“Our mission as a company is simple and effective, Be the best communications and integration installation company available. We are able to achieve this by adhering closely to our values and goals. We demand the best from ourselves and for the customer, with regard to quality, customer service and with being the easiest and most enjoyable company to do business with. Once we have had the opportunity to perform work for an organization and they have witnessed our service from start to finish, they have become a customer for life! We look forward to helping you with all of your information transport system based requirements.”

NON-COLLUSION AFFIDAVIT

STATE OF (North Carolina)

( ) SS.

COUNTY OF (Davidson )

I, Mike McCluskey, of the Municipality of Linwood, In the County of Davidson and the State of North Carolina, of full age, being duly sworn according to law on my oath depose and say that:

I am Mike McCluskey VP Operations, of the firm of KNC Technologies, making the Proposal for the above-named authority.

My submission of a response to this event certifies that I agree to the non-collusion agreement contained below:

- 1. The submitter of this document is acting as an agent for their company who is the respondent that has submitted the attached bid response.
2. The undersigned person is fully informed concerning the preparation and contents of the attached response and of all pertinent circumstances related to it, and is authorized to sign this affidavit. This affidavit is given under penalty of perjury as provided by law.
3. Such bid response is genuine and is not collusive or sham in anyway whatsoever.
4. Neither the person responding nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including the signer of this affidavit, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other respondent, firm or person to submit collusive or sham response in connection with the contract for which the attached response has been submitted or to refrain from responding in connection with such contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other responder, firm or person to fix the price, or cost to secure through collusion, conspiracy, connivance or unlawful agreement any advantage against the Board of County Commissioners, Guilford County or any person interested in the proposed contract.
5. The price or prices quoted in the attached response are fair and proper and are not derived by any collusion, conspiracy, connivance or lawful agreement and on the part of the respondent or any of its agents, representatives, owners, employees, or parties in interest.

KNC Technologies, LLC

(Name of Contractor)

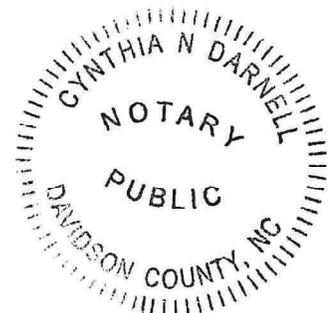
Signature: [Handwritten Signature] (Type or Print Name): Michael McCluskey VP-Operations Date: 3/26/25

Subscribed and sworn to before me on this 26th day of March, 2025.

Signature: Cynthia N Darnell (Type or Print Name)

Notary Public of the State of North Carolina My

Commission expires October 4th, 2025.



STATE OF NORTH CAROLINA  
COUNTY OF GUILFORD

AFFIDAVIT

\*\*\*\*\*

I, Mike McClusky (the individual attesting below), being duly authorized by and on behalf of  
KNC Technologies (the responding entity hereinafter "Employer") after first being duly sworn hereby  
swears or affirms as follows:

1. Employer understands that E-Verify is the federal E-Verify program operated by the United States Department of Homeland Security and other federal agencies, or any successor or equivalent program used to verify the work authorization of newly hired employees pursuant to federal law in accordance with NCGS §64-25(5).

2. Employer understands that Employers Must Use E-Verify. Each employer, after hiring an employee to work in the United States, shall verify the work authorization of the employee through E-Verify in accordance with NCGS§64-26(a).

3. Employer is a person, business entity, or other organization that transacts business in this State and that employs 25 or more employees in this State. Mark "Yes" or "No":

a. YES ; or,

b. NO

4. Employer's subcontractors comply with E-Verify, and if Employer is awarded a contract for this project Employer will ensure compliance with E-Verify by any subcontractors subsequently hired by Employer.

This 26<sup>th</sup> day of March, 2025.

[Signature]

Signature of Affiant

Print or Type Name: Cynthia N Darnell State  
of North Carolina County of Davidson

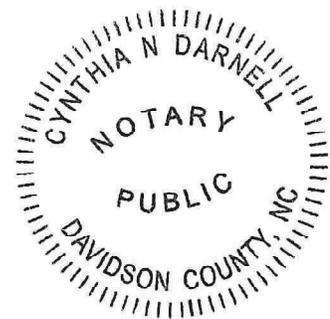
Signed and sworn to (or affirmed) before me, this the 26<sup>th</sup>  
day of March, 2025.

My Commission Expires:

10/04/2025 Cynthia N Darnell

Notary Public

(Affix Official/Notarial Seal)





### PRODUCT SPECIFICATIONS / QUOTE FORM

Include all requirements from the specifications in the net price. Any reference to a particular product or brand name is intended to establish the quality level. **Such language is not intended to restrict competition among bidders.** However, for other options and alternates to be considered they are to be priced separately.

QTY	PRODUCT SPECIFICATIONS	UNIT PRICE	EXTENDED PRICE
1	GEN-GSC-5.12 Security Center 5.12	\$0.00	\$0.00
1	GEN-GSC-BASE-E Genetec Security Center (GSC) Base Enterprise Package. Includes Synergis Enterprise Package with Access Manage support, Remote Security Desk, Badge Designer. Include Omnicast Enterprise package	\$4,042.50	\$4,042.50
1	GEN-SV-2040E-R12-11T-16-410 <small>(GEN-SV-2040E-R12-11T-16-410 is not a part number with Genetec)</small>	\$19,006.68	\$19,006.68
1	GEN-SV-300E-16T-I5	\$2,763.34	\$2,763.34
7	AXI-02864-001	\$633.63	\$4,435.41
7	AXIS P3827-PVE 7MP Multisensor Panoramic IP Camera, 3.3mm, 180-Degree Coverage, White	\$1,268.19	\$8,877.33
1	2N-01273-001 2N IP Verso Main unit with camera	\$1,022.74	\$1,022.74
10	GEN-SY-MR52-S3 Mercury MR52 2-reader interface module Series 3 (8 inputs, 6 relays, PCB only, 2 reader license connections included). Add GSC-SY-X-1RE if more reader connections are needed.	\$743.82	\$7,438.20
2	GEN-SY-LP1502 Mercury Intelligent Controller, Linux Based, 8In/4Out/2Rd (2 reader license connections included) <small>(GEN-SY-LP1502 sale discontinued in 2024)</small>	\$1,501.50	\$3,003.00
29	GEN-GSC-OM-E-1C 1 Enterprise camera connection, mandatory Genetec Advantage	\$202.13	\$5,861.77
1	2N-01290-001 2N Frame for Installation on the Surface - 2 Modules, Black	\$67.45	\$67.45
1	2N-01935-001 2N® INDOOR COMPACT ANSWERING UNIT (BLACK)	\$411.46	\$411.46
1	2N-01975-001 Security Bundle for the 2N IP/LTE Verso, 3-Piece, Includes Security Relay, Tamper Switch and I/O Module	\$150.08	\$150.08
1	2N-02039-001 Indoor Desk Stand for 2N Indoor Talk, Compact and Indoor View Answering Units	\$46.37	\$46.37

QTY	PRODUCT SPECIFICATIONS	UNIT PRICE	EXTENDED PRICE
6	AXIS P3737-PLE Panoramic Camera 4x5 MP multidirectional with deep learning	\$1,437.40	\$8,624.40
6	AXIS T91H61 Wall Mount with Built-In RJ45 for Fixed Dome Cameras, White	\$168.63	\$1,011.78
6	AXI-T9401D	\$50.24	\$301.44
9	AXIS P3267-LV P32 Series 5MP Vandal Resistant Fixed Dome IR WDR IP Camera, 3-8mm Varifocal Lens, White, (Replaces P3247-LV	\$675.93	\$6,083.37
29	GEN-ADV-CAM-E-3Y Genetec Advantage for 1 Omnicast Enterprise Camera 3 years	\$99.45	\$2,884.05
24	GEN-ADV-RDR-E-3Y Genetec Advantage for 1 Synergis Enterprise Reader 3 years	\$31.05	\$745.20
2	GEN-SY-DV16RD-E8M2 LifeSafety Power - Genetec enclosure - 12V & 24VDC   400W 110V 60HZ  16 Reader   8 Mercury and Cloudlink  E8M2 Standard	\$1,803.08	\$3,606.16
4	ya-np712 7 Amp Hour 12v Battery	\$31.77	\$124.68
24	GEN-SY-40NKS-00-000000 HID Signo 40 reader, Wall mount, 13.56mHz & 125kHz, OSDP/Wiegand, Pigtail, Mobile Ready, BLE	\$261.50	\$6,276.00
3	444330-1000	\$167.48	\$502.44
3	5566060-1000	\$317.63	\$952.89
1	Miscellaneous Supplies and Labor including Installation during regular hours, Project Management and training	\$13,723.89	\$13,723.89

**Delivery:** Requested delivery is 30 days after receipt of order. Delivery must be made prior to September 1, 2025 (Delivery Address: 1411 Lee’s Chapel Road, Greensboro, NC)

**Payment Terms:** Normal payment terms are Net, 30 Days  
 If applicable, indicate Bidder’s Discount of \_\_\_\_ % \_\_\_\_ Days

**OPTIONS AND ALTERNATIVES:** Bidders may propose options or alternates. Describe any features or options the bidder would propose to enhance the safety or functionality of the basic item specified. Give the unit cost of each. The County may consider but is not obligated to purchase any options and or alternates.

Description	Cost
GEN-SV-2040E-R12-160T-16-514 (GEN-SV-2040E-R12-11T-16-410 is not a part number with Genetec) Priced above	\$ 20,124.20
GEN-SY-MP1502 (GEN-SY-LP1502 sale discontinued in 2024) Priced Above	\$ 4,153.80
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____

**AUTHENTICATION:**

The undersigned hereby declares that he/she has examined and understands the Terms and Conditions, Instructions to Bidders, and the Product Specifications, and further declares that he agrees to the terms and conditions set forth therein and offers to sell the item(s) identified above, deducts and exceptions as noted, for the price shown by the guaranteed delivery date indicated.

BY (signed):  DATE: 03/26/2025  
PRINTED NAME: Mike McCloskey TITLE: VP Operations  
COMPANY NAME: KNC Technologies, LLC  
ADDRESS: 124845 Old Hwy 52, Winston-Salem, NC 27107

EMAIL: mikem@knctech.us  
PHONE: 336.760.5512 FAX: 336.775.1213

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### ADDENDUM ACKNOWLEDGEMENT

Security System for Lee's Chapel  
Title of Project

20268  
Bid Number

Receipt of the following Addendum is acknowledged:

***Failure to acknowledge an addendum may result in a Respondent being deemed non-responsive***

Addendum no. No Addendum Date \_\_\_\_\_  
Addendum no. \_\_\_\_\_ Date \_\_\_\_\_

Signature:  Date: 3/26/25

Title Vice President - Operations

KNC Technologies

Name of Firm

## REQUIREMENTS PERTAINING TO THE PARTICIPATION OF MINORITY BUSINESSES IN GUILFORD COUNTY CONTRACTING

The Guilford County Board of Commissioners established its verifiable minority participation goal of ten (10) percent, on March 5, 1990, as recorded in the approved meeting minutes. Respondents must make good faith efforts to contact minority businesses to allow each an equal opportunity to quote on the work involved. In determining whether a contractor has made Good Faith Efforts, the County will evaluate all efforts made by the Contractor and will determine compliance regarding quantity, intensity, and results of these efforts, in accordance with the ten percent (10%) state goal for Good Faith Efforts compliance laws and guidelines. Any bid that does not include the required MWBE information and documentation may be considered non-responsive.

On February 2017, Guilford County Board of Commissioners established a standing aspirational MWBE participation goal of fifteen percent (15%), as recorded in the approved meeting minutes. The aspirational MWBE goal for this project is fifteen percent (15%). Guilford County encourages each contractor to meet or exceed the aspirational goals in recruiting MWBE providers.

Guilford County will help any contractor in this effort. If anyone has questions concerning GC's approach to the minority participation percentage goal, what is covered here, what is covered by the GC resolution, or the NC laws, they should contact the Guilford County MWBE office at 336-641-4565.

**Bidders must submit  
WITH THE BID  
the Minority Business Participation Form and Affidavit A or Affidavit B  
Failure to file a required affidavit or documentation with the bid or  
after being notified as the proposed awardee may be grounds for rejection of the bid. R09-02**

### **FORM #1 MINORITY BUSINESS PARTICIPATION**

All bidders shall make the minority participation disclosures required by G.S. 143-128.2(c) and comply with the other requirements of G.S. 143-128.2. Under GS 143-128.2(c) the undersigned bidder shall identify on its bid the minority businesses that it will use on the project with the total dollar value of the work that will be performed by the minority businesses.

### **FORM #2 MINORITY OUTREACH CALL LOG**

All bidders shall submit on its bid documentation of all contacts made to recruit minority businesses to participate on the current project.

### **FORM #3 GOOD FAITH EFFORTS - AFFIDAVIT A**

If a vendor's committed goal is less than the established goal of 10%, then good faith efforts to meet the goal shall be provided as required by G.S. 143-128.2(c) and G.S. 143-128.2(f). If a separate MBE goal and WBE goal is established each goal must be met or exceeded. If the MBE goal is not met and the WBE goal is met, then good faith efforts must be submitted for the MBE goal portion. If the WBE goal is not met and the MBE goal is met then, good faith efforts must be submitted for the WBE goal. If neither goals are met then good faith efforts must be submitted for both the MBE goal and the WBE goal.

The committed goal is based on the total base bid/total number. The document must include evidence of all implemented good faith efforts, including any advertisements, solicitations and other specific actions demonstrating recruitment and selection of minority businesses for participation in the contract.

### **FORM #4 SELF-PERFORMANCE, AFFIDAVIT B**

A contractor that performs all the work with its own workforce may submit an Affidavit (B) to that effect in lieu of the participation form and Affidavit (A) required above as required by G.S. 143-128.2(c) and G.S. 143-128.2(f).

### **AFTER BID OPENING**

After the bid opening Guilford County will consider all bids and alternates and determine the lowest responsible, responsive bidder awardee. Upon notification of being the apparent low bidder awardee, the bidder shall within 72 hours of the notification of being the awardee, then file the following:

### **FORM #5 WORK TO BE PERFORMED BY MINORITY BUSINESSES – AFFIDAVIT C**

An Affidavit (C) that includes a description of the portion of work to be executed by minority businesses, expressed as a percentage of the total contract price, which is equal to or more than the goal established of **10%**.

### **FORM #6 DOCUMENTATION FOR CONTRACT PAYMENTS**

The apparent lowest responsive, responsible bidder awardee selected shall provide Guilford County proof of payment to all subcontractors/suppliers including MWBE firms listed in **Form #5 Work To Be Performed By Minority Business** on a monthly basis.

**FORM #1**  
**Minority Business Participation**  
**Attach To Bid**

I, KNC Technologies (Name of bidder)

do hereby certify that on this project, we will use the following HUB-certified minority/women business enterprises as construction subcontractors, vendors, suppliers, or providers of professional services to satisfy the established Goal.

Established MBE Goal of 10%					
Firm Name, Address and Phone#	Work Type	*Certification	Ethnicity	Amount	Percent
<i>N/A</i>					
<b>TOTAL</b>					

\* HUB Certification with the NC State HUB Office as an MBE is required to be counted toward state participation goals.

The total dollars on which MBE participation is calculated\*\* (\$) \_\_\_\_\_

The total value of MBE contracting will be\*\* (\$) \_\_\_\_\_

The total percentage of MBE is\*\* (%) \_\_\_\_\_

\*\* All calculations are based on the total base bid amount

**FORM #2**  
**Minority Outreach Call Log**  
 Attach To Bid

Project Lee's Chapel

Prime Contractor: KNC Technologies

Use additional sheets as are necessary.

Company Name Address & Phone		Date	Time	Diversity Category	Trade	Comment	Follow Up
Name:							
Phone #:	N/A						
Address:	N/A						
State/Zip							
Name:							
Phone #:							
Address:							
State/Zip							
Name:							
Phone #:							
Address:							
State/Zip							
Name:							
Phone #:							
Address:							
State/Zip							
Name:							
Phone #:							
Address:							
State/Zip							

**FORM #3**  
**GOOD FAITH EFFORTS**  
**AFFIDAVIT A**  
**Attach To Bid**

Affidavit of KNC Technologies  
 (Name of Bidder)

Bidders must earn at least 50 points from the good faith efforts listed for their bid to be considered responsive.  
 (1 NC Administrative Code 30 I.0101)

- 1 - (10 pts) <sup>N/A</sup> Contacted minority businesses that reasonably could have been expected to submit a quote and that were known to the contractor, or available on State or local government-maintained lists, at least 10 days before the bid date and notified them of the nature and scope of the work to be performed.
- 2 --(10 pts) Made the construction plans, specifications, and requirements available for review by prospective minority businesses or providing these documents to them at least 10 days before the bids are due.
- 3 - (15 pts) Broken down or combined elements of work into economically feasible units to facilitate minority participation.
- 4 - (10 pts) Worked with minority trade, community, or contractor organizations identified by the Office of Historically Underutilized Businesses and included in the bid documents that aid in recruitment of minority businesses.
- 5 - (10 pts) Attended Prebid meetings scheduled by the public owner.
- 6 - (20 pts) Helped in getting required bonding or insurance or provided alternatives to bonding or insurance for subcontractors.
- 7 - (15 pts) Negotiated in good faith with interested minority businesses and did not reject them as unqualified without sound reasons based on their capabilities. Any rejection of a minority business based on lack of qualification should have the reasons documented in writing.
- 8 - (25 pts) Helped an otherwise qualified minority business in need of equipment, loan capital, lines of credit, or joint pay agreements to secure loans, supplies, or letters of credit, including waiving credit that is ordinarily required. Assisted minority businesses in obtaining the same unit pricing with the bidder's suppliers to help minority businesses in establishing credit.
- 9 - (20 pts) Negotiated joint venture and partnership arrangements with minority businesses to increase opportunities for minority business participation on a public construction or repair project when possible.
- 10 - (20 pts) Provided quick pay agreements and policies to enable minority contractors and suppliers to meet cash-flow demands.

### FORM #3 – GOOD FAITH EFFORTS, CONTINUED COMPLIANCE REQUIREMENTS

In determining whether a contractor has made Good Faith Efforts, Guilford County will evaluate all efforts made by the Contractor and will determine compliance regarding quantity, intensity, and results of these efforts. Good Faith Efforts include:

Examples of documentation that may be required to demonstrate the Bidder's good faith efforts to meet the goals set forth in these provisions include, but are not necessarily limited to, the following:

- A. Copies of solicitations for quotes to at least three (3) minority business firms from the source list provided by the State for each subcontract to be let under this contract (if 3 or more firms are shown on the source list). Each solicitation shall contain a specific description of the work to be subcontracted, location where bid documents can be reviewed, representative of the Prime Bidder to contact, and location, date, and time when quotes must be received.
- B. Copies of quotes or responses received from each firm responding to the solicitation.
- C. A telephone log of follow-up calls to each firm sent a solicitation.
- D. For subcontracts where a minority business firm is not considered the lowest responsible sub-bidder, copies of quotes received from all firms submitting quotes for that subcontract.
- E. Documentation of any contracts or correspondence to minority business, community, or contractor organizations to meet the goal.
- F. Copy of pre-bid roster
- G. Letter documenting efforts to aid in obtaining required bonding or insurance for minority business.
- H. Letter detailing reasons for rejection of minority business due to lack of qualification.
- I. Letter documenting proposed assistance offered to minority business in need of equipment, loan capital, lines of credit, or joint pay agreements to secure loans, supplies, or letter of credit, including waiving credit that is ordinarily required.

If a vendor's committed goal is less than the established goal, then good faith efforts to meet the goal shall be provided as required by G.S. 143-128.2(c) and G.S. 143-128.2(f). If a separate MBE goal and WBE goal is established each goal must be met or exceeded. If the MBE goal is not met and the WBE goal is met, then good faith efforts must be submitted for the MBE goal portion. If the WBE goal is not met and the MBE goal is met then, good faith efforts must be submitted for the WBE goal. If neither goal is met, then good faith efforts must be submitted for both the MBE goal and the WBE goal.

Failure to provide the documentation as listed in these provisions may result in rejection of the bid and award to the next lowest responsible and responsive bidder/selected awardee.

FORM #4  
SELF PERFORMANCE  
AFFIDAVIT B  
Attach To Bid

Affidavit of KNC Technologies  
(Name of Bidder)

I hereby certify that it is our intent to perform 100% of the work required for the contract:  
Security System for Lee's Chapel Rd 2026  
(Name of Project)

In making this certification, the Bidder states that the Bidder does not customarily subcontract elements of this type of project, and normally performs and has the capability to perform and will perform all elements of the work on this project with his/her own current work forces; and

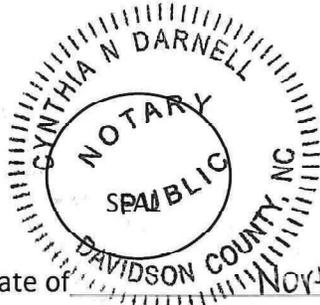
The Bidder agrees to provide any additional information or documentation requested by the owner in support of the above statement. The Bidder agrees to make a Good Faith Effort to utilize minority suppliers where possible.

The undersigned hereby certifies that he or she has read this certification and is authorized to bind the Bidder to the commitments herein contained.

Date: 3/26/25 Name of Authorized Officer: Mike McCloskey

Signature: [Handwritten Signature]

Title: VP operations



State of North Carolina, County of Davidson

Subscribed and sworn to before me this 26<sup>th</sup> day of March 20 25

Notary Public Cynthia N. Darnell

My commission expires 10/04/2025

## **Bid Response Checklist**

***Failure to fully execute and return all required supplemental information and attachments as outlined below may result in a Provider being deemed non-responsive.  
Please make sure that you sign and have notarized where noted.***

- W-9
- Non-Collusion Affidavit
- Affidavit of Compliance (E-Verify Affidavit)
- Product Specifications (Pg.5-7 in IFB)
- Addendum Acknowledgement
- MWBE Affidavits