



Bid Waiver Request

Request # 05849036

Approved Bid Waiver Summary

Submission Details:

Request # 05849036

Purchase Description: Annual subscription renewal for the Munis software support and maintenance. Total cost - \$164,130.28 per quarter = \$656,521.12.

Vendor Name: Tyler Technologies, Inc.

Vendor Number: 118134

Type: Software

Total Commitment Cost: \$656,521.12

Fund, Org, Object Code: 11401410 531910

Grant Funded: No

One Time or On-Going Expense: One Time Expense

Exemption Type: 9. Services

Exemption Description: Total cost - \$164,130.28 per quarter = \$656,521.12. Munis is the financial system of record for Guilford County. Billing, purchase orders, contract, requests for checks and AP and other disbursements are processed in Munis. Replacing Munis would require a multi-year implementation effort and millions of dollars in funding.

Upload all quotes, proposals, or supporting documents: FY26 27 Enterprise ERP Munis Quarterly Quote.pdf

Requestor's Full Name: Sherri Bigelow

Requestor's Guilford County Email Address: sbigelow@guilfordcountync.gov

Requestor's Department: Information Technology

Signature Date: 12/17/2025

x Sherri Bigelow

Signed By: Sherri Bigelow - sbigelow@guilfordcountync.gov

Date Signed: 12/17/2025 12:10:08 PM -08:00 GMT

IP Address: 165.166.201.162

Is this Submission a Contract or Purchase Order?: Contract

Review Details:

Purchasing Approval: Approve

Small Business and Entrepreneurship Approval: Approve

Small Business and Entrepreneurship Reviewer Full Name: Maria Miles

Small Business and Entrepreneurship Reviewer Guilford County Email: mmiles2@guilfordcountync.gov

Small Business and Entrepreneurship Signature Date: 12/19/2025

x Maria Miles

Signed By: Maria Miles - mmiles2@guilfordcountync.gov

Date Signed: 12/19/2025 5:05:50 AM -08:00 GMT

IP Address: 69.132.7.161

Purchasing Approval: Approve

Instructions for Requestor: Board Action Required – Services \$200K+ and Construction \$500K+ (2 steps) 1. Contact Contracts Specialist for Contract Draft and Execution 2. Contact Fran Cameron for BoCC Agenda Item Assignment



Bid Waiver Request

Request # 05849036

Purchasing Signer Full Name: Francesca Cameron

Purchasing Signer Guilford County Email: ncameron@guilfordcountync.gov

Purchasing Signature Date: 12/19/2025

Francesca Cameron

Signed By: Francesca Cameron - ncameron@guilfordcountync.gov

Date Signed: 12/19/2025 5:13:34 AM -08:00 GMT

IP Address: 75.248.19.249

RE: Pro Forma Requests



Stanley John <Stanley.John@tylertech.com>
To Aleman, Miguel; Sherri Bigelow

Follow up. Start by Tuesday, November 18, 2025. Due by Tuesday, November 18, 2025.
This message is part of a tracked conversation. Click here to find all related messages or open the original flagged message.

[Guilford County, NC c#52406 - PACE Proforma 235503 for 8.1.26 Renewal.pdf](#) ▼
86 KB

Hope all is well with you.

Since Guilford County is billed quarterly – an annual proforma cannot be generated. However, we can provide your expected numbers below (as long as nothing changes).

				4.1.26 - 3.31.26
045	52406	GUILFORD COUNTY, NC	MUN-FIN-PGA-SUB	PROJECT & GRANT ACCOUNTING
045	52406	GUILFORD COUNTY, NC	MUN-FIN-CASH-SUB	CASH MANAGEMENT
045	52406	GUILFORD COUNTY, NC	MUN-FIN-PO-SUB	PURCHASING
045	52406	GUILFORD COUNTY, NC	MUN-FIN-ACGL-SUB	BUDGETING
045	52406	GUILFORD COUNTY, NC	MUN-FIN-ACGL-SUB	ACCOUNTS PAYABLE
045	52406	GUILFORD COUNTY, NC	MUN-FIN-ACGL-SUB	ACCTG/GL
045	52406	GUILFORD COUNTY, NC	MUN-RB-AR-SUB	ACCOUNTS RECEIVABLE
045	52406	GUILFORD COUNTY, NC	MUN-FIN-BID-SUB	BID MANAGEMENT
045	52406	GUILFORD COUNTY, NC	MUN-FIN-CM-SUB	CONTRACT MANAGEMENT
045	52406	GUILFORD COUNTY, NC	MUN-RB-GB-SUB	GENERAL BILLING
045	52406	GUILFORD COUNTY, NC	TYL-CASH-SUB	APPLICATION SERVICES - TYLER CASHIERING
045	52406	GUILFORD COUNTY, NC	TF-GODOC-SUB	TYLER FORMS PROCESSING INCLUDING GODOCS
045	52406	GUILFORD COUNTY, NC	MUN-FIN-EPRO-SUB	ePROCUREMENT
045	52406	GUILFORD COUNTY, NC	MUNASP-IS-B-TCMSE	TYLER CONTENT MANAGER AUTO INDEXING AND REDACTION
045	52406	GUILFORD COUNTY, NC	MUNASP-IS-B-TCMSE	TYLER CONTENT MANAGER SE
045	52406	GUILFORD COUNTY, NC	MUN-RS-MAR-SUB	MUNIS ANALYTICS & REPORTING
				\$26,454.49
				\$30,549.17
				\$74,199.35
				\$46,359.02
				\$46,359.02
				\$168,650.53
				\$36,847.76
				\$19,841.69
				\$18,864.88
				\$17,321.38
				\$48,501.18
				\$12,722.85
				\$29,100.49
				\$3,149.84
				\$47,241.02
				\$30,358.44
				\$656,521.11
				Quarterly
				\$164,130.28

Attached you will find a proforma for PACE.

Please let me know if you have any questions.

Thanks,
Stanley

Stanley John
Account Representative
Tyler Technologies, Inc.

P: (207) 518-4109