



## Bid Waiver Request

Request # 05849036

# Approved Bid Waiver Summary

### Submission Details:

Request # 05849036

**Purchase Description:** Annual subscription renewal for the Munis software support and maintenance. Total cost - \$164,130.28 per quarter = \$656,521.12.

**Vendor Name:** Tyler Technologies, Inc.

**Vendor Number:** 118134

**Type:** Software

**Total Commitment Cost:** \$656,521.12

**Fund, Org, Object Code:** 11401410 531910

**Grant Funded:** No

**One Time or On-Going Expense:** One Time Expense

**Exemption Type:** 9. Services

**Exemption Description:** Total cost - \$164,130.28 per quarter = \$656,521.12. Munis is the financial system of record for Guilford County. Billing, purchase orders, contract, requests for checks and AP and other disbursements are processed in Munis. Replacing Munis would require a multi-year implementation effort and millions of dollars in funding.

**Upload all quotes, proposals, or supporting documents:** FY26 27 Enterprise ERP Munis Quarterly Quote.pdf

**Requestor's Full Name:** Sherri Bigelow

**Requestor's Guilford County Email Address:** sbigelow@guilfordcountync.gov

**Requestor's Department:** Information Technology

**Signature Date:** 12/17/2025

× *Sherri Bigelow*

Signed By: Sherri Bigelow - sbigelow@guilfordcountync.gov

Date Signed: 12/17/2025 12:10:08 PM -08:00 GMT

IP Address: 165.166.201.162

**Is this Submission a Contract or Purchase Order?:** Contract

### Review Details:

**Purchasing Approval:** Approve

**Small Business and Entrepreneurship Approval:** Approve

**Small Business and Entrepreneurship Reviewer Full Name:** Maria Miles

**Small Business and Entrepreneurship Reviewer Guilford County Email:** mmiles2@guilfordcountync.gov

**Small Business and Entrepreneurship Signature Date:** 12/19/2025

× *Maria Miles*

Signed By: Maria Miles - mmiles2@guilfordcountync.gov

Date Signed: 12/19/2025 5:05:50 AM -08:00 GMT

IP Address: 69.132.7.161

**Purchasing Approval:** Approve

**Instructions for Requestor:** Board Action Required – Services \$200K+ and Construction \$500K+ (2 steps) 1. Contact Contracts Specialist for Contract Draft and Execution 2. Contact Fran Cameron for BoCC Agenda Item Assignment



## Bid Waiver Request

*Request # 05849036*

**Purchasing Signer Full Name:** Francesca Cameron

**Purchasing Signer Guilford County Email:** [ncameron@guilfordcountync.gov](mailto:ncameron@guilfordcountync.gov)

**Purchasing Signature Date:** 12/19/2025

× Francesca Cameron

Signed By: Francesca Cameron - [ncameron@guilfordcountync.gov](mailto:ncameron@guilfordcountync.gov)

Date Signed: 12/19/2025 5:13:34 AM -08:00 GMT

IP Address: 75.248.19.249

## RE: Pro Forma Requests



Stanley John <Stanley.John@tylertech.com>

To: Aleman, Miguel; Sherri Bigelow



Follow up. Start by Tuesday, November 18, 2025. Due by Tuesday, November 18, 2025.

This message is part of a tracked conversation. Click here to find all related messages or to open the original flagged message.



Guilford County, NC c#52406 - PACE Proforma 235503 for 8.1.26 Renewal.pdf  
86 KB

Hope all is well with you.

Since Guilford County is billed quarterly – an annual proforma cannot be generated. However, we can provide your expected numbers below (as long as nothing changes).

					4,125 - 3,312.26
045	52406	GUILFORD COUNTY, NC	MUN-FIN-PGA-SUB	PROJECT & GRANT ACCOUNTING	\$26,454.49
045	52406	GUILFORD COUNTY, NC	MUN-FIN-CASH-SUB	CASH MANAGEMENT	\$30,549.17
045	52406	GUILFORD COUNTY, NC	MUN-FIN-PO-SUB	PURCHASING	\$74,199.35
045	52406	GUILFORD COUNTY, NC	MUN-FIN-ACGL-SUB	BUDGETING	\$46,359.02
045	52406	GUILFORD COUNTY, NC	MUN-FIN-ACGL-SUB	ACCOUNTS PAYABLE	\$46,359.02
045	52406	GUILFORD COUNTY, NC	MUN-FIN-ACGL-SUB	ACCTG/GL	\$168,650.53
045	52406	GUILFORD COUNTY, NC	MUN-RB-AR-SUB	ACCOUNTS RECEIVABLE	\$36,847.76
045	52406	GUILFORD COUNTY, NC	MUN-FIN-BID-SUB	BID MANAGEMENT	\$19,841.69
045	52406	GUILFORD COUNTY, NC	MUN-FIN-CM-SUB	CONTRACT MANAGEMENT	\$18,864.88
045	52406	GUILFORD COUNTY, NC	MUN-RB-GB-SUB	GENERAL BILLING	\$17,321.38
045	52406	GUILFORD COUNTY, NC	TYL-CASH-SUB	APPLICATION SERVICES - TYLER CASHIERING	\$48,501.18
045	52406	GUILFORD COUNTY, NC	TF-GODOC-SUB	TYLER FORMS PROCESSING INCLUDING GODOCS	\$12,722.85
045	52406	GUILFORD COUNTY, NC	MUN-FIN-EPRO-SUB	ePROCUREMENT	\$29,100.49
045	52406	GUILFORD COUNTY, NC	MUNASP-IS-B-TCMSE	TYLER CONTENT MANAGER AUTO INDEXING AND REDACTION	\$3,149.84
045	52406	GUILFORD COUNTY, NC	MUNASP-IS-B-TCMSE	TYLER CONTENT MANAGER SE	\$47,241.02
045	52406	GUILFORD COUNTY, NC	MUN-RS-MAR-SUB	MUNIS ANALYTICS & REPORTING	\$30,358.44
					\$656,521.11
					Quarterly
					\$164,130.28

Attached you will find a proforma for PACE.

Please let me know if you have any questions.

Thanks,  
Stanley

**Stanley John**  
Account Representative  
Tyler Technologies, Inc.

P: (207) 518-4109