

Prepared for: , Guilford County

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515

Client Proposal

Prepared by:

Jeff Williams

Office: 182-869-34281

Email: jeffwilliams@parksautogroup.com

Quote ID: 0729202402

Date: 07/29/2024



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

Office: 828-693-4281 | Fax: 828-696-8993

Prepared for:

Guilford County

Prepared by: Jeff Williams

07/29/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Quote ID: 0729202402

, Guilford County

Re: Quote ID 0729202402 07/29/2024

To Whom It May Concern,

All pricing provided in this quote is based on, and follows the guidelines of, the North Carolina Sheriffs' Association Vehicle Procurement Program. Contract # 22-08-0913RR. Specification # 135

Sincerely,

Jeff Williams

Fleet Manager

182-869-34281

jeffwilliams@parksautogroup.com

Prepared for:

Guilford County
Prepared by: Jeff Williams
07/29/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Quote ID: 0729202402

Table of Contents

Description	Page
Cover Page	1
Cover Letter	2
Table of Contents	3
As Configured Vehicle	4
Pricing Summary - Single Vehicle	7

Prepared for:

Guilford County
Prepared by: Jeff Williams
07/29/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Quote ID: 0729202402

As Configured Vehicle

Code	Description
Base Vehicle	
K8A	Base Vehicle Price (K8A)
Packages	
500A	Order Code 500A <i>Includes:</i> - 3.73 Axle Ratio - GVWR: 6,840 lbs (3,103 kgs) - Tires: 255/60R18 AS BSW - Radio: AM/FM/MP3 Capable <i>Includes 100 watt siren/speaker prep kit, clock, 4 speakers, 1 USB port and 8" color LCD screen center-stack smart display, supports Android Auto and Apple CarPlay and fleet telematics modem.</i> - SYNC Phoenix Communication & Entertainment System <i>Includes hands-free voice command support compatible with most Bluetooth connected mobile devices, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack.</i>
Powertrain	
99B	Engine: 3.3L V6 Direct-Injection <i>(136-MPH top speed). Deletes regenerative braking and lithium-ion battery pack; adds 250-amp alternator and replaces 19-gallon tank with 21.4-gallon tank.</i>
44U	Transmission: 10-Speed Automatic (44U)
STDAX	3.73 Axle Ratio
STDGV	GVWR: 6,840 lbs (3,103 kgs)
Wheels & Tires	
STDTR	Tires: 255/60R18 AS BSW
NONWL	Wheels: 18" Painted Aluminum
Seats & Seat Trim	
F	Unique HD Cloth Front Bucket Seats w/Cloth Rear <i>Includes driver 6-way power track (fore/aft. up/down, tilt with manual recline, 2-way manual lumbar) and passenger 2-way manual track (fore/aft. with manual recline).</i>
Other Options	
PAINT	Monotone Paint Application

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for:

Guilford County

Prepared by: Jeff Williams

07/29/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Quote ID: 0729202402

As Configured Vehicle (cont'd)

Code	Description
119WB	119" Wheelbase
STDRD	<p data-bbox="826 544 1165 577">Radio: AM/FM/MP3 Capable</p> <p data-bbox="826 593 1516 806">Allows data to be provided to support Ford Pro telematics and data services via optional subscription, including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables optional telematics services through Ford or authorized providers via paid subscription. Subscribe at https://fordpro.com/en-us/telematics/ or call 1-833-811-FORD (3673).</p> <p data-bbox="826 817 1516 891"><i>Includes 100 watt siren/speaker prep kit, clock, 4 speakers, 1 USB port and 8" color LCD screen center-stack smart display, supports Android Auto and Apple CarPlay and fleet telematics modem.</i></p> <p data-bbox="826 918 1516 1064"><i>Includes:</i> - SYNC Phoenix Communication & Entertainment System Includes hands-free voice command support compatible with most Bluetooth connected mobile devices, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack.</p>
65U	<p data-bbox="826 1086 1117 1120">Police Upgrade Package</p> <p data-bbox="826 1131 1516 1176"><i>Includes selectable sport mode and high series headlamp with LED corner warning lights.</i></p> <p data-bbox="826 1209 1516 1792"><i>Includes:</i> - 1st & 2nd Row Carpet Floor Covering Includes front and rear carpeted floor mats. - Front Headlamp Lighting Solution Includes LED low beam/high beam headlamp, wig-wag function and (2) red/blue/white LED side warning lights in each headlamp (factory configured: driver's side white/red/passenger side white/blue). Wiring and LED lights included (in headlamps only; grille lights not included). Controller not included. - Grille LED Lights, Siren & Speaker Pre-Wiring - Wheels: 18" Painted Aluminum - Unique HD Cloth Front Bucket Seats w/Cloth Rear Includes driver 6-way power track (fore/aft. up/down, tilt with manual recline, 2-way manual lumbar) and passenger 2-way manual track (fore/aft. with manual recline). - Center Floor Console Less Shifter Includes console and top plate with 2 cup holders. (Maintains column shifter). - SYNC Phoenix Communication & Entertainment System Includes hands-free voice command support compatible with most Bluetooth connected mobile devices, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack. - Front Console Plate Delete</p>
66A	<p data-bbox="826 1814 1212 1848">Front Headlamp Lighting Solution</p> <p data-bbox="826 1859 1404 1892">Recommend using ultimate wiring package (67U).</p> <p data-bbox="826 1904 1516 2016"><i>Includes LED low beam/high beam headlamp, wig-wag function and (2) red/blue/white LED side warning lights in each headlamp (factory configured: driver's side white/red/passenger side white/blue). Wiring and LED lights included (in headlamps only; grille lights not included). Controller not included.</i></p>

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for:

Guilford County
Prepared by: Jeff Williams
07/29/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Quote ID: 0729202402

As Configured Vehicle (cont'd)

Code	Description
	<i>Includes: - Grille LED Lights, Siren & Speaker Pre-Wiring</i>
153	Front License Plate Bracket
942	Daytime Running Lamps Replaces standard configurable daytime running lamps for agencies that require always on daytime running lamps. <i>(Permanently on - cannot be turned off or reprogrammed).</i>
18D	Global Lock/Unlock Feature <i>Door-panel switches will lock/unlock all doors and rear liftgate. Eliminates the 45-second liftgate lock release + paitro timer. Overhead liftgate button and blue liftgate release button on key fob will not have any function when pressed with this option.</i>
16C	1st & 2nd Row Carpet Floor Covering <i>Includes front and rear carpeted floor mats.</i>
85D	Front Console Plate Delete
16D	Badge Delete <i>Deletes the Police Interceptor badging on rear liftgate and the Interceptor badging on front hood (EcoBoost).</i>
18X	100 Watt Siren/Speaker w/Bracket & Pigtail

Emissions

425	50-State Emissions System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles equipped with the 3.3L V6 Direct-Injection engine.
-----	---

Exterior Color

YZ_01	Oxford White
-------	--------------

Interior Color

FW_01	Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Cloth Rear
-------	--

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for:

Guilford County
Prepared by: Jeff Williams
07/29/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Quote ID: 0729202402

Pricing Summary - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		\$49,570.00
Subtotal		\$49,570.00
<i>Pre-Tax Adjustments</i>		
Code	Description	MSRP
Discount	Dealer Discount	-\$3,405.85
Ford Gvmnt GPC	Government GPC	-\$2,000.00
Total		\$44,164.15

Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.