



Bid Waiver Request

Request # 05828557

Approved Bid Waiver Summary

Submission Details:

Request # 05828557

Purchase Description: Service on Stryker Cardiac Monitors and Lucas compression devices

Vendor Name: Stryker Medical

Vendor Number: 105137

Type: Service

Total Commitment Cost: \$126,552.00

Fund, Org, Object Code: 13203412-531300

Grant Funded: No

One Time or On-Going Expense: On-Going Expense

If On-Going Provide Timeline: Annual renewals

Exemption Type: 4. Sole Source

Exemption Description: Vendor is the only authorized proprietary service provider for performing OEM standard services for existing equipment or software

Upload all quotes, proposals, or supporting documents: GUILFORD COUNTY EMER SVCS 1 Year ProCare Quote FY26.pdf, Emergency Care Parts and Service Letter - US.pdf

Requestor's Full Name: James Albright

Requestor's Guilford County Email Address: jalbrig@guilford-es.com

Requestor's Department: Emergency Services

Signature Date: 07/15/2025

× James L. Albright

Signed By: James L. Albright - jalbrig@guilford-es.com

Date Signed: 07/15/2025 1:05:17 PM -07:00 GMT

IP Address: 165.166.201.162

Is this Submission a Contract or Purchase Order?: Contract

Review Details:

Purchasing Approval: Approve

MWBE Approval: Approve

MWBE Reviewer Full Name: Maria Miles

MWBE Reviewer Guilford County Email: mmiles2@guilfordcountync.gov

MWBE Signature Date: 07/16/2025

× Maria Miles

Signed By: Maria Miles - mmiles2@guilfordcountync.gov

Date Signed: 07/16/2025 10:19:21 AM -07:00 GMT

IP Address: 69.132.3.91

Purchasing Approval: Approve

Instructions for Requestor: Board Action Required – Services \$200K+ and Construction \$500K+ (2 steps) 1. Contact Contracts Specialist for Contract Draft and Execution 2. Contact Fran Cameron for BoCC Agenda Item Assignment



Bid Waiver Request

Request # 05828557

Purchasing Signer Full Name: Fran Cameron

Purchasing Signer Guilford County Email: ncameron@guilfordcountync.gov

Purchasing Signature Date: 07/16/2025

× Francesca Cameron

Signed By: Francesca Cameron - ncameron@guilfordcountync.gov

Date Signed: 07/16/2025 1:31:19 PM -07:00 GMT

IP Address: 97.129.158.102



GUILFORD COUNTY EMER SVCS 1 Year ProCare
Quote

Quote Number: 11128305

Version: 1

Prepared For: GUILFORD COUNTY EMER SVCS

Attn:

Rep: Darren Green

Email:

Phone Number:

GPO: CUSTOMER CONTRACT

Quote Date: 06/04/2025

Expiration Date: 09/02/2025

Contract Start: 07/01/2025

Contract End: 06/30/2026

Service Rep: Mary Ann Cotton

Email:

Delivery Address		Bill To Account	
Name:	GUILFORD COUNTY EMER SVCS	Name:	GUILFORD COUNTY EMS
Account #:	20041324	Account #:	20041073
Address:	1205 PEPPERSTONE DR	Address:	1002 MEADOWOOD ST
	GREENSBORO		GREENSBORO
	North Carolina 27406-6479		North Carolina 27409-2822

ProCare Products:

#	Product	Description	Months	Qty	Sell Price	Total
1.0	LUCAS-FLD-PROCARE	PROCARE-SVC-LUCAS-FIELD-REPAIR 07/01/2025 - 12/31/2025 Parts, Labor, Travel Preventative Maintenance Batteries Service	6	9	\$832.00	\$7,488.00
2.0	LUCAS-FLD-PROCARE	PROCARE-SVC-LUCAS-FIELD-REPAIR Parts, Labor, Travel Preventative Maintenance Batteries Service	12	31	\$1,664.00	\$51,584.00
3.0	LIFEPK-FLD-PROCARE	PROCARE-SVC-LIFEPAK-FIELD-REPAIR Parts, Labor, Travel Preventative Maintenance Batteries Service	12	40	\$1,687.00	\$67,480.00

Price Totals:

Grand Total:	\$126,552.00
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Authorized Customer Signer (Printed)

Date

Stryker Authorized Signature (Printed)

Date



GUILFORD COUNTY EMER SVCS 1 Year ProCare
Quote

Quote Number:	11128305		
Version:	1		
Prepared For:	GUILFORD COUNTY EMER SVCS	Rep:	Darren Green
Attn:		Email:	
		Phone Number:	
GPO:	CUSTOMER CONTRACT	Service Rep:	Mary Ann Cotton
Quote Date:	06/04/2025	Email:	
Expiration Date:	09/02/2025		
Contract Start:	07/01/2025		
Contract End:	06/30/2026		

Authorized Customer Signature	Date	Stryker Authorized Signature	Date
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Purchase Order Number

Service Terms and Conditions:
The Terms and Conditions of this quote and any subsequent purchase order of the Customer are governed by the Terms and Conditions located at www.stryker.com/stnc The terms and conditions referenced in the immediately preceding sentence do not apply where Customer and Stryker are parties to a Master Service Agreement. The terms and conditions referenced in the immediately preceding sentence do not apply where Customer and Stryker are parties to a written agreement governing the purchase/sale of goods and/or services.

Equipment Service Plan

Line Item #	Model	Serial #
1.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3016G452
1.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3017K083
1.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3016G454
1.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3015C208
1.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3015C207
1.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3017K084
1.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3015C369
1.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3016G453
1.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3017K082
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3518C476
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3520L941
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3518C478
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3519G674
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3519G669
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3520L715
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3519G673
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3520L940
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3520L714
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3518C479
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3520L716
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523FT12
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523FT74
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX13
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX14
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX16
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX17
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX18
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX19
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX20
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX22
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX84
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX85
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX86
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX88
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX89
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX90
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX91
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GX92
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GY52
2.0	PROCARE-SVC-LUCAS-FIELD-REPAIR	3523GY53
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50171925
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173284
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173353
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	48857683
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173206
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173333
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50171835
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173267

3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50172012
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	48857778
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	48857698
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50171819
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173244
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50172130
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173219
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173375
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173906
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50171912
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173297
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50172068
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173341
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173270
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50171941
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50171917
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	48857749
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50172227
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173947
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50172091
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173221
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50171910
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173300
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50171951
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173877
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173275
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	48858016
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50172002
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50171833
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173245
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173350
3.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	50173283

Purchase Order Form



Account Manager _____
Cell Phone _____

Purchase Order Date _____
Expected Delivery Date _____
Stryker Quote Number _____

Check box if Billing same as Shipping ☐

BILL TO	CUSTOMER #
Billing Account Num	
Company Name	
Contact or Department	
Street Address	
Add'l Address Line	
City, ST ZIP	
Phone	

SHIP TO	CUSTOMER #
Shipping Account Num	
Company Name	
Contact or Department	
Street Address	
Add'l Address Line	
City, ST ZIP	
Phone	

Authorized Customer Initials _____

Authorized Customer Initials _____

DESCRIPTION	QTY	TOTAL
REFERENCE QUOTE <input type="text"/>	<input type="text"/>	<input type="text"/>

Accounts Payable Contact Information

Name _____
Email _____
Phone _____

Stryker Terms and Conditions

www.stryker.com/stnc

Authorized Customer Signature

Printed Name _____
Title _____
Signature _____
Date _____

Attachment Stryker Quote Number

*Sales or use taxes on domestic (USA) deliveries will be invoiced in addition to the price of the goods and services on the Stryker Quote.

LIFEPAK® 15 service

Stryker has been notified by our global parts providers that some components used on certain LIFEPAK 15 monitor/defibrillator models (Part Numbers beginning with V15-2) are no longer available in the market. Service on the LIFEPAK 15 with Part Number beginning with v15-5 or v15-7 is unaffected.

Stryker will continue to offer service support for this subset of the LIFEPAK 15 as follows:

- All service parts with available inventory can be purchased by our end users
- Transactional service (time and material) is available for non-contract customers
 - o If a component has failed on your device, your local Sales Representative should be contacted for support
- Contractual service
 - o Stryker will continue to offer contractual service on a yearly basis only
 - o Preventive maintenance will continue to be done on devices less than eight (8) years old. After this point, we will cease to conduct preventative maintenance and shift to device inspections
 - o If a component fails on your device, please contact your local Sales Representative for support. A pro-rated credit for any pre-paid service will be provided should a unit become non-serviceable due to part availability

It is important to note that the LIFEPAK 15 has an expected life of eight (8) years from the date of manufacture. If you are uncertain of the manufacture date of your products, please contact your local Sales Representative for a full fleet assessment.

We want to ensure the highest quality products and services for our customers. As such, it is important to know that Stryker is the only FDA-approved service provider for our products. We do not contract with third party service providers, nor will we be providing them with any additional parts for these repairs. As such, we cannot guarantee the safety and efficacy of any device that is repaired by a third-party service agency.

ProCare Services

3800 E. Centre Ave.
Portage MI 49002 USA
1 800 STRYKER
stryker.com

To:	Whom it may concern
Subject:	Emergency Care parts and service
Date:	October 2024

Stryker's Medical division certifies that it is the original equipment manufacturer (OEM) or sole source distributor of parts for Emergency Care products. All service parts are either manufactured by Stryker or purchased from outside suppliers who are contracted by Stryker and must abide by thorough testing and controls. These parts are all new, tested and the only ones approved for use on Stryker products.

Stryker employs its own field service team (known as ProCare Services) to service its products. Each field service technician goes through rigorous training for each product and are governed through FDA approved processes and documentation requirements. ProCare Services only uses OEM parts for repairs and has exclusive use of certain proprietary tools for diagnostics and repairs. Additionally, there are no 3rd party companies approved to provide service work. Stryker's Emergency Care products include, but are not limited to:

- Power-LOAD powered fastener system
- Power-PRO 2 powered ambulance cot
- Power-PRO XT powered ambulance cot
- Stair-PRO
- Xpedition
- LUCAS Chest Compression System (all versions)
- LIFEPAK 15, LIFEPAK 20e and LIFEPAK 35 monitor/defibrillator
- LIFEPAK 1000, LIFEPAK CR plus and LIFEPAK CR2 defibrillator

Stryker is governed and regulated by the Food and Drug Administration (FDA). Among many requirements, all tooling used in connection with servicing equipment must be calibrated and appropriately documented. This work is controlled by Stryker's home offices in Portage, MI, U.S. and Redmond, WA, U.S. Calibration and training records are available upon request.

Stryker's quality team reviews and documents service repairs. Every service event is tracked and trended to help ensure the highest level of product performance. Preventive maintenance (PM) and service history documentation is available upon request.

Please contact your local Stryker representative with questions.

Stryker or its affiliated entities own, use, or have applied for the following trademarks or service marks: LIFEPAK, LIFEPAK CR, LUCAS, Power-LOAD, Power-PRO, ProCare, Stair-PRO, Stryker, Xpedition. All other trademarks are trademarks of their respective owners or holders.

The absence of a product, feature, or service name, or logo from this list does not constitute a waiver of Stryker's trademark or other intellectual property rights concerning that name or logo.