



LIFEPAK 35 (x65) - Monitors/Data/Service For Flex  
(7.15.25)

Quote Number:11148554

Version:1

Prepared For:GUILFORD COUNTY EMER SVCS

Attn:

Remit to:

Rep:

Email:

Phone Number:

Stryker Sales, LLC

21343 NETWORK PLACE

CHICAGO IL 60673-1213

USA

Darren Green

darren.green@stryker.com

Quote Date:09/09/2025

Expiration Date:12/08/2025

Contract Start:07/15/2025

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	GUILFORD COUNTY EMER SVCS	Name:	GUILFORD COUNTY EMER SVCS	Name:	GUILFORD COUNTY EMER SVCS
Account #:	20041324	Account #:	20041324	Account #:	20041324
Address:	1205 PEPPERSTONE DR	Address:	1205 PEPPERSTONE DR	Address:	1205 PEPPERSTONE DR
	GREENSBORO		GREENSBORO		GREENSBORO
	North Carolina 27406-6479		North Carolina 27406-6479		North Carolina 27406-6479

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	70335-000042	LP35,EN-US,MAS-SP/CO,MED-CO2,SUN-NIBP,12L,WIFI/CELL/LN/CPRIN,STD,BT	65	\$46,260.00	\$3,006,900.00
2.0	11335-000001	LIFEPAK FLEX Lithium-Ion Battery	65	\$850.00	\$55,250.00
3.0	11140-000102	LIFEPAK FLEX Battery Charger	30	\$2,550.00	\$76,500.00
4.0	11140-000131	AC Power Cord (North America, hospital grade)	32	\$69.74	\$2,231.68
5.0	41335-000001	LIFEPAK 35 AC Power Adapter Kit	2	\$1,625.25	\$3,250.50
12.0	11996-000536	15-Lead Patient Simulator (QUIK-COMBO)	4	\$477.28	\$1,909.12
13.0	11335-000008	LIFEPAK 35 Storage Bag Kit	65	\$384.00	\$24,960.00
Equipment Total:					\$3,171,001.30

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TR-LP15L-LP35	TRADE IN LP15 V4 LOW FOR LP35	5	-\$5,000.00	-\$25,000.00
TR-LP15V2-LP35	TRADE IN LP15 V2 FOR LP35	22	-\$3,500.00	-\$77,000.00
TR-LP15H-LP35	TRADE IN LP15 V4 HIGH FOR LP35	35	-\$8,000.00	-\$280,000.00



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ProCare Products:

#	Product	Description	Months	Qty	Sell Price	Total
11.1	LIFEPAK35-FLD-PRO	Lifepak35 for LP35,EN-US,MAS-SP/CO,MED-CO2,SUN-NIBP,12L,WIFI/CELL/LN/CPRIN,STD,BT  07/16/2025 - 07/15/2030  Parts, Labor, Travel Maintenance Inspection Batteries Service	60	65	\$7,675.50	\$498,907.50
ProCare Total:						\$498,907.50

Data Solutions:

#	Product	Description	Months	Qty	Sell Price	Total
6.0	11150-000020	LIFEPAK Cellular Modem, North America	0	65	\$1,200.00	\$78,000.00
7.0	81000003	EMS Pro Tier 3: 25,000-75,000 annual run volume. Includes: device set up tools, asset management, transmission connectivity, ePCR integration, LIFENET Care app and browser access for communication, live streaming and post event analytic tools.	72	1	\$6,986.70	\$41,920.20
Data Solutions Total:						\$119,920.20

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Shipping and Handling:	\$31,270.31
Grand Total:	\$3,439,099.31

Comments:

Prices: In effect for 30 days  
Terms: Net 30 Days



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**Terms and Conditions:**  
Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at [https://techweb.stryker.com/Terms\\_Conditions/index.html](https://techweb.stryker.com/Terms_Conditions/index.html).

ENDING APPROVAL