



Guilford County's General Terms and Conditions

1. This bid package serves as official notice that GUILFORD COUNTY is soliciting and will receive bids for the item(s) and/or service(s) stated on the event cover page and outlined in the Bid specifications. Bids shall be submitted electronically via the Purchasing Department's Strategic Sourcing website: www.co.guilford.nc.us/sourcing by the event close date and time specified.
2. All addenda to this bid package will be issued electronically. No oral changes by anyone shall affect this bid package.
3. The official bid price, quote, response for RFP, RFQ, or otherwise instructed; shall be signed by a duly authorized person acknowledging full understanding of the bid information and all addenda. The signature shall be witnessed and the Corporate Seal affixed if a corporation. The exact legal name of the corporation or other entity shall be provided.
4. Price quotes shall be net, to include all discounts and delivery charges to GUILFORD COUNTY. In cases of difference between unit price and total price, unit price shall prevail unless otherwise noted.
5. Items and services bid are for delivery or completion as soon as possible unless otherwise stated. Delivery or completion dates could therefore be important in making the award.
6. State and local sales taxes are not to be included in quotes, but they are to be added later to all invoices shown as a separate line item for payment. Federal (sales-excise) taxes, where applicable, are to be included in quotes as they are a part of the purchase price.
7. All Formal Bids will be publicly opened and recorded at the date and time specified by and in the Purchasing Department. It is GUILFORD COUNTY's policy to announce the award electronically. All other information, except that specifically noted by the Supplier as being of a Confidential nature, becomes public record in accordance with GS 132 and other applicable North Carolina laws. All interested parties are invited to attend any Formal Bid opening.
8. GUILFORD COUNTY will have a period of thirty (30) days, unless otherwise stated, after opening to analyze and award to lowest responsive and responsible bidder based on service, quality, delivery date, performance data and price. The successful supplier shall promptly enter into a contract acceptable to Guilford County.
9. All Events/Bids in the Formal Range require the final approval of the GUILFORD COUNTY Board of Commissioners who normally meet in open session two times each month, the first and third Thursday at 5:30 PM. Everyone is invited to attend those meetings.
10. A Bid Deposit may be required. If this is the case, it will be clearly stated in the Event specifications for each package. If a bid deposit is required, it should be no less than 5% of the total bid in cash, cashier's check, certified check, or a Bid Bond. The checks shall be drawn on a bank or trust company insured by the Federal Deposit Insurance Corporation; and, the bond shall be a corporate surety licensed under the State of North Carolina. The obligee in either check or bond shall be Guilford County.
11. If Bid Deposit Checks are received, they will be returned to all suppliers when the successful supplier has been selected and the contract awarded by Guilford County. The successful deposit check will be returned when the required contract has been executed.
12. In addition to the bid deposit or bid bond, some supplier's may require a separate

Performance Bond and/or laborers-materials men's bond as provided by law in the amount of the contract by the awarded supplier(s). If this is required, it will be clearly stated in the bid specifications. In place of a bond; cash, cashiers check, certified check or government securities shall be acceptable.

13. Guilford County reserves the right to reject any or all bids if in the best interest of the County.
14. In case of default by the Supplier, Guilford County shall retain the Bid Deposit or call upon the Bid Bond surety unless otherwise provided by Law.
15. Guilford County's policy is normally Net 30 days upon completion and acceptance. In the case of some longer term projects, Guilford County may choose to release partial payments to the supplier each month based on 90% of the estimated value of the work completed. The final payment will be released within thirty (30) days or less after the satisfactory completion of all work, its acceptance by Guilford County and the settlement of all other claims and accounts.
16. In the case of Continuing Service Type Contracts, payment will be made monthly or as otherwise agreed upon.
17. It is Guilford County's Purchasing Policy to conduct all purchasing within the North Carolina Laws and Guilford County Purchasing Policy, to provide each supplier/contractor an equal opportunity to participate, and to award on a best value basis. In order to accomplish our policy, we intend to make every supplier/contractor aware of each purchasing opportunity. Contracts shall be awarded to the lowest responsive and responsible bidder(s) based on quality, performance and the time specified in the proposal for the performance of the contract. Suppliers/contractors should register online at www.co.guilford.nc.us/sourcing.
18. A Material Safety Data Sheet (MSDS) shall be furnished to Guilford County for all products purchased that contain hazardous material and/or components.

SDS information from McKesson is available via SupplyManagerSM, our web-based ordering platform. Upon request, Customer Service is also available to help obtain SDS information.

19. Any supplier/contractor performing work on GUILFORD COUNTY property is required to have Commercial General Liability insurance with a limit of \$1,000,000 per occurrence and annual aggregate and Statutory Workers Compensation Insurance. Supplier/contractor and its affiliates' use of self-insurance and captive insurance is deemed to satisfy all insurance requirements set forth under this entire Agreement.
20. The successful supplier shall be required (and is responsible) to take Affirmative Action to employ Disabled Veterans and Veterans of the Viet Nam era, including listing vacancies with the North Carolina Employment Security Commission, under 42 US Code 4212 and applicable regulations thereafter.

The successful supplier shall be required to employ in the workforce only those laborers whose employment is consistent with all applicable State and Federal Laws. The successful supplier, and each subcontractor, shall prior to performance of the work receive clear written evidence from each laborer that said laborer may lawfully be employed. Said evidence shall immediately be submitted to the County. Failure of said Supplier or Subcontractor to receive, retain and/or provide to the County such evidence shall constitute a material breach of the Contract with the County.

21. The Supplier shall take Affirmative Action in complying with all Federal and State requirements concerning fair employment without regard to discrimination by reason of race, color, religion, sex, national origin or physical handicap.

**ATTACHMENT A TO CONTRACT NO. 805
BID EVENT NO. 595**

22. The successful Supplier is responsible for compliance with all applicable Local, State and Federal Laws, including all state and local permits, licenses and fees.
23. If the Supplier/Contractor should undergo merger, acquisition or any change in their ownership or their name for any reason, the provider shall notify Guilford County in writing of these changes and provide Guilford County with legal documentation supporting these changes, such as an Assumption Agreement, Bill of Sale, Articles of Incorporation, Articles of Amendment, sales contract, merger documents, etc. Further, the Supplier/Contractor shall submit the name and address of their registered agent for Service of Process and/or all notices required under the contract(s). This contract shall not be assumed or otherwise transferred to another party by the Supplier/Contractor without the express written consent of Guilford County, which said consent will be evidenced by acceptance memo, letter or e-mail from the Guilford County Manager, or designee, to the original Supplier/Contractor under the contract and the assuming Supplier/Contractor.
24. Provider shall operate as an independent contractor for all purposes. The Parties agree to each be solely responsible for their own acts or omissions in the performance of each of their individual duties hereunder, and shall be financially and legally responsible for all liabilities, costs, damages, expenses and attorney fees resulting from, or attributable to any and all of their individual acts or omissions to the extent allowable by law.
25. This contract is governed by the Laws of the State of North Carolina.

Added per McKesson Request and County Attorney Approval

WARRANTY DISCLAIMER

MCKESSON MEDICAL-SURGICAL MAKES NO REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, WITH RESPECT TO ANY PRODUCTS OR SERVICES PROVIDED BY MCKESSON MEDICAL-SURGICAL INCLUDING THE WARRANTY OF MERCHANTABILITY OR THE FITNESS FOR ANY PARTICULAR USE OR PURPOSE. THE COUNTY SHALL LOOK TO THE MANUFACTURER OF PRODUCTS AND THE PROVIDER OF SERVICE FOR ANY WARRANTY THEREON. NO AGENT, EMPLOYEE, OR REPRESENTATIVE OF MCKESSON MEDICAL-SURGICAL HAS ANY AUTHORITY TO MAKE ANY AFFIRMATION, REPRESENTATION, OR WARRANTY CONCERNING PRODUCTS OR SERVICES NOT SET FORTH IN THE COUNTY CONTRACT

Limitation of Liability

In no event will McKesson Medical-Surgical be liable to the County under, in connection with, or related to this solicitation for any indirect, incidental, special, punitive, or consequential damages whether or not McKesson Medical-Surgical is advised of the possibilities of those damages whether based on breach of contract, warranty, tort, product liability, or otherwise (including lost profits) from any cause



Purchasing Department
Price Only Contract for Laboratory Supplies
Event 595

Section I - Background Information

The Guilford County Purchasing Department operates under a centralized purchasing concept with a primary responsibility of serving the citizens of Guilford County by serving all Guilford County departments and agencies by providing their necessary supplies, equipment and services in the best quality, with the best service and at the best value possible. These responsibilities are carried out within the North Carolina General Statutes and the Guilford County Purchasing Policies dealing with each supplier in an open, aboveboard, fair, equal, businesslike and competitive manner.

Section II - Specifications - General

1. Guilford County is seeking bids for: **A Price Only Contract for Laboratory Supplies**. The purpose of this event is, therefore, to obtain competitive bids/quotes in accordance with the North Carolina Purchasing Laws and the Guilford County Purchasing Policies as covered in the Terms and Conditions, and the specifications covered in this event bid package.
2. The new contract will provide firm prices for each item listed in this event for a period of Three (3) years beginning **July 1, 2018 and ending June 30, 2021** with the option to renew for two (2) additional one year periods ***with a three (3) percent increase for each of the additional one-year periods***. Price quoted should include all delivery charges State and Local Taxes are not to be included in quote, however taxes are to be listed on invoice as a separate line item. Although this contract is for price only, the approximate annual expenditure for Laboratory Supplies as supplied by the user Department is \$150,000.00.
3. **Termination Clause:** The Price Only Contract entered into as a result of this bid may be terminated upon sixty (60) day written notice by either party for any reason.
4. No Bid Deposit will be required for this bid.
5. Quotes are to be submitted electronically using the attached table
6. The Excel Spreadsheet attached to this event provides the product description, the unit of measure, and the manufacturer's product number. Complete the Unit of Measure (UOM) column on the spreadsheet for each product (lines 1 – 205). Your total bid response (line 206) will then be entered on line 1 in Strategic Sourcing. NOTE: **If an item is designated as ***NO SUBSTITUTE***, then there are no substitutes for that product.** For the other items, we will consider other manufacturer's products that meet or exceed the specifications of that specific manufacturer. All items that have substitutions must be clearly marked as "A Substitution". There will be no deviation to the unit of measure for any line. Your bid response must be submitted by the event close date and time **11:00am April 17, 2018**.

7. During the contract period, additional items may be added and a contract price will be negotiated and established at that time; which will hold for the remainder of the contract period ***with a three (3) percent increase for each of the additional one-year periods.***
8. Product Specification:
- The awarded supplier/vendor shall supply the products which meets and/or exceeds all applicable regulations as outlined in the Federal Food, Drug and Cosmetics Act; Public Health Services Act and minimum requirements of the National Institute of Health Interstate Commerce Commission and Federal Trade Commission.
 - The awarded supplier/vendor shall require their manufacturers to guarantee that all supplied products shall not be misbranded or adulterated as defined by the provisions of the Federal Food Drug Act and its amendments and regulations of the Federal Food and Drug Administration.
 - All pharmaceutical products provided shall be delivered with an expiration date of not less than **6 months from date of receipt**. Expiration dates on applicable items shall be clearly shown on each bottle, vial or package.
 - ***McKesson Medical-Surgical does not guarantee the shelf life of the products offered in our proposal; however, our policy is that we request a minimum shelf life of at least six months from our manufacturers and we typically ship product with a minimum 3 months dating from our ship date.***
 - Recall of Drugs: The awarded supplier/vendor shall promptly notify Guilford County of any recall of the pharmaceutical products initiated by a manufacturer or government agency.
9. Equally as important as price and quality is your commitment to service and this will be judged on the supplier/vendor's performance in supplying the required products and needs of Guilford County.
- We require each awarded supplier/vendor to provide 100% of the items listed in the requested lines. If an awarded supplier/vendor currently does not have or stock one or more of the requested items; and the awarded supplier/vendor is interested in bidding on those items, we expect them to purchase and furnish the requested items or an approved substitute as covered in the next paragraph.
 - The **exact** item must be provided if designated ****NO SUBSTITUTE****. Guilford County will consider substitutions or approved equals of other manufacturer's items and shall be so documented and noted. Final acceptance of approved equals and/or substitutes will be determined by our laboratory technologists.
 - We require the supplier/vendor to furnish inside deliveries. Multiple accounts with separate delivery locations will be required. Items are to be delivered minus the backordered items as soon as possible: **delivery is not to be delayed until all items are available**. Packing slip listing items delivered and those items that are backordered is required with all deliveries
 - ***McKesson Agrees that - Delivery will be made to one centralized receiving point for each order. Inside delivery beyond the centralized receiving point will incur additional fees and will not be available on all orders or in all markets.***

- The awarded supplier/vendor will also be responsible for emergency deliveries at anytime should the occasion arise, at no additional cost to Guilford County within 24 hours.

McKesson Emergency Delivery Information

McKesson Medical-Surgical distribution centers are available Monday through Friday, excluding holidays, to ship products. Orders received prior to the designated cut-off time will ship the same day or on the location's scheduled shipping day. Emergency deliveries may incur fees.

- *Stocked items for orders shipping to the County received before 1 p.m. local distribution center time will ship the same day or on the location's scheduled shipped day.*
 - *Emergency delivery may be possible if the location is within the scope of a local delivery service. McKesson Medical-Surgical will work with the County to accommodate emergency order processing requests whenever possible. Order size and time of the day the request is received are factors used in determining if the request can be shipped after the standard cut-off time. The actual price of local delivery is based on a number of factors, such as number of boxes, weight and ship to location. Customer service is available if a freight estimate is needed.*
- Upon request, usage information for at a minimum of a 12-month period is to be made available to Guilford County.

McKesson Usage Information Availability

- *SupplyManagerSM, McKesson Medical-Surgical's web-based ordering platform, is available to those who prefer an online ordering option. SupplyManager allows you to place bulk or patient-specific orders to be shipped directly to a County location*
- *SupplyManager provides real-time information on the availability of products, as well as, order status information. SupplyManager includes features, such as, creating custom order lists, determining product usage, tracking 12-month trends and the ability to access reports with a click of a button.*
- *SupplyManager supply ordering templates can be customized to your unique requirements to support formulary management, assist with utilization and help control supply spend. Many reports are available through SupplyManager, McKesson Medical-Surgical's web-based ordering platform. This allows the location to also customize the report to fit their unique needs. The reports are accessed using the Reports Tab and many can be exported to Microsoft® Excel. Some examples are:*
 - **Material Usage:** *24 months of usage by manufacturer and item, with quantity shipped by account, ship to, and total sales.*
 - **Item History 12 Month Trend:** *View Item History total dollars by ship to and item number.*
 - **Invoice Order:** *Invoice Order report by customer including purchase order, invoice#, order#, ship to#, order totals, tracking number and shipper information.*
 - **Drill to Invoice:** *Logical drill-down to invoice line detail during selected month and year (of last 24 months).*
 - **View Invoice:** *View a specific invoice by purchase order number or invoice number.*
 - **Invoice Line Detail:** *View invoice line detail during selected time period in last 24 months, with options to customize and save your own report.*
 - **Purchase Order Detail:** *View purchase order detail during selected time period in last 24 months.*
 - **Invoice Tracking:** *Shipment tracking report by patient including invoice number,*

tracking number, shipper information, and order totals.

- **Account Balances:** *Account balances, aging, date of last sale, date of last payment, and last payment amount with access to open invoices and credits not taken. Access current and past statements, view, print and email.*
- **View Packing Slip:** *View packing slip by invoice, purchase order, or order number.*
- **SDS Reporting:** *Review items and download SDS sheets based on purchase history*

- The awarded supplier/vendor who has been awarded the contract must operate within and according to all Guilford County's internal policies and procedures.

10. Each awarded supplier/vendor furnishing a bid must submit with their bid submission their Business Continuity Plan/ Disaster Recovery Plan outlining how services and products will be provided to Guilford County in the event of a disaster.
11. There will NOT be a Pre-Bid Conference held in connection with this event, since the specifications contained herein fully cover the purchase intent.
12. Three (3) references are required by each supplier/vendor bidding unless you have done business with Guilford County within the last twelve (12) months.
13. **AWARD:** This contract maybe awarded by line item or as a group award to one vendor whichever is in the best interest of Guilford County.
14. Once award is announced, Safety Data Sheets are to be made available to Guilford County for all products having a SDS

McKesson Safety Data Sheet Availability

SDS information is available via SupplyManagerSM, our web-based ordering platform. Upon request, Customer Service is also available to help obtain SDS information

15. Payment is net 30 days from the time the invoice is received
16. Liquidated Damages: Guilford County has the option to withhold up to fifteen (15) percent of any monthly payment until such time as the unacceptable performance and/or any damages caused by the awarded supplier/vendor are corrected in an acceptable manner as determined by the Guilford County Health Department Director or their designee. Guilford County has the authority to cancel any contract(s) due to long term unsatisfactory performance by the supplier/vendor. If it is determined that unsatisfactory performance is happening, the Health Department Director or the Purchasing Department will send a Cure Letter to have the performance corrected in a timely manner and if the unsatisfactory performance continues, Guilford County will cancel with a Letter of Notification to Cancel.
17. All questions regarding this event must be submitted electronically by means of the Q & A feature in Strategic Sourcing. No questions will be answered by telephone, email or written correspondence. There shall be no communication with any Guilford county employee other than by means of the Q & A feature – violation of this requirement may invalidate your proposal.



Event # 595

Name: Laboratory Supplies

Reference: Laboratory Supplies

Description: Formal Bid to establish prices for a Price Only Contract for Laboratory Supplies

Buyer: Arthur Buckaloo, Buyer

Status: Pending award

Event Type: FORMAL BID PROCESS

Currency: USD

Category: SUPPLIES

Sub Category: LAB SUPPLIES

Sealed Bid: Yes

Respond To All Lines: Yes

Q & A Allowed: Yes

Number Of Amendments: 0

Preview Date:

Q & A Open Date: 04/02/2018 09:26:49 AM

Open Date: 03/27/2018 03:30:00 PM

Q & A Close Date: 04/10/2018 09:27:02 AM

Close Date: 04/17/2018 10:00:00 AM

Dispute Close Date:

Contacts

Type	Name	Title	Phone Number	Email Address
BUYER	Arthur Buckaloo	Buyer	336 641-3066	ebuckal@guilfordcountyn c.gov

Questions

Question

Upon request are you willing to return all signed and notarized documents and affidavits attached to this bidding event?

Do you have the legal and binding authority to enter into a contract with Guilford County on behalf of your corporation or organization?

Event # 595: Laboratory Supplies

Question

If you have not done business with Guilford County, North Carolina within the last twelve months, you must provide three references with whom you have done similar work within the last three years, who can vouch for the quality of your work. Please indicate their company name, contact person, address, phone number and email address for verification. If you have done business with Guilford County within the last twelve months, please so indicate, and provide the dates and nature of your work.

Do you understand that when we state NO SUBSTITUTES that we will only accept that make and manufacturer?

Are you aware that you must complete and attach the Excel Spreadsheet attached to this event as part of your bid response? Form can be attached to this question. The event only has one line and you should enter your overall total from line 126 from the spreadsheet.

Give a detailed description of how orders can be placed with your company, if there are multiple ways please describe each.

You may upload an attachment to your response if needed..

If your company does not have an on-line ordering system would an internal "Order Form" developed by Guilford County be an acceptable means for placing orders with your company?

This form would show the item number, the product name and the contracted unit prices. The requesting Guilford County Department will add the quantity and extend for the total. The form will also provide shipping and billing information, the associated purchase order number and information regarding who is placing the order.

Terms and Conditions

TERMS AND CONDITIONS

General Terms and Conditions for all bidding events.

com.lawson.rdtech.type.BinaryDocument@2b6a5fc8

NON-COLLUSION AFFIDAVIT

My submission of a response to this event certifies that I agree to the non collusion agreement contained below:

1. The submitter of this document is the is acting as an agent for their company who is the respondent that has submitted the attached bid response.
2. The undersigned person is fully informed concerning the preparation and contents of the attached response and of all pertinent circumstances related to it, and is authorized to sign this affidavit. This affidavit is given under penalty of perjury as provided by law.
3. Such bid response is genuine and is not collusive or sham in anyway whatsoever.

Event # 595: Laboratory Supplies

4. Neither the person responding nor any of its officers; partners, owners, agents, representatives, employees or parties in interest, including the signer of this affidavit, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other respondent, firm or person to submit collusive or submit a sham response in connection with the contract for which the attached response has been submitted or to refrain from responding in connection with such contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other responder, firm or person to fix the price or prices in the attached response or of any other responder, or, to fix any overhead, profit, or cost to secure through collusion, conspiracy, connivance or unlawful agreement any advantage against the Board of County Commissioners, Guilford County or any person interested in the proposed contract.

5. The price or prices quoted in the attached response are fair and proper and are not derived by any collusion, conspiracy, connivance or unlawful agreement on the part of the respondent or any of its agents, representatives, owners, employees, or parties in interest.

Attachments

Attachment

Event 595 Lab Supplies Bid Form 2018.xls.xls

Event 595 Lab Supplies Specs..pdf

Line Details

Line 1: Laboratory Supplies

Description: Attach a spreadsheet detailing pricing of all items. Enter the annual estimated contract cost.

Item: LABORATORY SUPPLIES Laboratory Supplies

Commodity Code: 175 CHEMICAL LABORATORY EQUIPMENT AND SUPPLIES

Quantity: 1

UOM: EA

Require Response: Yes

Price Breaks No
Allowed:

Alternate Items No
Allowed:

Add On Charges No
Allowed:

Event Summary

[Back](#)

[Print](#)

Event # **595** Version **1** Event Name **Laboratory Supplies**

- [Summary](#)
- [Questions](#)
- [Terms And Conditions](#)
- [Lines](#)
- [Q And A Forum](#)

Event Summary

[Collapse All](#)

Preview:

Open: 03/27/2018 03:30:00
PM

Close: 04/17/2018 10:00:00
AM

Q And A Open: 04/02/2018 09:26:49
AM

Q And A Close: 04/10/2018 09:27:02
AM

Dispute Close:

Formal Bid to establish prices for a Price Only Contract for Laboratory Supplies

Type: FORMAL BID PROCESS

Currency: USD

Sealed Bid: Yes

All Lines Required: Yes

Bid Bond Required: No

Contacts

	Type	Name	Title	Phone Number	Email Address
☐	BUYER	Arthur Buckaloo	Buyer	336 641-3066	ebuckal@guilfordcountync.gov

Page size:

10

Attachments

	Title	File
☐	Event 595 Lab Supplies Bid Form 2018.xls.xls	Event 595 Lab Supplies Bid Form 2018.xls.xls
☐	Event 595 Lab Supplies Specs..pdf	Event 595 Lab Supplies Specs..pdf

Page size:

10

Event Questions

Collapse All

- * Upon request are you willing to return all signed and notarized documents and affidavits attached to this bidding event?
- * Do you have the legal and binding authority to enter into a contract with Guilford County on behalf of your corporation or organization?
- * If you have not done business with Guilford County, North Carolina within the last twelve months, you must provide three references with whom you have done similar work within the last three years, who can vouch for the quality of your work. Please indicate their company name, contact person, address, phone number and email address for verification. If you have done business with Guilford County within the last twelve months, please so indicate, and provide the dates and nature of your work.
- * Do you understand that when we state NO SUBSTITUTES that we will only accept that make and manufacturer?
- * Are you aware that you must complete and attach the Excel Spreadsheet attached to this event as part of your bid response? Form can be attached to this question. The event only has one line and you should enter your overall total from line 126 from the spreadsheet.
- * Give a detailed description of how orders can be placed with your company, if there are multiple ways please describe each.

You may upload an attachment to your response if needed..

- * If your company does not have an on-line ordering system would an internal "Order Form" developed by Guilford County be an acceptable means for placing orders with your company?

This form would show the item number, the product name and the contracted unit prices. The requesting Guilford County Department will add the quantity and extend for the total. The form will also provide shipping and billing information, the associated purchase order number and information regarding who is placing the order.

Terms and Conditions

Collapse All

TERMS AND CONDITIONS

General Terms and Conditions for all bidding events.

[TERMS AND CONDITIONS \(application/pdf\)](#)

NON-COLLUSION AFFIDAVIT

My submission of a response to this event certifies that I agree to the non collusion agreement contained below:

1. The submitter of this document is the is acting as an agent for their company who is the

respondent that has submitted the attached bid response.

2. The undersigned person is fully informed concerning the preparation and contents of the attached response and of all pertinent circumstances related to it, and is authorized to sign this affidavit. This affidavit is given under penalty of perjury as provided by law.

3. Such bid response is genuine and is not collusive or sham in anyway whatsoever.

4. Neither the person responding nor any of its officers; partners, owners, agents, representatives, employees or parties in interest, including the signer of this affidavit, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other respondent, firm or person to submit collusive or submit a sham response in connection with the contract for which the attached response has been submitted or to refrain from responding in connection with such contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other responder, firm or person to fix the price or prices in the attached response or of any other responder, or, to fix any overhead, profit, or cost to secure through collusion, conspiracy, connivance or unlawful agreement any advantage against the Board of County Commissioners, Guilford County or any person interested in the proposed contract.

5. The price or prices quoted in the attached response are fair and proper and are not derived by any collusion, conspiracy, connivance or unlawful agreement on the part of the respondent or any of its agents, representatives, owners, employees, or parties in interest.

Event Lines

Show Search

☐ Require Response
Search Reset

Options...

• View as pdfSave as csv

☐	1	Laborato 175 ry Supplies	CHEMICAL LABORATO RY EQUIPMEN T AND SUPPLIES	1 EA	Contra ct
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Q and A Forum

Collapse All

Open: 04/02/2018
09:26:49 AM

Close: 04/10/2018
09:27:02 AM

Date Received: 04/02/2018
11:37:54 AM

Date Answered: 04/02/2018
01:36:19 PM

Question: Does this bid announcement allow for partial bidding.

Answer: No, partial bidding is not allowed. Please see under Event 595 Lab Supplies Specs. Section II- Specifications - General #9, first paragraph, " We require each awarded supplier/vendor to provide 100% of the items listed in the requested lines. If an awarded supplier/vendor currently does not have or stock one or more of the requested items; and the awarded supplier/vendor is interested in bidding on those items, we expect them to purchase and furnish the requested items or an approved substitute as covered in the next paragraph."

Date Received: 04/09/2018
03:55:58 PM

Date Answered: 04/10/2018
03:57:58 PM

Question: Will the County accept exceptions to the Event's Terms and Conditions?

Answer: The County can consider proposed changes to the Event Terms and Conditions. If Terms and Conditions provided in the event are not acceptable, please submit your proposed Terms and Conditions for consideration with your bid submittal. Please submit an attachment on line through the event, stating your requested terms and conditions changes.

Date Received: 04/09/2018
03:56:44 PM

Date Answered: 04/10/2018
03:58:17 PM

Question: Will the County incorporate any new Terms and Conditions when issuing Purchase Orders?

Answer: The incorporation of any new terms and conditions would be based on new requirements legislated by the state of North Carolina. (In the past, additional Terms and conditions pertained to E Verify and Iran Divestment Act.)

Date Received: 04/09/2018
04:03:26 PM

Date Answered: 04/10/2018
03:58:49 PM

Question: In addition to Guilford County's Terms and Conditions, and those detailed in Section I and Section II of the event, are there any other applicable Terms and Conditions for the vendor to be aware of?

Answer: There are not any other applicable Terms and Conditions for the vendor to be aware of other than those in the specifications and on the bid list form.

**ATTACHMENT A TO CONTRACT NO. 805
BID EVENT NO. 595**

From: Donna Riner
To: Arthur Buckaloo
Subject: FW: Requested changes in T&C's from LRRB for Events 595 & 601
Date: Tuesday, May 15, 2018 1:20:42 PM

Arthur,

See below

From: Mark Payne
Sent: Tuesday, May 15, 2018 11:32 AM
To: Donna Riner <driner@guilfordcountync.gov>
Subject: RE: Requested changes in T&C's from LRRB for Events 595 & 601

Ok by me

From: Donna Riner
Sent: Monday, May 14, 2018 9:18 AM
To: Mark Payne <mpayne@guilfordcountync.gov>
Subject: Requested changes in T&C's from LRRB for Events 595 & 601

Mark,

Have you had a moment to look at this? Purchasing is asking.

From: Arthur Buckaloo
Sent: Friday, April 27, 2018 12:54 PM
To: Mark Payne <mpayne@guilfordcountync.gov>
Cc: Donna Riner <driner@guilfordcountync.gov>; Susan Crotts <scrotts@guilfordcountync.gov>
Subject: Requested changes in T&C's from LRRB for Events 595 & 601

Good Afternoon Mark

McKesson Medical-Surgical was determined to be the Lowest Responsive Responsible Bidder for Event 595 Laboratory Supplies and Event 601 Medical & Clinical Supplies after review by Purchasing and Public Health. McKesson has requested some changes be made to the Terms and Conditions for these events (see attached), they are also the provider for both current contracts. When you have a chance, please review and let us know if Legal finds their proposed changes to be acceptable, changes should be negotiated or if the contract should be awarded to next LRRB. Both contracts will require BOC approval.

Just FYI – The question below was asked on the Q&A for both the events regarding exceptions to the T&C's and answered the same.

Question And Answer

Actions Options DrillAround™

Company: 1	Event #: 595-0	Event Name: Laboratory Supplies
Supplier: 5329	Supplier Name: McKesson Medical-Surgical Inc.	
Supplier Contact: 1	Supplier Contact Name: Amanda Johnson	

Date Received: 04/09/2018 03:55:58 PM Date Answered: 04/10/2018 03:57:58 PM

Question: Will the County accept exceptions to the Event's Terms and Conditions?

Answer: The County can consider proposed changes to the Event Terms and Conditions. If Terms and Conditions provided in the event are not acceptable, please submit your proposed Terms and Conditions for consideration with your bid submittal. Please submit an attachment on line through the event, stating your requested terms and conditions changes.

Thanks

Arthur Buckaloo, CLGPO
Senior Buyer
Guilford County Purchasing
301 West Market St - Suite 32
Greensboro NC 27401
(336) 641-3066

PLEASE NOTE: New E-Mail Address
ebuckal@guilfordcountync.gov



April 16, 2018

Via Online Submission

Mr. Arthur Buckaloo, Buyer
Guilford County
North Carolina

RE: Event 595 – Laboratory Supplies

Dear Mr. Buckaloo:

McKesson Medical-Surgical Inc. (“McKesson Medical-Surgical”) is pleased to submit the following response to Guilford County (the “County”) for Laboratory Supplies.

Please see the attached Exhibits A, B, and C containing McKesson Medical-Surgical’s clarifications to the County’s terms and conditions. If I can answer any further questions that you may have, please feel free to contact me directly. Thank you for this opportunity and we look forward to doing business with you!

Sincerely,

Nick Price

Nick Price
Proposal Specialist
9954 Mayland Drive, Suite 4000
Richmond, VA 23233
(804) 555-5555 Direct Dial
Government.Bids@McKesson.com

Exhibit A
Guilford County
Event 595 – Laboratory Supplies

McKesson Medical-Surgical will not be using subcontractors for purposes of fulfilling this solicitation. McKesson Medical-Surgical does not consider as subcontractors third party carriers or suppliers engaged for the purpose of providing delivery of products to McKesson Medical-Surgical's customers generally.

Section II – Specifications – General

McKesson Medical-Surgical will agree to firm pricing for the initial three (3) years of the contract as stated on **Page 1 - #2**; however, McKesson Medical-Surgical will not agree for two (2) additional one-year periods at the same pricing. McKesson will agree to a three (3) percent increase for each of the additional one-year periods.

Regarding **Page 2 - #7**, McKesson Medical-Surgical will agree to add additional items to the contract at a negotiated price; however, McKesson Medical-Surgical will not agree to hold the pricing for those items for the remainder of the contract period and all renewals. McKesson Medical-Surgical will agree to hold the pricing for those items added to the contract for up to the initial three (3) years of the contract dating from the start date of the contract and a three (3) percent increase for each of the additional one-year periods.

McKesson Medical-Surgical requests the phrase “current standards of the United States Pharmacopoeia”, be removed from the first bullet on **Page 2 - #8**.

Guilford County's General Terms and Conditions

McKesson requests the word “immediately” be removed from the paragraph found in Section 23.

In addition to the County's General Terms and Conditions, McKesson Medical-Surgical requests the addition of the following language:

WARRANTY DISCLAIMER

MCKESSON MEDICAL-SURGICAL MAKES NO REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, WITH RESPECT TO ANY PRODUCTS OR SERVICES PROVIDED BY MCKESSON MEDICAL-SURGICAL INCLUDING THE WARRANTY OF MERCHANTABILITY OR THE FITNESS FOR ANY PARTICULAR USE OR PURPOSE. THE COUNTY SHALL LOOK TO THE MANUFACTURER OF PRODUCTS AND THE PROVIDER OF SERVICE FOR ANY WARRANTY THEREON. NO AGENT, EMPLOYEE, OR REPRESENTATIVE OF MCKESSON MEDICAL-SURGICAL HAS ANY AUTHORITY TO MAKE ANY AFFIRMATION, REPRESENTATION, OR WARRANTY CONCERNING PRODUCTS OR SERVICES NOT SET FORTH IN THE COUNTY CONTRACT.

Limitation of Liability

In no event will McKesson Medical-Surgical be liable to the County under, in connection with, or related to this solicitation for any indirect, incidental, special, punitive, or consequential damages

whether or not McKesson Medical-Surgical is advised of the possibilities of those damages whether based on breach of contract, warranty, tort, product liability, or otherwise (including lost profits) from any cause.

Exhibit B
Guilford County
Event 595 – Laboratory Supplies

Guilford County's General Terms and Conditions

McKesson Medical-Surgical does not agree to **Section 19**, but will agree to the following proposed changes:

Any supplier/contractor performing work on GUILFORD COUNTY property is required to have ~~adequate Commercial General Liability insurance with a limit of \$1,000,000 per occurrence and annual aggregate and Statutory Workers Compensation Insurance that will fully protect GUILFORD COUNTY from any damages to property and/or persons caused by the supplier/contractor.~~ Supplier/contractor and its affiliates' use of self-insurance and captive insurance is deemed to satisfy all insurance requirements set forth under this entire Agreement.

Exhibit C
Guilford County
Event 595 – Laboratory Supplies

In response to bid requirements, below is operational information which describes McKesson Medical-Surgical's ability to service the County related to this opportunity.

Section II – Specifications – General

Page 2, Section 8, Bullet 3 – Expiration Date

McKesson Medical-Surgical does not guarantee the shelf life of the products offered in our proposal; however, our policy is that we request a minimum shelf life of at least six months from our manufacturers and we typically ship product with a minimum 3 months dating from our ship date.

Page 2, Section 9, Bullet 3 – Inside Deliveries

Delivery will be made to one centralized receiving point for each order. Inside delivery beyond the centralized receiving point will incur additional fees and will not be available on all orders or in all markets.

Page 2, Section 9, Bullet 4 – Emergency Deliveries

McKesson Medical-Surgical distribution centers are available Monday through Friday, excluding holidays, to ship products. Orders received prior to the designated cut-off time will ship the same day or on the location's scheduled shipping day. Emergency deliveries may incur fees.

- Stocked items for orders shipping to the County received before 1 p.m. local distribution center time will ship the same day or on the location's scheduled shipped day.
- Emergency delivery may be possible if the location is within the scope of a local delivery service. McKesson Medical-Surgical will work with the County to accommodate emergency order processing requests whenever possible. Order size and time of the day the request is received are factors used in determining if the request can be shipped after the standard cut-off time. The actual price of local delivery is based on a number of factors, such as number of boxes, weight and ship to location. Customer service is available if a freight estimate is needed.

Page 2, Section 9, Bullet 5 – Usage Information

SupplyManagerSM, McKesson Medical-Surgical's web-based ordering platform, is available to those who prefer an online ordering option. SupplyManager allows you to place bulk or patient-specific orders to be shipped directly to a County location.

SupplyManager provides real-time information on the availability of products, as well as, order status information. SupplyManager includes features, such as, creating custom order lists, determining product usage, tracking 12-month trends and the ability to access reports with a click of a button.

SupplyManager supply ordering templates can be customized to your unique requirements to support formulary management, assist with utilization and help control supply spend. Many reports are available through SupplyManager, McKesson Medical-Surgical's web-based ordering platform. This allows the

location to also customize the report to fit their unique needs. The reports are accessed using the Reports Tab and many can be exported to Microsoft® Excel. Some examples are:

- Material Usage: 24 months of usage by manufacturer and item, with quantity shipped by account, ship to, and total sales.
- Item History 12 Month Trend: View Item History total dollars by ship to and item number.
- Invoice Order: Invoice Order report by customer including purchase order, invoice#, order#, ship to#, order totals, tracking number and shipper information.
- Drill to Invoice: Logical drill-down to invoice line detail during selected month and year (of last 24 months).
- View Invoice: View a specific invoice by purchase order number or invoice number.
- Invoice Line Detail: View invoice line detail during selected time period in last 24 months, with options to customize and save your own report.
- Purchase Order Detail: View purchase order detail during selected time period in last 24 months.
- Invoice Tracking: Shipment tracking report by patient including invoice number, tracking number, shipper information, and order totals.
- Account Balances: Account balances, aging, date of last sale, date of last payment, and last payment amount with access to open invoices and credits not taken. Access current and past statements, view, print and email.
- View Packing Slip: View packing slip by invoice, purchase order, or order number.
- SDS Reporting: Review items and download SDS sheets based on purchase history.

Page 3, Item 14 – SDS Sheets

SDS information is available via SupplyManagerSM, our web-based ordering platform. Upon request, Customer Service is also available to help obtain SDS information.

Guilford County's General Terms and Conditions

Item 18 – MSDS Sheets

SDS information is available via SupplyManagerSM, our web-based ordering platform. Upon request, Customer Service is also available to help obtain SDS information.

Question Responses

Question	Answer
Upon request are you willing to return all signed and notarized documents and affidavits attached to this bidding event?	Yes
Do you have the legal and binding authority to enter into a contract with Guilford County on behalf of your corporation or organization?	Yes
If you have not done business with Guilford County, North Carolina within the last twelve months, you must provide three references with whom you have done similar work within the last three years, who can vouch for the quality of your work. Please indicate their company name, contact person, address, phone number and email address for verification. If you have done business with Guilford County within the last twelve months, please so indicate, and provide the dates and nature of your work.	Guilford County, NC is a current McKesson Medical-Surgical customer and has purchased products within the previous 12 months; therefore, McKesson Medical-Surgical has not provided references.
Do you understand that when we state NO SUBSTITUTES that we will only accept that make and manufacturer?	Yes
Are you aware that you must complete and attach the Excel Spreadsheet attached to this event as part of your bid response? Form can be attached to this question. The event only has one line and you should enter your overall total from line 126 from the spreadsheet.	Yes
Give a detailed description of how orders can be placed with your company, if there are multiple ways please describe each.	SupplyManagerSM, our web-based ordering platform, is available to those who prefer an online ordering option. Customer Service is also available to assist with order placement via our toll-free phone, fax number or email.
You may upload an attachment to your response if needed..	
If your company does not have an on-line ordering system would an internal "Order Form" developed by Guilford County be an acceptable means for placing orders with your company?	Yes
This form would show the item number, the product name and the contracted unit prices. The requesting Guilford County Department will add the quantity and extend for the total. The form will also provide shipping and billing information, the associated purchase order number and information regarding who is placing the order.	

ACTION BY UNANIMOUS WRITTEN CONSENT OF
THE REMAINING BOARD OF DIRECTORS OF
MCKESSON MEDICAL-SURGICAL INC.

The undersigned, being the remaining directors of McKesson Medical-Surgical Inc., a Virginia corporation (the "Corporation"), acting without a meeting pursuant to Section 13.1-685 of the Virginia Stock Corporation Act, and in accordance with the By-Laws of the Corporation, hereby adopts, by this written consent, the following resolutions, as if they had been unanimously adopted at a duly convened meeting and that such resolutions be filed with the minutes of the proceedings of the Board of Directors of the Corporation:

Signature Authority

RESOLVED, that the persons named below, acting in accord with their job titles and the requirements set forth in the McKesson Corporation Delegation of Authority policy, are hereby authorized to execute in the name and on behalf of the Corporation, any bid, proposal, contract, agreement and amendment, renewal or bond required in connection with for the sale or rental of products or the performance of services provided by the Corporation, with any department of the United States government and any state, city, county, local government or subdivision thereof:

<u>Name</u>	<u>Title</u>
Amanda Johnson	Contract Administration Manager
Anne McCann	VP Sales Administration
Kim Zabriskie	Contract Administration Manager

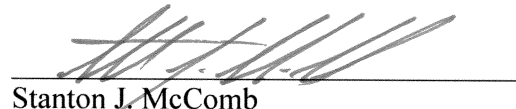
RESOLVED FURTHER, that Amanda Johnson, Anne McCann and Kim Zabriskie are hereby authorized and directed to execute and deliver such other documents and take such other actions in the name and on behalf of the Corporation as they deem are required or are necessary or appropriate to give effect to the intent of the foregoing resolution.

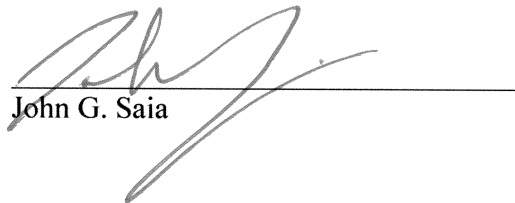
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[SIGNATURE PAGE FOLLOWS]

EXECUTED as of the 2nd day of Jan 2014.


Terrye Enslow


Stanton J. McComb


John G. Saia

Business Continuity and Disaster Recovery Program

McKesson Medical-Surgical

July 2017



BUSINESS
CARE
CONNECTIVITY

Our Approach to Business Continuity and Disaster Recovery

As a leading distributor of medical and surgical supplies, McKesson Medical-Surgical Inc. (“McKesson Medical-Surgical”) has a robust and thorough Business Continuity and Disaster Recovery Program. Our priorities are to:

- Protect our customers;
- Help ensure the safety of our employees;
- Help ensure our workplaces are safe and secure; and
- Help ensure the continuity of critical business processes following natural disasters, human-caused threats, and any other incidents.

In the immediate aftermath of a significant business disruption, our focus will be to quickly mitigate any negative impacts to our customers, safeguard our people and property, and help ensure clear and open communication throughout the incident. We will then focus on restoring normal operations as quickly as possible and completing any delayed or impacted orders. A few of our mission-critical services are listed below:

- Sales Order Management;
- Information Technology and Cyber Security;
- Order Fulfillment;
- Distribution Logistics and Transportation; and
- Customer Service and Support.

Customer Expectations During a Business Interruption

McKesson Medical-Surgical is committed to providing our customers with the highest level of service while minimizing any impact to our service levels during business disruptions. While we realize some events cause us to miss service expectations, we can plan and execute against our goals with the help of our customers and business partners.

To better prepare in the event of emergency situations, you can:

- Contact your McKesson Medical-Surgical sales representative or customer service representative as soon as possible to discuss early ordering, order prioritization, emergency orders, and order consolidation where possible;
- Please let your sales representative or customer service representative know about any changes to operating hours, facility damage, or other factors that will impact our ability to deliver your product;
- If you are expecting a forecasted natural disaster, please place orders early; and
- Review the McKesson Medical-Surgical homepage at mms.mckesson.com, for updates and instructions regarding recent events.

Please see the following contact numbers and email addresses for our Customer Service Team:

<u>Customer Segment</u>	<u>Phone Number</u>	<u>Email Address</u>
PC	(866) 625-2679	MMSPCCustomerService@McKesson.com
EC	(800) 328-8111	MMSECCustomerService@McKesson.com
Lab	(844) 866-7522	MMSLabCustomerService@McKesson.com

Further Details on Our Business Continuity Program

To help ensure our response to business disruptions meets expectations for safeguarding our customers, people and property, McKesson Medical-Surgical has implemented a cross-functional approach to business continuity:

<u>Emergency Response</u>	<u>Disaster Recovery</u>	<u>Business Continuity</u>
- Each facility has a dedicated Emergency Response Team. - Each facility has a unique Emergency Response Plan which addresses multiple crisis scenarios.	- IT processes and technologies have recovery and failover plans. - Critical facilities and business processes have dedicated Incident Response teams who handle immediate response to business disruptions.	- Dedicated Business Continuity Coordinators support inter-departmental response to disruptions. - Coordinators maintain protocols for inter-departmental response to multiple possible types of business disruptions.

Example Response to a Typical Business Disruption

McKesson Medical-Surgical responds to multiple business disruptions every year, including hurricanes, snow storms and other events. Here is a summary of the steps we take to prepare for and recover from a typical weather-related emergency.

Event Detection and Preparation

Our facility leaders and business continuity coordinators monitor local and regional weather conditions. If potential threats are detected:

- Local and regional Incident Response teams are notified of the possible event. These teams include members from the Distribution Center, Transportation, Customer Service, and Information Technology departments.
- Once notified, local distribution center teams and other facilities will prepare for the event and create operating plans in conjunction with local business partners.
- Our Customer Service department will also prepare by developing a staffing plan and working with customers as needed to pre-order goods.

Event Management

During the event, our Incident Response teams meet regularly to share status updates, modify operating plans and respond to any specific failures. Examples of these responsibilities include:

- If a facility is damaged or is inoperable, the facility's Emergency Response Team will manage evacuations, building repairs or other activities as necessary to restore service as quickly as possible.
- Distribution center leaders, transportation leaders, and customer service representatives work closely together to respond to local requirements, reroute and prioritize deliveries and monitor fleet operations.
- Distribution center and transportation leaders work with our carrier partners to ensure service disruptions are minimized for our customers.
- Twice a day, our Business Continuity Coordinator:
 - Hosts a call with our Incident Response teams to discuss the ongoing nature of the disruption, as well as impact on our facilities, employees and customers; and
 - Provides a summary communication to our senior leadership and other department leaders regarding status and actions taken.

Event Resolution

Once the event is resolved:

- Our team reviews the impact of the event and any outstanding impacts to customer orders;
- Our Incident Response Team works to complete any outstanding orders as quickly as possible; and
- Finally, our Incident Response Team reviews the management of the event for continuous improvement.

The following sections provide additional details on how our departments are prepared to handle business disruptions, which may affect our customers.

Sales Order Management

Receiving customer orders is critical to the McKesson Medical-Surgical Business Continuity program. In the unlikely event our online ordering system fails, we have an alternate plan for taking manual orders through our Customer Service Department. We currently offer a variety of methods for you to complete orders with us during an emergency or business disruption, including:

- Our website at: mms.mckesson.com, which also provides alerts regarding current business disruptions;
- Place your orders directly with your sales representative via phone or fax; and
- Place your orders directly with our customer service representatives via phone or fax.

In the unlikely event our core sales order management system experiences an outage, the McKesson Medical-Surgical web-based ordering system can be used to capture orders. These

orders will be held and submitted when the core sales order management system becomes available.

Information Technology and Cyber Security

McKesson Medical-Surgical maintains Disaster Recovery plans covering software failures, failures of our data-centers, and servers supporting our Enterprise Resource Management system and our distribution centers. These plans allow us to provide continuity in systems operation and availability and include the following key items:

- Redundancy in our autonomous distribution centers and Customer Service facilities;
- Backup procedures detailing how Customer Service, Information Technology, and Operations collaborate so customer orders are placed, processed and shipped in the event of a system failure;
- Complete system failover capability ensures we can migrate complete system functionality to an alternate site; and
- Cyber security preparedness, testing, and response.

Redundant Technologies for Customer and Internal Information Systems

McKesson Medical-Surgical maintains separate instances of its Corporate Information systems in dual state-of-the-art data-centers. Further, we help ensure all customer-facing technologies have redundant backups in case the primary system has a failure.

- Our databases employ failover technology to protect against a service outage should we encounter a hardware failure.
- Each distribution center has a dedicated server so the distribution center can operate independently of the core system (distribution centers can continue to receive orders if the central system is operative).
- The core Enterprise Resource Planning system is housed in a separate location from our distribution centers to provide protection from impacts affecting select geographies.

Complete System Disaster Recovery Services

McKesson Medical-Surgical has contracted with a leading third-party recovery services provider as a disaster recovery partner. This means if our data-centers, Enterprise Resource Planning system or other information technologies experience a complete failure, we can restore complete service at the partner's site. Services include:

- *Alternate Site Recovery:* In the event of a disaster, our computing environment would be restored at a separate geographic location;
- *Comparable Computing Equipment and Hardware:* Our recovery partner provides hardware comparable to those currently in use in our in-house production environment;
- *Recovery Management Services:* Our recovery partner provides experienced recovery technicians knowledgeable in all operating system platforms; and
- *Annual Testing:* In conjunction with our recovery partner, we conduct an annual disaster recovery exercise to test our current capabilities and procedures.

Cyber Security

McKesson Medical-Surgical maintains an Information Security and Risk Management program based on the internationally recognized ISO 27001 framework. By implementing a defense-in-depth strategy, our approach is to ensure our IT environments are protected against cyber threats and to mitigate the impact of a potential system outage due to an attack.

Order Fulfillment and Distribution Centers

McKesson Medical-Surgical operates a network of distribution centers across the United States. Each distribution center maintains a Business Continuity Plan including objectives and responsibilities during business disruptions. In the event of a business disruption, these plans allow our distribution centers to quickly communicate with carriers, Customer Service, Sales Support and other departments to maximize service availability and communication with customers.

Logistics and Transportation

The Transportation Team leverages a variety of options to get orders to your door including national and local carriers, private fleet, direct shipment, and other alternatives. During a business disruption, our team monitors service interruptions and coordinates communications between our carriers and distribution centers frequently to provide up-to-date communications to our Customer Service teams. We work to ensure prompt notifications for all affected deliveries. We recognize timely deliveries are imperative for our customers and work through all possible service options to resolve delivery issues and get the product to its destination as quickly as possible.

Customer Service and Support

McKesson Medical-Surgical operates a network of call centers with automated failover across the United States. This allows our customer service representatives to quickly respond to customer requests regardless of the situation or location. Our customer service representatives work directly with local Sales Support and Operations to provide the best level of support in placing emergency orders or identifying orders impacted by a business disruption.

Laboratory Supply - Bid List

* No substitutions on highlighted items.

* All items that have substitutions must be clearly marked as" A Substitution"

* Maximum Exposure = \$150,000 annually

* Price quoted should include all delivery charges

* State and Local Taxes are not to be included in quote, however taxes are to be listed on invoice as a separate line item

**ATTACHMENT B TO CONTRACT NO. 805
BID EVENT NO. 595**

	MANUFACTURER	MFR #	DESCRIPTION	CONTENTS	UOM	QTY	McKesson Item Number	UNIT COST	EXTENDED COST	UOM
1	3M HEALTH CARE	1262	INDICATOR, BIOLOGICAL STEAM ATTEST (100/BX)	100	BX	5	134484	\$126.31	\$631.55	BX Of 100
2	3M HEALTH CARE	1527-1	TAPE, ADHSV TRANSPORE 1"X10YDS(12RL/BX)	12	BX	7	5762	\$10.36	\$72.52	BX Of 12
3	ALERE	92112	CONTROLS, CLEARVIEW HIV1/2	1	BX	2				
4	ALERE	92111	TEST KIT, CLEARVIEW HIV 1/2 1 BX 25 /KT	25	BX	6				
5	ARLINGTON SCIENT	900500	SYPHILIS RPR CARD TEST 500=E	500	PK	63	893348	\$155.03	\$9,766.89	PK Of 500
6	AZER SCIENTIFIC	ES12444G	SALINE, BLD BANK STD .85% 1GL (4/CS)	4	CS	1	731990	\$35.47	\$35.47	CS Of 4
7	BECKMAN COULTER	8547113	REAGENT, ACT RINSE 500ML	1	EA	23	328547	\$36.08	\$829.84	EA
8	BECKMAN COULTER	8547134	REAGENT, DIFF ACT PAK 15L	1	EA	18	350944	\$234.48	\$4,220.64	EA
9	BECKMAN COULTER	7547187	CONTROL, 4C-ES TRI-LVL/ACT 12X4 D/S	1	EA	13	448011	\$341.29	\$4,436.77	EA
10	BECKMAN COULTER	179310	CALIBRATOR, PF S-CAL MD/ACT 1X4.2ML D/S	1	EA	4	472697	\$118.18	\$472.72	EA
11	BECTON DICKINSON	221240	MEDIA, CULTURE ISOVVITALEX GC 1% (8/PK)	8	PK	81	1044835	\$68.58	\$5,554.98	PK Of 8
12	BECTON DICKINSON	367988	TUBE, SST PLUS 8.5ML (100/BX)	1	EA	500	207067	\$0.23	\$115.00	EA
13	BECTON DICKINSON	221169	MEDIA, AGAR CHOCOLATE (20/PK) 4321169	20	PK	118	29180	\$13.49	\$1,591.82	PK Of 20
14	BECTON DICKINSON	212525	GRAM STAIN, CRYSTAL VIOLET (4/PK)	4	PK	7	371342	\$28.45	\$199.15	PK Of 4
15	BECTON DICKINSON	261189	DROPPER, STAIN DIBELL O'CONNOR(50/CT)4361189	50	CT	4				
16	BECTON DICKINSON	212531	GRAM STAIN, SAFRANIN 4X25 (4/PK) 4312531	4	PK	5	371476	\$26.66	\$133.30	PK Of 4
17	BECTON DICKINSON	212542	GRAM, IODINE 4X250ML (4/PK)	4	PK	8	387262	\$56.04	\$448.32	PK Of 4
18	BECTON DICKINSON	212527	GRAM, DECOLORIZER 4X250ML (4/PK)	4	PK	8	387263	\$45.55	\$364.40	PK Of 4
19	BECTON DICKINSON	367899	TUBE, VAC PINK 6ML (100/BX 10BX/CS)	100	BX	1	388911	\$9.79	\$9.79	BX Of 100
20	BECTON DICKINSON	231746	OXIDASE, DRYSLIDE (75/PK)	1	PK	8				
21	BEL-ART PRODUCTS	13162-0009	BAG BIO AUTOCLV 24X36 100/CS	36	BX	2	893403	\$117.76	\$235.52	BX Of 36
22	CARDINAL HEALTHC	M6015	CLEANER, LENS GLASS 2OZ (6/PK)	1	EA	9	370376	\$5.40	\$48.60	EA
23	CLINIQA CORP	97204	CONTROL KIT, DIPSCOPICS BI-LEVELS 2X2X120ML (1/KT)	1	KT	2	683857	\$199.58	\$399.16	KT Of 1
24	COPAN DIAGNOSTIC	200C.US	PIPET TRANS GRAD 7ML 500/BX 10BX/CS POLY 3ML GRAD	500	BX	39				
25	COPAN DIAGNOSTIC	CST-H1	LOOP, INOCU CALIBRATED 1UL PLAT DK GRN (50/TU 20TU/CS)	1000	CS	1	944226	\$55.33	\$55.33	CS Of 1000
26	DYNAMIC DIAGNOST	GTB-L-100	BEVERAGE, GLUC TOL LEMON 100GR(24/CS)	24	CS	22	865432	\$53.82	\$1,184.04	CS Of 24
27	DYNAREX	3252	SPONGE, 2X2 4PLY NON-WOVEN N/S (200/BX20BX/CS)	200	BX	25	747210	\$0.87	\$21.75	BX Of 200
28	EK INDUSTRIES IN	12441-GAL	SALINE .85% 1GL	1	EA	2				
29	EK INDUSTRIES IN	4499-GAL	FORMALIN FIXATIVE 10% GL	1	EA	1	887505	\$8.26	\$8.26	EA
30	EK INDUSTRIES IN	4499-10L	FORMALIN FIXATIVE 10% 10L	1	EA	1	898066	\$18.52	\$18.52	EA
31	ELKAY PLASTICS C	LAB21215	BAG, SPCMN BIOHAZARD 12"X15" (100/BX 10BX/CS)	100	BX	6	919347	\$11.38	\$68.28	BX Of 100
32	ERIE SCIENTIFIC	11016-06-001	CREAM, SOFTGUARD HAND PUMP-TOP16OZ	1	EA	3	262526	\$13.80	\$41.40	EA
33	ERIE SCIENTIFIC	21032-06-001	SOAP, ANTIMIC SOFTCIDE 32OZ PUMP (6/CS)	1	EA	3	262527	\$16.15	\$48.45	EA
34	ERIE SCIENTIFIC	21016-06-001	SOAP, ANTIMIC SOFTCIDE 16OZ W/PUMP (6/CS)	6	CS	1	356001	\$59.87	\$59.87	CS Of 6
35	FISHER SCIENTIFI	1485010M	PAPER, PH HYDRION 6-8 8-9.5 (2RL/EA)	1	EA	3	467321	\$14.03	\$42.09	EA
36	FISHER SCIENTIFI	23038026	TEST KIT, HEMASCREEN STAT BLOOD (50/PK)	50	PK	1	509325	\$86.09	\$86.09	PK Of 50
37	FISHER SCIENTIFI	1441252B	WIPE, BIOHAZARD ROLL 16"X100' (2/CS)	2	CS	3	514400	\$147.89	\$443.67	CS Of 2

ATTACHMENT B TO CONTRACT NO. 805 - BID EVENT NO. 595

	MANUFACTURER	MFR #	DESCRIPTION	CONTENTS	UOM	QTY	McKesson Item Number	UNIT COST	EXTENDED COST	UOM
38	FISHER SCIENTIFI	401009P	BEVERAGE, GLUC TOLERANCE LEM/LIM N/CARB 100G (24/C	24	CS	3	536156	\$59.72	\$179.16	CS Of 24
39	FISHER SCIENTIFI	TGP401207PA	BEVERAGE, GLUC TOLERANCE ORG N/CARB 100G (24/CS)	1	EA	48	536157	\$1.91	\$91.68	EA
40	FISHER SCIENTIFI	TGP401503P	BEVERAGE, GLUC TOLERANCE 100GMFRUIT PUNCH (24/PK)	24	CS	2	908887	\$45.85	\$91.70	CS Of 24
41	FISHER SCIENTIFI	1441252E	WIPE, BIOSCREEN 4X4 (250/PK)	250	PK	16	697620	\$19.00	\$304.00	PK Of 250
42	FISHER SCIENTIFI	1441252A	BIOWIPE 16"X100' HVY ABSORB	2	CS	2	885651	\$139.18	\$278.36	CS Of 2
43	FISHER SCIENTIFI	22363750	PAD, PREP ALCHL STER 2PLY 1.1X2.6IN (200/PK)	200	PK	5	921957	\$4.78	\$23.90	PK Of 200
44	FISHER SCIENTIFI	401207P	BEVERAGE, GLUC TOLERANCE TRUTOL TEST ORAGNE 100GM (	24	CS	1	977132	\$45.85	\$45.85	CS Of 24
45	GIBSON BIOSCIENC	60020	KIT, STANDARD MCFARLAND (10/B X)	10	BX	3	898400	\$35.40	\$106.20	BX Of 10
46	GLOBE SCIENTIFIC	SWN670	BAR, STIR CYLINDRICAL PTFE 45MM (2/PK)	2	PK	1	1010496	\$8.11	\$8.11	PK Of 2
47	GLOBE SCIENTIFIC	4918	BAG, SPECIMEN TRANSPORT & POCKET 6X9 (100/BX 10BX/CS)	1000	CS	6	1011813	\$43.13	\$258.78	CS Of 1000
48	GLOBE SCIENTIFIC	2801	LOOP, INOCULATING 1UL W/NDL STR (20/PK 50PK/CS)	20	PK	100	663082	\$0.67	\$67.00	PK Of 20
49	GLOBE SCIENTIFIC	2805	LOOP, INOCULATION 10UL W/NDL STR BLU (20/PK 50PK/CS)	1000	CS	8	763451	\$33.89	\$271.12	CS Of 1000
50	GLOBE SCIENTIFIC	135010	PIPETTE, TRANSFER 7.5ML GRAD 3ML 148MM (500/BX 10BX/CS)	500	BX	5	816145	\$9.18	\$45.90	BX Of 500
51	GLOBE SCIENTIFIC	151267	TIP, PIPETTE F/DIAMOND NAT 1000-10,000UL (50/BG)	50	BG	1	997979	\$17.68	\$17.68	BG Of 50
52	GRAHAM FIELD	3719	PAPER, LENS 4X6 50 SHEET BOOK	12	BX	1	3462	\$9.44	\$9.44	BX Of 12
53	GRAHAM FIELD	3718	PAPER, BIBULOUS 4X6 (50/PK 6PK/BX)	50	PK	6	495687	\$2.46	\$14.76	PK Of 50
54	GREINER BIO-ONE	455092	TUBE, VAC SERUM CA 16X100 9ML (50TU/PK)	1200	CS	21	385924	\$105.46	\$2,214.66	CS Of 1200
55	GREINER BIO-ONE	454204	TUBE, VACUETTE PULL CAP RED/BLK 4ML(50/BX)	50	BX	15	416957	\$3.30	\$49.50	BX Of 50
56	GREINER BIO-ONE	454021	TUBE, VACUETTE EDTA K3 VIOLET/BLK 4ML(50/BX)	1200	CS	9	416962	\$83.63	\$752.67	CS Of 1200
57	GREINER BIO-ONE	454029	TUBE, VACUETTE LITH HEPARIN GRN/BLK 4ML (50/BX)	50	BX	5	416978	\$4.06	\$20.30	BX Of 50
58	GREINER BIO-ONE	450072	NEEDLE, MULTI SAMPLE 21X1 (100/BX)	100	BX	102	416998	\$6.20	\$632.40	BX Of 100
59	GREINER BIO-ONE	455010P	TUBE, SERUM GEL 16X100MM (50/PK 24PK/CS)	50	PK	40	501256	\$6.78	\$271.20	PK Of 50
60	HALYARD SALES LL	55080	GLOVE, NITRILE PF PUR XS (100/BX) KIMCLK	1000	CS	8	365059	\$79.26	\$634.08	CS Of 1000
61	HARDY DIAGNOSTIC	A10	PLATE, BLOOD AGAR 5% (10/BX)	10	BX	172	883483	\$5.53	\$951.16	BX Of 10
62	HARDY DIAGNOSTIC	G-35	PLATES MACCONKEY AGAR 10/BX	10	BX	133	887025	\$5.89	\$783.37	BX Of 10
63	HARDY DIAGNOSTIC	R30	BROTH TRYPTIC SOY 5ML 20/BX 13X100MM TUBE	20	BX	19	898315	\$21.77	\$413.63	BX Of 20
64	HARDY DIAGNOSTIC	0248P	QC SWAB MORAXELLA CATAR 2EA ATCC# 23246	1	EA	2	914356	\$59.35	\$118.70	EA
65	HARDY DIAGNOSTIC	0441P	QC SWAB HAEMOPHILUS INFL 2EA ATCC# 10211	1	EA	2	914363	\$53.70	\$107.40	EA
66	HARDY DIAGNOSTIC	0360X	QC SWAB S. AUREUS 5/EA STAPHYLOCOCCUS ATCC 25923	1	EA	2	914399	\$234.50	\$469.00	EA
67	HARDY DIAGNOSTIC	R38	BROTH MUELLER-HINTON HDX 3ML 20/BX 13X100MM TUBE	20	BX	35	922984	\$25.86	\$905.10	BX Of 20
68	HARDY DIAGNOSTIC	0375P	QC SWAB NEISSERIA GONORR 2EA ATCC# 31426	1	EA	8	948250	\$53.70	\$429.60	EA
69	HARDY DIAGNOSTIC	0454P	QC SWAB NEISSERIA MENING 2EA ATCC# 13090	1	EA	2	970054	\$53.70	\$107.40	EA
70	HEALTHLINK	0454P	SWAB, QC N. MENINGITIDIS ATCC 13090 (2/PK) D/S	2	PK	2	1008343	\$64.36	\$128.72	PK Of 2
71	HEALTHLINK	0957P	SWAB, QC K. PNEUMONIAE 33495 B(2/PK) D/S	2	PK	2	1008420	\$64.36	\$128.72	PK Of 2
72	HEALTHLINK	0881P	QC KWIWSWAB, S SAPROPHYTICUS ATCC#49907 C (2/PK) D/S	2	PK	1	1014344	\$71.12	\$71.12	PK Of 2
73	HEALTHLINK	7760	SOAP, ALOEGUARD ANTIMICROBIAL PUMP 18OZ	1	EA	5	325377	\$8.56	\$42.80	EA
74	HEALTHLINK	1815	STAIN, POTASSIUM HYDROXIDE 10%30ML	1	EA	6	404374			
75	HEALTHLINK	4101	LOOP, INOC 1UL (25/BG)	25	BG	22	404393	\$3.79	\$83.38	BG Of 25
76	HEALTHLINK	7776	SANITIZER, HAND ALOE GEL 18OZ PUMP (12/CS)	1	EA	2	453164	\$8.40	\$16.80	EA
77	HEALTHLINK	3184	CONTROL, STREP AGALACTIAE D/S	1	EA	2	584997	\$19.24	\$38.48	EA
78	HEALTHLINK	3179	CONTROL, STAPH AUREUS D/S	1	EA	2	671149	\$14.33	\$28.66	EA
79	HEALTHLINK	30577	WIPE CLOROX GERMICIDAL 150EA 150/EA 6EA/CS	1	EA	7	909583	\$10.69	\$74.83	EA
80	HEALTHLINK	0335P	SWAB, CULTURE QC KWIWSWAB E. COLI 25922 A (2/PK)	1	PK	2	988446	\$47.28	\$94.56	PK Of 1
81	HEALTHLINK	0353P	SWAB, CULTURE QC KWIWSWAB P. AERUGINOSA 27853 A (2	1	PK	2	988450	\$47.28	\$94.56	PK Of 1
82	HEMOCUE AMERICA	GH00LX	CONTROL, R&D GLU/HGB DUAL LOW 3X1.5ML D/S	1	EA	4	763401	\$59.98	\$239.92	EA
83	HEMOCUE AMERICA	GH00HX	CONTROL, R&D GLU/HGB HIGH LEVEL 3X1.5ML D/S	1	EA	4	788743	\$59.98	\$239.92	EA
84	FISHER SCIENTIFI	055411	RACK, MICRO CENTRIFUGE ASST COLORS (5/PK)	5	PK	5				

ATTACHMENT B TO CONTRACT NO. 805 - BID EVENT NO. 595

	MANUFACTURER	MFR #	DESCRIPTION	CONTENTS	UOM	QTY	McKesson Item Number	UNIT COST	EXTENDED COST	UOM
85	HEMOCUE AMERICA	110706	GLUCOSE 201 CUVETTES 4x25	4	BX	20	979065	\$130.61	\$2,612.20	BX Of 4
86	HEMOCUE AMERICA	111716	HB 201+ CUVETTES, 4x50	4	BX	100	554387	\$240.70	\$24,070.00	BX Of 4
87	IMMUNOSTICS INC	HS-100	TEST KIT, FECAL OCCULT BLD (100/BX) EC	100	BX	2				
88	KENDALL HEALTHCA	8970	CONTAINER, SHARPS RED W/LID 2GL (20/CS)	20	CS	2	138112	\$66.40	\$132.80	CS Of 20
89	KENDALL HEALTHCA	8980	CONTAINER, SHARPS RED W/LID 8GL (10/CS)	10	CS	9	150719	\$101.83	\$916.47	CS Of 10
90	KENDALL HEALTHCA	2600	BALL, CTN MED (500/BG)	8	CS	5	235257	\$13.70	\$68.50	CS Of 8
91	KENDALL HEALTHCA	44117	BANDAGE, PLAS JR 3/8X1 1/2 (100/BX 36BX/CS)	100	BX	30	738034	\$0.89	\$26.70	BX Of 100
92	KIMBERLY CLARK P	34155	WIPE, KIMWIPE 4 1/2"X8 1/2" (280/BX) KIMCON	280	BX	28	188618	\$1.45	\$40.60	BX Of 280
93	KIMBERLY CLARK P	34790	WIPERS, TERI 9.1"X16.8" (126/BX 10BX/CS) KIMCON	126	BX	12	444098	\$6.17	\$74.04	BX Of 126
94	KIMBERLY CLARK P	21400	TISSUE, FACIAL KLEENEX (100/BX36BX/CS)	1	BX	85	60594	\$0.71	\$60.35	BX Of 1
95	LIFESIGN LLC	1206506	TEST KIT, HIV UNI-GOLD (20/BX)	20	BX	4	554766	\$286.31	\$1,145.24	BX Of 20
96	LIFESIGN LLC	1206530	CONTROL, HIV UNI-GOLD 2CNTRLs 5ML POSITIVE & NEG	1	EA	2	632674	\$33.43	\$66.86	EA
97	McKesson MedSurg	23-D0012	HYDROGEN PEROXIDE, 3% 16OZ (12/CS)	1	EA	4	142779	\$0.60	\$2.40	EA
98	McKesson MedSurg	18-9153	COTTON BALL, PREM MED (2000/BG2BG/CS)	1	BG	10	327132	\$9.48	\$94.80	BG Of 1
99	McKesson MedSurg	22122000	SPONGE, GZE 2"X2" 12PLY N/S (200/PK)	200	PK	40	446029	\$0.91	\$36.40	PK Of 200
100	McKesson MedSurg	92242000	SPONGE, N/WOVN 2"X2" N/S (200/PK)	200	PK	42	446034	\$0.44	\$18.48	PK Of 200
101	McKesson MedSurg	16-7131	SLIDE, PLAIN 3X1X1 (72/BX 20BX/CS)	20	CS	3	464497	\$46.60	\$139.80	CS Of 20
102	McKesson MedSurg	16-4811	BANDAGE, ADHSV FABR STRP 1X3 (100/BX 24BX/CS)	2400	CS	4	466872	\$49.92	\$199.68	CS Of 2400
103	McKesson MedSurg	16-9702	COMPRESS, COLD INST 5"X7" LF (24/CS)	24	CS	3	476731	\$5.76	\$17.28	CS Of 24
104	McKesson MedSurg	16-7135	COVER GLASS, #1 22"X22" LF (1OZ/PK 10PK/BX)	10	BX	2	483349	\$25.94	\$51.88	BX Of 10
105	McKesson MedSurg	23-D0022	ALCOHOL, ISOPROPYL 70% 16OZ (12/CS)	12	CS	6	49176	\$15.29	\$91.74	CS Of 12
106	McKesson MedSurg	16-9706	COMPRESS, HOT INST 5"X7" LF (24/CS)	1	EA	10	520561	\$0.29	\$2.90	EA
107	McKesson MedSurg	79-LAB20912	BAG, SPCMN BIOHAZ O/SIDE PCKT ZIPLCK 9X12 (100/PK)	1	PK	1	529909	\$12.97	\$12.97	PK Of 1
108	McKesson MedSurg	94001500	LOTION, HAND/BODY MSA 4OZ (5DZ/CS)	12	DZ	1	747288	\$3.50	\$3.50	DZ Of 12
109	McKesson MedSurg	14-424	GLOVE, EXAM LTX PF TEXT SM (100/BX 10BX/CS)	1000	CS	26	921592	\$50.50	\$1,313.00	CS Of 1000
110	McKesson MedSurg	14-428	GLOVE, EXAM LTX PF TEXT LG (100/BX 10BX/CS)	100	BX	15	921594	\$5.05	\$75.75	BX Of 100
111	McKesson MedSurg	14-430	GLOVE, EXAM LTX PF TEXT XLG (100/BX 10BX/CS)	100	BX	3	921595	\$5.05	\$15.15	BX Of 100
112	McKesson MedSurg	14-1381	GLOVE, EXAM POLYMER LTX PF SM (100/BX 10BX/CS)	1000	CS	3	921597	\$56.70	\$170.10	CS Of 1000
113	McKesson MedSurg	14-1382	GLOVE, EXAM POLYMER LTX PF MED(100/BX 10BX/CS)	1000	CS	51	921598	\$56.70	\$2,891.70	CS Of 1000
114	McKesson MedSurg	53-28087-18	SOAP, ANTIMICRO LOTION ALOE 18OZ (12/CS)	1	EA	18	937908	\$2.92	\$52.56	EA
115	McKesson MedSurg	53-27037-18	SANITIZER, HAND ALOE W/PUMP 18OZ (12/CS)	1	EA	10	937918	\$3.47	\$34.70	EA
116	McKesson MedSurg	70-101PMCK	SLIDE, PLAIN PREMIUM 25X75X1MM(72/BX 20BX/CS)	72	BX	20	938360	\$5.86	\$117.20	BX Of 72
117	McKesson MedSurg	70-105PMCK	SLIDE, FROSTED PREMIUM 25X75X1MM (72/BX 20BX/CS)	72	BX	31	938362	\$6.78	\$210.18	BX Of 72
118	McKesson MedSurg	70-1122MCK	COVER GLASS, #2 PREMIUM 22X22MM (10PK/BX)	10	BX	9	938365	\$29.82	\$268.38	BX Of 10
119	McKesson MedSurg	100193	TAPE, PAPER PREM 1"X10YDS (12/BX 10BX/CS)	1	EA	6	944358	\$0.38	\$2.28	EA
120	MCKESSON PHARMAC	54162018525	MINERAL OIL, LIQ TOPICAL LITE STR 25ML	1	EA	2	511687	\$5.00	\$10.00	EA
121	MEDIPURPOSE INC	SLN240	LANCET, ORANGE 2.2 MM (100/BX 15BX/CS)	1500	CS	13	511848	\$146.88	\$1,909.44	CS Of 1500
122	MERIDIAN DIAG IN	900812	ENTERIC PLUS KIT, W/VIALS (20/PK)	20	PK	1	190726	\$70.86	\$70.86	PK Of 20
123	MERIDIAN DIAG IN	960050	CONCENTRATION SYSTEM, PARA-PAK(50/CS)	50	CS	8	190734	\$303.14	\$2,425.12	CS Of 50
124	MERIDIAN DIAG IN	900612	CULTURE & SENSITIVITY, PARA-PAK VL ORG CAP (20/BX 6BX/	1	BX	1	678514	\$46.42	\$46.42	BX Of 1
125	MERIDIAN DIAG IN	900412-PK	FORMALIN PARA PAK 10% 20/BX 20/BX 6BX/CS	120	CS	5	898522	\$287.12	\$1,435.60	CS Of 120
126	MICROBIOLOGICS I	0429P	CONTROL, N GONORRHOEA 43069 (2/PK) D/S	1	PK	2	1034894	\$43.62	\$87.24	PK Of 1
127	MINIGRIP LLC	IP2024B3T	BAG, BIO SPCMN 3TEMP ZIP PCKT CLR 20X24 (100/CS) INTPLS	100	CS	1	762456	\$52.07	\$52.07	CS Of 100
128	MINIGRIP LLC	IP46B3T	BAG, BIO SPCMN 3TEMP ZIP PCKT CLR 4X6 (1000/CS) INTPLS	1000	CS	4	762457	\$17.51	\$70.04	CS Of 1000
129	MINIGRIP LLC	IP69B3T	BAG, BIO SPCMN 3TEMP ZIP PCKT CLR 6X9 (1000/CS) INTPLS	1000	CS	1	762463	\$35.62	\$35.62	CS Of 1000
130	PANTEK TECHNOLOG	790200	TIP, PIPETTOR 0.5-200ML (960/CS)	960	CS	1	1008833	\$67.93	\$67.93	CS Of 960
131	PANTEK TECHNOLOG	791000	TIP, PIPETTOR 10-1000UL (960/CS)	960	CS	1	1008834	\$67.93	\$67.93	CS Of 960

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	MANUFACTURER	MFR #	DESCRIPTION	CONTENTS	UOM	QTY	McKesson Item Number	UNIT COST	EXTENDED COST	UOM
132	PANTEK TECHNOLOG	M2004	OIL, IMMERSION RESOLVE HI VIS 1/2OZ FSHSCI	1	EA	3	218735	\$7.63	\$22.89	EA
133	PANTEK TECHNOLOG	9402050	TIP, PIPETTE FINN .5 - 5ML GRN(75/BX)	75	BX	3	982018	\$21.35	\$64.05	BX Of 75
134	PANTEK TECHNOLOG	9400250	TIP, PIPETTE FINN .5-250UL YLW500/PK)	500	PK	2	982088	\$35.63	\$71.26	PK Of 500
135	PROFESSIONAL DIS	Q55172	WIPE, SANICLOTH SUPER GERMICIDE LG (160/CN 12CN/CS	160	CN	66	928732	\$4.87	\$321.42	CN Of 160
136	PURITAN MEDICAL	25-806 2WC	APPLICATOR, CTNTP WD STR 6" (2/PK 50PK/BX)	1000	CS	3				
137	PURITAN MEDICAL	807	APPLICATOR, STICKS WOOD N/S 6"(1000/BX)	1000	BX	13				
138	QUIDEL CORP	20122	TEST KIT, QUICKVUE+STREP A MODCOMPLEX (25/KT)	25	KT	2	447290	\$71.22	\$142.44	KT Of 25
139	RAM SCIENTIFIC,	077051	TUBE, BLOOD COLL 200ML PURPLE (50/BX)	500	CS	12	264599	\$301.10	\$3,613.20	CS Of 500
140	RAM SCIENTIFIC,	077056	TUBE, EDTA BLD SELF SEALING 200UL (50/BG 10BG/CS)	50	BG	30	563843	\$32.93	\$987.90	BG Of 50
141	RAM SCIENTIFIC,	07-7150	TUBE CAP COLL SERUM 200UL	50	BX	1	886769	\$30.11	\$30.11	BX Of 50
142	REMEL	R20410	EQUIVALENCE TURBIDITY, MCFARLAND STD .5 F/BACT SUS	1	EA	1	810011	\$46.78	\$46.78	EA
143	REMEL	R21110	BACTICARD NEISSERIA KIT 25PK	25	KIT	50	945346	\$295.24	\$14,762.00	KIT Of 25
144	ROCHE DIAGNOSTIC	03260763160	URINE TEST STRIP, CHEMSTRIP 10MD (100/VL)	100	VL	31	452069	\$52.63	\$1,631.53	VL Of 100
145	ROCHE DIAGNOSTIC	11379194160	STRIP, CALIBRATION CHEMSTRIP 50'S	1	EA	2	633993	\$47.96	\$95.92	EA
146	ROCHE DIAGNOSTIC	3666735	STRIP TRAY, F/URINALYSIS C5 TYPE S100	1	EA	2	747349	\$32.32	\$64.64	EA
147	SAALFELD REDISTR	YE9	CUP, PLASTIC TRANS 9OZ (100/SL25SL/CS)	100	SL	10	768828			
148	SAALFELD REDISTR	30768	BLEACH, CLOROX ULTRA 30OZ (12/CS)	12	CS	21	862883	\$24.48	\$514.08	CS Of 12
149	SEILER INSTRUMEN	M2000	IMMERSION OIL LOW VISC 0.5OZ	1	EA	5	1074023	\$858.04	\$4,290.20	EA
150	SEMPERMED USA, I	BTLA102	GLOVE, EXAM BEST TCH ALOE LTX SM (100/BX 10BX/CS)	1000	CS	20	788759	\$53.95	\$1,079.00	CS Of 1000
151	SEMPERMED USA, I	BTLA104	GLOVE, EXAM BEST TCH ALOE LTX LG (100/BX 10BX/CS)	100	BX	2	788761	\$5.40	\$10.80	BX Of 100
152	SMITHS MEDICAL	4142	VENIPUNCTURE NEEDLE PRO 500/CS	500	CS	30	221592	\$74.44	\$2,233.20	CS Of 500
153	SMITHS MEDICAL	982312	SAF-T WING 23G x 3/4" NE TUBING HOLDER 200/CS	200	CS	20	464854	\$348.32	\$6,966.40	CS Of 200
154	SPECTRONICS CORP	BLE-480B	BULB 6W UV-A TUBE	1	EA	2	919791	\$37.76	\$75.52	EA
155	STANBIO LABORATO	1440-050	PREGNANCY TEST, TRUE 20+ (50/BX) GDSTEC	50	BX	94				
156	TROY BIOLOGICALS	296346	MEDIA, TRYPTICASE SOY 20% GLY 1.5ML (10PK) 4396346	10	PK	62	592574	\$19.92	\$1,235.04	PK Of 10
157	TROY BIOLOGICALS	0429P	QC SWAB N. GONORRHOEAE 2/BX ATCC#43069	2	BX	4	961670	\$64.43	\$257.72	BX Of 2
158	ULINE	S-1011	BAG, POLY INDUSTRIAL 18"X24" 2ML (500/CT)	500	CT	2	1066709	\$80.78	\$161.56	CT Of 500
159	UNITED STATIONER	RAC-74276EA	SPRAY,DISINFCT,CNTRY,19OZ COUNTRY SCENT	1	EA	17	623185	\$7.97	\$135.49	EA
160	VALUMAX INTERNAT	3660CBL	COAT, LAB KNEE DISP 3LAYER LF CEIL BLU LG (10/BG)	10	BG	23	725216	\$20.93	\$481.39	BG Of 10
161	VALUMAX INTERNAT	3660CBM	COAT, LAB KNEE DISP 3LAYER LF CEIL BLU MED (10/BG)	10	BG	23	725217	\$20.93	\$481.39	BG Of 10
162	VALUMAX INTERNAT	3660CBXL	COAT, LAB KNEE DISP 3LAYER LF CEIL BLU XLG (10/BG)	10	BG	23	725219	\$20.93	\$481.39	BG Of 10
163	VALUMAX INTERNAT	3660CB2XL	COAT, LAB KNEE DISP 3LAYER LF CEIL BLU 2XLG (10/BG)	10	BG	23	725221	\$22.15	\$509.45	BG Of 10
164	VALUMAX INTERNAT	3660CB3XL	COAT, LAB KNEE DISP 3LAYER LF CEIL BLU 3XLG (10/BG)	100	CS	20	725222	\$233.78	\$4,675.60	CS Of 100
165	VALUMAX INTERNAT	3660WH3XL-K	COAT, LAB KNEE KNIT COLLAR LF WHT 3XLG (10/BG 10BG	10	BG	20	725261	\$23.38	\$467.60	BG Of 10
166	Total							\$9,191.64	\$130,825.30	